

Gabriel Blair Fontinelle

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Gallup Strengths: Disciplined, Competitive, Responsible, Proactive and Curious

EDUCATION

Kansas State University, Manhattan, KS May 2018 - Present

- Master of Science Program at the Dept. of Agricultural Economics.
Focused in Commodity futures and Risk Management.

University of Sao Paulo, Sao Paulo, Brazil Feb 2012 – Jul 2017

- Bachelor of Science in Agricultural Engineering

Kansas State University, Manhattan, KS Jul 2015 – Jul 2016

- Undergraduate Exchange Program Scholarship sponsored by the Coordination for the improvement of higher education personnel (CAPES) focused in Agricultural Economics Courses

PROFESSIONAL EXPERIENCE

Amaggi Commodities, Cuiabá, Mato Grosso, Brazil Aug 2017 – May 2018
Trainee

- Data analysis regarding local and global supply & demand of agricultural commodities (Corn and Soy)
- Origination department; buying grains from producers and manage teams on subsidiary offices all over Brazil.
- Execution department; dealing with Gafta specifications, port certifications and phytosanitary procedures for exporting products
- Logistic department; manage the commodity flow from source to port via truck or/and rail
- Risk Management department; monitoring market expose, VaR report to Financial Department.
- Trading Desk; Controlling futures exchange; manage margin calls and contact with brokers.

Raizen S.A – a Shell Company, Rafard, Sao Paulo, Brazil Jan 2017 – Jul 2017
Intern

- Assist and monitor Ag experiments to test new products on Sugarcane fields
- Co-facilitated harvest logistic to maintain constant cane flow to mills
- Evaluate and cataloged machinery inventory and maintenance coordination during plating and harvest season
- Development of projects to evaluate outsourced quality services (fertilizing and chemical control)
- Dealing with Ag suppliers to keep stocks ready to use.

University of Florida, Gainesville, Florida, USA May 2016 – Jul 2016
Academic Training

- Project under supervision of Dr. Lisa House with Consumer behavior on citrus products.
- Data analysis over consumer preference regarding Citrus products (Orange Juice)
- Development of knowledge over Brazilian and US citrus industry
- Report citrus Supply & Demand

YBY AGRO, Bom Jesus, Piaui, Brazil Dec 2014 – Feb 2015
Summer Job, Field activities.

- Evaluate and report plague and damage in corn and soybean fields
- Assist to elaborate harvest and chemical control strategies.
- Testing new products conducting experiments.

SKILLS AND INTEREST

Languages and Computer Skills: Conversant in Portuguese and English; Microsoft Office, Rstudio, Python. Interest in Ag markets, Risk Management and Commodity Futures.