

**Elizabeth A. Yeager**

Associate Professor  
311 Waters Hall  
1603 Old Claflin Place  
Manhattan, KS 66506  
Phone: (785) 532-6925  
eyeager@ksu.edu

**EDUCATION**

Ph.D. 2011      Kansas State University, Agricultural Economics  
Dissertation: *Impact of Risk on Cost and Technical Efficiencies*  
B.S. 2007      Kansas State University, Agricultural Economics

**PROFESSIONAL EXPERIENCE**

07/2018-present      Associate Professor, Department of Agricultural Economics, Kansas State University  
01/2015-06/2018      Assistant Professor, Department of Agricultural Economics, Kansas State University  
01/2012-12/2014      Assistant Professor, Department of Agricultural Economics, Purdue University  
2010      Instructor, Department of Agricultural Economics, Kansas State University  
05/2007-12/2011      Graduate Research and Teaching Assistant, Department of Agricultural Economics, Kansas State University

**HONORS AND AWARDS**

2017      Gold Quill Award, American Society of Farm Managers and Rural Appraisers  
2016      Outstanding Young Scholar, Agricultural Finance and Management Section, AAEA  
2014      Teaching for Tomorrow Fellowship Award  
2014      Instruction Matters Purdue Academic Course Transformation (IMPACT) Faculty Fellow  
2014      Richard L. Kohls Outstanding Early Career Award Nominee  
2011      Richard Elmore Brown Outstanding Graduate Student Teaching Award  
2007-2010      USDA National Needs Fellow

**MEMBERSHIP IN ACADEMIC, PROFESSIONAL, AND SCHOLARLY SOCIETIES**

Agricultural and Applied Economics Association (AAEA)  
    Agribusiness Economics and Management (AEM)  
    Teaching, Learning and Communication (TLC)  
    Agricultural Finance and Management (AFM)  
National Agri-Marketing Association (NAMA)  
Regional Group NC-1177  
Western Agricultural Economics Association (WAEA)

**UNDERGRADUATE COURSES TAUGHT**

AGEC 420 (Kansas State University), Commodity Futures, Fall 2017 and 2018

AGEC 220 (Kansas State University), Grain and Livestock Marketing, Spring 2015, 2016 and 2017

AGEC 308 (Kansas State University), Farm and Ranch Management, Fall 2015, 2016, 2017, and 2018

AGEC 513 (Kansas State University), Agricultural Finance, Fall 2015 and 2016 (2 sections)

AGEC 327 (Purdue University), Principles of Food and Agribusiness Marketing, 6 semesters

AGEC 375 (Purdue University), Process of Economic Research – Honors, 3 semesters

AGEC 429 (Purdue University), Agribusiness Marketing Workshop, 3 semesters

SA 21254 (Purdue University), Agricultural Economics International Food Production, 2014

AGEC 515 (Kansas State University), Principles of Food and Agribusiness Marketing, 2010

## INVOLVEMENT IN GRADUATE PROGRAM

|                                 | Master's Degree |             |
|---------------------------------|-----------------|-------------|
|                                 | Completed       | In Progress |
| Major Professor                 | 4               | 5           |
| Committee Member                | 13              | 2           |
| MS-MBA Capstone Project Advisor | 2               | 0           |

## GRADUATE COURSES TAUGHT

AGEC 701 (Kansas State University), Introduction to Computer Decision Tools for Agribusiness, Spring 2018 and Fall 2018

AGEC 712 (Kansas State University), Optimization Techniques for Agricultural Economics, Fall 2018

## PUBLICATIONS *(selected refereed articles, extension reports, and popular press articles)*

### **Books**

Barnard, F.L., J.T. Akridge, F.J. Dooley, J.C. Foltz, and E.A. Yeager. 2016. *Agribusiness Management* (Fifth Edition). London: Routledge.

### **Refereed Journal Articles**

J. C. Hadrich, J. Janzen, X. L. Etienne, E. Yeager. 2018. "Agricultural credit and the changing landscape of American agriculture." *Agricultural Finance Review*, 78(4):394-395. <https://doi.org/10.1108/AFR-08-2018-100>.

