

# Mykel Rae Taylor

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## Education

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Ph.D., Economics. 2008. North Carolina State University

M.S., Applied Economics. 2001. Montana State University

B.S., Agricultural Business Management. 2000. Montana State University

## Work Experience

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2017 - Present. Associate Professor, Department of Agricultural Economics, Kansas State University, Manhattan

2011 - 2017. Assistant Professor, Department of Agricultural Economics, Kansas State University, Manhattan

2008 - 2011. Assistant Professor/Extension Specialist, School of Economic Sciences, Washington State University, Pullman

## Journal Articles

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**Taylor**, M.R., and G.T. Tonsor. 2019. "Impact of Extension Education on 2014 Farm Bill Enrollment Decisions by Kansas Producers." *Journal of Agricultural and Resource Economics*, 44(1): 213-226.

**Taylor**, M.R., and A.M. Featherstone. 2018. "Value of Social Capital in Farmland Leasing Relationships." *Agricultural Finance Review*, 78(4): 489-496.

**Taylor**, M.R., G.T. Tonsor, N.D. Paulson, B. Ellison, J. Coppess, and G.D. Schnitkey. 2017. "Is it Good to Have Options? The 2014 Farm Bill Program Decisions." *Applied Economic Perspectives and Policy*, 39(4): 533-546.

Ellison, B., N.D. Paulson, M.R. **Taylor**, G.T. Tonsor, J. Coppess, and G.D. Schnitkey. 2017. "Evaluation of Educational Offerings Associated with the 2014 Farm Bill." *Applied Economic Perspectives and Policy*, 39(4): 547-558.

Featherstone, A., M.R. **Taylor**, and H. Gibson. 2017. "Forecasting Kansas Land Values

Using Net Farm Income.” *Agricultural Finance Review*, 77(1): 137-152.

**Taylor**, M.R., H.A. Klaiber, and F. Kuchler. 2016. “Changes in U.S. Consumer Response to Food Safety Recalls in the Shadow of a BSE Scare.” *Food Policy*, 62: 56-64.

Bekkerman, A., G.W. Brester, and M.R. **Taylor**. 2016. “Forecasting a Moving Target: The Roles of Quality and Timing for Determining Northern U.S. Wheat Basis.” *Journal of Agricultural and Resource Economics*, 41(1):25-41.

Peterson, H.H., M.R. **Taylor**, and Q. Baudouin. 2015. “Preferences of Locavores Favoring Community Supported Agriculture in the United States and France.” *Ecological Economics*, 119:64-73.

**Taylor**, M.R., B. Schurle, B. Rundel, and B. Wilson. 2015. “Determining Land Market Trends Using Ordinary Least Squares Regression.” *Journal of the American Society of Farm Managers and Rural Appraisers*, pp. 75-86.

**Taylor**, M.R., G. Tonsor, and K.C. Dhuyvetter. 2014. “Structural Change in Forward Contracting Costs for Kansas Wheat.” *Journal of Agricultural and Resource Economics*, 39(2):217-229.

Wilson, B., B. Schurle, M.R. **Taylor**, A. Featherstone, and G. Ibendahl. 2014. “Regression Estimates of Different Land Type Prices and Time Adjustments.” *Journal of the American Society of Farm Managers and Rural Appraisers*, pp. 192-203.

**Taylor**, M.R., and G.T. Tonsor. 2013. “Revealed Demand for Country of Origin Labeling of Meat in the United States.” *Journal of Agricultural and Resource Economics*, 38(2):235-247.

**Taylor**, M.R., and E. Sieverkropp. 2013. “The Impacts of U.S. Horse Slaughter Plant Closures on a Western Regional Horse Market.” *Journal of Agricultural and Resource Economics*, 38(1):48-63.

**Taylor**, M.R., and D. Granatstein. 2013. “A Cost Comparison of Organic and Conventional Apple Production in the State of Washington.” *Crop Management* doi:10.1094/CM-2013-0429-05-RS.

**Taylor**, M.R., D. Young, and C. Miles. 2010. “Direct Marketing Alternatives in an Urban Setting: A Case Study of Seattle Youth Garden Works.” *Journal of Natural Resources and Life Sciences Education*, 39: 165-172.

