

CHRISTINE A. WILSON

Department of Agricultural Economics
Kansas State University
314 Waters Hall
1603 Old Claflin Place
Manhattan, KS 66506-4006
ageconomics.k-state.edu

Phone: 785-532-4433
Fax: 785-532-6925
cwilson1@ksu.edu

CURRENT POSITION

Professor and Director of Undergraduate Programs, Department of Agricultural Economics,
Kansas State University

EDUCATION

Ph.D., May 2001, Kansas State University, Agricultural Economics

M.S., May 1996, Kansas State University, Agricultural Economics

B.S., May 1994, Kansas State University, Agribusiness, graduated summa cum laude

RESEARCH INTERESTS

A general focus on agribusiness and farm management issues, including finance, management, production, demand and agricultural food and business marketing issues. Specific interests in agricultural banking issues, agricultural land values, agricultural business employer issues, the buying behavior of producers and consumers, the valuation of financial and production records with experimental auctions, factors affecting lenders loan decision making, and teaching scholarship.

COURSES TAUGHT

Graduate and undergraduate courses taught have included agricultural finance, agribusiness risk management, small business operations, decision tools for agricultural economics and agribusiness, international agribusiness and policy analysis, agricultural economics and agribusiness orientation, general agriculture freshman orientation, freshmen honors research, and sophomore honors research. Other courses taught have included agribusiness marketing management, two capstone courses in advanced business marketing planning, accounting/finance for farm business management, sophomore-junior honors research methods, academic bowl preparation seminar, Ph.D. agricultural finance, Executive MBA (EMBA) risk management, and an undergraduate study abroad course.

EXTENSION AND OUTREACH PROGRAMS

Courses, workshops, and trade press publications related to research and teaching expertise in finance, marketing, and farm and business management. Other previous programs include farm management and land use value appraisal.

EXPERIENCE AND EMPLOYMENT HISTORY

- 2015-Present Professor and Director of Undergraduate Programs (80T/20R), Department of Agricultural Economics, Kansas State University, Manhattan, Kansas
- 2013-2015 Assistant Dean for Academic Programs (100T), College of Agriculture, Kansas State University; Professor, Department of Agricultural Economics, Kansas State University, Manhattan, Kansas
- 2008-2013 Assistant Dean for Academic Programs (100T), College of Agriculture, Kansas State University; Associate Professor, Department of Agricultural Economics, Kansas State University, Manhattan, Kansas
- 2007-2008 Associate Professor (75T/25R), Department of Agricultural Economics, Purdue University, West Lafayette, Indiana
- 2001-2007 Assistant Professor (75T/25R), Department of Agricultural Economics, Purdue University, West Lafayette, Indiana
- 1997-2001 Associate Extension Agricultural Economist (100E), Land Use Value Appraisal, Department of Agricultural Economics, Kansas State University, Manhattan, Kansas; concurrent with pursuit of Ph.D.
- 1996-1997 Senior Grains/Oilseeds Market Analyst, Koch Agriculture Company, Koch Industries, Inc., Wichita, Kansas
- 1994-1996 Graduate Research and Teaching Assistant, Department of Agricultural Economics, Kansas State University, Manhattan, Kansas
- 1991-1994 Undergraduate Research and Teaching Assistant, Department of Agricultural Economics, Kansas State University, Manhattan, Kansas
- 1981-1995 Farm Worker, Wilson Family Farm, Jetmore, Kansas

HONORS AND AWARDS

Nominated for College of Agriculture Faculty of the Semester Award, Kansas State University, Fall 2015; not eligible again until Spring 2018

College of Agriculture Faculty of the Semester Award, Kansas State University, Spring 2015

Program Fellow, Food Systems Leadership Institute, Association of Public and Land-Grant Universities, 2012-2014

Gold Quill Outstanding Journal Article Award, American Society of Farm Managers and Rural Appraisers, 2010

Entrepreneurial Leadership Academy Faculty Fellow, Purdue University, 2008

Charles B. Murphy Outstanding Undergraduate Teaching Award, Purdue University, 2008

Research Project Advisor to the Purdue University Undergraduate Research and Poster Symposium Humanities/Social Science Category Winner (Tom Adler), 2008

Richard L. Kohls Outstanding Undergraduate Teaching Award, College of Agriculture, Purdue University, 2007

North American Colleges & Teachers of Agriculture Teaching Award of Merit, 2007

Department of Agricultural Economics Outstanding Teacher Award, Purdue University, 2007

Advisor to the Purdue NAMA Team, National Agri-Marketing Association Student Marketing Competition Semi-Finalist, 2007

College Nominee, Carnegie Foundation for the Advancement of Teaching U.S. Professors of the Year Award Program, 2007; 2008

Purdue University Teaching Academy Faculty Fellow, 2006; 2008

American Agricultural Economics Association (AAEA) Distinguished Teaching Award — Less than Ten Years' Experience, 2006

Gamma Sigma Delta Teaching Award of Merit, College of Agriculture, Purdue University, 2006

Department of Agricultural Economics Outstanding Teacher Award, Purdue University, 2006

Co-Chair, Teaching, Learning and Communications Section of AAEA, 2005-2007

Executive Committee, NC-1014: Agricultural and Rural Finance Markets in Transition *Multi-state Research Committee on Agricultural Finance*, 2003-2007

Chair, NC-1014: Agricultural and Rural Finance Markets in Transition *Multi-state Research Committee on Agricultural Finance*, 2005-2006

Co-Advisor to the Purdue NAMA Team, National Agri-Marketing Association Student Marketing Competition 1st Place — National Champion, 2005

Department of Agricultural Economics Outstanding Teacher Award, Purdue University, 2005

Chair, AAEA Selected Papers Committee for Agricultural Finance and Farm Management,
2004-2006

Advisor to the Purdue NAMA Team, National Agri-Marketing Association Student Marketing
Competition Semi-Finalist, 2004

Who's Who in Agriculture Higher Education, 2003

Teaching for Tomorrow Award, Purdue University, 2002

Richard E. Brown Graduate Student Teaching Award, College of Agriculture, Kansas State
University, 2002

Gamma Sigma Delta Outstanding Graduate Student Teaching Award, College of Agriculture,
Kansas State University, 2002

American Agricultural Economics Association/Farm Credit Council Agribusiness Finance M.S.
Thesis Scholarship, 1995

Gamma Sigma Delta Undergraduate Research Award, Kansas State University, 1994

Member of Alpha Zeta Honorary Agriculture Fraternity, Gamma Sigma Delta Agricultural
Honor Society, and Phi Kappa Phi Honor Society

American Agricultural Economics Association (AAEA) Outstanding Undergraduate Research
Award, 1993

AFFILIATIONS

Agricultural & Applied Economics Association (AAEA)

Arthur Capper Cooperative Center Advisory Council (2011 – present)

Alpha Zeta Agriculture Honor Society

Food Distribution Research Society (FDRS)

Gamma Sigma Delta Agriculture Honor Society

International Food and Agribusiness Management Association (IFAMA)

National Agri-Marketing Association (NAMA)

NC-1014/1177 Multi-state Research Committee: Agricultural and Rural Finance Markets in
Transition

North American Colleges and Teachers of Agriculture (NACTA)

Phi Kappa Phi Honor Society

Southern Agricultural Economics Association (SAEA)

Western Agricultural Economics Association (WAEA)

ADMINISTRATIVE ACTIVITIES

Director of Undergraduate Programs, June 2015 to present, Kansas State. Provide leadership to and manage the Department of Agricultural Economics Undergraduate Programs. Responsible for direction and oversight of recruitment activities, course and curriculum, transfer course equivalencies, course scheduling, scholarships, advising, assessment, orientation and enrollment, and undergraduate awards. The program has 438 undergraduate students.

Assistant Dean for Academic Programs, August 2008 to June 2015, Kansas State. Provided leadership to activities and processes for continuing student services and retention for the College of Agriculture. Provided leadership and oversight to the College of Agriculture Student Records Office and managed its personnel. College enrollment ranged from 1,968 to 2,780 undergraduate students during this time. Responsible for course and curriculum, scholarships, and advising. Served as College representative on university committees.

Director of Land Use Value Appraisal, January 1997 to January 2001, Kansas State. Managed the Department of Agricultural Economics responsibilities of the Land Use Value Project. Responsible for data, calculations, and methods used in the calculation of agricultural land values for property tax purposes. Managed and trained staff and managed a budget. Collaborated with the Kansas Department of Revenue Division of Property Valuation and Kansas Agricultural Statistics.

DESCRIPTIONS OF COURSES TAUGHT

Purdue University — April 2001-July 2008

Course	Title	Credits	Semester	Years
*AGEC 311	Accounting for Farm Business Planning and Control	3	Fall	01-07
AGEC 426	Marketing Management of Agricultural Business	3	Fall	01-07
AGEC 427	Advanced Agribusiness Marketing	2	Fall	03-07
AGEC 429	Agribusiness Marketing Workshop	2	Spring	04-07
AGEC 498	Special Project: Survey Analysis	2	Spring	04
AGEC 498	Special Project: Ag Econ & Agribusiness Seminar	1	Fall	04
AGEC 498A	Academic Bowl Seminar	1	Spring	06-08
AGEC 375H/ 496A	The Process of Economic Research/Honors Research Methods	1	Fall	04-07
AGEC 499H	Undergraduate Honors Thesis	1-6	Spr/Fall	04-08
AGEC 600	Agricultural Finance	3	Summer	03
AGEC 691R	Risk Management and Analysis	2	Spr/Sum	01-02
SA 316	Ireland Agriculture Study Abroad	1	Spring	07

*AGEC 311 was 2 hours of lecture and 2 hours of computer lab per week. Two 2-hour lab sections were offered to accommodate the number of students in the course.

AGEC 311 emphasized the development of procedures for providing and using financial accounting data in management decision-making. Students developed basic skills in recording, summarizing, and analyzing financial information and financial statements. Students developed

skill at using Perception, a commercially-available computerized farm business accounting package. Approximately 70% of students in the course were non-department majors.

AGEC 426 was a study of the major components of marketing decisions made by agribusiness firms. The course examined the marketing process, market research, marketing opportunities, and marketing strategies. Students developed skills for evaluating and making marketing decisions.

AGEC 427 emphasized the development of strategic marketing plans for agribusiness. Students planned, researched, analyzed, and prepared and presented a marketing plan for a real agribusiness product.

AGEC 429 emphasized the development of strategic marketing plans for agribusiness. Students planned, researched, analyzed, and prepared a marketing plan for an agribusiness product. Teamwork was emphasized. Students competed in the National Agri-Marketing Association (NAMA) Marketing Plan Competition.

AGEC 498 was a special projects course. In Spring 2004, two students organized and summarized survey data and conducted a literature search for two different survey projects. In Fall 2004, two students researched and wrote practice academic bowl questions in the areas of marketing, quantitative analysis, agribusiness finance, natural resource policy, management, macroeconomics, and microeconomics.

AGEC 498A discussed and reviewed topics and questions in seven academic bowl topic areas: macroeconomics, microeconomics, marketing, management, natural resource policy, quantitative, and agribusiness finance. The course prepared students to compete in the American Agricultural Economics Association (AAEA) undergraduate academic bowl competition, as well as potentially other such competitions (e.g., SAEA). The course further discussed and practiced competition strategy and strategic thought.

AGEC 375H/496A was a new fall semester honors research methods course for students in the honors program in the Department of Agricultural Economics. The course was taught for three years with the temporary number and now has the 375H permanent number. Sophomore and junior level first semester honors students attended a seminar course that introduced them to the scientific method and potential research projects. Students defined a project, selected a faculty mentor, and prepared a research project plan including time line objectives. In subsequent semesters, honors students then enrolled in AGECE 499H until they completed their project.

AGECE 499H was the undergraduate honors program. Administration of the program was on-going year round and students enrolled year round in AGECE 499H. Each semester students prepared and submitted two brief project progress reports to Dr. Wilson. Students presented their final project and results in a seminar upon project completion.

AGECE 600 examined advanced topics in finance. The course focused on investments, portfolio choice, market efficiency, asset pricing models, options theory, real options, financial modeling, and capital structure, credit, and land analysis. The course included theoretical material as well as potential research, Extension, and business applications.

AGEC 691R was a component of the Executive MBA (EMBA) in Food and Agribusiness program. The course examined strategies and tools for identifying, measuring, analyzing, and managing risk with applications made to business decision-making. Topics included levels of uncertainty, real options, game theory, scenario planning, decision analysis, and strategic, financial, and business risk. The course was delivered 90% through distance education and 10% through residency.

