

Corbin Smith

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EDUCATION

Kansas State University, Manhattan, KS Expected Graduation December 2025
Master of Science in Agricultural Economics GPA: 3.33
Bachelor of Science in Agriculture Graduated May 2024
Major: Agricultural Economics, Specialty in Finance GPA: 3.66
Minor(s): Business and Agronomy Certificate(s): Integrated Risk Management

RELEVANT WORK EXPERIENCE

Kansas State University, Manhattan, KS August 2024 - Present
Graduate Teaching Assistant, Department of Agricultural Economics

- Assist in grading, as well as host reviews for homework projects and tests for AGEC 500: Production Economics.

Viterra U.S., Omaha, NE May 2024 - August 2024
Credit Intern

- Performed routine reviews, onboarded new accounts, and established credit limits on customers with Viterra Credit Analysts' approval.
- Acquired and analyzed multiple sources of data to perform these credit limit decisions. This included 3rd party credit and performance information, Tableau reporting of the company's historical credit exposure, volumes, and forward contracting on accounts. Lastly, analysis of financial statements and in-house scorecards were also utilized.

Land O'Lakes, Arden Hills, MN May 2023 - August 2023
Supply Chain Sourcing Intern

- Interned under the Corporate Inbound Bulk Transportation Team for the Purina Feed Division of Land O'Lakes.
- Contacted high-volume contracted carriers to communicate ETA lists to our Feed Mill Planners on a daily basis.
- Created the foundation of a Compliance Reporting Model constructed in Power Bi for the compliance of using committed contracted carriers versus others and identified the cost of noncompliance for the IB Transportation Team.

Farmers Cooperative, Plymouth, NE May 2023 - August 2022
Grain Origination Intern

- Read daily market news, analyzed trends, gave fundamental and technical reasons for price changes to farmers, called farmers to sign unsigned contracts, and obtained an entry level experience in buying and hedging grain.
- Presented a presentation of all the marketing and risk management tools the Co-op had to offer for farmers.

Jenks Family Farms, Monmouth, IL May 2021 - August 2021
Crop Scout Intern

- Collected stand counts, soil samples, and corn leaves for tissue testing. Examined crop health and growth, determined growth stages, identified weed and disease presence for pre and post applications, examined insect presence, damage, and recorded my observations to report back to an agronomist.
- Performed drone flights, collected stand counts and video recorded weather damage.

Stockholm Grain, Wallace and Greeley County, KS

May 2017 - August 2020

Grain Elevator Operator

- Performed grain tests for quality as a Scale House Operator.
- Sole operator at a 2 million bushel grain elevator as well as several other smaller locations. Moved and distributed grain to different grain bins, loaded and unloaded trucks, and performed simple maintenance such as area cleaning, interior cleaning of grain bins, and dump pits.

Wirl-Wind Acres, Wallace and Greeley County, KS

May 2016 – August 2020

Farm Hand

- Operated a wide range of equipment including a payloader, skid steer, excavator, forklift, and tractor for all farming and landscaping work.
- Aided in solving and fixing minor breakdowns on center pivots as well as operating them.
- Serviced farm vehicles and aided in servicing larger equipment and irrigation wells.
- Utilized basic welding and woodworking skills for projects.

LEADERSHIP & INVOLVEMENT

College of Agriculture Student Council

August 2021 - May 2024

- *President*: Planned events, fundraisers, created agendas, and led meetings for the year. Represented the College of Agriculture Student Council for various events, and lastly supported the rest of the officers when necessary.
- *Treasurer*: In charge of purchases for events and/or fundraising efforts.

Agricultural Economics/Agribusiness Club

August 2021 - May 2024

- *Treasurer*: In charge of tracking club members' dues, collecting payments, head of fundraising efforts, and help with planning and paying expenses for events and trips.

CRMER (Center for Risk Management Education and Research)

August 2022 - December 2023

- Participate in industry speaker lectures, travel experiences, and team projects involving risk assessment, mitigation, and monitoring. Applicable to a wide range of risks across multiple industries with focuses in supply chain, engineering, business, finance, agriculture, securities trading, and other areas.

Kansas Corn Collegiate Academy

January 2024-Present

- An applied for program providing travel opportunities to the Kansas Capital in Topeka, Washington DC, Eastern KS, and Western KS to gain perspectives in the Ag industry from agribusinesses, farms, policy makers and others with an emphasis in the corn industry specifically. A capstone project is required to complete the program.

FarmHouse Fraternity

August 2020 - May 2024

- *Homecoming Chair*: Organize the weeklong activities of homecoming week for the fraternity. This includes coordinating plans in advance with our sorority and fraternity pairing to succeed in the competitions.
- *Standards Board Member*: Serve as a voting member to decide if a member has violated the bylaws or constitution of our fraternity and what their consequences will be in a given scenario.
- *Activities Committee Member*: Planned all house and brotherhood events, including ping-pong, basketball, dodgeball tournaments, finals week activities, and Dad's Day BBQ that all fathers are invited to.
- *Christmas Chairmen*: Plan a public Christmas dinner and an all member caroling to every sorority on campus.