Belasco, E.J., M.R. **Taylor**, B.K. Goodwin, and T.C. Schroeder. 2009. “Probabilistic Models of Yield, Price, and Revenue Risks for Fed Cattle Production.” *Journal of Agricultural and Applied Economics*, 41(1): 91-105.

**Taylor**, M.R., K.C. Dhuyvetter, and T.L. Kastens. 2006. "Forecasting Crop Basis using Historical Averages Supplemented with Current Market Information." *Journal of Agricultural and Resource Economics*, 31(3): 549-567.

**Taylor**, M.R., K.C. Dhuyvetter, T.L. Kastens, M. Douthit, and T.L. Marsh. 2006. "Show Quality Quarter Horse Auctions: Price Determinants and Buy-Back Practices." *Journal of Agricultural and Resource Economics*, 31(3): 595-615.

**Taylor**, M.R. and G.W. Brester. 2005. "Noncash Income Transfers and Agricultural Land Values." *Review of Agricultural Economics*, 27(4): 526-541.

**Taylor**, M.R., G.W. Brester, and M.A. Boland. 2005. "Hard White Wheat and Gold Medal Flour: General Mills' Contracting Program." *Review of Agricultural Economics*, 27(1): 117-129.

### **Technical Reports**

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Hendricks, N.P., I. Kisekka, V. Sharda, and M. **Taylor**. 2018. "The Value of Water in GMD 5." Report commissioned by Water Protection Association of Central Kansas. December 20, 2018.

Horse Welfare: Action Needed to Address Unintended Consequences from Cessation of Domestic Slaughter. GAO Report, GAO-11-228 (with L. Shames, J. Jones, J. Ashley, M. Braza, A. Capaccio, B. El-Osta, E. Gunn, T. Horner, Jr., A. Liles, K. Lloyd, J. Malcolm, J. Mingus, K. Raheb, and C. Hernstadt) , June 2011.

### **Extension Articles**

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**Taylor**, M.R. 2018. "2017 Kansas County-Level Land Values for Cropland and Pasture." Kansas State University, Department of Agricultural Economics, Publication AM-MRT-2018-2.

**Taylor**, M.R. 2018. "2018 Kansas County-Level Cash Rents for Non-Irrigated Cropland." Kansas State University, Department of Agricultural Economics, Publication AM-MRT - 2018-1.

Griffin, T.W., and M.R. **Taylor**. 2018. "Estimating Kansas Farmland Values Based on Historic Index Numbers." Kansas State University, Department of Agricultural Economics, Publication AM-TG-MT-2018.1.

**Taylor**, M.R., and G.A. Barnaby. 2017. "Impact of Subsidy and Income Limits on Farm Size Measured at the State, County, and Farm Level." Kansas State University, Department of Agricultural Economics Publication.

Wilson, C, M.R. **Taylor**, and G. Tonsor. "Farm Bill Enrollment Decisions by Kansas Farmers." Kansas State University Department of Agricultural Economics Publication.

**Taylor, M.R., and L. Tsoodle.** 2017. “2017 Kansas County-Level Cash Rents for Irrigated Cropland.” Kansas State University, Department of Agricultural Economics, Publication AM-MRT-LT-2017-1.

**Taylor, M.R.** 2017. “2016 Kansas County-Level Land Values for Cropland and Pasture.” Kansas State University, Department of Agricultural Economics, Publication AM-MRT-2017-2.

**Taylor, M.R.** 2017. “2017 Kansas County-Level Cash Rents for Non-Irrigated Cropland.” Kansas State University, Department of Agricultural Economics, Publication AM-MRT - 2017-1.

Griffin, T.W., and M.R. **Taylor.** 2017. “Estimating Kansas Farmland Values Based on Historic Index Numbers.” Kansas State University, Department of Agricultural Economics, Publication AM-TG-MT-2017.1.

**Taylor, M.R.** 2016. “Characteristics of Agricultural Leases across Kansas: Results of a Kansas Farm Management Association Leasing Survey-Part 1.” Kansas State University, Dept. of Agricultural Economics, Publication KSU-AgEcon-MT-2016-1.

**Taylor, M.R.** 2016. “2015 Kansas County-Level Land Values for Cropland and Pasture.” Kansas State University, Department of Agricultural Economics, Publication AM-MRT-2016-2.