Bergtold, J.S., E.A. Yeager, and A.M. Featherstone. 2018. "Inferences from Logistic Regression Models in the Presence of Small Samples, Rare Events, Nonlinearity, and Multicollinearity with Observational Data." *Journal of Applied Statistics* 45(3): 528-546. DOI: 10.1080/02664763.2017.1282441.

Morris, C., K. Dhuyvetter, E.A. Yeager, and G. Regier. 2018. "The Value and Feasibility of Farming Differently than the Local Average." *Journal of Applied Farm Economics* 2(1): 8-22.

Johnson, A.J., W.S. Downey, K.K. Litzenberg, A.F. Wysocki, and E.A. Yeager. 2017. "Attitude Changes by Students in Professional Sales Courses: Implications for Recruiters and Potential Employers." *Journal of Agribusiness* 35(1): 75-85.

- Widmar, N.O., C.J. Morgan, C.A. Wolf, E.A. Yeager, S.R. Dominick, and C.C. Croney. 2017. "U.S. Resident Perceptions of Dairy Cattle Management Practices." *Agricultural Sciences* 8(7), Paper ID 77980. DOI: 10.4236/as.2017.87049.
- Byrd, E.S., N.J.O. Widmar, E.A. Yeager, and J.G. Lee. 2017. "Identifying Wildlife Species Believed to be Deserving of Protection from Hunting by U.S. Residents." *Human Dimensions of Wildlife* DOI: 10/1080/10871209.2017.1318323.
- O'Brien, C. and E.A. Yeager. 2017. "Reductions in Working Capital and Resulting Burn Rates for Producers." *Journal of Farm Managers and Rural Appraisers* 80:97-111.
- Barnard, F.L. and E.A. Yeager. 2017. "Evaluating Effectiveness of Operating Strategies and Loan Term Changes on Repayment Capacity." *Journal of Farm Managers and Rural Appraisers* 80:26-42.
- Yeager, E.A. and M.R. Langemeier. 2017. "Economic Efficiency Adjusted for Risk Preferences." *Applied Economics* 49(16): 1627-1636. DOI: 10.1080/00036846.2016.1223819.
- Morgan, C.J., S.R. Dominick, N.O. Widmar, E.A. Yeager, and C.C. Croney. 2016. "Perceptions of Corporate Social Responsibility of Prominent Fast Food Establishments by University Students." *Journal of Food Distribution Research* 47(3): 18-31.
- Yeager, E.A. and M.R. Langemeier. 2016. "Risk Adjusted Cost Efficiency Indices." *International Journal of Agricultural Management* 5(3): 53-57.
- Morgan, C.J., N.O. Widmar, E.A. Yeager, W.S. Downey, and C.C. Croney. 2016. "Perceptions of Social Responsibility of Prominent Fast Food Restaurants." *Modern Economy* 7(6): 704-714.
- Yeager, E.A., W.S. Downey, and D.A. Widmar. 2015. "Syngenta: Changing a Global Company." *International Food and Agribusiness Management Review* 18(2): 173-189.
- Yeager, E.A., W.S. Downey, and D.A. Widmar. 2015. "Syngenta: Changing a Global Company Teaching Note." *International Food and Agribusiness Management Review* 18(2): 1-10.
- Barnard, F.L. and E.A. Yeager. 2015. "Access to Agricultural Banks in Rural Counties in the Face of Changing Demographics, Evolving Social Preferences, and Increasing Bank Regulations." *Journal of Farm Managers and Rural Appraisers* 78: 34-55.
- Yeager, E.A. and F.L. Barnard. 2014. "Effectiveness of Increasing Liquidity as a Response to Increased Repayment Risk: A Case Study." *Journal of Farm Managers and Rural Appraisers* 77: 41-59.
- Barnard, F.L. and E.A. Yeager. 2014. "Impact of Lower, More Volatile Net Farm Incomes and Higher Interest Rates on Repayment Risk." *Journal of Farm Managers and Rural Appraisers* 77: 60-79.
- Langemeier, M.R., E.A. Yeager, and D. O'Brien. 2014. "Cost Efficiency and Feed Grain

Production in Kansas.” *Journal of Farm Managers and Rural Appraisers* 77: 229-239.

Yeager, E.A. and S.A. Stutzman. 2014. “Deer Creek Farms: Tradition into the Future.” *American Journal of Agricultural Economics* 96(2): 598-605 doi:10.1093/ajae/aat108.