SA 316 was a nine-day agricultural study abroad in Ireland during spring break 2007. Students wrote a research paper prior to the trip and then attended group dinners and discussions in addition to the daily educational activities during the trip.

**Student Evaluations of Courses Taught at Purdue University
(Table Continues on Next Page)**

Year	Course	Credit Hours	Class Size	Student Ratings ¹	
				Course	Instructor
Summer 2001	AGEC 691R	2	16	4.0	3.9
Fall 2001	AGEC 311	3	36	3.8	4.1
Fall 2001	AGEC 426	3	27	4.4	4.6
Spring 2002	AGEC 691R	2	16	3.8	3.7
Fall 2002	AGEC 311	3	54	4.1	4.8
Fall 2002	AGEC 426	3	35	4.4	4.8
Summer 2003	AGEC 600	3	9	3.8	3.6
Fall 2003	AGEC 311	3	76	4.2	4.7
Fall 2003	AGEC 426	3	40	4.0	4.5
Fall 2003	AGEC 427	2	6	4.0	4.5
Spring 2004	AGEC 429	2	10	4.7	4.9
Fall 2004	AGEC 311	3	71	4.0	4.2
Fall 2004	AGEC 426	3	44	4.4	4.7
Fall 2004	AGEC 427	2	10	4.7	4.9
Fall 2004	AGEC 496A	1	9	4.5	5.0
Spring 2005	AGEC 429 ²	2	7	5.0	5.0

¹Student rating scores are: 5=Excellent, 4=Good, 3=Fair, 2=Poor and 1=Very Poor.

²Co-taught.

Student Evaluations of Courses Taught at Purdue University – Continued

Year	Course	Credit Hours	Class Size	Student Ratings ¹	
				Course	Instructor
Fall 2005	AGEC 311	3	72	4.1	4.5
Fall 2005	AGEC 426	3	46	4.2	4.6
Fall 2005	AGEC 427	2	17	4.8	5.0
Fall 2005	AGEC 496A	1	8	4.8	4.9
Spring 2006	AGEC 429	2	8	5.0	4.9
Spring 2006	AGEC 498A	1	10	5.0	5.0
Fall 2006	AGEC 311	3	80	4.0	4.2
Fall 2006	AGEC 426	3	51	4.2	4.6
Fall 2006	AGEC 427	2	12	4.6	4.6
Fall 2006	AGEC 496A	1	11	4.8	4.9
Spring 2007	AGEC 429	2	8	5.0	4.9
Spring 2007	AGEC 498A	1	6	4.8	4.9
Fall 2007	AGEC 311	3	84	4.2	4.6
Fall 2007	AGEC 426	3	55	4.6	4.7
Fall 2007	AGEC 427	2	12	5.0	5.0
Fall 2007	AGEC 496A/ 375H	1	7	4.9	5.0
Spring 2008	AGEC 498A	1	6	n/a	n/a
Wilson 300/400 Level Courses Mean Ratings 2001-2007, N=29				4.49	4.72
AGEC Department Mean Benchmark 2001-2007, 300/400 Level Courses				4.16 Std Err = 0.0748	4.33 Std Err = 0.080
Wilson All Courses Mean Ratings 2001-2007, N=32				4.43	4.63

¹Student rating scores are: 5=Excellent, 4=Good, 3=Fair, 2=Poor and 1=Very Poor.

²Co-taught.

Kansas State University – August 1999-December 2000

<u>Course</u>	<u>Title</u>	<u>Credits</u>	<u>Semester</u>	<u>Years</u>
AGEC 513	Agricultural Finance	3	Fall	99-00

AGEC 513 was a study of the key tools used in finance. The course covered the analysis of capital investments, interpretation of financial statements, capital structure considerations for agricultural firms, and farm real estate pricing. Problem solving skills and consistency were emphasized.

Kansas State University – August 2008-present

<u>Course</u>	<u>Title</u>	<u>Credits</u>	<u>Semester</u>	<u>Years</u>
GENAG 101	Ag Orientation (3 sections)	1	Fall	08-14
GENAG 101	Ag Orientation (1 section)	1	Fall	12-14
GENAG 200	Topics/Small Group Leader Training	1-3	Fall	08-11
GENAG 295	Introduction to Scholarship and Discovery	1	Spring	10-13
GENAG 396	Research Proposal and Methods	1	Spring	09-15
GENAG 515	Honors/Scholars Project	2	Spring	09-15
AGEC 105	Agricultural Economics and Agribusiness Orientation	1	Fall	15-18
AGEC 115	Decision Tools for Ag Economics and Agribusiness	2	Spring	16-18
AGEC 202	Small Business Operations	3	Fall	15-18
AGEC 513	Agricultural Finance	3	Fall	15-18
AGEC 720	Agribusiness Risk Management	3	Fall/Spr	17-18
AGEC 770	International Agribusiness and Policy Analysis	3	Spr/Fall	11-17

GENAG 101 – Ag Orientation was designed to help incoming freshman transition to the College of Agriculture and Kansas State University. The course discussed university and college policies and procedures, historical university developments, trends in agriculture, and academic plans.

GENAG 200 – Topics in Agriculture was a special topics course focused on small group leadership. This course focused on training College of Agriculture Ambassadors to lead five small groups sessions for the GENAG 101 course.

GENAG 295 – Introduction to Scholarship and Discovery was designed to introduce new honors and scholars students to a variety of current research projects and scholarly activities on campus. Objectives of the course included stimulating project ideas for undergraduate honors and scholars students and challenging them to investigate their interests beyond the classroom.

GENAG 396 – Research Proposal and Methods was designed to have undergraduate honors and scholars students complete a undergraduate research project proposal while working with a faculty mentor. Class presentations and discussions focused on safety and compliance issues, writing and presenting scholarly work, design of experiments and surveys, literature reviews, and the general research proposal.

GENAG 515 – Honors/Scholars Project was the completion component of the independent undergraduate research project or scholarly activity required for the University Honors Program

or the College of Agriculture Scholars Program. Students completed an oral presentation and written document during the semester the project is completed.

AGEC 105 – Agricultural Economics and Agribusiness Orientation is an introduction to agricultural economics and agribusiness programs, activities, resources, and careers. Required of all freshmen in agricultural economics or agribusiness at K-State.

AGEC 115 – Decision Tools for Agricultural Economics and Agribusiness is the development of foundational computer-based empirical skills that address economic and business issues in food and agriculture. Students learn how to model information on a problem or an issue using mathematical spreadsheets to find relevant answers for decision makers and stakeholders. Ph.D. students are mentored during the spring semester to prepare them to teach their own section in the fall semester.

AGEC 202 – Small Business Operations is an overview of the major management, finance, and marketing issues related to operating a small business. The course discusses opportunities in business ownership, principles governing the starting of a small enterprise; importance, status, problems, and management of a small business. This course is for non-AGEC/non-AGBUS majors.

AGEC 513 – Agricultural Finance is the analysis of capital investments, interpretation of financial statements, capital structure considerations for agricultural firms, and farm real estate pricing. The course emphasizes using and applying the tools of finance such that students develop skills to analyze financial situations.

AGEC 720 – Agribusiness Risk Management explores various forms of risk inherent to firms operating in agricultural and food product markets. Risk management techniques are examined. Emphasis is placed on managing risk associated with input prices, output prices, enterprise organization and financial instruments.

AGEC 770 – International Agribusiness and Policy Analysis was designed to provide students with an economic analytical framework for examining policies affecting agribusinesses. Topics discussed included international trade agreements, agricultural policies, fiscal and monetary policies, environmental and natural resource issues, and current policies influencing agribusiness firms.

Student Evaluations of Courses Taught at Kansas State University (Continues on Next Pages)

Year	Course	Credit Hours	Class Size	Student Ratings ¹	
				Course	Instructor
Fall 2008	GENAG 101	1	275	3.7	3.9
Fall 2008	GENAG 200	1-3	50	n/a	n/a
Spring 2009	GENAG 396	1	14	n/a	n/a
Fall 2009	GENAG 101	1	325	3.8	4.3
Fall 2009	GENAG 200	1-3	50	n/a	n/a
Fall 2009	GENAG 515	2	6	n/a	n/a
Spring 2010	GENAG 295	1	37	4.2	4.6
Spring 2010	GENAG 396	1	15	4.5	4.9
Spring 2010	GENAG 515	2	5	n/a	n/a
Fall 2010	GENAG 101	1	350	3.7	4.3
Fall 2010	GENAG 200	1-3	50	n/a	n/a
Fall 2010	GENAG 515	2	1	n/a	n/a
Spring 2011	GENAG 295	1	30	3.9	4.5
Spring 2011	GENAG 396	1	16	4.2	4.6
Spring 2011	GENAG 515	2	9	n/a	n/a
Spring 2011	AGEC 770	3	23	3.7	4.0
Fall 2011	GENAG 101	1	328	3.8	4.4
Fall 2011	GENAG 200	1-3	50	n/a	n/a
Fall 2011	GENAG 515	2	3	n/a	n/a
Spring 2012	GENAG 396	1	15	4.5	4.9
Spring 2012	GENAG 515	2	5	n/a	n/a
Spring 2012	AGEC 770	3	33	3.8	4.0
Fall 2012	GENAG 101	1	20	3.6	4.6
Fall 2012	GENAG 515	2	4	n/a	n/a

¹Student rating scores are: 5=Excellent, 4=Good, 3=Fair, 2=Poor and 1=Very Poor.

n/a means that ratings are not obtained in this course due to the nature of the course or no evaluation available.

Student Evaluations of Courses Taught at Kansas State University – Continued

Year	Course	Credit Hours	Class Size	Student Ratings ¹	
				Course	Instructor
Spring 2013	GENAG 295	1	29	4.0	4.6
Spring 2013	GENAG 396	1	11	4.2	4.6
Spring 2013	GENAG 515	2	6	n/a	n/a
Spring 2013	AGEC 770	3	23		
Fall 2013	GENAG 101	1	13	4.0	4.7
Fall 2013	GENAG 515	2	2	n/a	n/a
Spring 2014	GENAG 396	1	22	4.3	4.8
Spring 2014	GENAG 515	2	6	n/a	n/a
Spring 2014	AGEC 770	3	27	2.8	3.2
Fall 2014	GENAG 101	1	17	3.9	4.7
Fall 2014	GENAG 515	2	1	n/a	n/a
Fall 2014	AGEC 770	3	11	4.6	4.7
Spring 2015	GENAG 396	1	6	4.8	5.0
Spring 2015	GENAG 515	2	14	n/a	n/a
Spring 2015	AGEC 770	3	25	4.0	4.0
Fall 2015	AGEC 105	1	35	3.5	4.1
Fall 2015	AGEC 202	3	170	3.8	4.0
Fall 2015	AGEC 513	3	62	3.9	4.3
Fall 2015	AGEC 770	3	7	3.6	3.4
Spring 2016	AGEC 115	2	55	3.9	4.5
Spring 2016	AGEC 770	3	24	4.1	4.3
Spring 2017	AGEC 770	3	25	4.5	4.6

¹Student rating scores are: 5=Excellent, 4=Good, 3=Fair, 2=Poor and 1=Very Poor.
n/a means that ratings are not obtained in this course due to the nature of the course or no evaluation available.

Student Evaluations of Courses Taught at Kansas State University – Continued

Year	Course	Credit Hours	Class Size	Student Ratings ¹	
				Course	Instructor
Fall 2017	AGEC 105	1	40	4.2	4.7
Fall 2017	AGEC 202	3	133	4.2	4.3
Fall 2017	AGEC 513	3	64	4.1	4.5
Fall 2017	AGEC 720	3	25	3.0	3.7
Spring 2018	AGEC 115	2	38	4.7	4.9
Spring 2018	AGEC 720	3	9	4.1	4.4
Fall 2018	AGEC 105	1	~34		
Fall 2018	AGEC 202	3	128		
Fall 2018	AGEC 513	3	54		
Fall 2018	AGEC 720	3	~17-23		
Spring 2019	AGEC 115	2			
Spring 2019	AGEC 720	3			

¹Student rating scores are: 5=Excellent, 4=Good, 3=Fair, 2=Poor and 1=Very Poor.
n/a means that ratings are not obtained in this course due to the nature of the course or no evaluation available.