**Taylor, M.R., and L. Tsoodle.** 2016. “2016 Kansas County-Level Cash Rents for Irrigated Cropland.” Kansas State University, Department of Agricultural Economics, Publication AM-MRT-LT-2016-1.

**Taylor, M.R.** 2016. “2016 Kansas County-Level Cash Rents for Non-Irrigated Cropland.” Kansas State University, Department of Agricultural Economics, Publication AM-MRT - 2016-1.

Reid, R., and M.R. **Taylor.** 2015. “Pasture Rental Rate Decision Tool.” Kansas State University, Department of Agricultural Economics, available for download at <http://www.agmanager.info/farmmgmt/land/lease/tools/GrazingDecisionTool.xlsm>.

Reid, R., and M.R. **Taylor.** 2015. “Budgeting for a Pasture Rental Rate.” Kansas State University, Department of Agricultural Economics, Publication KSU-AgEcon-RR-MT-2015.1.

Griffin, T.W., and M.R. **Taylor.** 2015. “Estimating Kansas Farmland Values Based on Historic Index Numbers.” Kansas State University, Department of Agricultural Economics, Publication AM-TWG-KFV-8.2015.

**Taylor, M.R.** 2015. “2014 Kansas County-Level Land Values for Cropland and Pasture.” Kansas State University, Department of Agricultural Economics, Publication AM-MRT-2015-2.

**Taylor, M.R.,** and L. Tsoodle. 2015. “2014/2015 Kansas County-Level Cash Rents for Irrigated Cropland.” Kansas State University, Department of Agricultural Economics, Publication AM-MRT-LT-2015-1.

**Taylor, M.R.** 2015. “2014/2015 Kansas County-Level Cash Rents for Non-Irrigated Cropland.” Kansas State University, Department of Agricultural Economics, Publication AM-MRT -2015-1.

**Taylor, M.R.** 2014. “Ag Land Leasing Basics and Cover Crops.” Kansas State University, Department of Agricultural Economics, white paper.

Reid, R., G.A. Barnaby, and M.R. **Taylor.** 2014. “Updating Payment Yields: 2014 Farm Bill.” Kansas State University, Department of Agricultural Economics, white paper.

Reid, R., G.A. Barnaby, and M.R. **Taylor.** 2014. “Frequently Asked Questions: Title I Programs of the 2014 Farm Bill.” Kansas State University, Department of Agricultural Economics, white paper.

Reid, R., G.A. Barnaby, and M.R. **Taylor.** 2014. “Glossary of Farm Bill Terms.” Kansas State University, Department of Agricultural Economics, white paper.

Reid, R., G.A. Barnaby, and M.R. **Taylor.** 2014. “Reallocating Base Acres: 2014 Farm Bill.” Kansas State University, Department of Agricultural Economics, white paper.

**Taylor, M.R.,** and K.C. Dhuyvetter. 2014. “2013 Kansas County-Level Land Values for Cropland and Pasture.” Kansas State University, Department of Agricultural Economics, Publication AM-MRT-KCD-2014-3.

**Taylor, M.R.,** K.C. Dhuyvetter, and L. Tsoodle. 2014. “2013/2014 Kansas County-Level Cash Rents for Irrigated Cropland.” Kansas State University, Department of Agricultural Economics, Publication AM-MRT-KCD-2014-2.

**Taylor, M.R.,** and K.C. Dhuyvetter. 2014. “2013/2014 Kansas County-Level Cash Rents for Non-Irrigated Cropland.” Kansas State University, Department of Agricultural Economics, Publication AM-MRT-KCD-2014-1.

**Taylor, M.R.,** K.C. Dhuyvetter, and G.T. Tonsor. 2013. “The Cost of Forward Contracting Wheat in Kansas.” Kansas State University, Department of Agricultural Economics, Publication AM-MRT-2013.2.

**Taylor**, M.R., and K.C. Dhuyvetter. 2013. "2012 Kansas County-Level Land Values and Cash Rents for Non-Irrigated Cropland and Pasture." Kansas State University, Department of Agricultural Economics, Publication AM-MRT-2013.1.

