

Isaac Donald Sunderland

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Education

Kansas State University
Agriculture Economics Graduate Student

Expected Graduation: May 2024

Kansas State University
Agribusiness | Food Industry Option

December 2021
GPA: 3.327

Leadership Roles

- Student Foundation Vice President of Finance (April 2020 – May 2021)
 - Oversaw an operating budget of \$72,000 to best further the mission of Kansas State’s Student Foundation
- FarmHouse Fraternity Pledge Class President (August 2018 - Feb 2019)
 - Represented, coordinated, and oversaw meetings of 22 men during the new member education experience

School Activities

- Member of the Kansas State FarmHouse Fraternity Chapter (August 2018 – December 2021)
- Member of the Kansas State Student Foundation (February 2019 - December 2021)
- Quest Freshman Honorary – Top 35 freshman at Kansas State (September 2018 – May 2019)

Special Honors and Awards

- 2020 Droge Agricultural Scholarship Recipient (August 2020)
- Football Captain of the 2017 Class 3A State Football Champions

Professional Experience

Kansas State University Department of Agriculture Economics
Graduate Research Assistant

Manhattan, Kansas
May 2022 – August 2022

- Assisted Dr. Terry Griffin in working to publish a paper titled “Farm Data Valuation: Lessons Learned from Estimating Damages and Remedies due to Inaccessible Farm Data”
- Aided in developing an interactive website for Kansas landowners to see their potential taxation values
- Performed various academic tasks to assist and expedite Dr. Griffin’s workflow

Michael Torrey Associates
Policy Intern

Washington, D.C.
January 2022 – May 2022

- Professionally interacted with members of Congress
- Networked with 11 different congressional staffers through one-on-one meetings
- Monitored relevant legislation and political issues
- Created extensive notes on assigned meetings that were immediately sent to the policy team
- Drafted numerous professional newsletters to be sent out to clients every week
- Viewed hearings, markups, briefings and other meetings as needed

Cargill
Grain Origination Sales Internship

Olathe, Kansas (Virtual)
May 2021 – August 2021

- Created and presented a strategic pricing initiative for the largest soybean crush plant in the nation
- Worked to finish an organic customer expansion project of over 497 farmers in the Midwest
- Completed an eight week introduction program of Cargill’s grain origination and sales department

Sunrise AgriBusiness Solutions LLC

Hays, Kansas

Summer Internship

June 2020 - August 2020

- Oversaw the implementation of new GrainSense Protein Technology to help farmers establish their grain positions before the 2020 wheat harvest
- Completed the four week Stone X Grain Merchandising Webinar
- Organized the largest Grain Bin meeting for Hynek Construction in 45 years
- Managed a \$2,000 prospective client outreach summer project

Sunderland Carpet Cleaning

Sabetha, Kansas

Business Owner

January 2016 – Present

- Purchased and expanded a small carpet cleaning business
- Contact home and business owners organizing potential jobs
- Manually measure, quote, and clean carpets to provide optimal satisfaction for clients

Office of Recruitment & Admissions

Manhattan, Kansas

Ambassador

August 2019 – October 2021

- Gave personalized individual and group tours across campus to prospective students
- Worked over the phone to setup and schedule campus visits in Kansas State's database

Noah's Ark Whitewater Rafting

Buena Vista, Colorado

Mountaineering and Backpacking Guide

May 2019 – August 2019

- Led multiple day mountain camping expeditions throughout the collegiate peaks of Colorado
- Exercised balancing critical thinking skills with meeting the personal needs of individual clients