Student Evaluations of Academic Advising at Kansas State University

Year	Rating Scale ¹	Mean Overall Satisfaction with Academic Advisor and Advising			
		Wilson	Department	College	University
Fall 2015	1 - 4	3.97	3.70	3.80	3.77
Fall 2016	1 - 4	3.97	3.92	3.81	3.80
Fall 2017	1 - 5	4.83	4.61	4.50	4.50

¹Student rating scores were 1 (low) – 4 (high) in 2015 and 2016 and 1 (low) – 5 (high) in 2017. The university changed the advising survey in fall 2017.

International Teaching Programs

April 16-22, 2001, Beijing, China — Represented Purdue University’s EMBA in Food and Agribusiness Degree Program at the China Agribusiness Curriculum Workshop. Presented a formal overview of Purdue’s EMBA program. Participated in discussions on the exploration and development of the curriculum for a Chinese program modeled after

Purdue's program.

May 12-19, 2001, Wageningen, The Netherlands — Taught Risk Analysis and Management during the EMBA Program Class of 1999 International Residency at Wageningen Agricultural University.

April 26-May 6, 2002, Wageningen, The Netherlands — Taught Risk Analysis and Management during the EMBA Program Class of 2000 International Residency at Wageningen Agricultural University.

March 10-18, 2007, Ireland Spring Break Agricultural Study Abroad — Taught and led 34 students on study abroad activities across the northern region of Ireland from Shannon to Dublin.

TEACHING ADMINISTRATIVE AND ADVISING RESPONSIBILITIES

Administrative

College of Agriculture representative on the Committee on Academic Policy and Procedures (CAPP), Kansas State, 2008-2015

Secretary, Committee on Academic Policy and Procedures (CAPP), Kansas State, 2011-2012

Member, Various sub-committees for the Committee on Academic Policy and Procedures (CAPP), Kansas State, 2008-2015

College of Agriculture representative on the University KSIS Task Force, Kansas State, 2008-2015

Administrator, College of Agriculture Student Records Office, Kansas State, 2008-2015

NCAA Athletic Certifying Officer, Fall 2011, Kansas State

Administrator, College of Agriculture Course and Curriculum Committee, Kansas State, 2008-2015

Administrator, College of Agriculture General Scholarship Committee, Kansas State, 2008-2015

Co-Administrator, College of Agriculture Scholars Program, Kansas State, 2008-2015

Administrator, College of Agriculture Course Schedule, Kansas State, 2008-2015

Administrator, College of Agriculture Competition Teams Council, 2008-2015

Committee Chair, Undergraduate Membership, Gamma Sigma Delta, Kansas State, 2008-2015

Committee Member, Undergraduate Recognition, Gamma Sigma Delta, Kansas State, 2008-2015

Area Representative, College of Agriculture Administration, Gamma Sigma Delta, Kansas State, 2008-2015

College of Agriculture representative on the University K-State 8 College Council, Kansas State, 2009-2015

Member, K-State 8 Technical Work Group, Kansas State, 2009-2015

College of Agriculture representative on the University Catalog Advisory Committee, Kansas State, 2009-2015

College of Agriculture representative on the University Online Advisory Committee, Kansas State, 2014-2015

Member, K-State Critical Incident Response Team/Early Assessment and Response (CIRT/EAR), Kansas State, 2010-2015

Chair, Search Committee for Assistant Dean for New Student Services Position, Kansas State, 2010
Member, SafeZone Ally, Kansas State, 2010-present
Member, MAP-Works Task Force, Kansas State, 2011-2015
Member, Registrar's Office Dash Board College Reporting Selected Working Group, Kansas State, 2011-2015
Member, K-State Advancement of Women in Science and Engineering (KAWSE) Steering Committee, Kansas State, 2011-present

Advising

Undergraduate Advisor for approximately 18 students each semester, advising a total of 47 different students, Purdue, 2002-2008
Project Advisor for 2 EMBA students, Purdue, 2002
Advisor to the Agribusiness/NAMA Club and AAEA Academic Bowl Team, Purdue, 2003-2008
Advisor to Purdue Grand Prix Foundation, Purdue, January 2006-December 2007
Advisor for undergraduate community service/service learning project, \$311 grant through the Office of Engagement's Student Grant Program, Purdue, Fall 2006
Advisor to Sigma Alpha, Beta Chapter, Professional Agriculture Sorority, Purdue, 2006-2008
Honors Program Project Advisor, 2 students, Purdue, Fall 2006-Spring 2008
Advisor to the NAMA competition team, Purdue, 2004-2008
Advisor to the College of Agriculture Student Council, Kansas State, 2008-2015
Advisor to the College of Agriculture Ag Competition Teams Council, Kansas State, 2008-2015
Undergraduate Advisor, Kansas State, for 9 General Agriculture students, 2008-2009; 10 General Agriculture students, 2009-2010; 15 General Agriculture students, 2010-2011; 13 General Agriculture students, 2011-2012; 11 General Agriculture students, 2012-2013; 10 General Agriculture Students, 2013-2014; 10 General Agriculture Students, 2014-2015
Undergraduate Advisor, Kansas State, for 12 AGBUS/AGEC students, Spring 2015; 35 AGBUS/AGEC students, Fall 2015; 38 AGBUS/AGEC students, 2016; 37 AGBUS/AGEC students, 2017; 38 AGBUS/AGEC students, 2018.
Graduate teaching advisor/mentor, Kansas State, for Ph.D. students teaching AGECE 115; Nick Pates, Xia Shang, Ana Claudia Sant'Anna, Sandra Contreras, 2015; Madhav Regmi, Frank Nti, Steve Ramsey, Christian Torrez, 2016; Oladipo Obembe, Kayode Ajewele, Madhav Regmi, Weldensie Embaye, 2017; Ralph Armah, Patalee Appuhamilage, Munsu Kang, Becatien Yao, 2018

OTHER TEACHING ACTIVITIES

Department of Agricultural Economics

Member, Undergraduate Teacher Policy Committee, Purdue, Fall 2002-2008
Member, Minority Recruitment Committee, Purdue, Fall 2002-2003
Coordinator, Undergraduate Quantitative Agricultural Economics Program of Study, Purdue, Fall 2003-2004
Coordinator, Undergraduate Agricultural Finance Program of Study, Purdue, Fall 2003-2004
Coordinator/Host, Distinguished Ag Alumni Event, Tom Davis, Purdue, April 2004
Chair, Minority Recruitment Committee, Fall 2003-2004, Purdue, Fall 2004-2005

Department of Agricultural Economics Honors Program Director, Purdue, 2004-2008
Member, USDA/CSREES Undergraduate Curriculum Review Committee, Purdue, 2005
Member, Agricultural Economics Department Head Administrative Review Committee, Purdue, 2007
Member, Undergraduate Program Strategic Planning Committee, Purdue, 2008
Member, Undergraduate Curriculum Review Committee, Kansas State, Spring 2010-Fall 2010
Search Committee, Department of Agricultural Economics Agribusiness Position, Kansas State, 2010 and 2011
Member, Awards Committee, Kansas State, 2015-present
Chair, Scholarship Committee, Kansas State, 2015-present

College of Agriculture

MARC/AIM Undergraduate Summer Research Program Mentor, Purdue, Summer 2001
Guest Lecture Agricultural Economics 430, Purdue, 2004
College of Agriculture Gender Workshop, Purdue, February 5-6, 2004
College of Agriculture Listening Session, Purdue, 2004
Guest Lecture Horticulture 435, Purdue, 2005
Guest Lecture Food Science 443, Purdue, 2007
College of Agriculture Curriculum and Student Relations Committee, Purdue, 2004-2007
College of Agriculture Learning Outcomes Communications Sub-Committee, Purdue, 2008
College of Agriculture Strategic Plan Student Access and Success Committee, Purdue, 2008
College of Agriculture Honors Committee, Purdue, 2004-2008
Training Speaker, FFA Delegate Training, State FFA Convention, Kansas State, 2010, 2011, 2012
Invited Training Speaker, Kansas FFA District Officer Training, Kansas State, 2011
Guest Lecturer AGEK 105, Kansas State, Fall 2010, Fall 2011, Fall 2012
Guest Lecturer Food Science 101, Kansas State, Fall 2011, Fall 2012, 2013
Guest Advising Speaker, Department of Grain Science & Industry Faculty Retreat, Kansas St., Fall 2011
College of Agriculture Course and Curriculum Committee, Kansas State, 2015-present
College of Agriculture Scholarship Committee, Kansas State, 2015-present
Gamma Sigma Delta Teaching and Research Awards Recognition Committee, Kansas State, 2016, 2017, 2018
Invited Speaker Junior MANRRS Summer Program, Kansas State, July 2017
Guest Lecture GENAG 200 Leadership and Agricultural Advocacy, Kansas State, Fall 2017
Academic Standards Committee, Kansas State, June 2018

University

Purdue University Faculty Mentoring Network, Purdue, 2003-2004
Attended 8 teaching seminars, Purdue, 2003-2008
Purdue University Diversity Workshop, Purdue, October 17-19, 2005
Purdue University Helping Students Learn Award Selection Committee, Purdue, 2007
Purdue University Book of Great Teachers Award Selection Committee, Purdue, 2008
Search Committee, Associate Registrar for Office Operations Position, Kansas State, 2010
Search Committee, Pre-Law Advisor, Kansas State, 2018

National

Judge for AAEA Undergraduate Academic Bowl Competition, 2003
Judge for AAEA Graduate Student Case Study Competition, 2003
Attended 4 teaching seminars or conferences, 2001-2008
Reviewer Blackwell Publishing Accounting Textbook, 2004
Reviewer Thomson Delmar Learning Agricultural Accounting Textbook, 2006
Co-Chair, Teaching, Learning, and Communications Section (TLC) of AAEA, 2005-2007
Co-Chair, Teaching, Learning, and Communications Section (TLC) of AAEA Young Professional Teaching Academy (YPTA), 2006 and 2007
Participant, Association of Public and Land-grant Universities (APLU) National Academic Program Summit, 2011, 2012
AAEA Teaching, Learning and Communications (TLC) Nominating Committee, 2010, 2012, 2015, 2016
AAEA Distinguished Teaching Awards Committee, 2016-present

News Articles Related to Teaching Activities

Dr. Wilson has been interviewed and quoted, and her national champion NAMA team has been recognized in the following.

Cutraro, Jennifer. "Students Develop Winning Plan to Take Little Piggy Product to Market." *Featured News*, May 3, 2005.

<http://www.purdue.edu/uns/html3month/2005/050503.Wilson.NAMA.html>

National Agri-Marketing Association. "2005 Marketing Competition Winners."

www.nama.org/student/student-index.html

"Purdue Team Wins First Place in National Marketing Contest." *Farm World*, May 11, 2005:10.

Fordice, Andrew. "Team Warms Up to Marketing Trade." *Destination Purdue...Where Can Agriculture Take You?* Vol. 10, No. 2, Fall 2005:6.

