## STAFF, PROGRAMS, AND PUBLICATIONS IN AGRICULTURAL ECONOMICS KANSAS STATE UNIVERSITY 2012

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Compiled by the Department of Agricultural Economics, Kansas State University, Manhattan, Kansas 66506-4011.

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Department of Agricultural Economics Kansas State University, Manhattan, KS 66506-4011

Publications and public meetings by the Department of Agricultural Economics are available and open to the public regardless of race, sex, national origin, disability, religion, age, sexual orientation, or other non-merit reasons.

## **PREFACE**

This publication lists the academic staff for 2012, courses taught in 2012, awards, and articles authored by Agricultural Economics faculty and other staff working on projects funded through the Department of Agricultural Economics. The articles were published between January 1, 2012 and December 31, 2012. Copies of articles may be obtained from the Department of Agricultural Economics, 342 Waters Hall, Kansas State University, Manhattan, KS 66506-4011.

David K. Lambert Professor & Department Head

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# **ACADEMIC STAFF, 2012**

FACULTY Name	Title	Subject Area	Appoi T	ntment R	tenths <sup>a</sup>
Vincent Amanor-Boadu	Associate Professor	Agribusiness	3.5	2	4.5
Joseph O. Arata	Assistant Professor	Agribusiness	10	0	0
Andrew P. Barkley	Professor	Policy	4	6	0
G. Art Barnaby, Jr.	Professor	Finance, Govt. Prog.	0	0	10
Jason S. Bergtold	Assistant Professor	Production/ Econometrics	4	6	0
Arlo W. Biere	Professor	Agribusiness	7.5	2.5	0
Brian C. Briggeman	Associate Professor	Agribusiness, Finance	1.8	1	7.2
Robert O. Burton, Jr.	Professor	Farm Management	8	2	0
John M. Crespi	Professor	Ind. Org., Marketing	4	6	0
Timothy J. Dalton	Associate Professor	International Ag Develop.	3.5	6.5	0
Kevin C. Dhuyvetter	Professor	Farm Mgmt./Marketing	0	2	8
Allen M. Featherstone	Professor	Finance	4	5	1
Barry L. Flinchbaugh	Professor	Policy	1.5	0	.5
John A. Fox	Professor	Food Marketing/Trade	4	6	0
Orlen C. Grunewald	Professor	Livestock & Food Mktg.	8	2	0
Gregg Hadley	Associate Professor Assistant Director	Ag. & Natural Resources Ag., Natural Resources & Co	ommuni	ity Devo	elopment
Keith D. Harris	Assistant Professor	Agribusiness			
Nathan Hendricks	Assistant Professor	Ag. & Environmental Policy	6	4	0
David K. Lambert	Professor and Depart	ment Head	3	1	6

<sup>&</sup>lt;sup>a</sup>T, R, E – Teaching, Research, and Extension, respectively. <sup>b</sup> Resigned or Retired in 2012.

## LIST OF ACADEMIC STAFF, 2012 (continued)

FACULTY			Appoi	ntment	tenths <sup>a</sup>
Name	Title	Subject Area	T	R	E
Michael R. Langemeier <sup>b</sup>	Professor	Livestock Production	1.5	2	6.5
John C. Leatherman	Professor	Local Government	0	0	10
Nina Lilja	Associate Professor Director of Internation	onal Agricultural Programs			
Daniel M. O'Brien	Associate Professor	Farm Management	0	0	10
Hikaru H. Peterson	Professor	Marketing, Risk Mgmt.	4	6	0
Jeffrey Peterson	Associate Professor	Natural Resources	2	8	0
Ted C. Schroeder	Professor	Livestock Marketing	2	8	0
Bryan W. Schurle	Professor	Production, Risk Mgmt.	5.5	1.5	3.0
Aleksan Shanoyan	Assistant Professor	Agribusiness			
Mykel R. Taylor	Assistant Professor	Farm Mgmt./Crop Mktg.	0	2	8
Glynn T. Tonsor	Assistant Professor	Livestock Marketing	0	2	8
Jeffery R. Williams	Professor	Nat. Resources, Farm Mgmt.	4	6	0
Christine Wilson	Associate Professor Assistant Dean of Ac	Finance cademic Programs			
Tian Xia	Associate Professor	Applied Econometrics	4	6	0
RESEARCH ASSISTANT	PROFESSORS				
Biswa Das <sup>b</sup>	Res. Asst. Professor	Office of Local Government	0	0	10
Billy B. Golden	Res. Asst. Professor	Water/Environment/Risk	0	10	0
Kara Ross	Res. Asst. Professor	Agribusiness			
Yacob Zereyesus	Res. Asst. Professor	International Development			

## INSTRUCTIONAL STAFF

Troy Dumler	Instructor/ Ext. Specialist	Production Economics
Cherie Hodgson	Academic Coordinator	Ag Econ Orientation

Bernard Irvine Instructor Ag Law
David Lehman Instructor Marketing

#### **EXTENSION STAFF**

Seleise Barrett Extension Assistant Arthur Capper Cooperative Center

Rebecca Bishop Extension Assistant Office of Local Government

Troy L. Dumler Area Economist Farm Management

Kevin L. Herbel KFMA Administrator Farm Management Association

Duane Hund Extension Assistant Farm Analyst Richard V. Llewelyn Extension Assistant Extension

Josh Roe Extension Associate Office of Local Government

Jen Schlegel<sup>b</sup> Extension Assistant Land Use Value Leah Tsoodle Extension Assistant Land Use Value

Robert Wilson Extension Assistant Office of Local Government

#### **SUPPORT STAFF**

Mary Bowen MAB Program Associate

Margaret East<sup>b</sup> METSS Program Coordinator

Deana Foster Administrative Assistant
Mary Huninghake Sr. Administrative Assistant
Deborah Kohl MAB Program Coordinator

Judy Maberry Administrative Officer

Ashley Martin<sup>b</sup> Communications Coordinator
Chuck Mickelsen Computer Information Specialist
Terry Teske Computer Information Specialist

Karen Wilson Business Manager

Mary Winnie Administrative Specialist
Carla Woodyard Sr. Administrative Assistant

<sup>&</sup>lt;sup>a</sup>T, R, E – Teaching, Research, and Extension, respectively.

<sup>&</sup>lt;sup>b</sup> Resigned or Retired in 2012.

<sup>&</sup>lt;sup>b</sup> Resigned or Retired in 2012.

## **COURSES TAUGHT IN 2012**

#### (MAB) = Masters in Agribusiness courses

Course Number and Title	<u>Instructor</u>
105 - Agricultural Economics & Agribusiness Orientation	Biere/ Hodgson
115 – Agricultural Economics Decision Tools	Biere/ Grunewald
120 - Agricultural Economics & Agribusiness	Barkley/ Bergtold/ Schurle
121 - Honors Agricultural Economics & Agribusiness	Barkley
202 - Small Business Operation	Arata
220 - Grain/Livestock Marketing	Arata
308 - Farm & Ranch Management (also Distance Education)	Burton
315 – Contemporary Issues in Global Food & Agricultural Systems	Hendricks
318 - Food & Agribusiness Management	Grunewald
410 - Agricultural Policy	Flinchbaugh
420 - Commodity Futures	Fox/ Grunewald
441 - Agricultural Economics & Agribusiness Seminar/Marketing Team	Lehman
445 - Agribusiness Internship	Hodgson
450 - Agricultural Economics & Agribusiness Problems	Featherstone/ Lambert
460 - International Food & Agribusiness Study Tour	Barkley
490 - Computer Applications in Agricultural Economics & Agribusiness	Burton (On Campus & Distance)
500 - Production Economics	Burton/ Pozo (GTA)
505 - Agricultural Market Structures	Barkley/ Biere
513 - Agricultural Finance	Briggeman/ Schurle
515 - Food & Agribusiness Marketing	Lehman
516 - Ag Law & Economics	Irvine
520 - Market Fundamentals & Futures/Options Trading	Arata
525 - Natural Resource & Environmental Economics	Williams
598 - Farm Management Strategies	Russell (GTA)
599 - Food & Agribusiness Management Strategy	Harris/ Shanoyan
605 - Price Analysis & Forecasting	H. Peterson
623 - International Agricultural Trade	Xia
632 - Agribusiness Logistics	Biere
680 - Risk Management	Schurle
700 - Applied Agribusiness Economics (MAB)	Langemeier
701 - Introduction to Computer Decision Tools for Agribusiness (MAB)	Grunewald
710 - Comparative Food & Agriculture Systems (& MAB)	Featherstone
712 - Linear Programming Applications in Agricultural Economics	Bergtold
713 - Agribusiness Financial Management (MAB)	Featherstone
720 - Agribusiness Risk Management (MAB)	Williams
730 - Applied Agribusiness Logistics (MAB)	Biere
740 - Seminar in Agricultural Economics Analysis (MAB)	Featherstone
750 - Agricultural Economics & Agribusiness Problems	Bergtold/ Lambert/ J. Peterson
760 - Econometrics in Agribusiness (MAB)	Fox
761 - Optimization Techniques for Agribusiness (MAB)	Bergtold
770 - International Agribusiness & Policy Analysis (MAB)	Wilson
805 - Agricultural Marketing	Schroeder
810 - Price/Income Policy Agriculture	Fox
815 – International Agricultural Development	Dalton
823 - Production Economics II	Dalton
825 - Natural Resource Policy	J. Peterson
880 – Agribusiness Industry Structures	Crespi/ Shanoyan
890 - Advanced Food & Agribusiness Management (& MAB)	Amanor-Boadu
899 - Agricultural Economics Masters Research (& MAB)	Featherstone/ Lambert
901 - Research/Methods in Economics	Crespi/ H.Peterson
905 - Agricultural Demand & Commodity Marketing	Xia
923 - Economics of Agricultural Production	Featherstone
925 – Advanced Resource & Environmental Economics	J. Peterson
936 - Quantitative Topics/Agricultural Economics	Bergtold/ Crespi/ Featherstone/ Xia
955 - Independent Study for Advanced Topics in Agricultural Economics	Bergtold/ Lambert
999 - Agricultural Economics Ph.D. Research	Lambert

#### **AWARDS**

Barkley, A. The Dr. and Mrs. Ron Iman Outstanding Faculty Award for Teaching.