Yeager, E.A. and M.R. Langemeier. 2013. “Economic Efficiency and Downside Risk.” *Applied Economics* 45(36): 5012-5020. DOI: 10.1080/00036846.2013.808313.

Barnard, F.L., E.A. Yeager, and A. Miller. 2013. “Repayment Capacity Sensitivity Analysis Using Purdue Farm Financial Analysis Spreadsheet.” *Journal of the American Society of Farm Managers and Rural Appraisers* 76: 88-99.

Barnard, F.L., E.A. Yeager, and A. Miller. 2013. “New Features Added to the Purdue Farm Financial Analysis Spreadsheet.” *Journal of the American Society of Farm Managers and Rural Appraisers* 76: 74-87.

Barnard, F.L. and E.A. Yeager. 2013. “The Perfect Storm: A Case Study Illustrating How a Series of Events Led One Farm Operator to Develop a Risk Management Plan that Includes a Lender’s Perspective.” *Journal of the American Society of Farm Managers and Rural Appraisers* 76: 19-38.

Yeager, E.A. and M.R. Langemeier. 2011. “Productivity Divergence Across Kansas Farms.” *Agricultural and Resource Economics Review* 40(2): 282-292.

Yeager, E.A. and A.M. Featherstone. 2011. “Impact of Changes in Energy Input Prices on Ethanol Importation and Prices.” *Journal of Agribusiness* 29(2): 181-199.

Yeager, E.A. and M.R. Langemeier. 2009. “Measuring Sustained Competitive Advantage for a Sample of Kansas Farms.” *Journal of the American Society of Farm Managers and Rural Appraisers* 72: 112-123.

### ***Extension Reports***

Barnard, F.L. and E.A. Yeager. 2013. “Preparing a Projected Cash Flow Statement.” Purdue Extension, Agricultural Economics, EC-616-W.

[https://mdc.itap.purdue.edu/item.asp?Item\\_Number=EC-616-W](https://mdc.itap.purdue.edu/item.asp?Item_Number=EC-616-W).

Barnard, F. and E. Yeager. 2013. “The Role of Community Banks in Rural Indiana.” Purdue Extension, Center for Rural Development, EC-768-W.

<http://extension.purdue.edu/extmedia/EC/EC-768-W.pdf>.

### ***Web Content***

Farm Risk Resources. 2014. [www.farmriskresources.com](http://www.farmriskresources.com) developed by E.A. Yeager, M. Boehlje, M.R. Langemeier, and J. Mintert.

### ***Popular Press Articles***

Langemeier, M. and E. Yeager. 2018. “Operating Profit Margin Benchmarks.” *farmdoc daily* (8): 159. Department of Agricultural and Consumer Economics, University of Illinois at Urbana-

Champaign, August 24, 2018. Available at: <https://farmdocdaily.illinois.edu/2018/08/operating-profit-margin-benchmarks.html>.

Yeager, E.A. and F.L. Barnard. 2017. "Weigh the Alternatives." *Ag Banking* 5(3): 12-14.

Yeager, E.A. and F.L. Barnard. 2017. "Measure Repayment Capacity." *Ag Banking* 5(2): 8-10.

Yeager, E.A. and F.L. Barnard. 2017. "Pin Down the Possibilities." *Ag Banking* 5(1): 12-14.

Langemeier, M. and E. Yeager. 2016. "International Benchmarks for Wheat Production." *farmdoc daily* (6): 181, Department of Agricultural and Consumer Economics, University of Illinois at Urbana-Champaign, September 23, 2016.

Barnard, F. and E. Yeager. 2015. "Stress Testing Ag Loans." *The Show-Me Banker*. Liberty, MO, US: Missouri Independent Bankers Association.

Barnard, F. and E. Yeager. 2015. "Repayment Sensitivity Analysis for Agricultural Loans." *Illinois Banker* 100: 4-5.

Barnard, F. and E. Yeager. 2015. "How Sensitive is Your Ag Portfolio?" *Ag Banking* 3(1): 8-11.

Yeager, E. and K. Childres. 2014. "What Your Customer Wants." *AgriMarketing* 52(7): 50.