Williams, Jill. "Project Shows Senior How to 'Deal'." *Destination Purdue...Where Can Agriculture Take You?* Vol. 13, No. 1, Spring 2008:1-2.

www.agriculture.purdue.edu/destination/spring08/01deal.htm

O'Brien, Valerie. "2008 Murphy Awards: Exemplary Teachers Receive Honor." *Inside Purdue*, April 18, 2008. <http://news.uns.purdue.edu/insidepurdue/2008/080418-IP-Web.pdf>

PUBLICATIONS

Refereed Journal Articles

- Wilson, C.A. “Feeder Cattle Forecasting Models: An Econometric Study of Development and Performance.” 1993 AAEA Undergraduate Research Contest Winner. *American Journal of Agricultural Economics* 75(December 1993):1326-1332.
- Wilson, C.A., A.M. Featherstone, and P.V. Preckel. “The Use of Financial Futures in Production Credit Associations.” *Agricultural Finance Review* 59(1999):43-64.
- Wilson, C.A., A.M. Featherstone, and D.D. Elffner. “The Effects of a Federal Flat Tax on Agriculture.” *Review of Agricultural Economics* 24(2002):160-180.
- Alexander, C.E., C.A. Wilson, and D.H. Foley. “Agricultural Input Market Segments: Who is Buying What?” *Journal of Agribusiness* 23:2(2005):113-132. Senior authorship shared equally.
- Ellinger, P.N. V. Hartarska, and C.A. Wilson. “Structure, Performance, and Risk Management in Financial Institutions.” *Agricultural Finance Review* 65(2005):183-200.
- Siebert, J., K. Litzenberg, R. Gallagher, C.A. Wilson, F.J. Dooley, and A.F. Wysocki. “Factors Associated with Students’ Academic Motivation in Agricultural Economics Classes.” *American Journal of Agricultural Economics* 88(August 2006):750-762.
- Detre, J.D., C.A. Wilson, and A.W. Gray. “Buying Stock in Value-Added Companies: An Alternative Choice for Vertical Diversification?” *Agricultural Finance Review* 67:1(2007):175-196.
- Ellinger, P.N., F.L. Barnard, and C.A. Wilson. “Impact of Age on Credit Measures.” *Journal of the ASFMRA* 70:1(2007):17-24.
- Featherstone, A.M., C.A. Wilson, T.L. Kastens, and J.D. Jones. “Factors Affecting the Agricultural Loan Decision-Making Process.” *Agricultural Finance Review* 67:1(2007):13-33.
- Wilson, C.A., F.L. Barnard, and M.D. Boehlje. “Farm Financial Analysis: PASSing the “Interest Test.” *Journal of the ASFMRA* 70:1(2007):34-43.
- Briggeman, B.C. A.W. Gray, M.J. Morehart, T.G. Baker, and C.A. Wilson. “A New U.S. Farm Household Typology: Implications for Agricultural Policy.” *Review of Agricultural Economics*, 29:4(2007):765-782.
- Mishra, A.K., C.A. Wilson, and R.P. Williams. “Factors Affecting Financial Performance of New and Beginning Farmers.” *Agricultural Finance Review* 69:2(2009):160-179.

- Barnard, F.L., P.N. Ellinger, and C.A. Wilson. "Measurement Issues in Assessing Farm Profitability through Tax Returns." *Journal of the ASFMRA* (2010):206-216.
- Shaik, S., A.K. Mishra, and C.A. Wilson. "Role of Financial Variables on Efficiency and Productivity: Gamma Simulated Maximum Likelihood Estimation." *Advances in Econometrics: Maximum Simulated Likelihood* 26(2010).
- Detre, J.D., M.A. Gunderson, C.A. Wilson, and B.C. Briggeman. "Ag Lending: The Next Generation." *Agricultural Finance Review* 71:3(2011):280-294.
- Brewer, B.E., C.A. Wilson, Allen M. Featherstone, M. Harris, K. Erickson, and C. Hallahan. "Measuring the Financial Health of U.S. Production Agriculture." *Journal of the ASFMRA* (2012):178-193.
- Schurle, B., C.A. Wilson, Allen M. Featherstone, H. Remaury, and J. Harmon. "Asset Bubbles, Inflation, and Agricultural Land Values." *Journal of the ASFMRA* (2012):135-147.
- Featherstone, A.M., C.B. Moss, and C.A. Wilson. "Review of the Financial Data Provided by the Agricultural Resource Management Survey." *Agricultural Finance Review* 72:2(2012).
- Wilson, C.A., C.B. Moss, and D.S. Brown. "Reporting and Usability of ARMS Income and Balance Sheet Data." *Agricultural Finance Review* 72:2(2012):286-293.
- Schurle, B., A.M. Featherstone, C.A. Wilson, and D. Crosson. "Land Prices During Periods of Rapid Change." *Journal of the ASFMRA* (2013):61-73.
<http://ageconsearch.umn.edu/bitstream/161489/2/381%20Schurle.pdf>
- Brewer, B.E., C.A. Wilson, Allen M. Featherstone, and Michael R. Langemeier. "Multiple vs. Single Lending Relationships in the Agricultural Sector." *Agricultural Finance Review*, 74,1(2014): 55-68. <http://www.emeraldinsight.com/doi/pdfplus/10.1108/AFR-04-2013-0014>.
- Featherstone, A.M., C.A. Wilson, and L.M. Zollinger. "Factors Affecting Risk-Rating Migration" *Agricultural Finance Review*. Vol. 77 Issue: 1, pp. 181-195. Accepted into fall 2016 edition and subsequently moved to spring 2017 edition.
<https://doi.org/10.1108/AFR-05-2016-0044>.

Refereed Journal Articles Currently In Review

- Brewer, B.E., J. Bergtold, A.M. Featherstone, C.A. Wilson. "Farmer's Choice of Credit Between the Farm Credit System, Commercial Banks, and Nontraditional Lenders." (Submitted spring 2017; Inquiries on status in June, August, and October. Revise and Resubmit at JARE received October 22, 2017).

Published Reviewed Selected Conference Papers and Research Abstracts

- Wilson, C.A., J.R. Mintert, and T.C. Schroeder. "Forecasting Cash Feeder Steer Prices: A Comparison of the Econometric, VAR, ARIMA, Feeder Cattle Futures and Composite Approaches." In *NCR-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management*, ed., B.W. Brorsen, pp. 66-76. Department of Agricultural Economics, Oklahoma State University, April 1994.
- Wilson, C.A. and A.M. Featherstone. "Asset-Liability Management in the Farm Credit System." In *NC-207 Conference on Regulatory, Efficiency, and Management Issues Affecting Rural Financial Markets*, ed., P.N. Ellinger, pp. 25-57. <http://ageconsearch.umn.edu/bitstream/131962/2/cole1996.pdf>. Department of Agricultural and Consumer Economics, University of Illinois, June 1997.
- Wilson, C.A. and A.M. Featherstone. "Asset/Liability Management in Kansas Banks." *Journal of Agricultural and Resource Economics* 22(December 1997):390-91.
- Elffner, D.D., A.M. Featherstone, and C.A. Wilson. "The Effects of a Federal Flat Tax on Kansas Agriculture." In *NC-221 Conference on Financing Agriculture and Rural America: Issues of Policy, Structure, and Technical Change*, ed., S.H. Lence, pp. 206-29. <http://ageconsearch.umn.edu/bitstream/132290/2/elfner1998.pdf>. Department of Economics, Iowa State University, April 1999.
- Wilson, C.A., T.L. Kastens, F.A. Hampel, and L.R. Gow. "A Calendar Spread Trading Simulation of Seasonal Processing Spreads." In *NCR-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management*, ed., T.C. Schroeder, pp. 221-33. Department of Agricultural Economics, Kansas State University, May 1999.
- Wilson, C.A., A.M. Featherstone, and T.L. Kastens. "Stock Investment as a Value Added Alternative." In *NC-221 Conference on Financing Agriculture and Rural America: Issues of Policy, Structure, and Technical Change*, ed., C.G. Turvey, pp. 29-42. <http://ageconsearch.umn.edu/bitstream/132332/2/wilson1999.pdf>. Department of Economics, Iowa State University, October 4-6, 1999.
- Wilson, C.A. and A.M. Featherstone. "Agriculture's Shifting Political Power Base." *American Journal of Agricultural Economics* 81(December 1999)5:1298.
- Wilson, C.A. and T.L. Marsh. "The Impacts of Demographics and Health Information on Meat Demand." *Journal of Agricultural and Applied Economics* 32(August 2000)2:408.
- Wilson, C.A., A.M. Featherstone, and T.L. Kastens. "Cointegration of Food and Agribusiness Stock Returns: How Much Deviation is Too Much?" In *Hawaii Conference on Business*, ed., T. Gregson, Volume 5, pp. 79-80. College of Business Administration, University of Hawaii, June 14-17, 2001.
- Wilson, C.A., A.M. Featherstone, and T.L. Kastens. "Threshold Effects in Food and

- Agribusiness Stock Price Markets.” *AgEcon Search: Research in Agricultural and Applied Economics*. <http://ageconsearch.umn.edu/bitstream/20591/1/sp01wi03.pdf>
Selected paper presented at the American Agricultural Economics Association Meeting, Chicago, Illinois, August 8, 2001.
- Daniel, M.S., D.R. Mark, C.A. Wilson, and J.L. Lusk. “Factors Affecting School Choice and Financial Assistance Among Agricultural Economics Graduate Schools.” *Journal of Agricultural and Applied Economics*, 33(December 2001)3:620.
- Dooley, F.J., M.A. Mayberry, C.A. Wilson, and M.D. Boehlje. “Assessing the Effect of ECR on Financial and Operating Performance.” *AgEcon Search: Research in Agricultural and Applied Economics*. <http://ageconsearch.umn.edu/bitstream/19788/1/sp02do02.pdf>
Selected paper at the American Agricultural Economics Association Meeting, Long Beach, California, July 30, 2002.
- Detre, J.D., A.W. Gray, and C.A. Wilson. “Investment in Publicly Traded Firms as a Vertical Integration and Risk Diversification Strategy.” *AgEcon Search: Research in Agricultural and Applied Economics*. Selected paper at the American Agricultural Economics Association Meeting, Long Beach, California, July 29, 2002.
- Wilson, C.A. and A.M. Featherstone. “The Effects of Food Safety Issues on Diversifiable and Nondiversifiable Agribusiness Risk.” *AgEcon Search: Research in Agricultural and Applied Economics*. <http://ageconsearch.umn.edu/bitstream/19678/1/sp02wi03.pdf>
Selected paper presented at the American Agricultural Economics Association Meeting, Long Beach, California, July 30, 2002.
- Dooley, F.J., M.A. Mayberry, C.A. Wilson, and K. Lynch. “The Financial Effects of ECR.” *Journal of Food Distribution Research*. XXXV(March 2004)1:190.
- Golub, A.A., C.A. Wilson, and A.M. Featherstone. “Who Cares about GMO Foods? Not Wall Street.” In *2004 IAMA Food and Agribusiness Symposium Paper and Presentations*. Selected paper presented at the International Food and Agribusiness Management Association 14th Annual World Food and Agribusiness Forum Symposium, Montreux, Switzerland, June 12, 2004.
- Alexander, C.E., C.A. Wilson, and D.H. Foley. “Agricultural Input Market Segments: Who is Buying?” *AgEcon Search: Research in Agricultural and Applied Economics*. <http://ageconsearch.umn.edu/bitstream/19997/1/sp04al03.pdf> Selected paper presented at the American Agricultural Economics Association Meeting, Denver, Colorado, August 1, 2004.
- Featherstone, A.M., C.A. Wilson, T.L. Kastens, and J.D. Jones. “Factors Affecting the Agricultural Loan Decision-Making Process.” In *NC-1014 Conference on Agricultural and Rural Finance Markets in Transition*, ed., C.A. Wilson, pp. 110-142. <http://www.emeraldinsight.com/doi/pdfplus/10.1108/00214660780001195>. Department of Agricultural Economics, Purdue University, October 3-4, 2005.

- Marcellino, D.M. and C.A. Wilson. "Valuing Farm Financial Information." *AgEcon Search: Research in Agricultural and Applied Economics*.
<http://ageconsearch.umn.edu/bitstream/21243/1/sp06ma06.pdf>. Selected paper presented at the American Agricultural Economics Association Meeting, Long Beach, California, July 23-26, 2006.
- Marcellino, D.M. and C.A. Wilson. "The Current State and Value of Farm Records." In *NC-1014 Conference on Agricultural and Rural Finance Markets in Transition*, ed., A.L. Katchova, pp. 97-114. Department of Agricultural and Consumer Economics, University of Illinois, October 2-3, 2006.
- Marcellino, D.M. and C.A. Wilson. "The Current State and Value of Farm Record Keeping." *Agricultural and Rural Finance Markets in Transition*, Proceedings of Regional Research Committee NC-1014. Washington, DC, October 2-3, 2006.
<http://ageconsearch.umn.edu/bitstream/133087/2/Marcellino2006.pdf>
- Mishra, A.K., C.A. Wilson, and R.P. Williams. "Technology Adoption, Management Practices, and Financial Performance of New and Beginning Farmers: Evidence from a National Survey." *AgEcon Search: Research in Agricultural and Applied Economics*.
<http://ageconsearch.umn.edu/bitstream/9982/1/sp07mi02.pdf>. Selected paper presented at the American Agricultural Economics Association Meeting, Portland, Oregon, July 31, 2007.
- Shaik, S., A.K. Mishra, and C.A. Wilson. "Role of Financial Variables on Efficiency and Productivity: Gamma Simulated Maximum Likelihood Estimation." Selected paper presented at the 8th Annual Advances in Econometrics Conference: Maximum Simulated Likelihood, Baton Rouge, Louisiana, November 2009.
- Featherstone, A.M., K. Erickson, C.A. Wilson, C. Hallahan, M. Morehart, M. Harris, and R. Williams. "Measuring the Financial Health of U.S. Production Agriculture." Selected paper presented at the NC-1177 Agricultural and Rural Finance Markets in Transition Annual Meeting, September 30-October 1, 2010.
- Detre, J.D., M.A. Gunderson, C.A. Wilson, and B.C. Briggeman. "Skill Gap Analysis of Agricultural Finance and Management Graduates." Selected paper presented at the NC-1177 Agricultural and Rural Finance Markets in Transition Annual Meeting, September 30-October 1, 2010.
- Moss, C.B, A.M. Featherstone, and C.A. Wilson. "ARMS Review Panel's Organized Symposium" at the Agricultural and Applied Economics Association Meeting, Pittsburg, Pennsylvania, July 2011.
- Featherstone A.M. and C.A. Wilson. "A Synthesis of the Panel Discussion." Organized Symposium presentation in "ARMS Review Panel's Organized Symposium" at the Agricultural and Applied Economics Association Meeting, Pittsburg, Pennsylvania, July 2011.