## GRADUATE STUDENT ACCOMPLISHMENTS

This lists the annual accomplishments in the areas of 1) peer-reviewed journal publications, 2) professional presentations & other publications, and 3) awards, honors and leadership positions for the graduate students in the Department of Agricultural Economics. Those names listed in bold are Kansas State University Agricultural Economics Graduate Students.

# PEER-REVIEWED JOURNAL ARTICLES – PUBLISHED/ACCEPTED IN CURRENT YEAR

- Boland, M.A., J.M. Crespi, **J. Silva**, and T. Xia. "Measuring the Benefits to Advertising under Monopolistic Competition." *Journal of Agricultural & Resource Economics* 37(2012):144-155.
- **Cader, H.A.,** J.M. Crespi, and J.C. Leatherman. "What Factors affect Information-Technology Firm Location Choices in Middle America? An Examination of Regional and Industrial Variation in Kansas." *International Regional Science Review*, Forthcoming.
- Peterson, H.H., A.P. Barkley, **A. Chacón-Cascante**, and T.L. Kastens. "The Motivation for Organic Grain Farming in the United States: Profits, Lifestyle, or the Environment?" *Journal of Agricultural and Applied Economics* 44(2012):137–155.
- **Heng, Y.**, S.H. Lim, and J. Chi. "Toxic Air Pollutants and Trucking Productivity in the US." *Transportation Research Part D: Transport and Environment* 17 (2012):309-316.
- **Johnson, J.** and A.P. Barkley. "Trade Agreement Impact on Trade Flows, Trade Creation, and Trade Diversion: The Determinants of International Wheat Trade, 1999-2008." *Journal of International Agricultural Trade*, Forthcoming.
- Peterson, H.H. and **L.D. Burbidge**. "Japanese Consumers' Valuation of US Beef and Pork Products after the Beef Trade Ban." *Journal of Agricultural and Resource Economics* 37 (2012):58-76.
- Peterson, H.H., G. Hustvedt, and **Y.J. Chen**. "Consumer Preferences for Sustainable Wool Products in the USA." *Clothing and Textiles Research Journal* 30 (2012):35-50.

- **Pozo, V.F.,** G.T. Tonsor, and T.C. Schroeder. "How Choice Experiment Design Affects Estimated Valuation of Use of Gestation Crates." *Journal of Agricultural Economics* 63 (2012):639-655.
- **Regier, G.K.,** T.J. Dalton, and J.R. Williams. "Impact of Genetically Modified Maize on Smallholder Risk in South Africa." *AgBioForum*, Vol. 15, No. 3, 2012.
- **Schulz, L.L.** and J.M. Crespi. "Presence of Check-off Programs and Industry Concentration in the Food Manufacturing Sector." *Agribusiness* 28(2012):148-156.
- **Schulz, L.L.,** T.C. Schroeder, and **K. White**. "Value of Beef Steak Branding: Hedonic Analysis of Retail Scanner Data." *Agricultural and Resource Economics Review* in press 2012.
- **Schulz, L.L.,** T.C. Schroeder, and T. Xia. "Studying Composite Demand using Scanner Data: The Case of Ground Beef in the US." *Agricultural Economics* 43 (2012):1-9.
- **Schumacher, T.,** T.C. Schroeder, and G.T. Tonsor. "Value of Calf Preconditioning Health Programs." *Journal of Agricultural and Applied Economics* 44 (2012):191-202.
- **Slattery, R.M.** and T.C. Schroeder. "Evaluating Cow Productivity Based on Historical Offspring Performance." *Journal of Agribusiness* in press 2012.
- **Smith, C.M.,** J.C. Leatherman, J.M. Peterson, J.M. Crespi, and J.D. Roe. "BMPs For Sale! Implications from a Case Study in BMP Auctions." *The Journal of Regional Analysis & Policy*, Forthcoming.
- **Smith, C.M.**, J.M. Peterson, J.C. Leatherman, and J.R.Williams. "A Simulation of Factors Impeding Water Quality Trading." *The Journal of Regional Analysis & Policy* 42(2):162-176.
- **Thompson, A.S.** "Greek Tourism: Return to the Drachma." *Tourism Economics*, Forthcoming.
- **Thompson, A.S.** "Water abundance and an EKC for water pollution." *Economics Letters* (117)2012:423-425.
- Williams, J.R., C.M. Smith, J.D. Roe, J.C. Leatherman, and R.M. Wilson. "Engaging Watershed Stakeholders for Cost-Effective Environmental Management Planning with *Watershed Manager*." *Journal of Natural Resources and Life Sciences Education* 41 (2012):44-53.
- Williams, J.R., **M.J. Pachta**, K.L. Roozeboom, R.V. Llewelyn, M.M. Claassen, and J.S. Bergtold. "Risk Analysis of Tillage and Crop Rotation Alternatives with Winter Wheat." *Journal of Agricultural and Applied Economics* 44 (2012):1-16.

**Zimmerman, L.C.,** T.C. Schroeder, K.C. Dhuyvetter, K.C. Olson, G.L. Stokka, J.T. Seeger, and D.M. Grotelueschen. "The Effect of Value-Added Management on Calf Prices at Superior Livestock Auction Video Markets." *Journal of Agricultural and Resource Economics* 37 (2012):128-143.

# GRADUATE STUDENTS PROFESSIONAL PRESENTATIONS AND PUBLICATIONS

- Bergtold, J.S., **J.E. Fewell**, and J.R. Williams. *Farmers' Willingness to Produce Alternative Cellulosic Biofuel Feedstocks in Kansas Using Stated Choice Experiments*. Paper presented at Sun Grant National Conference: Science for Biomass Feedstock Production and Utilization, New Orleans, LA, October 2012.
- **Boussios, D.** and A.P. Barkley. *Commodity Grain Supply Response to Economic and Biophysical Changes*. Presented as a selected paper at the Agricultural and Applied Economics Association (AAEA) Annual Meeting, Seattle, WA, August 2012.
- **Fewell, J.E.** and J.S. Bergtold. *Farmer Risk Perceptions and Conservation Practice Adoption*. Paper Presentation at the 2012 Risk & Profit Conference, Department of Agricultural Economics, Kansas State University, Manhattan, KS, August 16-17, 2012.
- **Fewell, J.E.,** J.S. Bergtold, and J.R. Williams. *Kansas Farmers' Willingness to Grow Crops for Cellulosic Bioenergy*. Poster presented at the 2012 Kansas State University's Center for Sustainable Energy Symposium: Corporate Sustainable Energy Pros, Cons, Analysis and Evaluation, Manhattan, KS, May 2012.
- **Fewell, J.E.,** J.S. Bergtold, and J.R. Williams. *The Role of Risk Attitudes in Producing Switchgrass as a Biofuel Feedstock at the Farm Level*. Poster presented at the 2012 BACC: FLUD and Climate Change and Mitigation Research Symposium, Lawrence, KS, August 2012.
- **Gregory, A.** and J.A. Fox. *Willingness to Pay for Irradiated Salads: The Impact of Responses to a Second Mailing*. Paper presented at 53rd Annual Conference of the Food Distribution Research Society, San Juan, Puerto Rico, October 2012.
- **Heng, Y.,** H.H. Peterson, and X. Li. *Consumers' Preferences for Farm Animal Welfare: the Case of Laying Hen.* Selected Paper at the Agricultural and Applied Economics Association annual meeting, Seattle, WA, August 2012.
- **Heng,Y.,** S.H.Lim, and J. Chi. *Toxic Air Pollutants and Trucking Productivity in the US*. Paper presented at the 53<sup>rd</sup> Annual Transportation Research Forum, Tampa, FL, March 2012.

- **Herrington, M.A.** and G.T. Tonsor. *Beef Premiums and Discounts: An Update of 5-Area Cattle and Beef Quality Premiums and Discounts.* Paper presented at Kansas State University, AM-GT-2012.1, Manhattan, KS, March 2012.
- **Herrington, M.A.** and G.T. Tonsor. *Grid and Formula Pricing in the Beef Industry*. Paper presented at Kansas State University, AM-GT-2012.2, Manhattan, KS, March 2012.
- **Herrington, M.A.** and G.T. Tonsor. *Beef Premiums and Discounts: An Update of 5-Area Cattle and Beef Premiums and Discounts.* Paper presented at Kansas State University, Manhattan, KS, 2012.
- **Herrington, M.A.** and G.T. Tonsor. *Grid and Formula Pricing in the Beef Industry*. Paper presented at Kansas State University, Manhattan, KS, 2012.
- Langemeier, M.R. and **L.A. Russell**. *Does Leverage Help or Hinder? Part 1*. Kansas Farm Management Association Newsletter, Manhattan, KS, April 2012.
- **Lynes, M.K.,** J.S. Bergtold, J.R. Williams, and **J.E. Fewell**. *Determining Farmers' Willingness-to-Grow Cellulosic Biofuel Feedstocks on Agricultural Land*. Poster presented at Research and the State: Graduate Student Poster Session, Kansas State University, Manhattan, KS, November 2012.
- **Lynes, M.K.,** J.S. Bergtold, J.R. Williams, and **J.E. Fewell**. *Determining Farmers' Willingness-to-Grow Cellulosic Biofuel Feedstocks on Agricultural Land*. Presented as a selected paper at the Agricultural and Applied Economics Association (AAEA) Annual Meeting, Seattle, WA, August 2012.
- **McElligott, J.** and G.T. Tonsor. *Fed Cattle Basis: An Updated Overview of Concepts and Applications*. Paper presented at Kansas State University, AM-GT-2012.3, Manhattan, KS, March 2012.
- Peterson, J.M. and C.M. Smith. Water Quality Markets: Institutional Design and Performance. In D. Gardner and R. Simmons, eds. Aquanomics: Water Markets and the Environment, The Independent Institute, 2012.
- **Pozo, V.F.** and T.C. Schroeder. *Price and Volatility Spillover between Livestock and Related Commodity Markets*. Selected Paper Prepared for Presentation at the 2012 AAEA Annual Meeting, Seattle, WA, August 2012.
- Quintana, N.E. and J.M. Peterson. Does Wasteful Irrigation Result in Higher Levels of Water