Yeager, E. and K. Childres. 2014. "What Your Customer Thinks." *AgriMarketing* 52(2): 23.

Hedge, K., E. Yeager, and D. Widmar. 2014. "Simple Market Segmentation." *AgriMarketing* 52(1): 20.

Barnard, F. and E. Yeager, E. 2013. "Just How Sensitive is Your Client's Repayment Capacity." *Ag Banking* 1(3):6-9.

Yeager, E. and F. Barnard. 2013. "Measuring Farm Financial Performance." *Ag Banking* 1(2):10-11.

Langemeier, M., M. Boehlje, K. Foster, E. Yeager, and T. Baker. 2012. "Managing in Times of Financial Stress." *Indiana Soybean and Corn Review*. Fall 2012: 14-15.

## **PRESENTATIONS**

### ***Select Presented Papers, Posters, and Presentations***

McAllister, K., C. Wilson, E. Yeager, and A. Featherstone. 2018. "Evaluation of Dealer Financing Program Delinquencies." Selected presentation at the NC-1177 annual meeting in St. Louis, MO.

Carls, E., G. Ibendahl, T. Griffin, E. Yeager. 2018. "Factors Affecting Net Farm Income." Presentation at the Risk and Profit Conference, Department of Agricultural Economics, Kansas State University, Manhattan, KS.

O'Brien, D., E. Yeager, A. Barnaby, and D. Holaday. 2018. "The VSR Track Record for 2018 Kansas HRW Wheat Futures." Presentation at the Risk and Profit Conference, Department of Agricultural Economics, Kansas State University, Manhattan, KS.

Pates, N.J. and E.A. Yeager. 2018. "An Analysis of Hard Red Winter Wheat Convergence in Local Delivery Points." Selected poster presentation at Agricultural and Applied Economics Association Annual Meeting, Washington, D.C.

Yeager, E.A. 2018. "Managing Risk in Today's Environment." Presentation at KFMA Professional Development Meetings in Salina, KS.

Carls, E., T. Griffin, G. Ibendahl, E. Yeager. 2018. "Transition from Conventional to Organic Production." Selected paper presentation at Western Agricultural Economics Association Annual Meeting, Anchorage, AK.

Yeager, E.A. and T.W. Griffin. 2018. "Adoption of Precision Agriculture Technology: An Analysis of Kansas Farms." Poster presentation at agribenchmark Cash Crop Conference in Beijing, China.

Yeager, E.A. 2018. "Soybean Trends in the United States." Presentation at agribenchmark Cash Crop Conference in Beijing, China.

Griffin, T.W. and E.A. Yeager. 2018. "Adoption of Precision Agriculture Technology: A Duration Analysis." In proceedings of the 14<sup>th</sup> International Conference on Precision Agriculture (unpaginated, online). Monticello, IL: International Society of Precision Agriculture.

Yeager, E.A. and C. O'Brien. 2017. "Examining the Efficiency and Profitability of Kansas Farms from 2005-2015." Selected paper presented at the NC-1177 Agricultural Finance Meeting, Minneapolis, MN.

O'Brien, D., E. Yeager, A. Barnaby, and K. Shull. 2017. "Non-Convergence & Variable Storage Rates in CME Kansas HRW Wheat Futures." Presentation at the Risk and Profit Conference, Department of Agricultural Economics, Kansas State University, Manhattan, KS.

Featherstone, A.M. and E.A. Yeager. "Maintaining Working Capital and Restructuring Debt." Presented at the Agricultural Agent Update, Ness County Fairgrounds, Ness City, KS, November 16, 2016.

Featherstone, A.M. and E.A. Yeager. "Maintaining Working Capital and Restructuring Debt." Presented at the Agricultural Agent Update, Lyon County Fairgrounds, Emporia, KS, November 15, 2016.

O'Brien, C. and E.A. Yeager. 2016. "Reductions in Working Capital and Resulting Burn Rates for Producers." Presentation at the Risk and Profit Conference, Department of Agricultural Economics, Kansas State University, Manhattan, KS.

Bergtold, J.S. and E.A. Yeager. 2016. "Academic, Demographic and Spatial Factors in the

Classroom Affecting Student Performance in Principles of Agricultural Economics Courses” Selected paper presented at the Agricultural and Applied Economics Association Annual Meetings, Boston, MA.