- Schurle, B., C.A. Wilson, A.M. Featherstone, and H. Remaury. "Asset Bubbles and Agricultural Land Values." Selected paper presented at the WAEA Annual Meeting, Banff, Alberta, Canada, June 29-July 1, 2011.
- Brewer, B.E., C.A. Wilson, and Allen M. Featherstone. "Single Versus Multiple Banking Relationship Strategy Applied to Kansas Farms." Selected paper presented at the NC-1177 Agricultural and Rural Finance Markets in Transition Annual Meeting, Denver, Colorado, October 3-4, 2011.
- Schurle, B., A.M. Featherstone, C.A. Wilson, and D. Crosson. "Land Prices During Periods of Rapid Change." Selected paper to be presented at the WAEA Annual Meeting, Park City, Utah, June 20-21, 2012.
- Brewer, B.E., C.A. Wilson, and A. M. Featherstone. "Determinants of Lender Choice." Selected paper presented at the NC-1177 Agricultural and Rural Finance Markets in Transition Annual Meeting, Washington, D.C., October 25-26, 2012.
- Featherstone, A.M., B.E. Brewer, B.C. Briggeman, and C.A. Wilson. "Kansas State University Agricultural Lender Survey, Fall 2013 Results." Selected paper presented at the NC-1177 Agricultural and Rural Finance Markets in Transition Annual Meeting, Kansas City, Missouri, October 2013.
- Brewer, B.E., A.M. Featherstone, and C.A. Wilson. "Characteristics of Rental Rates and Land Values for Kansas Farms." Selected paper presented at the NC-1177 Agricultural and Rural Finance Markets in Transition Annual Meeting, Kansas City, Missouri, October 2013.
- Featherstone, A.M., L.M. Zollinger, and C.A. Wilson. "Probability of Default Rating Methodology Review." Selected presentation at the NC-1177 *Agricultural and Rural Finance Markets in Transition* Annual Meeting, Chicago Federal Reserve Bank, Chicago, IL. October 13, 2015.
- Brewer, B.E. and C.A. Wilson. "Information Cascades in the Brazilian Farmland Market." Selected paper presented at the International Farm and Agribusiness Management Association (IFAMA) Conference. Aarhus, Denmark, June 2016.
- Bennett, J.D., C.A. Wilson, A. Sharda, and T.W. Griffin. "Value of Map Sharing between Multiple Vehicles using Automated Section Control in the Same Field." A selected paper and presentation at The International Society of Precision Agriculture, 13th International Conference on Precision Agriculture, St. Louis, MO. July 31-August 4, 2016.
- Bennett, J.D., C.A. Wilson, A. Sharda, and T.W. Griffin. "Value of Map Sharing between Multiple Vehicles using Automated Section Control in the Same Field." A selected paper and presentation at the 2016 ASABE Annual International Meeting, Orlando, FL. July 17-20, 2016.

Sudbeck, L.S., M.R. Taylor, A.M. Featherstone, and C.A. Wilson. “Differences in Land Values During Periods of Rapid Change” A selected paper and presentation at NC-1177 Annual Meeting, Minneapolis, MN. October 2-3, 2017.

**Note: Starting in 2000, abstracts of AAEA and other selected papers have been published on the AAEA website.

Selected Posters

Dooley, F.J., J. Siebert, K. Litzenberg, C.A. Wilson, and A. Wysocki. “Is There Enough Time for Student Academic Motivation?” Selected poster presented at the Association of Public and Land Grant Universities Summit, State College, Pennsylvania, June 21-22, 2010.

Wilson, C.A., M. Morehart, A.M. Featherstone, C. Hallahan, K. Erickson, and J. Harris. “Rating the Financial Health of U.S. Production Agriculture using Synthetic Credit Rating Methods.” Selected poster presented at the American Agricultural Economics Association Meeting, Denver, Colorado, July 26, 2010.

Agricultural Experiment Station Research Reports and Staff Papers

Albright, M.L., A.M. Featherstone, and C.A. Wilson. “Alternative Use Value Yield Estimation Techniques.” Research Report #19, Department of Agricultural Economics, Kansas State University, Manhattan, Kansas, February 1995.

Wilson, C.A., A.M. Featherstone, and M.L. Albright. “Asset/Liability Management in Kansas Banks.” Research Report #20, Department of Agricultural Economics, Kansas State University, Manhattan, Kansas, May 1996.

Tsoodle, L.J. and C.A. Wilson. “Nonirrigated Crop-Share Leasing Arrangements in Kansas.” Research Staff Paper No. 01-02, K-State Research and Extension, Department of Agricultural Economics, Kansas State University, Manhattan, Kansas, August 2000.

Tsoodle, L.J. and C.A. Wilson. “125 Years of Farmland Values in Kansas.” K-State Research and Extension Publication No. MF2535, K-State Research and Extension, Department of Agricultural Economics, Kansas State University, Manhattan, Kansas, September 2001, <http://agribusiness.purdue.edu/files/resources/r-9-2001-tsoodle-wilson.pdf>

Bigge, H.M., L.J. Tsoodle, and C.A. Wilson. “Irrigated Equipment Cost Survey in Kansas.” Research Staff Paper No. 02-03, K-State Research and Extension, Department of Agricultural Economics, Kansas State University, Manhattan, Kansas, March 2002.

Bigge, H.M., L.J. Tsoodle, and C.A. Wilson. “Irrigated Crop-Share Leasing Arrangements in Kansas.” Research Staff Paper No. 02-04, K-State Research and Extension, Department of Agricultural Economics, Kansas State University, Manhattan, Kansas, March 2002.

Akridge, J.T., C.E. Alexander, M. Boehlje, W.D. Downey, A. Falwell, D.H. Foley, A. W. Gray,

L. Whipker, and C.A. Wilson. "Serving Commercial Producers: Meeting Needs, Adding Value. Themes from the 2003 Commercial Producer Project." Department of Agricultural Economics, Purdue University, Staff Paper #04-04, March 2004.

Golub, A. A., C.A. Wilson, and A.M. Featherstone. "The Effects of Starlink Corn Food Safety Events on Returns and Risk of Agribusiness Firms." Research Staff Paper No. 05-08, July 2005, Department of Agricultural Economics, Purdue University, <http://ageconsearch.umn.edu/bitstream/28641/1/sp050008.pdf>.

Wilson, C.A. and T.L. Marsh. "The Impacts of Demographics and Health Information on Meat Demand." ARP Journal Paper #16721. Research Staff Paper No. 05-09, August 2005, Department of Agricultural Economics, Purdue University, https://www.researchgate.net/publication/23514977_THE_IMPACTS_OF_DEMOGRAPHS_AND_HEALTH_INFORMATION_ON_MEAT_DEMAND.

Wilson, C.A., ed. Proceedings of *NC-1014 Agricultural and Rural Finance Markets in Transition*. Department of Agricultural Economics, Purdue University, October 3-4, 2005 Research Staff Paper No. 06-03, March 2006, Department of Agricultural Economics, Purdue University, <http://ageconsearch.umn.edu/bitstream/132744/2/CoverMatter2005.pdf>.

Wilson, C.A., A.M. Featherstone, T.L. Kastens, and J.D. Jones. "Determining What's Really Important to Lenders: Factors Affecting the Agricultural Loan Decision-Making Process." Research Staff Paper No. 06-07, July 2006, Department of Agricultural Economics, Purdue University, https://www.researchgate.net/publication/23514984_DETERMINING_WHATA%27%27S_REALLY_IMPORTANT_TO_LENDERS_FACTORS_AFFECTING_THE_AGRICULTURAL_LOAN_DECISION-MAKING_PROCESS

Wilson, C.A. and A.M. Featherstone. "Adjusting the CAPM for Threshold Effects: An Application to Food and Agribusiness Stocks." ARP Journal Paper # 2005-17719. Research Staff Paper No. 06-08, August 2006, Department of Agricultural Economics, Purdue University, <http://ageconsearch.umn.edu/bitstream/28619/1/sp060008.pdf>.

Invited Presentations at Conferences, Workshops, and Meetings

Wilson, C.A., A.M. Featherstone, and T.L. Kastens. "Alternatives to Value Added Coops." Breakout Session, Risk and Profit Conference, K-State Research and Extension, Department of Agricultural Economics, Kansas State University, Manhattan, Kansas, August 19-20, 1999.

Wilson, C.A. "From Student to Faculty: The Challenges and Rewards of Being an Assistant Professor." Invited Seminar, Agricultural Economics Graduate Student Organization Seminar Series, Department of Agricultural Economics, Purdue University, West Lafayette, Indiana, February 2002.

Wilson, C.A. "Careers in the Money." College of Agriculture Professor in the Classroom

- presentation, Pike High School, Indianapolis, Indiana, February 2004, 2 presentations.
- Wilson, C.A. “Food Marketing.” College of Agriculture Exploration Camp. Purdue University, West Lafayette, Indiana, July 2004.
- Wilson, C.A. and C.E. Alexander. “Agricultural Input Market Segments: Who is Buying What?” Mid-America National Agri-Marketing Association Marketing Webinar Series, December 15, 2004.
- Briggeman, B.C., A.W. Gray, and C.A. Wilson. “Diversity and Commonality of U.S. Farm Households: A Typology of U.S. Farm Households.” Selected paper presented at the Southern Agricultural Economics Association Annual Meeting, Little Rock, Arkansas, February 6, 2005.
- Wilson, C.A. and D. M. Marcellino. “What’s Your Bid for Your Bookkeeping? (Preview for the Experimental Farm Records Auction).” 38th Annual Top Farmer Crop Workshop, Purdue University, West Lafayette, Indiana, July 19, 2005.
- Wilson, C.A. and D. M. Marcellino. “Experimental Farm Records Auction.” 38th Annual Top Farmer Crop Workshop, Purdue University, West Lafayette, Indiana, July 19, 2005.
- Ellinger, P.N. V. Hartarska, and C.A. Wilson. “Structure, Performance, and Risk Management in Financial Institutions. Selected paper presented at the American Agricultural Economics Association Pre-Conference Workshop, Agricultural and Rural Finance Markets in Transition, Providence, Rhode Island, July 23, 2005.
- Wilson, C.A. “Balancing Teaching and Research Requirements.” Organized Symposium Presentation in “Is Good Teaching Bad for Your Career?” Teaching, Learning, and Communication Section Track Symposium at the American Agricultural Economics Association Annual Meeting, Providence, Rhode Island, July 2005.
- Wilson, C.A. “Teaching Tips.” Organized Symposium Presentation in “Teaching Tips from Top Teachers: 2006 AAEA Award Recipients.” Teaching, Learning, and Communication Section Track Symposium at the American Agricultural Economics Association Annual Meeting, Portland, Oregon, July 2007.
- Wilson, C.A. “Teach: Inspire, Motivate, and Meet Expectations.” Richard L. Kohls Outstanding Undergraduate Teacher Lecture, College of Agriculture, Purdue University, West Lafayette, Indiana, August 2007.
- Wilson, C.A. “Three Reminders about Success.” Spring Awards Banquet Keynote Speaker, College of Agriculture, Purdue University, West Lafayette, April 2008.
- Featherstone, A.M, and C.A. Wilson. “Synthetic Rating of Credit Quality for Kansas Farms.” USDA Seminar, Washington, D.C., September 2009.
- Wilson, C.A., M. Morehart, A.M. Featherstone, C. Hallahan, K. Erickson, and J. Harris. “Rating

the Financial Health of U.S. Production Agriculture using Synthetic Credit Rating Methods.” Poster presented at the Risk and Profit Conference, K-State Research and Extension, Department of Agricultural Economics, Kansas State University, Manhattan, Kansas, August 19-20, 2010.