- Conservations? The Case of Sheridan County Kansas. Poster presented at Research and the State: Graduate Student Poster Session, Kansas State University, Manhattan, KS, November 2012.
- **Russell, L.A.** *The Impacts of Debt Usage on Farm Cost Efficiency*. Paper presented at Western Agricultural Economics Association Annual Meeting, Park City, UT, June 2012.
- **Russell, L.A.** A Comparison of Public and Private Price Information. Paper presentation at the 2012 Risk & Profit Conference, Department of Agricultural Economics, Kansas State University, Manhattan, KS, August 16-17, 2012.
- Sancewich, B.R., T.C. Schroeder, E.J. Belasco, B.J. White, and D.G. Renter. *Measuring Profit Variability in Fed Cattle Production*. Selected Paper at Western Agricultural Economics Association Meeting, Park City, UT, June 2012.
- Smith, C.M., J.R. Williams, A.P. Nejadhashemi, J. Woznicki, B.B. Golden, and K.R. Douglas-Mankin. *Economics of Nutrient and Sediment Reduction Strategies*. Paper presented at *Kansas WRAPS Working Group Seminar*, Topeka, KS, January 2012.
- **Thompson, A.S.**, A.L. Jager, and R.O. Burton, Jr. *Do Men and Women Perform Differently on Different Types of Test Questions?* Selected Paper Presented at the SAEA meeting, Birmingham, AL, February 2012.
- Xia, T. and **B.R. Sancewich.** *Retail Markets and Buyer Power in Agricultural Procurements.* Presented as a selected paper at the Agricultural and Applied Economics Association (AAEA) Annual Meeting, Seattle, WA, August 2012.

## GRADUATE STUDENTS AWARDS, HONORS & LEADERSHIP

- **Ashwell, N.Q.** 2012-2013 Agricultural Economics Emeritus Faculty and Friends Scholarship, Department of Agricultural Economics, Kansas State University.
- **Brewer, B.E.** 2012 Outstanding M.S. Thesis of the Department of Agricultural Economics "Determinants of Lender Choice and Banking Strategy for Kansas Farmers." Allen Featherstone and Christine Wilson, thesis advisors.
- **Brewer, B.E.** Member of First Place Case Study Team at the Agricultural & Applied Economics Association (AAEA) Annual Meeting, Seattle, WA, August 2012.
- Brewer, B.E. President, Graduate Students of Agricultural Economics, Kansas State University.

- **Contreras, S.** Second Place Research Kansas State Forum 2012. Poster Section "Trends in US Meat Recall."
- **Funk, S.** "Managing Assigned Risk in Food: Mitigation and Indemnification." Applied Risk Analysis and Food Safety and Nutrition Sections Joint Symposium 2012 Agricultural & Applied Economics Association Annual Meeting. (Organizer).
- **Funk, S.** Agricultural & Applied Economics Association, Section Board Member, Agribusiness Economics and Management (elected 2012).
- **Funk, S.** Council on Food, Agricultural & Resource Economics (C-FARE), Member Blue Ribbon Expert Panel on Global Competitiveness and Profitability of Agriculture.
- Heng, Y. AAEA Travel Award, Agricultural & Applied Economics Association, 2012.
- Heng, Y. Graduate Student Travel Scholarship, KSU Graduate Student Council, 2012.
- **Herrington, M.A.** 2012-2013 Agricultural Economics Emeritus Faculty and Friends Scholarship, Department of Agricultural Economics, Kansas State University.
- **Herrington, M.A.** Honorable mention team, 2012 International Food and Agribusiness Marketing Association Case Study Competition, Shanghai, China, June 10-14, 2012. V. Amanor-Boadu, Advisor.
- **Lindbloom, M.** Honorable mention team, 2012 International Food and Agribusiness Marketing Association Case Study Competition, Shanghai, China, June 10-14, 2012. V. Amanor-Boadu, Advisor.
- **Lowe, C.** 2012-2013 Timothy Donoghue Graduate Scholarship, the Graduate School of Kansas State University.
- **Lowe, C.** Honorable mention team, 2012 International Food and Agribusiness Marketing Association Case Study Competition, Shanghai, China, June 10-14, 2012. V. Amanor-Boadu, Advisor.
- **Lowe, C.** One of thirty nationally selected participants, 2012 US Agency for International Development Global Food Security Summer Institute Program. West Lafayette, IN, July 8-20, 2012.
- **Lynes, M.** Member of First Place Case Study Team at the Agricultural & Applied Economics Association (AAEA) Annual Meeting, Seattle, WA, August 2012.

- **Manes, R.** Member of First Place Case Study Team at the Agricultural & Applied Economics Association (AAEA) Annual Meeting, Seattle, WA, August 2012.
- **Parman, B.** 2012-2013 Agricultural Economics Emeritus Faculty and Friends Scholarship, Department of Agricultural Economics, Kansas State University.
- **Pozo**, **V.F.** Tim Lim Graduate Scholarship recipient. October 5, 2012.
- **Regier, G.**, T.J. Dalton, J.R. Williams. "Impact of Genetically Modified Maize on Smallholder Risk in South Africa." 16th Annual International Consortium on Applied Bioeconomy Research Conference, Ravello, Italy, June 24-27, 2012.
- **Russell, L.A.** Thomas W. Smith Fellow, Institute for Humane Studies, George Mason University, 2012-2013.
- Russell, L.A. Travel Scholarship, KSU Graduate Student Council, 2012.
- **Smith, C.M.** Honorable Mention for his dissertation titled "An Analysis of Alternative Soil, Nutrient, and Water Management Strategies" at the annual UCOWR conference in New Mexico.
- **Smith, C.M.** Outstanding Graduate Student Research award from the Kansas Eta Chapter of Gamma Sigma Delta.
- **Teague, K.** Honorable mention team, 2012 International Food and Agribusiness Marketing Association Case Study Competition, Shanghai, China, June 10-14, 2012. V. Amanor-Boadu, Advisor.
- **Thompson, A.** 2012 Outstanding Ph.D. Dissertation of the Department of Agricultural Economics "Three Essays on the Environmental Kuznets Curve for Water Pollution." Jeff Peterson, dissertation advisor.

#### AG MANAGER PAPERS

- Barnaby, G.A. "Last Chance for Salina Marketing-Risk Workshop that will include MF Global Impact on Cash Markets." Posted to <a href="https://www.AgManager.info">www.AgManager.info</a> January 20, 2012.
- Barnaby, G.A. "Final 2012 RAM II Workshop." Posted to www.AgManager.info February 20,

2012.

- Barnaby, G.A. "Tax Issues for Farmers with Losses in MF Global." Posted to www.AgManager.info February 22, 2012.
- Barnaby, G.A. "A RAM Workshop Designed for Farmers with Limited Marketing Experience." Posted to www.AgManager.info February 24, 2012.
- Barnaby, G.A. "Last Call for RAM Workshop Designed for Farmers with Limited Marketing Experience." Posted to <a href="https://www.AgManager.info">www.AgManager.info</a> February 29, 2012.
- Barnaby, G.A. "Trend Yield Adjustment Lowers the Risk of Selling Covered Puts." Posted to www.AgManager.info March 3, 2012.
- Barnaby, G.A. "Crop Insurance on Limited Irrigated Corn." Posted to <a href="www.AgManager.info">www.AgManager.info</a> March 9, 2012.
- Barnaby, G.A. "5 Year Flex Law will Allow Irrigated Crop Insurance Coverage in Kansas." Posted to <a href="https://www.AgManager.info">www.AgManager.info</a> March 12, 2012.
- Barnaby, G.A. "Revenue Loss Assistance Program vs. Crop Insurance." Posted to <a href="https://www.AgManager.info">www.AgManager.info</a> April 12, 2012.
- Barnaby, G.A. "Effects of Trend Yield Adjustment." Posted <u>www.AgManager.info</u> April 19, 2012.
- Barnaby, G.A. "Evaluation of the Senate's Ag Risk Coverage (ARC) at the Wheat Farm Level." Posted to <a href="https://www.AgManager.info">www.AgManager.info</a> May 3, 2012.
- Barnaby, G.A. "Would Example Wheat Farmer Prefer Ag Risk Coverage (ARC) Based on County Yields." Posted to <a href="https://www.AgManager.info">www.AgManager.info</a> May 3, 2012.
- Barnaby, G.A. "U.S. Senate Ag Committee Version of New Farm Bill (April 26, 2010) ." Posted to <a href="https://www.AgManager.info">www.AgManager.info</a> May 17, 2012.
- Barnaby, G.A. "Is Congress Sure a \$40,000 Limit Will Only Affect 'Big' Farms?" Posted to www.AgManager.info May 24, 2012.
- Barnaby, G.A. "Will a \$40,000 Premium Subsidy Limit Affect 'Family Farmers?" Posted to <a href="https://www.AgManager.info">www.AgManager.info</a> May 31, 2012.
- Barnaby, G.A. "Environmental Working Group Wants Crop Insurance Subsidy Eliminated for

