

# Weston Guetterman

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## Education

### **Kansas State University**

M.S. Student in Agricultural Economics

August 2024 - May 2026

B.S. in Agriculture

Major in Agricultural Economics w/ Agronomy Minor

August 2021 - May 2024

GPA: 3.88/4.0

## Experience

### **Labache Ag**

September 2023 – Present

- Visit large-scale farms across western Kansas and analyze each operation's key attributes
- Provide recommendations to each farm based on their systematic practices relative to the other operations visited
- Create analytical models to determine the best crop insurance coverage for situations and practices on a field level

### **Rabo Agrifinance (RAF)**

July 2023 – August 2023

- Worked under the regional Financial Analyst Manager learning about the agricultural financing process
- Analyzed the financials of large-scale farms and feedlots across the upper Midwest
- Learned from individuals across the Rabo company from loan officers and appraisers to credit committee

### **Grassroots Sod Farms**

January 2020- Present

- Began a new division of our family business that produces and sells sod with my family
- Created a mobile app for the operation to better report sales transactions and improve internal communications
- Perform all facets of operations from seeding, fertilizing, irrigating, applying chemicals, and harvesting turf grass

### **Guetterman Brothers Farms**

January 2009 - Present

- Create cost analysis spreadsheets to analyze the economic efficiency of multiple crops from input costs to selling
- Perform investment analysis on infrastructure upgrades including irrigation system installations
- Perform all farming operations from operating equipment to equipment maintenance

## Involvement

### **Kansas State University Center for Risk Management Education and Research**

March 2023 – Present

- Network and learn from inter-disciplinary business professionals on the topic of managing risk
- Complete a full risk assessment for a select company with a group of other fellows
- Interact and network with other students from across all majors within the University

### **Kansas Corn Association Collegiate Academy**

January 2023 – December 2023

- Network with lawmakers on state and national levels lobbying for action on topics affecting the corn industry
- Attend multiple congressional sessions in Washington D.C. and Topeka
- Attend Kansas Corn regional information sessions for farmers and industry leaders across the state

### **Turfgrass Producers International (TPI)**

- Awarded The Dr. Henry W. Indyk Scholarship (Award for the top young Turf Industry Professional) February 2023
- Represented TPI at the bi-annual European Turf Producers conference in Germany (2022) and Italy (2024)

### **TPI Leadership Fellows**

Feb 2024 – Dec 2025

- Selected to be a part of the 2024-2025 cohort of future leaders to gain the skills to lead the industry into the future
- Travel the country networking with other industry professionals to observe their needs and ideate solutions
- Lobby for the industry in Washington D.C. to ensure legislative progress for our budding industry

### **Alpha Gamma Rho Fraternity**

August 2021 - Present

- Finance Chair – Vice President  
January 2023 - December 2023
  - Developed a budget for the 2023 calendar year
  - Pay the fraternity's monthly bills and ensure that the house stays in good financial standing.
- Membership Development Chair  
January 2022 – December 2022
  - Managed and trained 25 new members of the fraternity on how to adjust to college and fraternity life
  - Pioneered and coordinated an alumni/new member shadow program for the initiates to acquire a mentor
  - Developed an etiquette workshop and training for new members and a partnering sorority

## Other Awards and Acknowledgements

- KSU College of Agriculture April Student of the Month  
April 2023
- Placed top 10 individuals at State FFA CDE in Poultry, Food Science, and Ag Mech Contests  
May 2018 – May 2021
- National FFA Food Science CDE Individual Silver division finish  
October 2019