Tonsor, G.T. J.L. Lusk, T.C. Schroeder, and M.R. **Taylor**. 2012. "Mandatory Country of Origin Labeling: Consumer Demand Impact." Kansas State University, Department of Agricultural Economics, Publication AM-GTT-2012.6.

Dhuyvetter, K.C., and M.R. **Taylor**. 2011. "2011 Kansas Land Values and Cash Rents at the County Level." Kansas State University, Department of Agricultural Economics, Farm Management Guide, MF-1100.

**Taylor**, M.R., and E. Sieverkropp. 2011. "The Impacts of Policy and Macroeconomic Conditions on Horse Markets." Kansas State University, Department of Agricultural Economics, Publication: AM-MRT-2011.1.

Galinato, S.P., D. Granatstein, and M. **Taylor**. 2011. "2010 Cost Estimates of Establishing and Producing Organic Apples in Washington." Washington State University Extension Fact Sheet FS041E.

Galinato, G.I., S.P. Galinato, H.H. Chouinard, M.R. **Taylor**, and P.R. Wandschneider. 2011. "Agritourism in Washington State: An Industry Profile." Washington State University Extension Manual EM040E.

Miles, C., M.R. **Taylor**, D. Young, and G. Sterritt. 2010. "Market Vegetable Gardens: Planning for Success." Washington State University Extension Manual EM032E.

Galinato, S., K.R. Gallardo, and M.R. **Taylor**. 2010. "2009 Cost Estimates of Establishing and Producing Sweet Cherries in Washington." Washington State University Extension Fact Sheet FS022E.

Gallardo, K.R., M.R. **Taylor**, and H. Hinman. 2010. "2009 Cost Estimates of Establishing and Producing Gala Apples in Washington." Washington State University Extension Fact Sheet FS005E.

Boland, M., G.W. Brester, and M.R. **Taylor**. 2005. "Global and U.S. Wheat Gluten Industries: Structure, Competition, and Trade." Montana State University Agricultural Marketing Policy Center, Briefing No. 76.

Boland, M., G.W. Brester, and M.R. **Taylor**. 2005. "An Overview of the Wheat Gluten Industry." Montana State University Agricultural Marketing Policy Center, Briefing No. 75.

**Taylor**, M.R. 2004. "Hunting Leases in Kansas." Kansas State University Research and Extension Bulletin.

**Taylor**, M.R., K.C. Dhuyvetter, and T.L. Kastens. 2004. "Estimation of the Costs of Emergency Haying or Grazing CRP." Kansas State University Research and Extension Bulletin, MF 2657.

Dhuyvetter, K.C., T.L. Kastens, and M.R. **Taylor**. 2003. "Kansas Land Values and Cash Rents." Kansas State University Research and Extension, white paper.

**Taylor**, M.R., K.C. Dhuyvetter, and T.L. Kastens. 2003. "Hedging vs. Forward Contracting for Wheat." Kansas State University Research and Extension, white paper.

## **Working Papers**

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Bekkerman, A., and M.R. **Taylor**. "The Role of Spatial Density and Technological Investment on Optimal Pricing Strategies in the Grain Handling Industry." Under Review: *Review of Industrial Organization*.

Sampson, G., N. Hendricks, and M.R. **Taylor**. "Land Market Valuation of Groundwater." Under Review: *Resource and Energy Economics*.

**Taylor**, M.R., N. Hendricks, G. Sampson, and D. Garr. "The Opportunity Cost of the Conservation Reserve Program and Kansas Agricultural Land Values." Under Review: *Applied Economic Perspectives and Policy*.

Regmi, M., A.M. Featherstone, C.A. Cowley and M.R. **Taylor**. "Big Banks versus Agricultural Banks: Has Too-Big-To-Fail Regulation Affected Efficiency and Scale Economies Measures?" Under Review: *American Journal of Agricultural Economics*.

**Taylor**, M.R., L. Sudbeck, and C. Wilson. "Accounting for Land Quality During Periods of Rapidly Changing Land Values." In progress.