- 'Big' Farmers." Posted to www.AgManager.info June 1, 2012.
- Barnaby, G.A. "Comparing Revenue Protection 2012 Premium Subsidies vs. 2011 Premium Subsidies on Iowa Corn and Soybeans by Coverage Level." Posted to www.AgManager.info June 6, 2012.
- Barnaby, G.A. "Proposed Means Testing for Eligibility to Purchase Crop Insurance." Posted to www.AgManager.info June 8, 2012.
- Barnaby, G.A. "Little Farm Left in the Farm Bill." Posted to <a href="www.AgManager.info">www.AgManager.info</a> June 11, 2012.
- Barnaby, G.A. "USDA 2011 Budget for FSA & RMA." Posted to <a href="www.AgManager.info">www.AgManager.info</a> June 13, 2012.
- Barnaby, G.A. "A Proposed Increase in Farmer Paid Premiums for Those Over the AGI Limit." Posted to <a href="https://www.AgManager.info">www.AgManager.info</a> June 28, 2012.
- Barnaby, G.A. "Here We Go Again with Loss of Futures Accounts." Posted to <a href="https://www.AgManager.info">www.AgManager.info</a> July 11, 2012.
- Barnaby, G.A. "Is the 2012 Drought Worse than the 1988 Drought?" Posted to <a href="https://www.AgManager.info">www.AgManager.info</a> July 18, 2012.
- Barnaby, G.A. "What is the Maximum Crop Insurance Price and Can My Insurance Company Pay the Indemnity Payment?" Posted to <a href="www.AgManager.info">www.AgManager.info</a> July 23, 2012.
- Barnaby, G.A. "A \$10.5 Billion Underwriting Loss on Corn is Probably the Upper Limit." Posted to www.AgManager.info July 23, 2012.
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## FARM MANAGEMENT NEWSLETTERS

Langemeier, M.R. and K.L. Herbel. "Kansas Farm Management Association Monthly Newsletter." Department of Agricultural Economics, Kansas State University, January - July 2012.

#### FARM MANAGEMENT REPORTS

Herbel, K.L. "Annual KFMA Executive Summary Report." Department of Agricultural Economics, Kansas State University, May 2012.

- Herbel, K.L. "2011 Annual ProfitLink Summary." Department of Agricultural Economics, Kansas State University, May 2012.
- Herbel, K.L. "Annual Whole-Farm Analysis Summaries." Department of Agricultural Economics, Kansas State University, May 2012.
- Herbel, K.L. "Annual Enterprise Analysis Summaries." Department of Agricultural Economics, Kansas State University, May 2012.

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- Ding, Y. and J.M. Peterson. "Comparing the Cost-Effectiveness of Water Conservation Policies in a Depleting Aquifer: A Dynamic Analysis of the Kansas High Plains." *Journal of Agricultural and Applied Economics* 44 (May 2012): 223-234.
- Dong, F., J. Lu, and A.M. Featherstone. "Effects of Credit Constraints on Household Productivity in Rural China." *Agricultural Finance Review* 72(3, 2012):402-415.
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- Saak, A.E. and J.M. Peterson. "Groundwater Pumping by Heterogeneous Users." *Hydrogeology Journal* 20 (August 2012): 835-849.
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- Zakrzewicz, C., B.W. Brorsen, and B.C. Briggeman, "Comparison of Alternative Sources of Farmland Values." *Agricultural Finance Review* 72(2012):68-86.
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## **OTHER ARTICLES**

Boland, M.A. and J.A. Fox. "Food Irradiation and Public Health." University of Minnesota, *Food Policy Research Center*, November 2012.

#### **POSTERS**

- Bruce, A. S., Cherry, J. B. C., Lusk, J. L., Crespi, J. M., McFadden, B. R., Bruce, J. M., Aupperle, R. L., Powell, J., Savage, C. R., Brooks, W. M., & Martin, L. E. "Got (cloned) milk? Decision-neuroscience of controversial food technologies." Poster presented at the annual meeting of the *Society for Neuroeconomics*, Miami, FL, September 2012.
- Cherry, J. B. C., Bruce, A. S., Lusk, J. L., Crespi, J. M., McFadden, B. R., Bruce, J. M., Lepping,

- R. J., Black, W. R., Henry, J. M., Fernández, D. A., Brooks, W. M., and Martin, L. E. "Cortical activations associated with price and controversial food technology." Poster presented at the annual meeting of the *Society for Neuroeconomics*, Miami, FL, September 2012.
- Contreras, S., J.A. Fox, and M. Ollinger. "Trends in Meat Recalls in the United States." Poster presented at the K-State Research Forum, March 8, 2012. 2<sup>nd</sup> place winner, selected for presentation to Kansas Board of Regents, April 6, 2012.
- Fewell, J.E., J.S. Bergtold, and J.R. Williams. "The Role of Risk Attitudes in Producing Switchgrass as a Biofuel Feedstock at the Farm Level." Poster presented at: *Conference on Biofuels and Climate Change: Farmers Land Use Decisions*, University of Kansas, August 15-16, 2012.
- Fewell, J.E., J.S. Bergtold, and J.R. Williams. "Farmers' Willingness to Grow Crops for Cellulosic Bioenergy." Poster presented at: *Kansas State University Corporate Sustainable Energy Symposium: Pros and Cons Analysis and Evaluation*, May 1-2, 2012.
- Hendricks, N.P., D.A. Sumner, and A. Smith. "Estimation of the Dynamics of Crop Acreage Response to Price: Rotations and Aggregation." Selected Poster, 2012 *AAEA Annual Meeting*. Seattle, WA, August 12-14, 2012.
- Hendricks, N.P., A. Smith, and D.A. Sumner. "Effects of Increased Corn Prices on Water Quality." Selected Poster, *2012 AERE Summer Conference*. Asheville, NC, June 4-5, 2012.
- Li, X., H.H. Peterson, T. Xia. "U.S. Consumer Demand for Differentiated Eggs." Selected Poster, 2012 *AAEA Annual Meeting*. Seattle, WA, August 12-14, 2012.
- Lynes, M.K., J.E. Fewell, J.S. Bergtold, and J.R. Williams. "Determining Farmers' Willingness to Grow Cellulosic Biofuel Feedstocks on Agricultural Land." Poster presented at: *Kansas State University Research and the State Forum*. November 6, 2012.

#### PRESENTED PAPERS

Barnaby, G.A. "Alternative Commodity Program Proposals." Presented to *Ag Profitability Conference*, Girard, KS, January 11, 2012.

- Barnaby, G.A. "Alternative Farm Bill Proposals." Presented to *NAU Country Insurance Meetings, Dickson*, TN, January 17, 2012; Humbolt, TN and McKenzie, TN, January 18, 2012; and Elton, KY and Fayetteville, TN, January 19, 2012.
- Barnaby, G.A. "Risk Assessed Marketing I (RAM)." Wheat Case Problem, Presented to *RAM I Workshop*, Assaria, KS, January 26, 2012.
- Barnaby, G.A. "Risk Assessed Marketing II (RAM)." Corn Case Problem, Presented to *RAM II Workshop*, Assaria, KS, January 27, 2012 and Plainview, TX, February 1-2,2012.
- Barnaby, G.A.. "Should I Cut Premium Cost by Changing from Revenue Protection to Yield Protection?" Presented to 2012 Master Marketer Program RAM II Workshop, Plainview, TX, February 1-2, 2012; Illinois Insurance Workshop, Springfield, IL, February 3, 2012; Crop Insurance Presentation, Santee, SC and Columbia, SC, February 7, 2012; and NAU Webinars February 21-23, 2012.
- Barnaby, G.A. "2012 Changes to Crop Insurance." Presented to Feedgrains Short Course done by conference call for Texas A & M University, February 9, 2012; and *Ag Profitability*, Scott City KS, February 14, 2012.
- Barnaby, G.A. "Risk Assessed Marketing II (RAM)." Corn Case Problem, Presented to *RAM II Workshop*, Geneva, NE, February 15, 2012.
- Barnaby, G.A. "Alternative Farm Bill Proposals." Presented to *NAU Country Insurance* Meetings, Owensboro, KY and Hopkinsville, KY, February 27, 2012; Adairville, KY, February 28, 2012; Seymour, IN, March 1, 2012; Connersville, IN, March 2, 2012.
- Barnaby, G.A. "Risk Assessed Marketing I (RAM)." Corn Case Problem, Presented to *University of Wyoming*, Torrington, WY, March 5, 2012.
- Barnaby, G.A. "USA Revenue Insurance on Crops." Presented to *Biennial Asia Pacific Ag Insurance & Reinsurance Conference*, Bangkok, Thailand, April 22-26, 2012.
- Barnaby, G.A. "Farm Bill Issues & Crop Insurance." Presented to CIPA Meeting, May 7, 2012.
- Barnaby, G.A. "Revenue and Price Based Commodity Policy and Crop Insurance." Presented to Minnesota Ag Leadership Conference, Brainerd, MN, August 12-14, 2012; 2012 Risk & Profit Conference, Department of Agricultural Economics, Kansas State University, Manhattan, KS, August 16-17, 2012; and Illinois Bankers Association Ag Banking Conference, Springfield, IL, August 22-23, 2012.
- Barnaby, G.A. "Counter Party Risk." Presented to *K-State Symposium on Cooperative Issues*, Manhattan, KS, August 29, 2012.

