

Allan Fabricio Pinto Padilla

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EDUCATION

2020-2024 (Expected) Ph.D., Agricultural Economics

Kansas State University, Manhattan, Kansas

2018-2020 Master of Science (MS), Agricultural Economics

Auburn University, Auburn, Alabama

Research Project: Profitability in Marketing Bred Heifers in Alabama

2011-2014 Bachelor in Agribusiness Management

Escuela Agrícola Panamericana, Zamorano, Honduras

Research Project: Spatial Statistical Analysis to Determine the Neighborhood Effect: A Case Study of Agricultural Labor Productivity in Kentucky, USA

RESEARCH EXPERIENCE

2020-2021 Graduate Research Assistant, Department of Agricultural Economics, Kansas State University

- Valuation of farmland data
- Spatial econometrics

2018-2020 Department of Agricultural Economics and Rural Sociology, Auburn University

- Economic Analysis of Marketing Strategies for Cattle Breeding Stock in Alabama: analyzing data about cattle producers in Alabama, trying to identify what practices producers need to do to get premium prices for their heifers
- Survey design for data collection on the different channels market used for local farmers to sell their produce

2017 Departments of Agricultural Economics and Horticulture and Landscape Architecture, Purdue University

- Data collection, analysis, and publication of farmer's market prices and sales across Indiana
- Website development and management of a new Extension program at Purdue University (Horticultural Business)
- Survey design for data collection on the barriers to adopt drying technologies among specialty crop farmers in Tajikistan (USAID, Feed the Future) and the US (USDA-NIFA)

2016 Food Science and Poultry Science Department, Auburn University

- Assisted multidisciplinary research in the areas of food science and poultry science such as feed mill formulation, drivers of meat quality in poultry, profitability analysis of different nutritional plans
- Assisted training on microbiological issues such as Salmonella Typhimurium

2014 Department of Agricultural Economics, University of Kentucky

- Developed and design a survey to make measure the agricultural labor productivity
- Analysis of Community Economic Development Initiative of Kentucky (CEDIK) data

2011 - 2014 Escuela Agrícola Panamericana, Zamorano, Honduras

Undergraduate researcher.

- Socioeconomic Development and Environment: Rural development, Natural resources management and environmental management
- Profitability analysis Costs-Benefit: Meat plant and Dairy plant
- Developed of new product and marketing Strategy

PEER REVIEWED PUBLICATIONS

EXTENSION

Pinto, A. F., Torres, A.P. 2018. Selling at the Farmers Markets: Benefits and Prices Trends. Purdue Extension, Purdue University, West Lafayette, IN.

<https://www.extension.purdue.edu/extmedia/HO/HO-281-w.pdf>

WORKING PAPERS SUBMITTED FOR PEER REVIEW

Pinto, A. F., and Griffin, T.W. Detecting bubbles for Iowa farmland: spatial specification tests applied to capitalization ratio. *Working Paper*

Pinto, A. F., and Griffin, T.W. Exposing unobserved source contagion in univariate data generating processes: detecting farmland bubbles. *Working Paper*

Pinto, A.F. and Griffin, T.W., Shiny Apps: the evolution of spreadsheets and the new bombshell of interactive tools. Submitted 14 November 2021 *Journal of Extension*

Pinto, A. F., and Griffin, T.W. Exploratory spatial data analysis of county-level farmland values and rental rates. Submitted 6 September 2021, reviews received 2 November 2021, resubmitted 4 February 2022. *Journal of Applied Farm Economics*. Working paper

Pinto, A. F., Goodrich, B. Price Determinants of Bred Heifers: Do Reputations Matter? Submitted 14 July 2021, reviews received 8 October 2021. *Canadian Journal of Agricultural Economics*

INDUSTRY, OUTREACH AND EXTENSION PUBLICATIONS

Pinto, A. F. 2021. Should ag data be a public good? John Ralph Essay Competition 2021. Farm Policy Journal. Vol. 18 | No. 4 | Summer Quarter 2021.

https://www.farminstitute.org.au/wp-content/uploads/woocomerce_uploads/2021/12/FPJ_summer_2021-web-20211221_150dpi-sgyx7i.pdf

Pinto, A. F., Goodrich, B. 2019. Feeder cattle characteristics that can get you premiums (or discounts). Alabama Cattleman Magazine. September 2019.

Pinto, A. F., Goodrich, B. 2019. Back to Basics: Futures Contracts for Cattle Operations. Alabama Cattleman Magazine. March 2019.

Pinto, A. F., Torres, A.P. 2017. Indiana Farmers Markets Price Reports: How, Where, and Why. Vegetable Crops Hotline: A newsletter for commercial vegetable growers prepared by the Purdue University Cooperative Extension Service. Issue 637 [October 24, 2017](https://vegcropshotline.org/article/indiana-farmers-markets-price-reports-how-where-and-why/)

Pinto, A. F., Torres, A.P. 2017. What You Need to Know about Selling in Farmers Markets—Let's Talk about Prices. Vegetable Crops Hotline: A newsletter for commercial vegetable growers

prepared by the Purdue University Cooperative Extension Service. Issue 635 [August 31, 2017](https://vegcropshotline.org/article/what-you-need-to-know-about-selling-in-farmers-markets-lets-talk-about-prices/) <https://vegcropshotline.org/article/what-you-need-to-know-about-selling-in-farmers-markets-lets-talk-about-prices/>

Pinto, A. F., Torres, A.P. 2017. What You Need to Know about Selling in Farmers Market—Farmers Markets and Its Benefits. Vegetable Crops Hotline: A newsletter for commercial vegetable growers prepared by the Purdue University Cooperative Extension Service. Issue 634 August 18, 2017 <https://vegcropshotline.org/article/what-you-need-to-know-about-selling-in-farmers-market-farmers-markets-and-its-benefits/>