Downey, W.S., M.A. Gunderson, L.M. Higgins, A.J. Johnson, K.K. Litzenberg, and E.A. Yeager. “The Use of Real World Business Cases as Teaching Tools.” Selected track session presented at the Agricultural and Applied Economics Association Annual Meetings, Boston, MA.

Wetzstein, M.E., E.A. Yeager, G.J. Colson, and A.D. Spaulding. “Rejuvenating the Battered Exhausted Abused Teacher (BEAT).” Selected track session presented at the Agricultural and Applied Economics Association Annual Meetings, Boston, MA.

Yeager, E.A. 2016. “Relevance and Perspectives for Precision Crop Production (U.S. Perspective).” Presentation at the *agri benchmark* Cash Crop Conference, Bangkok, Thailand.

Yeager, E.A. 2016. “Economics of Corn Production.” Presentation at the *agri benchmark* Cash Crop Conference, Bangkok, Thailand.

Yeager, E.A. 2016. “Managing Risk in Today’s Agricultural Environment.” Webinar presented through and available on [agmanager.info](http://agmanager.info).

Yeager, E.A. 2015. “Managing Risk in Today’s Environment.” Presentation at the Risk and Profit Conference, Department of Agricultural Economics, Kansas State University, Manhattan, KS.

Yeager, E.A. and A. Zissimopoulos. 2015. “Student Performance and Perception of Course Transformation.” Selected paper presented at the Agricultural and Applied Economics Association Annual Meetings, San Francisco, CA.

Yeager, E.A. 2015. “Lessons Learned from a Study Abroad.” Presentation at the WERA-72 Annual Meeting, Las Vegas, NV.

Yeager, E., M. Boehlje, and J. Mintert. 2015. “Managing Farm Risk with Farm Risk Resources.” Presentation at Commodity Classic, Phoenix, AZ.

Yeager, E.A. 2015. “Effective Use of Market Segmentation.” Presentation at the Land O’Lakes Executive Agribusiness Program, West Lafayette, IN.

Yeager, E. 2014. “Customer Segmentation and Building Your Brand.” Presentation at the Corn States Premier Solutions Business Excellence Fellowship, West Lafayette, IN.

Yeager, E.A. 2014. “Building and Understanding Your Brand.” Presentation at the Land O’Lakes Executive Agribusiness Program, Minneapolis, MN.

Yeager, E.A., W.S. Downey, and D.A. Widmar. 2014. “Syngenta: Changing a Global Company.” Presentation during the Harvard-Style Case Study Workshop at the International Food and Agribusiness Management Association Scientific Research Symposium, Cape Town,

South Africa.

Yeager, E.A. 2014. "Sales and Marketing Integration; Segmenting Customers in Your Market." Presentation at the Land O'Lakes Executive Agribusiness Program, West Lafayette, IN.

Yeager, E., M. Boehlje, and J. Mintert. 2014. "Planning for the Unexpected: Managing Risk in an Uncertain Environment." Presentation at Commodity Classic, San Antonio, TX.

Yeager, E. 2014. "Marketing and Sales." Presentation at the Corn States Premier Solutions Business Excellence Fellowship, West Lafayette, IN.

Gray, A. and E. Yeager. 2014. "Strategy: Concepts and Applications." Presentation at the Agricultural Retailers Association Management Academy, West Lafayette, IN.

Yeager, E. 2014. "Risk Management Program Update." Presentation at the Center for Commercial Agriculture Advisory Council Annual Meeting, West Lafayette, IN.

Yeager, E. 2013. "Sharpen Your Credit Analysis Skills." Presentation at the 2013 ABA National Agricultural Bankers Conference, Minneapolis, MN.

Yeager, E. 2013. "Communicating the Benefits around Crop Services." Presentation at the National Conference for Agribusiness, West Lafayette, IN.

Yeager, E. and W.S. Downey. 2013. "Syngenta: Changing a Global Company." Case Discussion at Agribusiness Leadership Plus, West Lafayette, IN.

Yeager, E. and W.S. Downey. 2013. "Syngenta: Changing a Global Company." Case Discussion at Midwest Food and Agribusiness Executive Seminar, West Lafayette, IN.