- Barnaby, G.A. "2012 Drought and Crop Insurance." Presented to *Congressional Assistants Tour*, Manhattan, KS, August 30, 2012 and AGEC 598 Farm Management Strategies, Manhattan, KS, September 12, 2012.
- Barnaby, G.A. "2012 KSU Agricultural Lender's Conference." Presented to *Ag Lender's Conference*, Garden City, KS, October 9, 2012 and Manhattan, KS, October 10, 2012.
- Barnaby, G.A. "2012 Insurance Workshop: Drought, Politics and Risk Management Strategies." Presented to *2012 Insurance Workshop*, Brush, CO, October 30, 2012, Grand Island, NE, October 31, 2012; Salina, KS, November 1, 2012 and Enid, OK, November 2, 2012.
- Barnaby, G.A. "Alternative Methods to Reduce Taypayer Cost for Crop Insurance." Presented to *MGGA Convention*, Great Falls, MT, December 6, 2012 and *Agriculture 2.0: Business Intelligence for Tomorrow's Farms, DTN/The Progressive Farmer Ag Summit 2012*, Chicago, IL, December 10, 2012.
- Bergtold, J.S. "Cover Crop Economics: Costs, Returns and Opportunities." Presented at an Organized Symposium entitled "The Economics of Cover Crops: What Will Drive Adoption," at the *2012 AAEA Annual Meeting*, Seattle, WA, August 12-14, 2012.
- Bergtold, J.S. "Biofuel Feedstock Production: Farmer Adoption and Potential Land-Use Impacts." Presented at the *Biofuels, Climate Change and Mitigation: Annual Research Symposium*, Lawrence, KS, August 15-16, 2012.
- Bergtold, J.S., J.E. Fewell, and J.R. Williams. "Farmers' Willingness to Produce Alternative Cellulosic Biofuel Feedstocks in Kansas Using Stated Choice Experiments." Selected paper presented at the *Sun Grant Initiative 2012 National Conference: Science for Biomass Feedstock Production and Utilization*, New Orleans, LA, October 2-5, 2012.
- Boussios, D. and A.P. Barkley. "Commodity Grain Supply Response to Economic and Biophysical Changes." Presented as a selected paper at the *2012 AAEA Annual Meeting*, Seattle, WA, August 12-14, 2012.
- Briggeman, B.C. "Stress Testing Agricultural Cooperatives." 2012 NCERA-210 Co-op Research Group Meeting in Minneapolis, MN, November 2012.
- Brewer, B.E., B.C. Briggeman, A.M. Featherstone, and C.A. Wilson. "A Test Summary of U.S. Agricultural Financial Conditions." Presented at the *National Agricultural Credit Council NC-1177 meeting, Economic Research Service, USDA*, Washington D.C., October 26, 2012.

- Brewer, B.E., C.A. Wilson, and A.M. Featherstone. "Determinants of Lender Choice, Agricultural and Rural Finance Markets in Transition." Presented at the *National Agricultural Credit Council NC-1177 meeting, Economic Research Service, USDA*, Washington D.C., October 25-26, 2012.
- Bruce, A., J.M. Crespi, and J.L. Lusk. "What Were You Thinking? Neuroeconomics of Controversial Food Technologies." University of California-Davis, October 19, 2012.
- Cherry, J.B.C., A.S. Bruce, J.L. Lusk, J.M. Crespi, , B.R. McFadden, J.M. Bruce, R.J. Lepping, W.R. Black, J.M. Henry, D.A. Fernández, W.M. Brooks, and L.E. Martin. "Temporal discounting and brain activation to price information." Presented at the annual meeting of the *Society for Neuroeconomics*, Miami, FL, September 2012.
- Dhuyvetter, K.C. and T.L. Kastens. "Backing Economic Optimal N and P Fertilizer Rates out of Yield Goal Based Fertilizer Recommendations." Invited presentation at S04/S08 Symposium: Modeling the Economics of Fertilizer Applications at ASA, CSSA, and SSSA Annual Meetings, Cincinnati, OH, October 21-24, 2012.
- Featherstone, A.M. "Future Trends Affecting Agriculture and Agribusiness." Nong Lam University, Ho Chi Minh City, Vietnam, September 20, 2012.
- Featherstone, A.M. "Future Trends Affecting Agriculture and Agribusiness." Global Symposium on RTE Foods Addressing Challenges in the Value Chain of the Food Processing Industry, Kochi, India, September 24, 2012.
- Featherstone, A.M. "Future Trends Affecting Agriculture and Agribusiness." Taj Lands End, Mumbai, India, September 26, 2012.
- Featherstone, A.M. "Future Trends Affecting Agriculture and Agribusiness." Taj Bengal, Kolkata, India, September 28, 2012.
- Featherstone, A.M. "Future Trends Affecting Agriculture and Agribusiness." Paper presented at *Management, Analysis, and Strategic Thinking (MAST)*, Department of Agricultural Economics, Kansas State University, Manhattan, KS, February 21, 2012.
- Featherstone, A.M. "Who Leveraged the Farm?" Paper presented at the *Is This Farm Boom Different Conference*, 2012 Agricultural Symposium, Federal Reserve Bank of Kansas City, Kansas City, MO, July17, 2012.
- Featherstone, A.M. "Macroeconomic Instability: To Be Continued?" Presented at the 2012 Risk & Profit Conference, Department of Agricultural Economics, Kansas State University, Manhattan, KS, August 16-17, 2012.

- Featherstone, A.M. "A Comparative Look: Is This Farm Boom Different?" Paper presented at the *AFA Alliance Forum, Empower Progress, Incite Change*, Westin Kansas City at Crown Center, Kansas City, MO, November 2, 2012.
- Featherstone, A.M., B.E. Brewer, and C.A. Wilson. "Factors Affecting Lender Choice and Banking Strategies by Farmers." Paper presented at the *2012 Ag Lenders Conferences*, October 9, Garden City and October 10, Manhattan, 2012.
- Featherstone, A.M. and M.R. Langemeier. "Impacts of the 2011 Drought and Crop Insurance on Kansas' Financial Condition. Agricultural and Rural Finance Markets in Transition." Presented at the *NC-1177 and National Agricultural Credit Council meeting*, Economic Research Service, USDA, Washington D.C., October 25, 2012.
- Gregory, A. and J.A. Fox. "Willingness to Pay for Irradiated Salads: The Impact of Responses to a Second Mailing." Paper presented at *53rd Annual Conference of the Food Distribution Research Society*, San Juan, Puerto Rico, October 2012.
- Golden, B.B. "Preliminary Results: Potential Economic Impact of Water Use Changes in Southwest Kansas." 2012 UCOWR / NIWR Conference, Santa Fe, NM, July 17, 2012.
- Golden, B.B. "The Ogallala Aquifer Project's Impact on the Governor's Ogallala Aquifer Initiative." *Annual Ogallala Aquifer Conference*, Garden City, KS, March 23, 2012.
- Golden, B.B. "The Economics of Groundwater-Based Irrigation: Theory and Analysis." *Economics Department*, University of Kansas, Lawrence, KS, April 12, 2012.
- Golden, B.B. "Role of Sorghum and Wheat as Options to Conserve the Ogallala Aquifer and Sustain Economic Viability in Western Kansas—A Call for Investment." *K-State Research and Extension Sorghum and Wheat Conference*, Manhattan, KS, May 29, 2012.
- Golden, B.B. Collaborative research "Potential Economic Impact of Water Use Changes in Southwest Kansas." Presented to the Board of Directors at *Groundwater Management District #3*, Garden City, KS, August 16, 2012.
- Golden, B.B. "Potential Economic Impact of Water Use Changes in Southwest Kansas." 2012 Risk & Profit Conference, Department of Agricultural Economics, Kansas State University, Manhattan, KS, August 16-17, 2012.
- Golden, B.B. "Modeling the Economic Impacts of Local Enhanced Management Areas." 2012 Ogallala Stakeholder Meetings with Governor Brownback in Scott City and Garden City, KS, September 2012.

- Golden, B.B. "Values of Ogallala Water." *Governor's Conference on The Future of Water in Kansas*, Manhattan, KS, October 30, 2012.
- Golden, B.B. "Potential Economic Impact of Water Use Changes in Southwest Kansas." Governor's Conference on The Future of Water in Kansas, Manhattan, KS, October 30, 2012.
- Hendricks, N.P. and A. Smith. "Comparing the Bias of Dynamic Panel Estimators in Multilevel Panels: Individual versus Grouped Data." Selected Paper, *2012 AAEA Annual Meeting*. Seattle, WA, August 12-14, 2012.
- Hendricks, N.P. and A. Smith. "Bias Reduction in Multilevel Dynamic Panels with Small *T*: An Application to the Dynamics of Corn Supply." *18th International Panel Data Conference*, Paris, France, July 5-6, 2012.
- Hendricks, N.P., D.A. Sumner, and A. Smith. "Agricultural Supply Dynamics: The Illusion of Partial Adjustment." *Department of Agricultural and Consumer Economics*, University of Illinois at Urbana-Champaign, August 31, 2012.
- Heng, Y., H.H. Peterson, and X. Li. "Consumers' Preferences for Farm Animal Welfare: the Case of Laying Hen." Selected Paper, *2012 AAEA Annual Meeting*. Seattle, WA, August 12-14, 2012.
- Lambert, David K. "U.S. Net Farm Income, 1913-2012." Presented at *2012 AAEA Annual Meeting*, Seattle, WA. August 2012. Available at: http://www.agmanager.info/events/risk\_profit/2011/Papers.asp
- Lynes, M.K., J.S. Bergtold, J.R. Williams and J.E. Fewell. "Determining Farmers' Willingness-To-Grow Cellulosic Biofuel Feedstocks on Agricultural Land." Presented at the *2012 AAEA Annual Meeting*, Seattle, WA, August 12-14, 2012.
- McFadden, B.R., J.L. Lusk, J.M. Crespi, J.B.C. Cherry, L.E. Martin, and A.S. Bruce. "Effect of Advocacy Information on Consumer Preferences for Cage Free Eggs: A Neuroeconomic Analysis." 2012 AAEA Annual Meeting, Seattle, WA, August 13-14, 2012.
- McFadden, B.R., J.L. Lusk, J.M. Crespi, J.B.C. Cherry, L.E. Martin, and A.S. Bruce. "Consumer Response to Controversial Food Technologies and Price: A Neuroeconomic Analysis." *2012 AAEA Annual Meeting*, Seattle, WA, August 13-14, 2012.
- Moss, C. and B.C. Briggeman. "Reliability of Farm Debt Information." 2012 NC-1177 Conference on Agricultural and Rural Finance Markets in Transition, Washington, D.C., October 2012.

