

# Hannah E. Shear

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## Education

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**Kansas State University**, College of Agriculture, Manhattan, Kansas  
*Doctorate of Philosophy in Agricultural Economics*,  
projected completion 2021

**University of Arkansas**, Dale Bumpers College of Agriculture, Food & Life Sciences, Fayetteville, Arkansas  
*Master of Science in Agricultural Economics*  
Thesis: *A Regional Approach to Analysis of Food Security Framework and Policies of the Economic Community of West African States (ECOWAS)*  
December 2015

**Ghent University**, Faculty of Bioscience Engineering, Ghent, Belgium  
*International Masters in Rural Development*  
August 2015

**University of Kentucky**, College of Agriculture, Lexington, Kentucky  
*Bachelor of Science in Animal Science & Bachelor of Science in Agricultural Economics*  
May 2012

## Experience

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**Graduate Research Assistant**, Kansas State University  
Manhattan, KS, August 2017-present

**Instructor**, University of Arkansas, Agricultural Economics & Agribusiness  
Fayetteville, AR, August 2015-August 2017

**Faculty Extension Educator**, University of Maryland, Beginning Farmer Success Program  
Frederick, MD, August 2014-August 2015

**Graduate Research Assistant**, University of Arkansas  
Fayetteville, AR, August 2012-May 2014

**Tutor**, University of Kentucky, Center for Academic & Tutorial Services  
Lexington, KY, November 2010-May 2012

**Lab Assistant**, University of Kentucky, Plant & Soil Science Department  
Lexington, KY, May 2010-December 2010

**Night Technician**, VCA Woodford Animal Hospital  
Versailles, KY, October 2009-August 2010

## Honors & Awards

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**Donoghue Scholar**, Kansas State University, 2017-2019

**Student Fellow**, Center for Risk Management Education & Research, Kansas State University, 2018-present

**AAEA Case Study Competition, Third Place**, Washington D.C. 2018

**Outstanding Graduate, College of Agriculture**, University of Kentucky 2012

**Presidential Scholar**, University of Kentucky 2008-2012

**Honors Program**, University of Kentucky, 2008-2012

## Teaching Activities

University of Arkansas, College of Agriculture, Fayetteville, AR  
 Instructor, Fall 2015-Summer 2017

1. **AGEC 2142/L Agribusiness Financial Records:** Principles of small agricultural business management accounting practices are taught to allow students to gain hands-on experience with financial record keeping for a business. Resulting financial statements are analyzed to determine opportunities for enhancing financial efficiency.
2. **AGEC 3303 Food and Agricultural Marketing:** Surveys consumer trends in food markets and the marketing activities of the food and fiber system. Emphasizes marketing concepts for both commodities and differentiated food products. Topics include applied consumer and price theory; marketing management; structure and performance of the food system; and current agricultural marketing topics.
3. **AGEC 3403 Farm Business Management:** Application of economic principles for the profitable organization and operation of the farm business. Focuses upon agricultural production management decision-making tools: budgeting techniques (enterprise, partial, cash flow), balance sheet, income statement, cash flow, investment analysis and risk management.
4. **AGEC 4163 Agriculture and Rural Development:** Examination of agricultural and rural development issues in less developed countries. Alternative agricultural production systems are compared, development theories examined, and consideration given to the planning and implementation of development programs.
5. **AGEC 2103 Principles of Macroeconomics:** Applications of economics principles to problems of agricultural production, distribution, and income; including a study of the interrelationship between agriculture and other segments of the economy; and the dynamic forces in the economy which affect agriculture.

Course	Year	Enrollment	Student Ratings*						
			The teaching methods used in this course enabled me to learn.	Meaningful feedback on tests and other work is provided.	Overall I would rate this course as:	My instructor provides individual assistance when asked.	My instructor explains difficult material clearly.	Overall I would rate this instructor as:	Comparison: University Mean of Core Medians
AGEC 2142 <sup>1</sup>	Fall 2015	53	4.46	4.46	4.29	4.83	4.57	4.67	4.30
AGEC 2142L <sup>1</sup>	Fall 2015	53	4.45	4.59	4.4	4.79	4.62	4.27	4.30
AGEC 3303 <sup>2</sup>	Fall 2015	44	4.55	4.6	4.4	4.84	4.65	4.65	4.30
AGEC 3404 <sup>3</sup>	Fall 2015	58	4.26	4.39	4.24	4.72	4.37	4.74	4.30
AGEC 2142	Spring 2016	38	4.03	4.13	3.90	4.61	4.19	4.42	4.23
AGEC 3403	Spring 2016	60	4.28	4.16	4.18	4.63	4.26	4.18	4.23
AGEC 4163 <sup>4</sup>	Summer 2016	35	4.53	4.63	4.47	4.72	4.67	4.70	4.65
AGEC 3303	Summer 2016	11	4.50	4.75	4.50	5.00	4.75	4.75	4.65
AGEC 2142	Fall 2016	57	4.25	4.53	4.33	4.75	4.61	4.69	4.28
AGEC 2142L	Fall 2016	57	4.45	4.41	4.42	4.71	4.58	4.70	4.45
AGEC 3303	Fall 2016	62	4.63	4.66	4.66	4.78	4.74	4.91	4.30
AGEC 3404	Fall 2016	55	4.38	4.45	4.38	4.72	4.52	4.59	4.30
AGEC 2103 <sup>5</sup>	Spring 2017	86	3.73	3.89	3.56	4.13	3.75	3.85	4.27
AGEC 2142	Spring 2017	49	4.39	4.13	4.00	4.39	3.96	4.87	4.31
AGEC 2142L	Spring 2017	49	4.25	4.20	3.85	4.60	4.15	4.85	4.20
AGEC 3403	Spring 2017	82	4.40	4.16	4.33	4.51	4.47	4.89	4.42
AGEC 4163	Summer 2017	32	4.73	4.52	4.77	4.96	4.77	4.88	4.72
AGEC 3303	Online Summer 2017	27	4.57	4.29	4.29	4.43	4.29	4.57	4.36