Featherstone, A.M., C.A. Wilson, and C.B. Moss. “Report of Panel Findings on the External Review of the Financial Statements Collected by the Agricultural Resource Management Survey.” USDA Seminar, Washington, D.C., October 17, 2011.

News Articles and Media Interviews Related to Research

Dr. Wilson has been interviewed and quoted in the following articles.

Leer, Steve. “Ag Economist: Read My Lips—Flat Tax System Better for Farmers.” *Ag Answers*, July 20, 2001.

Leer, Steve. “Ag Economist: Read My Lips—Flat Tax System Better for Farmers.” *Featured News*, Purdue University News, July 23, 2001.
<http://www.purdue.edu/uns/html4ever/010723.Wilson.flattax.html>

Quattrocchi, Gina. and Smith, Jeff. Agriculture Interview Segment, *Noon News*, WLFI-TV, West Lafayette, Indiana, August 14, 2001.

Journal and Courier, “Ag Economist: Flat Tax Better for Farmers.” July 30, 2001: pp. B1-B2.

Leer, Steve. “Purdue Workshops Tackle Risky Business of Human Resources.” *The Legal Record’s News Bulletin*, January 14, 2005.
<https://news.uns.purdue.edu/html3month/2005/050114.Marshall.risk.html>

Leer, Steve. “Financial Records Up for Bid at Top Farmer Crop Workshop.” *Ag Answers*, June 24, 2005.

Leer, Steve. “Financial Records Up for Bid at Top Farmer Crop Workshop.” *Featured News*, June 24, 2005.
<https://news.uns.purdue.edu/html3month/2005/050624.Wilson.topfarmer.html>

Wilson, Mike. “Farm Records: Priceless?” *Wilson Weekly*, Travels with Mike. July 27, 2005.

Ruiz, Cristina. “Tailoring Your Customer Plans.” *Ag Professional*, March 2006: pp. 60-66.

Jose, Douglas. “The Value of Farm Financial Records.” Agricultural Interview Segment, *Market Journal: Television for Ag Business Decisions*, Dish Network Channel 9411. Taped July 24, 2006, aired Fall 2006.

Pocock, John. “Segment Your Customer Base.” *Apply Magazine*, October 1, 2006.

Pocock, John. “Ready for an E-business Bonanza?” *Apply Magazine*, January 1, 2007.

Pocock, John. "Which Farmers are Most Likely to Buy Online?" *Apply Magazine*, January 1, 2007.

Jose, Douglas. "Technology Adoption, Management Practices, and Financial Performance of New and Beginning Farmers: Evidence from a National Survey." Agricultural Interview Segment, *Market Journal: Television for Ag Business Decisions*, Dish Network Channel 9411. Taped July 31, 2007, aired August 24, 2007.

Graduate Student Involvement

M.S. – Major Professor – Thesis **Graduation Date**

Joshua Detre (with Allan Gray) Thesis: Investment in Downstream Publicly Traded Firms as a Vertical Integration Strategy to Increase Returns and Reduce Annual Volatility	09/02
--	-------

Daniel Foley (with Corinne Alexander) Thesis: Segmenting the Commercial Producer Marketplace for Agricultural Inputs	12/03
---	-------

Sharon Abbott (with Kevin McNamara) Thesis: Determinants of Household Functional Food Consumption	02/05
--	-------

Dana Marcellino Thesis: Valuing Farm Financial Information	05/06
---	-------

Carl Norden Thesis: Developing a Firm Level Cost of Capital for Farms	12/08
--	-------

Griffin Moag (with Tim Baker) Thesis: Performance and Risk of Agricultural Assets: A Time Varying Approach	05/09
---	-------

Brady Brewer (with Allen Featherstone) Thesis: Determinants of Lender Choice and Banking Strategy for Kansas Farmers	05/12
---	-------

Christina Stander

M.S. – Committee Member – Thesis

Matt Mayberry	05/02
Andrew Falwell	06/02
Whitney Oliver	12/04
Shellye Clark	05/09
Amanda Parks	05/16
Cody O'Brien	08/17
Lucas Sudbeck	08/18
Amanda Clymer	Exp. 2019
Gerald Mashange	Exp. 2019

M.S. – Committee – Non-Thesis

Samantha Cain Lucy 12/04

Ph.D. – Major Professor

Brady Brewer (with Allen Featherstone) (Assistant Professor, Univ. of Georgia) 03/15
Dissertation: Information Cascades in the Brazilian Farmland Market

Ph.D. – Committee

Brian Briggeman (Assistant Professor, Oklahoma State University) 12/05

Anetra Harbor (Economist, USDA) 05/06

Blondel Brinkman (Economist, USDA APHIS) 05/06

MAB – Major Professor – Thesis

Erin Jordan 05/12

Thesis: Inbound Wheat Railcar Loading Optimization: An Opportunity Cost
Study for ConAgra Mills

Seth Post 05/12

Thesis: A Financial Analysis of Placing Fixed Grain Assets in Northern Kansas

Dana Brooks 05/13

Thesis: Methane Digesters: Policies to Make Profitable

Brandon Garrett 05/13

Thesis: Impacts of the Recession and Horse Slaughter Ban on the U.S. Thoroughbred Industry

Andrew Lauver 05/17

Thesis: Lauver Family Farms: Utilizing the Conservation Reserve Program as a Risk
Management Tool

Jacob Aizikovitz 05/18

Thesis: Yield Protection as a Risk Management Strategy

Kristina McAllister 08/18

Thesis: Evaluation of Farm Credit Express Delinquencies

Melissa Patrick Expected 2019

Jody Wendt Expected 2019

Nicki Struder Expected 2019

Kaitlyn O’Neal Expected 2019

Cristy Dauphin Expected 2019

MAB – Committee Member – Thesis

Bill Davis 05/10

Autumn Crider 05/10

Charles Loubersac 05/12

Travis Davis 12/12

Sally Long	05/13
Lance Zollinger	05/15
Chris Westergard	05/15
Lindsey Ahlen	12/15
Kevin Black	12/15
Curtis Cretin	12/15
Jeff Bennett	05/16
Cary Frye	05/16
Chris Patterson	05/16
Julie Craig	05/17
Dana Marshall	05/17
Michael Reecy	05/18
Sara Schoenborn	05/18
Grant Gondell	Expected 2018
Sarah Strahler	Expected 2018
Rick Gabriel	Expected 2017

Undergraduate Student Research Supervision

Katie Hardin, Purdue University, 2006-2008

Tom Adler, Purdue University, 2006-2008

Ricardo David Auz Flores, Zamorano Pan American Agriculture School Exchange Student,
Kansas State, Spring 2015

OTHER RESEARCH ACTIVITIES

Department of Agricultural Economics

Chair, Agricultural Finance Specialty Ph.D. Preliminary Examination Committee, Purdue,
Spring 2001

Member, Agricultural Finance Specialty Ph.D. Preliminary Examination Committee, Purdue,
Fall 2001

Member, Outstanding M.S. Thesis Judging Committee, Purdue, Spring 2002

Member, Agricultural Finance Specialty Ph.D. Preliminary Examination Committee, Purdue,
Spring 2002

Member, Outstanding Ph.D. Dissertation Judging Committee, Purdue, Spring 2003

Member, Microeconomics Ph.D. Preliminary Examination Committee, Purdue, Spring 2004

Member, Microeconomics Ph.D. Preliminary Examination Committee, Purdue, Summer 2008

Member, Industrial Organization Position Search Committee, Kansas State, 2015-2016

College of Agriculture

ARP Hatch Project Reviewer, Purdue, May 2002

University

“Protection of Human Research Participants,” Purdue Workshop for Investigators, Purdue,
February, 13, 2002

CITI Human Subjects Research On-line Course Training Certification, Purdue, December 2006

National

Session Moderator for the Western Agricultural Economics Association Meetings, Reno, Nevada, July 1997
Poster Reviewer for Agribusiness Economics for the AAEA Annual Meetings, 2002
“Real Options: A Premier Learning Workshop,” Agribusiness Economics and Management Section, AAEA, Dallas, Texas, April 11, 2003
Reviewer for the Southern Agricultural Economics Association Annual Meetings Farm Management Selected Papers, 2006, 2007
AAEA Task Force on Selected Papers, Posters, and Symposia, 2006-2007
Poster Reviewer for Agricultural Finance and Farm Management for the AAEA Annual Meetings, 2007
Farm financial records research received recognition as a case study in *Experimental Auctions: Methods and Applications in Economic and Marketing Research*, Cambridge: Cambridge University Press, 2007, by J.L. Lusk, and J.F. Shogren.
Session Moderator for the AAEA Annual Meetings, 2007
Reviewer for Agribusiness Economics and Management Selected Papers for the AAEA Annual Meetings, 2008, 2009, 2015, 2016
AAEA Finance Committee, 2014-2017

Peer Reviewer

Agricultural Finance Review
Purdue University Press Editorial Board Member
Review of Agricultural Economics
Journal of Agricultural and Resource Economics
Journal of Agribusiness
Journal of Agricultural and Applied Economics
Australian Journal of Agricultural and Resource Economics
NACTA Journal
American Journal of Agricultural Economics
USDA - ERS, ERS Reports and Publications Reviewer

EXTENSION AND OUTREACH ACTIVITIES

International Programs

August 8-17, 2002, Moscow, Russia — Taught Financial Management, the Farm Supply Business Management Game, and Business Strategy in the Agribusiness Management Institute for the Russian Seed Industry Program sponsored by the Center for Food and Agricultural Business.

Evaluations for the Agribusiness Management Institute for the Seed Sector of Russia

Program Section	Class Ratings ¹		
	Date	Class Size	Rating
Financial Management	8/12/02–8/16/02	35	4.7
Strategy (w/ Scott Downey)	8/12/02–8/16/02	35	4.8
Business Management Simulation (w/ Scott Downey)	8/12/02–8/16/02	35	4.6

¹ Class rating scores are: 5=Excellent, 4=Good, 3=Fair, 2=Poor and 1=Very Poor.

Domestic Programs

Land Use Value Appraisal

Wilson, C.A. 25+ Various Land Use Value Appraisal presentations to the Kansas Agricultural Use Value Advisory Committee and the Department of Revenue, Division of Property Valuation, Topeka, Kansas, January 1997 - 2001.

Wilson, C.A. “Land Use Value Appraisal: Determining Landlord Net Income.” Breakout Session, Risk and Profit Conference, K-State Research and Extension, Kansas State University, Manhattan, Kansas, August 21, 1998.

Wilson, C.A. “Land Use Value Appraisal: Determining Landlord Net Income.” Seminar Course, Kansas Society of Farm Managers and Rural Appraisers Summer Meeting, Dodge City, Kansas, July 30, 1998.

Extension Program Presentations Made, Sessions Organized, and Evaluations (Table Continues)

Program	Presentation	Date	Location	Class/ Audience	Evaluation ¹
ASTA Management Academy XIV	Financial Management (w/ Mike Boehlje)	3/5/01	West Lafayette, IN	49	4.3
Central Soya University V	Financial Management; Food Processing Simulation (w/ Jay Marks)	6/6/01— 6/7/01	West Lafayette, IN	26	3.6
ASTA Management Academy XV	Financial Management (w/ Mike Boehlje)	3/7/02	West Lafayette, IN	59	4.0
ASTA Management Academy XVI	Financial Management (w/ Mike Boehlje)	3/7/03	West Lafayette, IN	51	4.2
ASTA Management Academy XVII	Financial Management (w/ Mike Boehlje)	3/4/04	West Lafayette, IN	54	4.1
National Conference for Agribusiness	Reconfiguring the Value Bundle (w/ Corinne Alexander)	11/19/04	West Lafayette, IN	232	n/a
Human Resource Risk and Contingency Planning	Chaired Health, Liability, Disability and Other Insurance Sessions	01/21/05	West Lafayette, IN	4	n/a
Human Resource Risk and Contingency Planning	Chaired Health, Liability, Disability and Other Insurance Sessions	02/04/05	Sellersburg, IN	8	n/a
Exploring Opportunities in Specialty Markets	Choosing Your Customers	6/10/05	Nobelsville, IN	28	4.5
Exploring Opportunities in Specialty Markets	Choosing Your Customers	8/5/05	Charlestown, IN	18	4.3
Advanced Agricultural Credit School	Factors Affecting Loan Decision Making	9/21/05	West Lafayette, IN	28	3.1**
Midwest Agricultural Banking School	Credit Scoring and Risk Rating Systems for Agricultural Banks	11/30/05	West Lafayette, IN	25	3.2**
Indiana Bankers Agricultural Clinic	Factors Affecting Agricultural Loan Decision Making	12/01/05	West Lafayette, IN	85	3.5**
Learning Tuesday Program	Current Teaching, Research, and Outreach	3/21/06	West Lafayette, IN	15	n/a

¹ Class rating scores are: 5=Excellent, 4=Good, 3=Fair, 2=Poor and 1=Very Poor. n/a = no evaluation available.