Pinto, A. F., Torres, A.P. 2017. Is My Farm Profitable? The Drivers of Farm Profitability. Vegetable Crops Hotline. Issue 630. [6.VCH_The-Drivers-of-Farm-Profitability.pdf](https://vegcropshotline.org/article/what-you-need-to-know-about-selling-in-farmers-market-farmers-markets-and-its-benefits/) ([purdue.edu](https://vegcropshotline.org/article/what-you-need-to-know-about-selling-in-farmers-market-farmers-markets-and-its-benefits/))

CONFERENCE PAPERS AND ORAL PRESENTATIONS

Pinto, A. F., and Griffin, T.W. Global Spatial Autocorrelation of Corn-Belt Farmland Values and Rental Rates. Working paper available on SSRN: https://papers.ssrn.com/sol3/papers.cfm?abstract_id=3959419.

Pinto, A.F., and Griffin, T.W. 2022. Hidden Insights Discovered During Spatial Diagnostic Testing of Farmland Values. Selected paper presented at the Southern Agricultural Economics Associations (SAEA) annual meeting *New Orleans Sheraton, February 10-15, 2022*.

Pinto, A.F., Yu, J., Schwab, B. 2021. Can bundling technologies encourage adoption? Evidence from corn producers in Guatemala. Selected paper presented at the Southern Agricultural Economics Associations (SAEA) annual meeting February 2021, Virtual.

SCIENTIFIC, EXTENSION AND OUTREACH ORAL PRESENTATIONS

Pinto, A.F., Griffin, T.W. 2021. Introduction to New Interactive Web Tools: Farmland Values (Stepped-Up Basis) Tool and Days Suitable/Long Run Machinery Planning Tool. Risk and Profit Conference, Department of Agricultural Economics, Kansas State University Oral Presentation August (19, 20, and 25) 2021.

Pinto, A.F., Goodrich, B. W. Kelley, and M. Runge. 2019. Economic Analysis of Marketing Strategies for Cattle Breeding Stock in Alabama Professional Agricultural Workers Conference Poster presentation; Auburn AL.

Pinto, A.F., Goodrich, B. W. Kelley, and M. Runge. 2019. Profitability in Marketing Bred Heifers in Alabama, Graduate Student Research Poster Showcase; Auburn University, Auburn, Alabama.

Pinto, A.F., Goodrich, B. 2018. Economic Analysis of the Alabama Cattleman Cost of Production Survey, Graduate Student Research Poster Showcase; Auburn University.

Pinto, A.F., Torres, A.P. 2017. Farmers Markets Prices. Pike High School, Purdue University, West Lafayette, IN - 12 Jun 2017

GRANTS

Grants as Co-Principal Investigator

1. \$224,366 Griffin, T.W., Tsoodle, L., Pinto, A.F. Kansas Property Tax Estimator Tool. Information Network of Kansas (INK), State of Kansas January 2022 to December 2023 Funded.
2. \$49,880 Pinto, A.F., Griffin, T.W., Yeager, E.A. Risky Business: Can I or Should I? ERME March 2022 to September 2023. Pending.

TEACHING EXPERIENCE

Teaching Assistant, Kansas State University

Agribusiness Management Principles, 2020

Agribusiness Management Strategy, 2020

Agribusiness Logistics, 2020

Teaching Assistant, Auburn University

Futures and Options Marketing, 2019

Teaching Assistant, Purdue University

Principles of Marketing and Management of Horticultural Businesses, 2017

PROFESSIONAL EXPERIENCE

2015-2016 Latin American Agribusiness Development Corporation (LAAD):

Consultant of agro industrial projects in Honduras:

- Carry out research and data collection to understand the organization
- Detect issues and investigate ways to resolve them
- Conduct interview with client's employees, management team and other stakeholders
- Coordinate fieldwork livestock, banana, sugar industry, horticultural products, African palm, ornamental products, coffee plantations, production and export of timber, shrimp industry

2015 Monge's Group:

Official training

- Validation, creation, and learning processes in areas such as credit, collections, finance, accounting, logistics, sales and operations management

ACTIVITIES

- Vice-president of the Member in Society of Hispanic Professional Engineers (SHPE)

LANGUAGES

- Spanish (Native Language)
- English Advance (87 iBT)

COURSES AND SEMINARS

- **2020 McGraw-Hill Connect® + Proctorio Integration**
McGraw-Hill; Kansas State University.
- **2014 Conference Wall Street Investments, (Jorge M. García)**
Zamorano University, Tegucigalpa, Honduras.
- **2013 CREAN (Regional Congress of Economic and Business Administration)**
Zamorano University, Tegucigalpa, Honduras.
- **2012 Brand value conference as value generator (INCAE)**
Zamorano University, Tegucigalpa, Honduras.
- **2011 AUTOCAD (Auto computer-aided design)**
Zamorano University, Tegucigalpa, Honduras.

SOFTWARE SKILLS

- R
- RStudio
- QGIS
- LaTeX
- R-Markdown
- Microsoft Office
- SPSS

REFERENCES

Dr. Terry Griffin, Associate Professor. Department of Agricultural Economics, Kansas State University. E-mail: twgriffin@ksu.edu 331-C Waters Hall Manhattan, KS 66506

Dr. Britney Goodrich, Extension Specialist Assistant Professor. Agricultural Economics & Rural Sociology Department at Auburn University. E-mail: bkg0007@auburn.edu Cellphone; (334) 707-5736, 203 Comer Hall, Auburn University, AL 36849

Dr. Wilmer Pacheco, Extension Specialist & Asst. Professor, Department of Poultry Science, Auburn University E-mail: wjp0010@aces.edu Cellphone: (334) 844-2627, Auburn, AL 36849