Yeager, E. 2013. "U.S. Agriculture and Finance." Presentation at the Purdue-China Joint Program in Agribusiness Management, West Lafayette, IN.

Yeager, E.A. and S.A. Stutzman. 2013. "Deer Creek Farms: A Case Study Illustrating Strategic Risk Management in Agriculture." Invited paper session featuring selected case studies presented at the Agricultural and Applied Economics Association Conference, Washington, D.C.

Yeager, E. and M. Langemeier. 2013. "Risk Adjusted Cost Efficiency Indices." Paper presented at the 2013 International Farm Management Association Conference, Warsaw, Poland.

Yeager, E. and M. Boehlje. 2013. "Strategic Risk Management." Presentation at the Top Farmer Crop Workshop, West Lafayette, IN.

Yeager, E. 2013. "Integrated Risk Management Initiative." Presentation at the National Farm Business Management Conference, Overland Park, KS.

Gloy, B. and E. Yeager. 2013. "Risk Management for Agricultural Farms." Presentation at the 2013 Production Agriculture Roundtable, West Lafayette, IN.



Boehlje, M., B. Gloy, and E. Yeager. 2013. "Farming in the New Normal: Managing Risks for the Long Haul." Presentation at the Indiana Livestock, Forage & Grain Forum, Indianapolis, IN.

Langemeier, M.R., E.A. Yeager, and D. O'Brien. 2013. "Cost Efficiency and Feed Grain Production in Kansas." <http://purl.umn.edu/142394>. Selected paper presented at the Southern Agricultural Economics Annual Meeting, Orlando, FL.

Yeager, E.A. 2013. "Indiana Soybean Alliance & Purdue Center for Commercial Agriculture *Integrated Risk Management Initiative*." Presentation at the Center for Commercial Agriculture Advisory Council Meeting, West Lafayette, IN.

Yeager, E.A. and M.R. Langemeier. 2012. "Economic Efficiency Adjusted for Risk Preferences." <http://purl.umn.edu/124012>. Selected paper presented at the Agricultural and Applied Economics Association Conference, Seattle, WA.

Patrick, G., C. Alexander, and E. Yeager. 2012. "Past and Current Risk Management by TFCW Participants." Presentation at the Top Farmer Crop Workshop, West Lafayette, IN.

Yeager, E.A. and M.R. Langemeier. 2012. "Economic Efficiency and Downside Risk." Selected paper presented at the Western Agricultural Economics Association Conference, Park City, UT.

Yeager, E.A. 2011. "Excel Pre-Session." Led session at Management, Analysis, & Strategic Thinking (MAST), Manhattan, KS.

Lambert, D.K., E.A. Yeager, and M.R. Langemeier. 2011. "Agricultural Productivity at the National, State, and Farm Level." Paper presented at the Risk and Profit Conference, Manhattan, KS.

Yeager, E.A. 2011. "Perspective of a Recent Hire." Presented during the Organized Symposia "Navigating the Job Search Process" at the AAEA Annual Meeting, Pittsburgh, PA.

Bergtold, J.S., E.A. Yeager, and A.M. Featherstone. 2011. "Sample Size and Robustness of Inferences from Logistic Regression in the Presence of Nonlinearity and Multicollinearity." <http://purl.umn.edu/103771>. Selected paper presented at the Agricultural and Applied Economics Association Conference, Pittsburgh, PA.

Yeager, E.A. and A.M. Featherstone. 2011. "Impact of Changes in Energy Input Prices on Ethanol Importation and Prices." <http://purl.umn.edu/104026>. Selected paper presented at the Agricultural and Applied Economics Association Conference, Pittsburgh, PA.

Yeager, E.A. and M.R. Langemeier. 2010. "Productivity Divergence Across Kansas Farms." <http://purl.umn.edu/61174>. Selected poster presented at the Agricultural and Applied Economics Association Conference, Denver, CO.

Yeager, E.A. and M.R. Langemeier. 2009. "Productivity Divergence Across Kansas Farms." Paper presented at the Risk and Profit Conference, Manhattan, KS.

Yeager, E.A. and M.R. Langemeier. 2009. "Benchmarking Recommendations Using a Sample of Kansas Farms." Selected paper presented at the International Farm Management Association Conference, Bloomington, IL.