**Rating scores for this session were 1 to 4 with 4.0 being the best.

Extension Program Presentations Made, Sessions Organized, and Evaluations — Continued

Program	Presentation	Date	Location	Class/ Audience	Evaluation ¹
Advanced Agricultural Credit School	Balance Sheet Valuation; Cash vs Accrual-Adjusted	9/13/06	West Lafayette, IN	24	2.3**
Midwest Agricultural Banking School	Risk Rating, Loan Pricing, and Customer Profitability	11/29/06	West Lafayette, IN	25	3.1**
ASTA Management Academy XXI	Financial Analysis (w/ Mike Boehlje)	2/28/08	West Lafayette, IN	55	4.2
Building a Cooperative Finance Foundation	Building and Analyzing Cooperative Financial Statements (w/ Brian Briggeman)	07/21/15	Manhattan, KS	29	4.67 (content) / 4.44 (style)
Building a Cooperative Finance Foundation	Building and Analyzing Cooperative Financial Statements (w/ Brian Briggeman)	07/19/16	Manhattan, KS	32	4.46 (content) / 4.61 (style)
Building a Cooperative Finance Foundation	Building and Analyzing Cooperative Financial Statements (w/ Brian Briggeman)	07/18/17	Manhattan, KS	28	4.64 (content) / 4.56 (style)
Building a Cooperative Finance Foundation	Building and Analyzing Cooperative Financial Statements (w/ Brian Briggeman)	07/17/18	Manhattan, KS	33	
Agricultural Lending School	Agricultural Financial Statements	07/23/18	Grand Island, NE	63	

¹ Class rating scores are: 5=Excellent, 4=Good, 3=Fair, 2=Poor and 1=Very Poor. n/a = no evaluation available.
 **Rating scores for this session were 1 to 4 with 4.0 being the best.

Extension and Outreach Presentations, Publications, Interviews

Featherstone, A.M., B.E. Brewer, and C.A. Wilson, "Factors Affecting Lender Choice and Banking Strategies by Farmers." KSU Ag Lender Conference, Garden City, Kansas, October 9, 2012.

Featherstone, A.M., B.E. Brewer, and C.A. Wilson, "Factors Affecting Lender Choice and Banking Strategies by Farmers." KSU Ag Lender Conference, Manhattan, Kansas, October 10, 2012.

Featherstone, A.M., C.A. Wilson, and B.C. Briggeman, "A Survey of Agricultural Finance Conditions." National Agricultural Credit Committee Meeting, Washington, D.C., October 26, 2012.

Brewer, B.E., B.C. Briggeman, A.M. Featherstone, and C.A. Wilson. "Kansas State University Agricultural Lender Survey, Spring 2013 Results." Department of Agricultural Economics, Kansas State University. <http://www.ageconomics.k-state.edu/research/ag-lender-survey/>

Brewer, B.E., B.C. Briggeman, A.M. Featherstone, and C.A. Wilson. "Kansas State University Agricultural Lender Survey, Fall 2013 Results." Department of Agricultural Economics, Kansas State University. <http://www.ageconomics.k-state.edu/research/ag-lender-survey/>

Brewer, B.E., B.C. Briggeman, A.M. Featherstone, and C.A. Wilson. "Kansas State University Agricultural Lender Survey, Spring 2014 Results." Department of Agricultural Economics, Kansas State University. <http://www.ageconomics.k-state.edu/research/ag-lender-survey/>

Brewer, B.E., B.C. Briggeman, A.M. Featherstone, and C.A. Wilson. "Kansas State University Agricultural Lender Survey, Fall 2014 Results." Department of Agricultural Economics, Kansas State University. <http://www.ageconomics.k-state.edu/research/ag-lender-survey/>

Brewer, B.E., A.M. Featherstone, C.A. Wilson and B.C. Briggeman. "Kansas State University Agricultural Lender Survey, Spring 2015 Results." Department of Agricultural Economics, Kansas State University. <http://www.ageconomics.k-state.edu/research/ag-lender-survey/>

Wilson, C.A. "Financial Statements: Balance Sheet." Presentation at "Emerging Leaders: Building a Cooperative Finance Foundation" a program of the Arthur Capper Cooperative Center. July 21-22, 2015, Manhattan, Kansas.

Wilson, C.A. "Financial Statements: Income Statement." Presentation at "Emerging Leaders: Building a Cooperative Finance Foundation" a program of the Arthur Capper Cooperative Center. July 21-22, 2015, Manhattan, Kansas.

Invited Speaker and Panelist on "Agricultural Finance" for the McGrath North Omaha Agribusiness and Food Conference, Omaha, NE, October 15, 2015. Invited in April 2015 but the conference was cancelled in late August 2015 due to their own scheduling conflicts.

Brewer, B.E., A.M. Featherstone, C.A. Wilson, and B.C. Briggeman. "Kansas State University Agricultural Lender Survey, Fall 2015 Results." Department of Agricultural Economics, Kansas State University. <http://www.ageconomics.k-state.edu/research/ag-lender-survey/>

Wilson, C.A. Interview for "Agriculture Today" with Eric Atkinson, KSU Radio Specialist and Agriculture Director, K-State Radio Network, about the "Kansas State University Agricultural Lender Survey, Fall 2015 Results." December 9, 2015.

- Brewer, B.E., A.M. Featherstone, C.A. Wilson and B.C. Briggeman. "Kansas State University Agricultural Lender Survey, Spring 2016 Results." Department of Agricultural Economics, Kansas State University. <http://www.ageconomics.k-state.edu/research/ag-lender-survey/>
- Wilson, C.A. "Agricultural Finance Perspectives." Presentation at "Ask the Expert: What's New in Used" a John Deere Webinar for their dealers across the U.S.A. March 1, 2016.
- Wilson, C.A. Interview for "Agriculture Today" with Larry Jackson, KSU Radio Communications Coordinator, K-State Radio Network, about the "Kansas State University Agricultural Lender Survey, Spring 2016 Results." May 10, 2016.
- Invited Speaker with Allen Featherstone on the "Agricultural Lender Survey, Spring 2016 Results" for the Husch Blackwell Financing Growth Lending in the Ag Industry Agribusiness and Economic Outlook and Succession Planning Seminar, Kansas City, MO, May 12, 2016.
- Wilson, C.A. "Financial Statements: Income Statement." Presentation at "Emerging Leaders: Building a Cooperative Finance Foundation" a program of the Arthur Capper Cooperative Center. July 19-20, 2016, Manhattan, Kansas.
- Wilson, C.A. "Financial Statements: Balance Sheet." Presentation at "Emerging Leaders: Building a Cooperative Finance Foundation" a program of the Arthur Capper Cooperative Center. July 19-20, 2016, Manhattan, Kansas.
- Brewer, B.E., A.M. Featherstone, C.A. Wilson, and B.C. Briggeman. "Kansas State University Agricultural Lender Survey, Fall 2016 Results." Department of Agricultural Economics, Kansas State University. <http://www.ageconomics.k-state.edu/research/ag-lender-survey/>
- Wilson, C.A. Interview for "Agriculture Today" with Eric Atkinson, KSU Radio Specialist and Agriculture Director, K-State Radio Network, about the "Kansas State University Agricultural Lender Survey, Fall 2016 Results." December 19, 2016.
- Brewer, B.E., A.M. Featherstone, C.A. Wilson and B.C. Briggeman. "Kansas State University Agricultural Lender Survey, Spring 2017 Results." Department of Agricultural Economics, Kansas State University. <http://www.ageconomics.k-state.edu/research/ag-lender-survey/>
- Wilson, C.A. "Financial Statements: Income Statement." Presentation at "Emerging Leaders: Building a Cooperative Finance Foundation" a program of the Arthur Capper Cooperative Center. July 18-19, 2017, Manhattan, Kansas.
- Wilson, C.A. "Financial Statements: Balance Sheet." Presentation at "Emerging Leaders: Building a Cooperative Finance Foundation" a program of the Arthur Capper Cooperative Center. July 18-19, 2017, Manhattan, Kansas.

Extension and Trade Press Publications

- Wilson, C.A. “Methodologies and Data Sources Used in Determining the Landlord’s Share of 1996 Calendar Year Net Returns for Irrigated and Non-Irrigated Cropland and the Net Rental Income for Pasture and Rangeland for the Agricultural Land Use Values.” Report prepared for the Kansas Department of Revenue, Division of Property Valuation, December 1997: 66 pages.
- Wilson, C.A. “Methodologies and Data Sources Used in Determining the Landlord’s Share of 1997 Calendar Year Net Returns for Irrigated and Non-Irrigated Cropland and the Net Rental Income for Pasture and Rangeland for the Agricultural Land Use Values.” Report prepared for the Kansas Department of Revenue, Division of Property Valuation, December 1998: 67 pages.
- Wilson, C.A. “Methodologies and Data Sources Used in Determining the Landlord’s Share of 1998 Calendar Year Net Returns for Irrigated and Non-Irrigated Cropland and the Net Rental Income for Pasture and Rangeland for the Agricultural Land Use Values.” Report prepared for the Kansas Department of Revenue, Division of Property Valuation, January 2000: 58 pages.
- Foltz, J. and C.A. Wilson. “Expanding Your Efforts via Innovative or New Business Arrangements.” *Feed and Grain*, (April/May 2001):44-51.
- Wilson, C.A. and J. Foltz. “Cost Controlling Ideas for Surviving Uncertain Economic Times.” *Feed and Grain*, (February/March 2002):16-20.
- Foltz, J. and C.A. Wilson. “Departmentalization—A Useful Management Tool for Your Firm?” *Feed and Grain*, (August/September 2002):45-48.
- Wilson, C.A. and J. Foltz. “Keeping the Lid on Worker’s Comp Costs.” *Feed and Grain*, (February/March 2003):19-21.
- Detre, J.D., C.A. Wilson, and A.W. Gray. “Investment in Downstream Publicly Traded Firms as a Vertical Integration Strategy to Increase Returns and Reduce Annual Volatility for Pork Producers.” *Purdue Agricultural Economics Report (PAER)*, Department of Agricultural Economics, Purdue University, August 2003: 11-14,
<http://www.agecon.purdue.edu/extension/pubs/paer/August2003/pork.asp>
- Foltz, J. and C.A. Wilson. “Cultivating Innovation” *Feed and Grain*, (January 2004):28-33.
- Alexander C., C.A. Wilson, and D.H. Foley, “Local Dealers of Agricultural Inputs: Who’s Your Buyer?” *Agri Marketing*, (March 2004):40-42.
- Wilson, C.A., C. Alexander, and D.H. Foley, “Tailoring Your Value Bundle.” *Agri Marketing*, (April 2004):70-71.