- O'Brien, D.M. and F. Olson. "The Price Responsiveness of U.S. Wheat Export Demand by Class." NCCC-134 Applied Commodity Price Analysis, Forecasting and Market Risk Management Conference, St. Louis, MO, April 16-17, 2012.
- Peterson, J.M., J.A. Fox, N.P. Hendricks, J.C. Leatherman, and C.M. Smith. "Transaction Costs in Payment for Environmental Service Contracts." Seminar, Department of Economics, Binghamton University, May 2012.
- Peterson, J.M., J.A. Fox, N.P. Hendricks, J.C. Leatherman, and C.M. Smith. "Transaction Costs in Payment for Environmental Service Contracts." Seminar, Department of Agricultural Economics, University of Nebraska-Lincoln, February 2012.
- Pozo, V.F. and T.C. Schroeder. "Price and Volatility Spillover between Livestock and Related Commodity Markets." Paper presented at the *Agricultural and Applied Economics Association Annual Meetings*, Seattle, WA, August 12-14, 2012.
- Regier, G.K., T.J. Dalton, and J.R. Williams. "Impact of Genetically Modified Maize on Smallholder Risk in South Africa." Presented at the *16th ICABR Conference -128th EAAE Seminar "The Political Economy of the Bioeconomy: Biotechnology and Biofuel.*" Ravello, Italy, June 24-27, 2012.
- Ross, K.L. and V. Amanor-Boadu. "Is Perception Reality: Assessing the Differences in Perceived and Actual Health Status." 22<sup>nd</sup> International Food and Agribusiness Management Association Congress, Shanghai, China, June 6-12, 2012.
- Russell, L.A., T.C. Schroeder, G.T. Tonsor, T. Xia, and Y. Zereyesus. "Consumer Response to Changes in Meat Prices: A Comparison of Retail Scanner and BLS Data." Paper presented at 2012 Risk & Profit Conference, Department of Agricultural Economics, Kansas State University, Manhattan, KS, August 16-17, 2012.
- Sancewich, B.R., T.C. Schroeder, E.J. Belasco, B.J. White, and D.G. Renter. "Measuring Profit Variability in Fed Cattle Production." Paper presented at the *2012 WAEA Annual Meeting*, Park City, UT, June 21-22, 2012.
- Schlegel, A.J., L.R. Stone, T J. Dumler, and F.R. Lamm. "Optimizing cropping systems under limited irrigation." *Central Plains Irrigation Conference*, Colby, KS, February 21-22, 2012.
- Schlegel, A.J., L.R. Stone, T.J. Dumler, and F.R. Lamm. "A return look at dormant season irrigation strategies." *Central Plains Irrigation Conference*, Colby, KS, February 21-22,

- Schlegel, A.J., L.R. Stone, T.J. Dumler, and F.R. Lamm. "Cropping systems under limited irrigation." *Water and Future of Kansas Conference*, Manhattan, KS, October 31, 2012.
- Schlegel, A.J., L.R. Stone, T.J. Dumler, and F.R. Lamm. "Crop rotations effects on water use, yields, and economic returns." *Ogallala Program Workshop*, Garden City, KS, March 14, 2012.
- Schurle, B.W., A.M. Featherstone, C.A. Wilson, and D. Crosson. "Land Prices During Periods of Rapid Change." Selected paper presented at the *2012 WAEA Annual Meeting*, Park City, UT, June 21-22, 2012.
- Shanoyan, A., B. Ross, H. Gow, C. Peterson, and R. Black. "Long-Term Sustainability of Third-Party Facilitated Market Linkages: Evidence From the USDA Marketing Assistance Program in the Armenian Dairy Industry." *2012 AAEA Annual Meeting*, Seattle, WA, August 12-14, 2012.
- Shanoyan, A., B. Ross, H. Gow, C. Peterson, and R. Black. "Third-Party Facilitation of Market Linkages in the Agri-Food Supply Chain: Evidence from the Armenian Vegetable Industry." 2012 AAEA Annual Meeting, Seattle, WA, August 12-14, 2012.
- Smith, C.M., J.R. Williams, A.P. Nejadhashemi, S.Woznicki, B.B. Golden, and K.R. Douglas-Mankin. "Economics of Nutrient and Sediment Reduction Strategies." *Kansas Watershed Restoration and Protection Strategies Working Group Seminar*, Topeka, KS, January 24, 2012.
- Taylor, M.R., R.V. Llewelyn, G.T. Tonsor, and K.C. Dhuyvetter. "Basis Volatility, Risk Premiums, and Forward Contract Pricing." *2012 WAEA Annual Meeting*, Park City, UT, June 20-22, 2012.
- Taylor, M.R. "Cost of Production in Organic and Conventional Orchards." *Great Plains Growers' Conference*, St. Joseph, MO, January 6-7, 2012.
- Taylor, M.R. "Basis Risk Update." *K-State Agronomy Crop Production Update Conference*, Junction City, KS, January 11, 2012.
- Taylor, M.R. "Formulating Grain and Hay Price Forecasts Using Readily Available Information." *Kansas Farm Bureau Young Farmer and Rancher Meeting*, Wichita, KS, January 29, 2012.
- Taylor, M.R. "Tackling the Big Issues." Management, Analysis, and Strategic Thinking (MAST),

- Department of Agricultural Economics, Kansas State University, Manhattan, KS, February 20-21, 2012.
- Taylor, M.R. "Direct Marketing: Strategies and Opportunities." *NC KS Commercial Enterprises Conference*, Washington, KS, February 25, 2012.
- Taylor, M.R. "Leasing Workshop." Annie's Project, Risk Management Education for Farm and Ranch Women, Manhattan, KS.
- Taylor, M.R. "Basis Volatility, Risk Premiums, and Forward Contract Pricing." 2012 Risk & Profit Conference, Department of Agricultural Economics, Kansas State University, Manhattan, KS, August 16-17, 2012.
- Taylor, M.R. "Decision Tools for Livestock Producers." *KSRE Annual Conference*, Manhattan, KS, October 17, 2012.
- Taylor, M.R. "Land Values and Rents." Presented to 2012 Insurance Workshop, Salina, KS, November 1, 2012.
- Taylor, M.R. "Kansas Agricultural Land Values." Kansas State University Agricultural Economics 2012 Leasing Workshops, McPherson, Pratt, and Newton, KS.
- Thompson, A. S., A. L. Jager, and R.O. Burton, Jr. "Do Men and Women Perform Differently on Different Types of Test Questions?" Selected paper presented at the *SAEA meeting*, Birmingham, AL, February 4-7, 2012.
- Tonsor, G.T. "How to Get More from Demand Models using Simulations in Matlab." Organized Symposium presentation, *2012 WAEA Annual Meeting*, Park City, UT, June 20-22, 2012.
- Tonsor, G.T. "Life as a Land-Grant Economist in a Changing World." Invited seminar presentation, *Oklahoma State University*, Stillwater, OK, April 27, 2012.
- Tonsor, G.T. "Ten Thousand Labels: Credence Attributes, Product Differentiation, and Information Flows in the Food Systems: Animal Welfare." Organized Symposium Presentation, 2012 AAEA Annual Meeting, Seattle, WA, August 12-14, 2012.
- Tonsor, G.T. "Beef and Cattle Market Outlook." *Ag Profitability Conference*, Wichita, KS, December 11, 2012.
- Tonsor, G.T. "30,000 Foot Look at U.S. Cattle Industry: State and Possible Future." St. Francis, KS, November 13, 2012.
- Tonsor, G.T. "Animal Welfare Oriented Expectations of the U.S. Public: Situation and

- Implications." K-State Olathe Seminar: Producers, Animals, and Consumers: Animal Welfare in U.S. Food Animal Production, October 22, 2012.
- Tonsor, G.T. "Beef and Cattle Market Outlook." *Agricultural Lenders Conference*, Garden City, and Manhattan, KS, October 9-10, 2012.
- Tonsor, G.T. "Beef and Cattle Market Outlook: Implications for Stockers." *Beef Stocker Field Day*, Manhattan, KS, September 27, 2012.
- Tonsor, G.T. "U.S. Beef Cattle Industry Outlook & Global Perspectives." *Kazakhstan Livestock Group Sponsored by USAID/CNFA/Kansas Dept. of Ag.* Manhattan, KS, September 20, 2012.
- Tonsor, G.T. "Beef-Cattle Industry Outlook Overview, Drought Impacts, and Structural Changes, OH MY..." 2012 Risk & Profit Conference, Department of Agricultural Economics, Kansas State University, Manhattan, KS, August 16-17, 2012.
- Tonsor, G.T. "Benchmarking Industry Self-Perceptions Regarding Animal Welfare." 2012 Risk & Profit Conference, Department of Agricultural Economics, Kansas State University, Manhattan, KS, August 16-17, 2012.
- Tonsor, G.T. "Cow-Calf Business: Outlook Overview, Drought Impacts, Structural Changes, and Implications." 2012 K-State Beef Conference, Manhattan, KS, August 9, 2012.
- Tonsor, G.T. "Beef and Cattle Market Outlook." *New Generation Feeds Leadership Meeting*, Manhattan, KS, June 12, 2012.
- Tonsor, G.T. "Beef and Cattle Market Outlook." *Beef Cattle Research Roundup, KSU Agricultural Research Center, Hays.* Hays, KS, April 19, 2012.
- Tonsor, G.T. "Meat Industry Macroeconomics." 35th Midwest Process/Cured Meat Workshop, Manhattan, KS, March 30, 2012.
- Tonsor, G.T. "Beef and Cattle Market Outlook." *KSU Cattlemen's Day*, Manhattan, KS, March 2, 2012.
- Tonsor, G.T. "Short and Long-Term Price Outlook: How Will Consumer Preferences on the Welfare Front Impact Your Operation?" 2012 Swine Profitability Conference, Manhattan, KS, February 28, 2012.
- Tonsor, G.T. "Overview of Beef-Cattle Industry Changes and Economic Implications." *Kansas Society of Farm Managers and Rural Appraisers 49th Annual Winter Meeting*. Salina, KS, February 23, 2012.