O'Brien, D., M. Woolverton, L. Maddy, V. Pozo, J. Roe, J. Tajchman, and E.A. Yeager. 2008. "A Case Study of the Impact of Bioenergy Development Upon Crop Production, Livestock Feeding, and Water Resource Usage in Kansas." <http://purl.umn.edu/6432>. Selected paper presented at the American Agricultural Economics Association Conference, Orlando, FL.

### ***Staff Papers and Newsletters***

Langemeier, M. and E. Yeager. 2018. "Operating Profit Margin Benchmarks." Cross-posted at available from Kansas State University [agmanager.info](http://agmanager.info) and Purdue University Center for Commercial Agriculture. <http://agmanager.info/finance-business-planning/financial-statements-ratios/operating-profit-margin-benchmarks> and <https://ag.purdue.edu/commercialag/Documents/Resources/Finance/Financial-Analysis/operating%20profit%20margin%20benchmarks%20-%20cca%20web%20site.pdf>.

Langemeier, M. and E. Yeager. 2018. "Persistence in Financial Performance." Cross-posted at available from Kansas State University [agmanager.info](http://agmanager.info) and Purdue University Center for Commercial Agriculture. <http://agmanager.info/finance-business-planning/financial-management/persistence-financial-performance> and <https://ag.purdue.edu/commercialag/Documents/Resources/Finance/Financial-Analysis/Persistence%20of%20Financial%20Performance%20FINAL%20.pdf>.

Yeager, E.A. 2016. "Managing Financial Risk in Today's Environment." Kansas State University, Department of Agricultural Economics, Kansas Farm Management Association (KFMA) E-Newsletter. <http://agmanager.info/kfma/newsletters/march-2016>.

Morris, C., E. Yeager, K. Dhuyvetter, and G. Regier. 2016. "Management Factors: What is Important, Costs, Yields, Prices, or Production Practices?" Kansas State University, Department of Agricultural Economics, Extension Publication.

Yeager, E.A., M.R. Langemeier, and T. Xia. 2011. "Impact of Tillage System on Input Demands for Farms." Kansas State University, Department of Agricultural Economics, Staff Paper No. 12-01, August.

### **GRANTS RECEIVED**

#### ***Research and Extension Grants \$450,000***

Indiana Soybean Alliance, *Strategic Risk Initiative Project – Phase I*, 2012-2013 \$250,000, Principal Investigator, Co-PIs Michael Boehlje, Jim Mintert, Tim Baker

Indiana Soybean Alliance, *Integrated Risk Management Initiative*, 2013-2014 \$200,000, Principal Investigator, Co-PIs Michael Boehlje, Jim Mintert, Tim Baker, Michael Langemeier

***Teaching Related Grants \$25,150 (Principal Investigator and used to support Purdue University NAMA)***

Dow AgroSciences, Aid-to-Education Fund, 2014 \$2,500, 2013 \$2,500, 2012 \$2,500.

Monsanto, 2014 \$1,000, 2013 \$1,000, 2012 \$600.  
 Halderman Farm Management, 2014 \$350, 2013 \$350, 2012 \$350.  
 Beck’s Hybrids, 2014 \$250, 2013 \$250, 2012 \$250.  
 JBS United, 2014 \$750, 2013 \$750, 2012 \$500.  
 Purdue Agricultural Council Grant, 2014 \$2,000.  
 CHS Corporate Citizenship, 2014 \$1,000.  
 Smith Implements, Inc., 2014 \$500.  
 Indiana Trail Riders Association, 2014 \$150.  
 1<sup>st</sup> Source Bank, 2014 \$250.  
 Mid Country Media, Inc. / Farm World, 2013 \$1,500, 2012 \$1,500.  
 CGB Enterprises, Inc., 2012 \$600.  
 Kokomo Grain, 2012 \$750.  
 Mid-America NAMA Chapter, 2012 \$2,000.  
 CHS Foundation, 2012 \$1,000.

**GRANTS UNDER REVIEW**

***Research/Teaching \$411,275***

National Science Foundation (NSF), SBE Office of Multidisciplinary Activities (SMA), “REU Site: Risk Management and Data Analytics Training in the Agricultural Industry.” 2019-2022. PI: E.A. Yeager. Co-PI: J.S. Bergtold.