- Wilson, C.A. and J. Foltz. "Creating Value for Your Customers." *Feed and Grain*, (August/September 2004):24-29.
- Foltz, J. and C.A. Wilson. "Repair or Replace – Concepts and Approaches to Consider." *Feed and Grain*, (February/March 2005):38-42.
- Wilson, C.A. and J. Foltz. "Managing Multiple Generations at Work." *Feed and Grain*, (August/September 2005):54-61.
- Wilson, C.A. and S.D. Abbott. "Analyzing Household Functional Food Purchases." *Agri Marketing*, (October 2005):58-59.
- Foltz, J. and C.A. Wilson. "Using the Team Approach or What Does Football Have to Do with the Feed and Grain Business?" *Feed and Grain*, (February/March 2006):18-23.
- Wilson, C.A. and F.L. Barnard. "Factors Affecting the Agricultural Loan Decision Making Process." *Hoosier Banker*, (April 2006):13-14.
- Barnard, F.L. and C.A. Wilson. "Term Debt and Capital Lease Coverage Ratio: Comparative Data for Midwest Agriculture." *Hoosier Banker*, (July 2006):18-20.
- Wilson, C.A. and J. Foltz. "Making Your Meetings Effective." *Feed and Grain*, (August/September 2006):32-40.
- Foltz, J. and C.A. Wilson. "Communicating in the Feed and Grain Business: Are you Getting What I'm Saying?" *Feed and Grain*, (February/March 2007):40-46.
- Wilson, C.A. and J. Foltz. "The Lease versus Buy Decision: Some Considerations." *Feed and Grain*, (August/September 2007):64-69.
- Foltz, J. and C.A. Wilson. "Do You Make the Grade? A Report Card for Your Feed and Grain Business - Part One." *Feed and Grain*, (February/March 2008):70-81.
- Foltz, J. and C.A. Wilson. "Do You Make the Grade? A Report Card for Your Feed and Grain Business - Part Two." *Feed and Grain*, (April/May 2008):38-46.
- Wilson, C.A. and J. Foltz. "Using Break-even Analysis in Business Decisions." *Feed and Grain*, (August/September 2008):52-58.
- Foltz, J. and C.A. Wilson. "How to Survive the Economic Downturn." *Feed and Grain*, (February/March 2009):50-57.
- Wilson, C.A. and J. Foltz. "Nincompoops and Stick-in-the-Muds: Dealing with Difficult People." *Feed and Grain*, (August/September 2009):55-62.
- Foltz, J. and C.A. Wilson. "Benchmarking: Comparing Performance Over Time and Against Industry Norms." *Feed and Grain*, (February/March 2010):58-65.

- Wilson, C.A. and J. Foltz. “Motivate and Engage Your Employees.” *Feed and Grain*, (August/September 2010):58-62.
- Foltz, J. and C.A. Wilson. “Appropriate Use of Financial Leverage in Your Feed and Grain Business.” *Feed and Grain*, (February/March 2011):19-24.
- Wilson, C.A. and J. Foltz. “Making Decisions: Understanding and Sharpening Your Skills.” *Feed and Grain*, (August/September 2011):18-22.
- Foltz, J, C.A. Wilson, and J. Miller. “How to Manage Multiple Locations.” *Feed and Grain*, (February/March 2012):20-25.
- Wilson, C.A. and J. Foltz. “Leading Change.” *Feed and Grain*, (August/September 2012):27-30.
- Wilson, C.A. and J. Foltz. "The Pitfalls of Leading Change." *Feed and Grain*, (August/September 2012):Exclusive Sidebar, <http://www.feedandgrain.com/article/10745277/the-pitfalls-of-leading-change>.
- Miller, J., J. Foltz, and C.A. Wilson. “How to Train New Managers: Keep Employees Enthusiastic Today, Grow Tomorrow’s Management Team.” *Feed and Grain*, (February/March 2013).
- Wilson, C.A. and J. Foltz. “How to Listen and be an Empathetic Leader.” *Feed and Grain*, (August/September 2013):26-33.
- Foltz, J, and C.A. Wilson. “Become a Better Manager with Creativity, Innovation.” *Feed and Grain*, (February/March 2014). <http://www.feedandgrain.com/issue/february-march-2014>.
- Wilson, C.A. and J. Foltz. “Having Tough Conversations to Improve Your Business.” *Feed and Grain*, (August/September 2014). <http://www.feedandgrain.com/issue/august-september-2014>.
- Foltz, J. and C.A. Wilson. “Applying Exceptional Customer Service to Feed and Grain Businesses.” *Feed and Grain*, (February/March 2015). <http://www.feedandgrain.com/issue/feb-march-2015>.
- Wilson, C.A. and J. Foltz. “Using Emotional Intelligence in Management.” *Feed and Grain*, (August/September 2015). <http://www.feedandgrain.com/issue/august-september-2015>.
- Foltz, J. and C.A. Wilson. “Tackle the Big, Hard Stuff, Not the Easy Little Stuff – Your Feed and Grain Business Will be Better For It!” *Feed and Grain*, (February/March 2016). <http://www.feedandgrain.com/issue/feb-march-2016>.

Wilson, C.A. and J. Foltz. “The ‘iGen’ Generation: Implications for the Feed and Grain Workplace.” *Feed and Grain*, (August/September 2016).
<http://www.feedandgrain.com/issue/august-september-2016>.

Foltz, J. and C.A. Wilson. “Flexibility as a Management Strategy – Do You Draw a Line in the Sand or Get Better Results by Being Flexible?” *Feed and Grain*, (February/March 2017), pp 76-80. <http://www.feedandgrain.com/issue>;
<http://www.feedandgrain.com/viewer/2017-feb-mar-digital>.

Wilson, C.A. and J. Foltz. “How to Avoid Errors in Decision Making – Make Better Choices by Understanding the Systems Involved” *Feed and Grain*, (August/September 2017), pp 44-51. <http://www.feedandgrain.com/issue>. <http://www.feedandgrain.com/viewer/2017-aug-sep-digital>.

Foltz, J. and C.A. Wilson. “When You Are the New Boss?” *Feed and Grain*, (February/March 2018), pp 74-80. <http://www.feedandgrain.com/issue>.
<http://www.feedandgrain.com/viewer/2018-feb-mar-digital>

Wilson, C.A. and J. Foltz. “Attitude, Habits, and the Mind of a Champion – Winning in Your Feed and Grain Business.” *Feed and Grain*, (August/September 2018), Forthcoming.

Expert Testimony

Testified before the Kansas State Board of Tax Appeals on “Agricultural Use Values” in *Clark County Pasture and Rangeland Agricultural Land Value Appeals vs. State of Kansas*, Topeka, Kansas, August 8, 2000.

Other Extension Activities and Outreach Activities

Russian Seed Trade Association’s trade magazine *Cemeha*, appearance in 2 issues, Purdue, 2002
PAER Reviewer, Purdue, Spring 2002

Interviewing Search and Screen Procedures Series Training, Purdue, September 24, 2002

Specialty Crops Marketing Position Search Committee, Purdue, 2002-2004

AAEA Presidential Task Force on Outreach Alternatives, 2006-2007

Farm Management Production Economics Position Search Committee, Purdue, 2006-2007

Department Strategic Planning Scope and Objectives Committee, Purdue, 2007

Department Strategic Planning Steering Committee, Purdue, 2007-2008

Indiana Beef Promotions Committee, Indiana Beef Council, Indiana Beef Cattle Association, 2007-2008

Search Committee, Department of Agricultural Economics Livestock Marketing Position, Kansas State, 2009

College of Agriculture Dean’s Advisory Board Academic Programs Presentation, Kansas State, 2010

Search Committee, Department of Agricultural Economics, Arthur Capper Cooperative Center Director Position, Kansas State, 2011

Arthur Capper Cooperative Center Advisory Board Member, Kansas State, 2011-Present

Screening Committee, KFMA SE Position, Kansas State, 2015

GRANT ACTIVITIES

Summary

Teaching: PI for 33 teaching related grants, \$52,627

Teaching: Sub-contractor for 1 teaching grant not received, \$39,000.

Research and Extension: Co-PI for 15 research and Extension related grants, \$1,758,479

Grants and Funding

Center for Food and Agricultural Business, \$34,688 (\$1,000). "Central Soya University," 2001-2002.

Center for Food and Agricultural Business Executive MBA Program, \$2,000. "Student Project Advisor," 2002.

Purdue University, \$500. "Teaching for Tomorrow Award," 2002.

Center for Food and Agricultural Business, \$101,745 (\$500). "ASTA Management Academy," 2002-2003.

American Seed Trade Association, \$73,926 (\$3,827). "Agribusiness Management Institute for the Seed Sector of Russia," 2002-2003.

School of Agriculture, \$21,927. "Instructional Computing Fund Proposal to Upgrade the Krannert Computing Center Student Laboratory," 2003-2004.

Center for Food and Agricultural Business, \$105,735 (\$500). "ASTA Management Academy," 2003-2004.

Center for Food and Agricultural Business, \$160,785 (\$500). "National Conference for Agribusiness," 2003-2004.

Center for Food and Agricultural Business, \$99,750 (\$500). "ASTA Management Academy," 2004-2005.

USDA, Risk Management Agency, \$93,308 (\$9,330.80). "Risk Management Education Programs for Specialty Crops and Small Farms in Indiana," 2004-2005.

University of Nebraska-Lincoln, USDA, Risk Management Education, \$40,000 (\$6,000). "Human Resource Risks and Contingency Planning," 2004-2005.

Mid-America NAMA, \$1,000. "Undergraduate Student Programs," 2004.

Indiana Soybean Board, \$2,500. "Undergraduate Student Programs," 2004.

USDA-ERS, \$125,000 (\$25,000). "Understanding Farm Household Decision-Making Behavior," 2004-2005.

Mid-America NAMA, \$2,000. "Undergraduate Student Programs," 2005.

Elanco Animal Health, \$1,000. "Undergraduate Student Programs," 2005.

Agri Business Group, \$500. "Undergraduate Student Programs," 2005.

Deere, \$1,500. "Undergraduate Student Programs," 2005.

Edgewood Industries, \$200. "Undergraduate Student Programs," 2005.

Agribusiness Club, \$200. "Undergraduate Student Programs," 2005.

Purdue University College of Agriculture, \$500. "Department of Agricultural Economics Outstanding Teaching Award," 2005.

USDA, Risk Management Agency, \$144,740 (\$14,474). "Educational Risk Management Programs for Indiana Specialty Crops Producers and Small Farms," 2005-2006.

Mid-America NAMA, \$1,000. "Undergraduate Student Programs," 2006.

Purdue University College of Agriculture, \$500. "Department of Agricultural Economics Outstanding Teaching Award," 2006.

Farm World Newspaper, \$700. "Undergraduate Student Programs," 2006.

Eastern Management of Wilmington, \$350. "Undergraduate Student Programs," 2006.

Fastline Publications, \$200. "Undergraduate Student Programs," 2006.

Ag Speakers Network, \$250. "Undergraduate Student Programs," 2006.

Grelton Elevator, \$250. "Undergraduate Student Programs," 2006.

Flintco Inc., \$100. "Undergraduate Student Programs," 2006.

Deere, \$1,500. "Undergraduate Student Programs," 2006.

USDA, Risk Management Agency, \$150,000 (\$15,000) "Risk Management Programs for Indiana Specialty and Priority Crop Producers," 2006-2007.

Cook's Bison Ranch, \$500. "Undergraduate Student Programs," 2007.

Farm World Newspaper, \$700. "Undergraduate Student Programs," 2007.

Ag Speakers Network, \$250. "Undergraduate Student Programs," 2007.

Grelton Elevator, \$500. "Undergraduate Student Programs," 2007.

CNH America LLC, \$500. "Undergraduate Student Programs," 2007.

Crop Watch Inc., \$500. "Undergraduate Student Programs," 2007.

ABG, \$1,000. "Undergraduate Student Programs," 2007.

Mid-America NAMA, \$1,000. "Undergraduate Student Programs," 2007.

Deere, \$1,500. "Undergraduate Student Programs," 2007.

Purdue University College of Agriculture, \$500. "Department of Agricultural Economics Outstanding Teaching Award," 2007.

Deere, \$1,500. "Undergraduate Student Programs," 2008.

Center for Food and Agricultural Business, \$93,765 (\$1,000). "ASTA Management Academy," 2007-2008.

National Research Initiative, \$485,127 (\$72,769.05) \$25,000 transferred to Kansas State, used to fund Brady Brewer. "Intergenerational Transfers for Strong and Sustainable Farm Family Businesses," 2008-2011.

USDA - RRED Competitive Research Grant Program, \$19,910, co-PI. "Analyzing and Predicting Farm Stress and Insolvency," (2009-2010).

USDA - RRED Competitive Research Grant Program, \$30,000, co-PI. "An External Review of the Financial Statements Collected by the Agricultural Resource Management Survey," (2010-2011).

College of Agriculture Innovations in Teaching Learning and Assessment Mini-Grant, \$5,500, PI. "Examination of a Peer Mentoring Program on First Semester Freshmen," (2011-2012).

Higher Education Challenge Grant Proposal, \$749,655 total, \$39,000 proposed to Kansas State, Serve as Lead for Selected Developer University. "Disciplines and Beyond: Learning Modules to Enhance Soft Skill Development in Higher Education," (2012-2015). Not funded.