- Tonsor, G.T. "Beef and Cattle Market Outlook." *Ag Profitability Conference*, Ulysses, KS, February 21, 2012.
- Tonsor, G.T. "Beef and Cattle Market Outlook." *Pawnee County Crops & Livestock Supper*, Larned, KS, February 20, 2012.
- Tonsor, G.T. "Beef and Cattle Market Outlook." *Ag Profitability Conference*, Scott City, KS, February 14, 2012.
- Tonsor, G.T. "Beef and Cattle Market Outlook." *Ag Profitability Conference*, Beloit, KS, February 2, 2012.
- Tonsor, G.T. "Beef and Cattle Market Outlook." *Ag Profitability Conference*, Hutchinson, KS, January 12, 2012.
- Tonsor, G.T. "Beef and Cattle Market Outlook." *Ag Profitability Conference*, Girard, KS, January 11, 2012.
- Tonsor, G.T. "Beef and Cattle Market Outlook." *K-State Winter Ranch Management Seminar*, Manhattan, KS, January 10, 2012.
- Tonsor, G.T. "Consumer Expectation and their Economics Impact." 2012 Livestock Care Conference Alberta Farm Animal Care, Red Deer, Alberta, March 22, 2012.
- Tonsor, G.T. "Economics of Animal Welfare Concerns." *Animal Welfare and Current Industry Issues for Livestock Producers*, West Point, Lincoln, Kearney, and Gering, NE, February 6-9, 2012.
- Tonsor, G.T. and K.C. Dhuyvetter. "Formulating Price Forecasts Using Readily Available Information." *Ag Profitability Conference*, Girard, KS, January 11, 2012.
- Tonsor, G.T. and K.C. Dhuyvetter. "Formulating Price Forecasts Using Readily Available Information." *Ag Profitability Conference*, Hutchinson, KS, January 12, 2012.
- Tonsor, G.T. and K.C. Dhuyvetter. "Formulating Price Forecasts Using Readily Available Information." *Women Managing the Farm Conference*, Wichita, KS, February 11, 2012.
- Tonsor, G.T. and K.C. Dhuyvetter. "Formulating Price Forecasts Using Readily Available Information." *Ag Profitability Conference*, Scott City, KS, February 14, 2012.
- Tonsor, G.T. and K.C. Dhuyvetter. "Economic Considerations in Beef Production." *Boehringer*

- Ingelheim Vetmedica, Inc., 2012 Beef Summit, Springfield, MO, March 13, 2012.
- Tonsor, G.T. and K.C. Dhuyvetter. "Decision Tools to Make Management and Marketing Decisions." *Boehringer Ingelheim Vetmedica, Inc., 2012 Beef Summit,* Springfield, MO, March 13, 2012.
- Tonsor, G.T. and K.C. Dhuyvetter. "Economic Considerations in Beef Production." Western Edge Veterinary Center Spring Producer Meeting, Ness City, KS, March 28, 2012
- Tonsor, G.T. and T.C. Schroeder. "Cow-Calf Producer Risk Management." *KSU Cattlemen's Day*, Manhattan, KS, March 2, 2012.
- Tonsor, G.T. and M.R. Taylor. "Glynn and Mykel Tackle the Big Issues (*with your help*)." *MAST On-Campus Session*, Manhattan, KS, February 21, 2012.
- Tsoodle, L. "Assessing Community Support: A Survey Approach." *Third Annual Rural Grocer Summit*, June 5-6, 2012.
- Tsoodle, L. "Land Use Value Appraisal Myths Debunked." 2012 Risk & Profit Conference, Department of Agricultural Economics, Kansas State University, Manhattan, KS, August 16-17, 2012.
- Xia, T. and S. Brian. "Retail Markets and Buyer Power in Agricultural Procurements." Selected Paper, 2012 AAEA Annual Meeting, Seattle, WA, August 12-14, 2012.

## PROCEEDINGS OF MEETINGS

- Dumler, T.J. "Trends in Crop Leases." Proc. Cover Your Acres Winter Conf. 9:40-45.
- Dumler, T.J. "The 2012 Farm Bill and U.S. Economic Outlook." *KSU Beef Conference*. Manhattan, KS, August 9, 2012.
- Dumler, T.J. "Farm Bill Programs and Crop Insurance: Part 1." In Proc. 2012 Risk & Profit Conference, Department of Agricultural Economics, Kansas State University, Manhattan, KS, August 16-17, 2012.
- Dumler, T.J. "Impact of the 2012 Farm Bill on Kansas Farms." *Ag Lenders Conferences*. Garden City and Manhattan, KS, October 9-10, 2012.

- Dumler, T.J. "A New Farm Bill for a New Era." 2012 Insurance Workshop. Salina, KS, November 1, 2012.
- Golden, B.B. and T.J. Dumler. "The Values of Groundwater: A Discussion of Groundwater Use in Western Kansas." *Ogallala Stakeholders Meetings* with Governor Brownback Groundwater Management Districts No. 1 and 3, Scott City and Garden City, KS, August 22, 2012.
- Lamm, F.R., D.M. O'Brien, D.H. Rogers, and T.J. Dumler. "Comparison of SDI and center pivot sprinkler economics." In: Proc. *2012 Irrigation Association Tech. Conf.*, Orlando, FL, November 4-5, 2012. Available from the IA, Falls Church, VA. CD-Rom, 10 pp.
- Lamm, F.R., D.M. O'Brien, D.H. Rogers, and T.J. Dumler. "Using the K-State Center Pivot Sprinkler and SDI Economic Comparison Spreadsheet 2012." Proceedings of the *Central Plains Irrigation Conference*, Colby, KS, February 21-22, 2012.
- Leatherman, J.C. (Compiler) with assistance from E. Mollohan. 2012 Conference Proceedings: Mid-Continent Regional Science Association 43<sup>nd</sup> Annual Conference and the IMPLAN National Users Conference 9th Biennial, June 8-10, Detroit, MI. Available at: www.mcrsa.org. Extension and Outreach
- Li, X., H.H. Peterson, T. Xia. "U.S. Consumer Demand for Organic Fluid Milk by Fat Content." *Journal of Food Distribution Research* 43(1): Proceedings of the Annual Conference of the Food Distribution Research Society, held October 15-19, 2011 in Portland, OR, 2012.
- Schlegel, A.J, L.R. Stone, and T.J. Dumler. "Crop rotations with limited irrigation." Proc. *Cover Your Acres Winter Conf.* 9:1-5.
- Schlegel, A.J., L.R. Stone, T.J. Dumler, and F.R. Lamm. "Optimizing cropping systems under limited irrigation." In: Proc. 24th Annual Central Plains Irrigation Conference, Colby, KS, Feb. 21-22, 2012. Available from CPIA, 760 N. Thompson, Colby, KS, pp. 31-36.
- Schlegel, A.J., L.R. Stone, T.J. Dumler, and F.R. Lamm. "A return look at dormant season irrigation strategies." In: Proc. *24th Annual Central Plains Irrigation Conference*, Colby, KS, Feb. 21-22, 2012. Available from CPIA, 760 N. Thompson, Colby, KS, pp. 51-58.

# **REPORTS OF PROGRESS**

Holman, J., T.J. Dumler, T. Roberts, and S. Maxwell. "Cover Crop Forage Biomass Yield."

