

ATIF RAO

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EDUCATION

Kansas State University

Manhattan, Kansas, USA

Fulbright PhD Scholar in Agriculture Economics

Started in Fall 2022

Friedrich Schiller University of Jena

Jena, Germany

M.Sc. Economics 1.8 grade (Distinction in Thesis)

Mar 2015

Dissertation: An Empirical Analysis of the Impact of FDI on Innovation with supervisor (PD. Dr. Markus Pasche)

Specialization: Economics and Strategy, Economics of Innovation

Bahauddin Zakariya University (B.Z.U)

Multan, Pakistan

Bachelor in Business Administration and Information Technology

Aug 2010

Major: Business Administration

Minor: Economics

PROFESSIONAL EXPERIENCE

Visiting Lecturer

Institute of Management Sciences, B.Z.U. Multan

Apr 2021—Mar 2022

- During this job, I am employed to teach the “Microeconomics and Macroeconomics” courses where I introduced experiential and applied methods of instruction.
- I am also involved in designing, administering, and assessing the student performance through in-term assignments, mid-term, and final term exams.
- During this role, I liaised with the department coordinator and visiting lecturers regarding matters of assessment, student progression, and other organizational matters.

Vice Director (Admin) and Economic Lecturer

NWMU, Lanzhou, China

Mar 2017—Mar 2021

Northwest Minzu University (NWMU) have collaboration program with Utah State University (USU) under the Chinese Cooperative Academic Program (CCAP) in which I am responsible for administration work and teaching Economics courses. NWMU followed the USU curriculum for their bachelor program with the specialization in International Economics and Trade. The key duties include:

- Taught economics courses of Financial Economics, International Finance, Global Economics Issues, and Economics and Law where applied and experimental methods of instruction are introduced
- Designed, administering and assessing the student performance through in-term assignments, mid-terms, and final term exams
- Liaised with the USU Professors regarding matters of assessment, student progression, and other teaching affairs
- Reported and consulted with senior faculty members to ensure that agreed practices are consistently followed particularly with respect to departmental reviews and evaluations
- Administered teaching affairs, student issues, teaching schedule, new student's registration and selection of their courses.
- Worked as a Student Advisor for 3rd and 4th year students in which I help students to solve their economics subject's problems.

Field Researcher (Consultancy)

Management Systems International (MSI)

Aug 2016-Jan 2017

As a Field Researcher, I participated in Team Planning Workshop to understand the evaluation purpose and methodology. I was involved to develop data collection instruments and data analysis plans. Under the supervision of team leader, I conducted the secondary analysis of vaccine LMIS and contraceptive LMIS. In evaluation assignment, I took comprehensive and high quality notes during interviews and did translation of audio files in English as per required MSI format. During this activity, I learned the Max Quality Data Analysis software in order to analyse the primary qualitative data.

Research Associate

Sustainable Development Research Institute (SDPI)

Feb 2016-Aug 2016

In SDPI, I was involved in the following units for the purpose of research.

- Climate change unit focused on the impact of agriculture
- Economic growth section concentrated on China Pakistan Economic Corridor (CPEC) and Energy production.
- Budget making techniques and expenditure tracking project.

Visiting Lecturer

Institute of Management Sciences, B.Z.U. Multan

Sep 2015—Jan 2016

As a visiting lecturer, I was employed to teach the **Knowledge Management** course where I introduced experiential and applied methods of instruction.

Student Assistant

Friedrich Schiller University of Jena

Sep 2015—Jan 2016

I initiated the project titled "Investigating the impact of Economic Growth on Social Justice" using advance empirical strategies. I identified some OECD and WDI datasets and experimented some

estimations procedures on both datasets. During this time, I reviewed the literature on Social Justice Measurement and developed empirical model to see the “impact of Economic Growth on Social Justice”.

RESEARCH WORK

Working Paper: “**Foreign Direct Investment and Domestic Innovation: Roles of Absorptive Capacity and Property Rights**” with Muhammad Ali and Jason Smith (Submitted in International Journal of Finance and Economics)

SEMINARS AND PRESENTATIONS

M.Sc. Economic

Friedrich Schiller University of Jena

- Seminar paper of prospect theory and empirical evidence with supervisor (Markus Pasche)
- Paper on labor contract effects on firm innovation with supervisor (Silke Uebelmesser)
- Presented paper “the importance of emotions for the effectiveness of social punishment”
- Essay on why countries fail to develop market supportive institutions
- Critically evaluated seminar paper of “Experimental Games: Trust”
- Poster on “Environmental Sustainability Issue”

SOFTWARE SKILLS

- Sound skills in Stata 12, SPSS, and Max QDA
- Advance level skills in MS Office during academic and professional experience
- Proficient skills in Adobe Photoshop, Adobe Video Editing

LANGUAGE SKILLS

- English (Fluent), Urdu (Fluent), Punjabi (Fluent), German (Basic), Chinese (Basic)

REFERENCES

- 1: PD Dr. Markus Pasche, Senior Lecturer at Chair for Macroeconomics, Friedrich Schiller University of Jena, markus.pasche@uni-jena.de
- 2: Dr. Jason Smith, Assistant Professor, Dept. of Economics and Finance, Utah State University Id Main Hill I Logan, Utah, jason.smith@usu.edu
- 3: Dr. Muhammad Ali Shuja, Assistant Professor of Economics, National University of Management Sciences (NUST), Islamabad, alishuja@s3h.nust.edu.pk