

Priyanka Sharma, MBA, CPSM

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I. Education:

- MBA, North Carolina State University (NCSU), Raleigh, NC, USA (completed 2016) with GPA 3.7/4. Major in supply chain management and certification in decision analytics
- BS (Honors) with distinction, Punjab Technical University, Punjab, India (completed 2008) with GPA 4/4. Major in electronics and telecommunication engineering and applied mathematics
- Prayag Sangeet Samiti, Bachelors in Music - Indian Classical Flute Major, 2018

II. Employment and Professional Experience:

Nov 2019-present

Supply Chain Management Head

Airtel Network R&D, Bengaluru, India

- Drafted the Network R&D procurement policy
- Develop build vs buy models for disaggregated network supplier ecosystem

Jan 2019-Oct 2019

Procurement Manager

Flipkart, Walmart, Bengaluru, India

- Drafted an 80-page procurement policy for PhonePe(Walmart Finance technology entity to support long term growth objectives and to cover the business risk

May 2018-Jan 2019

Senior Buyer

British Telecom (BT), Gurugram, India

- Managed direct Cloud portfolio for BT, UK customers

Jun 2016-May 2018

Senior Strategic Sourcing Associate

Denali Sourcing Services, NetApp, Bellevue, USA

- Global Category Manager for Indirect Software Category

Aug 2009-Aug 2014

Senior Consultant

Accenture, Bengaluru, Gurgaon, India

- Oracle Apps Programmer and Consultant for technology, hospitality, and telecom industry customers

III. Academic Positions and Teaching Experience:

Jun 2014- May 2016

Graduate Teaching Assistant (20 hrs/wk)

Operations and Supply Chain Management Department, North Carolina State University, Raleigh, NC, USA

Jun 2008- Aug 2009

Lecturer (Full time)

Electronics and Communication Department, Lovely Professional University, Jalandhar, Punjab, India

Courses taught:

- Digital Electronics theory and lab
- Pedagogy: Introduced practical assignments in Digital Electronics classes; changed curriculum at the university level
- Admission Cell: Attended 3 camp offices as a career counselor

IV. Research Interests:

My research interests fall within an area of strategic sourcing and supply chain management with applications in the agriculture industry. I am highly passionate about research questions rooted in the long term sustainability of the business through decision optimization without compromising on ethics and compliance

V. Previous Research Experiences:

Supply Chain Resource Cooperative, NCSU – Raleigh, NC (Aug 2014-Dec 2015)

- Research project on Integrated Supply Program (ISP) for Duke Energy Analyzed KPI effectiveness to find opportunities in the hydro supply chain of an MRO supply program with a total spend of \$51M, recommended 3 new KPI's and performance tracking changes in the overall program
- Software Asset Management with General Services Administration (GSA). Performed spend analysis and software asset management (SAM) maturity map of 4million devices, highlighted over and under licensed software with spend rationalization for each category and provided cost-efficient recommendations of migration into hybrid cloud

Sourcing Industry Group, SIG – Jacksonville, Florida (May 2015- July 2015)

- Prepared supply chain certification analytics coursework and study material for C level executives that includes strategic sourcing methodologies in business strategy and incorporated those in online certification curriculum
- Conducted gap analysis for a category portfolio of \$6.5B total spend and recommended new category initiatives, organizational structure changes, and strategic sourcing training. Proposed implementation schedule of 3Qs in each dimension to the new executive committee

VI. Selected Conferences and Presentations:

- SAS and INFORMS Analytics Student Analytical Scholar Competition 2016
Selected by NCSU, Poole College Analytics Department to submit an entry in INFORMS analytics competition. Submitted and presented a proposal for analytical work required for hospital bed optimization
- Supply Chain Resource Cooperative (SCRC), 2015 and 2016
Presented posters on selected research projects at Supply Chain SemiAnnual Meeting and Gallery Walk
- Sourcing Industry Group (SIG), 2015 and 2016
Attended 2 Summits at California and Florida – selected by university and SIG university relation committee as a student member for SIG summit, California and regional Roundtable, Raleigh, NC, USA
 - Awarded a scholarship to attend 3 annual events

VII. Professional Memberships, Certifications, and Awards:

- CPSM Certified Professional in Supply Management, 2019
- BT (British Telecom) Global Challenge Cup Championship (Semifinalist)–
Developed the concept of AI-based crime alert system. Project was sponsored by the head of BT global threat and intelligence for an API based patentable innovative alert system for telecom mobile customers, 2018
- ISM (Institute of Supply Management), Washington State Chapter Member, 2017
- Certificate in Decision Analytics, North Carolina State University 2016
- The BB&T Leadership Institute's Emerging Leaders Certification Award, 2015

VIII. Extra-Curricular Activities:

- Vice President, Supply Chain Management Club North Carolina State University, 2015 (20 hrs week; 1 year)
- Volunteer-Initiator, CSR-Accenture: integrated the unorganized volunteer events, resulting in SKILL TO SUCCEED Programs. Created NGO connect volunteer guidelines and funds allocation; coordinated for 500+ employees (10 hrs week; 3 years)

- Event Manager, Women Forum Accenture: conducted camps on workplace stress management; streamlined connect programs with executives; organized an event SANGAM for 500+ attendees (10 hrs week; 3 years)
- Robotics Night Club: Created a 9-member team to work on innovative projects; interviewed by various newspapers. 2007 (6 hrs/ week; 6 months)
- Teaching Assistant: Assisted the professor in the digital electronics laboratory, 2006 (10 hrs/week; 6 months)
- Placement Cell Coordinator: Assisted placement counselors for student connect programs and industry tie-ups, 2007 (10hrs/week; 9 months)
- Founded a Yoga club OM outside the university campus, 2006
- Sports President of the high school for two years, Won awards in javelin throw, cricket, and badminton, 2002