**SERVICE**

***Departmental Committees and Service***

|                                                             |              |
|-------------------------------------------------------------|--------------|
| Advising (approx. 35 undergraduates per semester)           | 2015-Present |
| National NACTA Agribusiness Case Study Competition Judge    | 2018         |
| Prospective Student Visits and Transfer Student Enrollments | 2015-Present |
| Departmental Faculty/Staff Search Committees (4)            | 2015-Present |
| State FFA Agribusiness Case Study Competition Judge         | 2015-Present |
| Faculty Staffing Committee                                  | 2014         |
| National Agri-Marketing Association (NAMA) Advisor          | 2012-2014    |
| Honors Program Coordinator                                  | 2012-2014    |
| Micro Prelim Committee                                      | 2012-2014    |
| Departmental Publications Reviewer                          | 2012-2014    |
| Seminar Committee                                           | 2012-2014    |
| 4-H Round-Up Career Day Presenter and Liaison               | 2012-2014    |
| Farm Tour – Worked with Hal and Ty Brown / Windy Lane Farms | 2013         |
| Outstanding Master Thesis Committee                         | 2012         |
| Hoosier Agriculture and Science Academy Presenter           | 2012         |

***College and University Committees and Service***

|                                                        |              |
|--------------------------------------------------------|--------------|
| Ag Student Council Advisor                             | 2016-Present |
| Academic Standards Committee                           | 2015-Present |
| College of Agriculture: Honors Committee               | 2012-2014    |
| Agricultural Research at Purdue Hatch Project Reviewer | 2013         |
| AgSEED Grant Proposal Reviewer                         | 2013         |

***Professional Service***

|                                                                                                                                                                                                                                                                                                                                        |              |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|
| Past-Chair for Agricultural Finance and Management (AFM) Section AAEA                                                                                                                                                                                                                                                                  | 2018-2019    |
| Past-Chair for NC-1177                                                                                                                                                                                                                                                                                                                 | 2018-2019    |
| Topic Chair for Agricultural Finance Selected Papers WAEA                                                                                                                                                                                                                                                                              | 2018-2019    |
| Chair for Agriculture, Finance and Management (AFM) Section AAEA                                                                                                                                                                                                                                                                       | 2017-2018    |
| Chair for NC-1177                                                                                                                                                                                                                                                                                                                      | 2017-2018    |
| Past-Chair for Teaching, Learning and Communication (TLC) Section AAEA                                                                                                                                                                                                                                                                 | 2017-2018    |
| Chair-Elect for NC-1177                                                                                                                                                                                                                                                                                                                | 2016-2017    |
| Chair-Elect for Agriculture, Finance and Management (AFM) Section AAEA                                                                                                                                                                                                                                                                 | 2016-2017    |
| Chair for Teaching, Learning and Communication (TLC) Section AAEA                                                                                                                                                                                                                                                                      | 2016-2017    |
| USDA Grant Reviewer                                                                                                                                                                                                                                                                                                                    | 2016, 2018   |
| Co-Editor of <i>Journal of Applied Farm Economics</i>                                                                                                                                                                                                                                                                                  | 2015-Present |
| Chair-Elect for Teaching, Learning and Communication (TLC) Section AAEA                                                                                                                                                                                                                                                                | 2015-2016    |
| Track Chair for International Conference of Agricultural Economists                                                                                                                                                                                                                                                                    | 2015         |
| Topic Leader for AAEA Risk and Uncertainty Section                                                                                                                                                                                                                                                                                     | 2013-2014    |
| Moderator and Abstract Reviewer for AAEA and WAEA                                                                                                                                                                                                                                                                                      |              |
| Manuscript Reviewer for <i>Agriculture</i> , <i>Agriculture Finance Review</i> , <i>American Journal of Agricultural Economics</i> , <i>Applied Economics</i> , <i>International Food and Agribusiness Management Review</i> , <i>Journal of Agricultural and Applied Economics</i> , and <i>Journal of Food Distribution Research</i> |              |
| Reviewed book proposal for Springer, India, Life Sciences.                                                                                                                                                                                                                                                                             |              |