- Southwest Research-Extension Center Field Day 2012, Kansas State University Agricultural Experiment Station and Cooperative Extension Service Report of Progress 1070:12-17.
- Holman, J., T.J. Dumler, T. Roberts, and S. Maxwell. "Fallow Replacement Crop Effects on Wheat Yield." *Southwest Research-Extension Center Field Day 2012, Kansas State University Agricultural Experiment Station and Cooperative Extension Service Report of Progress* 1070:24-29.
- Schlegel, A.J., T.J. Dumler, J.D. Holman, and C.R. Thompson. "Four-year Rotations with Wheat and Grain Sorghum." *Southwest Research-Extension Center Field Day 2012, Kansas State University Agricultural Experiment Station and Cooperative Extension Service Report of Progress* 1070:30-33.
- Schlegel, A.J., L.R. Stone, and T.J. Dumler. "Benefits of Long-Term No-till in a Wheat-Sorghum-Fallow Rotation." *Southwest Research-Extension Center Field Day 2012, Kansas State University Agricultural Experiment Station and Cooperative Extension Service Report of Progress* 1070:5-6.
- Schlegel, A.J., J. Holman, T.J. Dumler, and K. Martin. "Crop rotations to enhance precipitation capture." *Annual Report for Ogallala Aquifer Project*. http://www.ogallala.ars.usda.gov/index.php

## RESEARCH REPORTS

- Amanor-Boadu, V., K. Ross, G. Tembo and M. Mwiinga. "Understanding the Pulse Value Chain in Zambia from Producers' Perspectives." Report to the Management Office, Pulse CRSP. Nov. 2012.
- Amanor-Boadu, V. "Rice Price Trends in Ghana (2007-2011)." USAID|Ghana, Monitoring, Evaluation and Technical Support Service (METSS). <a href="www.agmanager.info">www.agmanager.info</a> June 2012.
- Amanor-Boadu, V. "Equestrian Tourism and Recreation in the Flint Hills: A Feasibility Assessment and Strategic Business Plan." *Flint Hills Tourism Coalition*, Cottonwood Falls, KS.
- Amanor-Boadu, V. "Maize Price Trends in Ghana (2007-2011), USAID|Ghana, Monitoring, Evaluation and Technical Support Service (METSS)," <a href="www.agmanager.info">www.agmanager.info</a> April 2012.
- Ross, K.L. and V. Amanor-Boadu. "Winning over the Skeptics: The Story of Kelly Scientific

- Resources and SAFC Biosciences," March 2012.
- Briggeman, B.C. and M.A. Boland, "Future of Agricultural Cooperatives: Next 3-5 Years." Report Prepared for CoBank Knowledge Exchange, December 2012.
- Crespi, J.M., J.A. Fox, H.H. Peterson, and T. Xia. "Marketing, Management and Industrial Structure of Agricultural and Food Industries in Kansas and the United States." Hatch Project, Annual Report, December 2012.
- Leatherman, J.C. "Community Health Needs Assessment: Cowley County, KS: In Partial Fulfillment of Requirements related to the Patient Protection and Affordable Care Act." Office of Local Government, Department of Agricultural Economics, K-State Research and Extension, Kansas State University.
- Leatherman, J.C. "Community Health Needs Assessment: Harvey County, KS: In Partial Fulfillment of Requirements related to the Patient Protection and Affordable Care Act." Office of Local Government, Department of Agricultural Economics, K-State Research and Extension, Kansas State University.
- Leatherman, J.C. "Community Health Needs Assessment: Kingman County, KS: In Partial Fulfillment of Requirements related to the Patient Protection and Affordable Care Act." Office of Local Government, Department of Agricultural Economics, K-State Research and Extension, Kansas State University.
- Leatherman, J.C. "Community Health Needs Assessment: Lincoln County, KS: In Partial Fulfillment of Requirements related to the Patient Protection and Affordable Care Act." Office of Local Government, Department of Agricultural Economics, K-State Research and Extension, Kansas State University.
- Leatherman, J.C. "Community Health Needs Assessment: Nemaha County, KS: In Partial Fulfillment of Requirements related to the Patient Protection and Affordable Care Act." Office of Local Government, Department of Agricultural Economics, K-State Research and Extension, Kansas State University.
- Leatherman, J.C. "Community Health Needs Assessment: Rawlins County, KS: In Partial Fulfillment of Requirements related to the Patient Protection and Affordable Care Act." Office of Local Government, Department of Agricultural Economics, K-State Research and Extension, Kansas State University.
- Leatherman, J.C. "Community Health Needs Assessment: Rooks County, KS: In Partial Fulfillment of Requirements related to the Patient Protection and Affordable Care Act." Office of Local Government, Department of Agricultural Economics, K-State Research and Extension, Kansas State University.

- Leatherman, J.C. "Community Health Needs Assessment: Russell County, KS: In Partial Fulfillment of Requirements related to the Patient Protection and Affordable Care Act." Office of Local Government, Department of Agricultural Economics, K-State Research and Extension, Kansas State University.
- Leatherman, J.C. "Community Health Needs Assessment: Scott County, KS: In Partial Fulfillment of Requirements related to the Patient Protection and Affordable Care Act." Office of Local Government, Department of Agricultural Economics, K-State Research and Extension, Kansas State University.
- Leatherman, J.C. "Community Health Needs Assessment: Sherman County, KS: In Partial Fulfillment of Requirements related to the Patient Protection and Affordable Care Act." Office of Local Government, Department of Agricultural Economics, K-State Research and Extension, Kansas State University.
- Leatherman, J.C. "Community Health Needs Assessment: Smith County, KS: In Partial Fulfillment of Requirements related to the Patient Protection and Affordable Care Act." Office of Local Government, Department of Agricultural Economics, K-State Research and Extension, Kansas State University.
- Wisner, R., D. Anderson, R. Plain, D. Hofstrand, and D.M. O'Brien. "Future Patterns for Grains, Biofuels, and Livestock and Poultry Feeding in the U.S." Report on a project financed by the American Feed Industry Association (AFIA) and C-FARE, and presented at the *Federation of Animal Sciences Symposium*, Phoenix, AZ, July 17, 2012, and also to the *USDA ERS Economists Group*, Washington, D.C., December 14, 2012.

# **SOFTWARE**

- Dhuyvetter, K.C. LAND-RELATED TOOLS, FlexRent.xls (revised), KSU-Lease.xls (revised), KSU-Graze.xls (revised), PastureRents.swf stand-alone online tool (revised), 2012.
- Dhuyvetter, K.C. CROP-RELATED TOOLS, GrainSeasonalsCash.xls (updated monthly), KSU-Tillage.xls (revised), KSU-SilageValue.xls (revised), FM-Guides—Crops.xls (revised), 2012.
- Dhuyvetter, K.C. MACHINERY and BUILDING-RELATED TOOLS, KSU-CustomRates.xls

- (new), OwnTractor.xls (revised), OwnBaler.xls (revised), OwnBaler.xls (revised), 2012.
- Dhuyvetter, K.C. LIVESTOCK-RELATED TOOLS, CattleSeasonalsCash.xls (updated monthly), KSU- Bull vs AI Breeding Costs.xls (new), Buy-Sell.xls (revised), KSU-BeefReplacements.xls (new), KSU-BeefCowlease.xls (major revision), FM-Guides—Beef.xls (revised), 2012.
- Lamm, F. and D.M. O'Brien. "Economically optimal corn plant population at various irrigation capacities using subsurface drip irrigation (SDI)." <a href="http://www.ksre.ksu.edu/sdi/Software/SDISoftware.htm">http://www.ksre.ksu.edu/sdi/Software/SDISoftware.htm</a>, January 17, 2012.
- Lamm, F., D.M. O'Brien, D.H. Rogers, and T.J. Dumler. "Economics of Converting Existing Furrow Irrigated Fields to Center Pivot Sprinkler Irrigation (CP) or Subsurface Drip Irrigation (SDI) for Corn Production." <a href="http://www.ksre.ksu.edu/sdi/Software/SDISoftware.htm">http://www.ksre.ksu.edu/sdi/Software/SDISoftware.htm</a>, October 27, 2012.

## STAFF PAPERS

Staff. "Staff, Programs, and Publications In Agricultural Economics- Kansas State University 2011." *Staff Paper 12-02:1-73*, Department of Agricultural Economics, Kansas State University, April 2012.

# VIDEOS, WEBINARS, AND MISCELLANEOUS REPORTS

- Briggeman, B.C. and L.A. Russell. "Evolution of and Outlook for Grain and Farm Supply Cooperatives: A Literature Review." Report Prepared for CoBank Knowledge Exchange, October 2012.
- Briggeman, B.C. ACCC Research Intern Grain Facilities Report to Farmers Cooperative Elevator Company in Cheney, KS,
- Dhuyvetter, K.C. "Frequently Asked Questions on Cropland Leases in Kansas." Video, July 2012.
- Dhuyvetter, K.C. and T.L. Kastens. "2011 Harvest Year Report for USCHI's Custom Harvester Analysis and Management Program (CHAMP)." March 2012.

- Dumler, T.J. "Analysis of Alternative Commodity Programs for Kansas Crops." Special analysis conducted for U.S. Senate and House staff members and U.S. farm groups, March 2012.
- Dumler, T.J. "Analysis of Agriculture Risk Coverage (ARC) for Kansas Corn." Special analysis conducted for *Kansas Corn Commission*, May 2012.
- Tonsor, G.T. "Beef-Cattle Economics Webinar" partnership with *BEEF*, *Drovers*, and *Meatingplace*, Feb. 7; May 1; Aug. 7; Nov. 8, 2012.
- Tonsor, G.T. "Historical and Projected Cattle Finishing Returns." Posted on September 4, 2012. www.youtube.com.
- Tonsor, G.T. "Cash Price Forecasting: Cattle Application." Posted on September 13, 2012. www.youtube.com.
- Tonsor, G.T. "Cash Price Forecasting: Crops Application." Posted on September 13, 2012. www.youtube.com.
- Tonsor, G.T. "Highlighting Decision Tools on AgManager.info." Posted on October 25, 2012. www.youtube.com.
- Tonsor, G.T. "Highlighting Regularly Updated Cattle Marketing Information AgManager.info." Posted on October 25, 2012. www.youtube.com.
- Tonsor, G.T. "Introduction to Farm Management Guides Cow-Calf Enterprise Example." Posted on October 25, 2012. www.youtube.com.
- Tonsor, G.T. "Impact of Mandatory Country of Origin Labeling (MCOOL) on Meat Demand." Posted on November 14, 2012. www.youtube.com.
- Tonsor, G.T. "Beef Demand Concepts Video #1." Posted on December 18, 2012. www.youtube.com.
- Tonsor, G.T. "Beef Demand Concepts Video #2." Posted on December 18, 2012. www.youtube.com.