\*Student Ratings Scores are: 1 =Very Low, 2=Low, 3=Medium, 4=High, 5=Very High

University of Kentucky, College of Agriculture, Lexington, KY  
 Undergraduate Teaching Assistant to Dr. Lee Edgerton, Fall 2009  
 Undergraduate Teaching Assistant to Dr. William Silvia, Fall 2009  
 Undergraduate Teaching Assistant to Dr. Steve Isaacs, Spring 2012  
 Agriculture Ambassadors, Senior Coordinator for Jason Headrick, Spring 2009-Spring 2012

## Extension Activities

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**Kansas State University, Manhattan KS**  
*Graduate Research Assistant, 2017-present*

Course/Series	Topic/Presentation Title	Date	Location
Ag Lenders Conference	Crop Management and Profitability in Kansas	Oct 11, 2018	Manhattan, KS

**University of Maryland Extension, Frederick, MD**  
*Faculty Extension, Beginning Farmer Success Program, August 2014-August 2015*

Course/Series	Topic/Presentation Title	Date	Location
Beginning Farmer/Small Farms Part II	1. Small Livestock Dos and Don'ts 2. How Bo-Peep Lost Her Sheep: Why Financial Statements Matter 3. Business Plans for the Little Guys	Sept - Oct 2014	Frederick Co. Washington Co. Howard Co. Prince George Co.
UMES Small Farm Conference	1. Cash Flow is Key	Nov 8-9, 2014	Princess Anne Co.
Appalachia Grows Small Farm Conference	1. Land, Labor, & Capitol in Appalachia: How We Can Help	Jan 2015	Allegany Co.
Beginning Farmer/Small Farms Part I	1. Finding Your Enterprise 2. Developing a Pasture System 3. Adding Animals to Your Farm	April - May 2015	Frederick Co. Washington Co. Howard Co. Prince George Co.

## Extension Reports and Publications

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1. Beale, B., **Shear, H.**, Dill, S. (2014) *Maryland Beginning Farmer Guidebook*. University of Maryland Extension. 201pp.  
<http://extension.umd.edu/newfarmer/start-here/beginning-farmer-success-guide-book>
2. Dill, S., Hanson, J., Beale, B. and **Shear, H.** 2014. *Beginning Farmer Success: Needs Assessment*. Maryland Collaborative for Beginning Farmer Success.

## Professional Service

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**Kansas State University, College of Agriculture, Department of Agricultural Economics**

1. 5-Year Review Committee for Department Head, 2018
2. Graduate Student Council, Government Relations Chair, 2018-present
3. Graduate Students of Agricultural Economics Association, President, 2017-present

**University of Arkansas, Dale Bumpers College of Agriculture, Food & Life Sciences**

1. AEAB Department Scholarship Committee, Chair, 2015 - July 2017
2. College Scholarship Committee, Member, 2015 - July 2017
3. AEAB Department Recruitment, Chair, 2015 - July 2017
4. Undergraduate Advising (annually advised 25 undergraduate students), 2015 - July 2017
5. Sigma Alpha, Iota Chapter Adviser, 2015-2017

## Affiliations/Memberships

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**Agricultural and Applied Economics Association**

**Graduate Student Council**, Kansas State, Government Relations Representative, 2018-Present

**Center for Risk Management Education and Research**, Student Fellow, 2018-Present

**Graduate Students of Agricultural Economics**, Kansas State, President, 2017-Present

**Gamma Sigma Delta**, 2012-Present

**University of Kentucky Honors Program**, Fall 2008-Spring 2012

## Posters & Invited Presentations

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1. **Research & The State Poster Competition**, Kansas State University, November 8, 2018  
*Shear, H., Pendell, D., & Herbel, K. Analysis of Kansas Crop Farm Management: Revenue and Cost Management.*
2. **Africa Rice & ECOWAS Agriculture Committee**, Dakar, Senegal, March 2015  
*Preliminary Report of Regional Food Reserve Analysis*
3. **National Agriculture Day, Washington D.C.**, May 2011  
*Represented National Agriculture Alumni and Development Association*