## **Outreach Workshops and Presentations**

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### Farm Economy Outlook

- Center for Economic Development and Business Research (Wichita State University)
  - Economic Outlook Conference, Hays, KS, November 2, 2018 (Approximately 35 attended)
  - Webinar for Economic Council December 4, 2018. (Approximately 25 attended)
- Minnesota Agricultural Symposium, Mankato, MN, January 30, 2018. (Approximately 150 attended)
- Pie and Coffee Meetings
  - Westmoreland and Leonardville, January 24-25, 2018. (Approximately 35 attended)
- Farming for the Future, with G. Ibendahl, D. O'Brien, G. Tonsor, B. Briggeman, and R. Reid.
  - Emporia, KS, January 22, 2018. (Approximately 20 attended)
  - Scott City, KS, January 10, 2018. (Approximately 75 attended)

- Pratt, KS, December 14, 2017. (Approximately 50 attended)
- Salina, KS, December 19, 2017. (Approximately 80 attended)
- Agricultural Agent Training,
  - Emporia, KS, November 8, 2017. (Approximately 35 attended)
  - Dodge City KS, October 10, 2017. (Approximately 15 attended)
- Top Ten Considerations for Navigating a Struggling Farm Economy, with A. Featherstone, D. Pendell, R. Reid, A Barnaby, G. Ibendahl, G. Hadley, M. Vandever, R. White, and K. Herbel.
  - El Dorado, KS, February 15, 2017. (Approximately 75 attended)
  - Colby, KS, February 8, 2017. (Approximately 250 attended)
  - Dodge City, KS, February 7, 2017. (Approximately 75 attended)
  - Hays, KS, February 6, 2017. (Approximately 100 attended)
  - Topeka, KS, January 19, 2017. (Approximately 75 attended)
  - Salina, KS, January 18, 2017. (Approximately 80 attended)
  - Olathe, KS, December 7, 2016. (Approximately 35 attended)
  - Parsons, KS, December 14, 2016. (Approximately 55 attended)
- Women in Agriculture, Troy, KS August 23, 2017. (Approximately 60 attended)
- Kansas Press Association Convention, Topeka, KS, April 8, 2017. (Approximately 60 attended)
- Women in Agriculture, Marysville, KS February 21, 2017. (Approximately 35 attended)
- Cowley County Meeting, Winfield, KS, February 16, 2017. (Approximately 50 attended)
- Ag Risk Solutions Conference, Manhattan, KS, February 14, 2017. (Approximately 60 attended)
- Kansas Farm Bureau Young Farmers and Ranchers Conference, Manhattan, KS, January 28, 2017. (Approximately 100 attended)
- Pratt County Meeting, Pratt, KS, January 26, 2017. (Approximately 35 attended)
- USDA-NASS Enumerator Training, Wichita, KS, January 26, 2017. (Approximately 50 attended)
- No-Till on the Plains Conference, Salina, KS, January 25, 2017. (Approximately 75 attended)
- Riley County Extension Meeting, Manhattan, KS, December 13, 2016. (Approximately 35 attended)
- Kansas Association of Conservation Districts, Wichita, KS, November 22, 2016. (Approximately 120 attended)
- Agricultural Extension Agent Training, Emporia and Ness City, KS, November 15-16, 2016. (Approximately 50 attended)
- Wichita State University Economic Outlook Conference, Wichita, KS, October 6, 2016. (Approximately 700 attended)
- Pottawatomie County Farm Bureau Meeting, Wamego, KS, August 23, 2016. (Approximately 50 attended)
- Risk and Profit Conference, Manhattan, KS, August 18-19, 2016. (Approximately 175 attended)
- Jewell County Succession Planning Workshop, Jewell, KS August 16, 2016. (Approximately 40 attended)
- Garden City Company Annual Meeting-Keynote Speaker, Garden City, KS May 23, 2016. (Approximately 120 attended)



- Women in Agriculture, Soldier, KS March 31, 2016. (Approximately 35 attended)
- WIBW Farm Profit Program, Randolph, KS March 8, 2016. (Approximately 125 attended)

#### 2018 Farm Bill

- Crop Insurance Conference, Salina, KS, November 1, 2018 (Approximately 125 attended)
- Farm Bill Issues with Art Barnaby and Brad Lubben
  - Mead, NE March 6, 2018 (Approximately 25 attended)
  - Manhattan, KS, March 1, 2018 (Approximately 60 attended)
  - Dodge City, KS, February 28, 2018 (Approximately 50 attended)
- Risk and Profit Conference, Manhattan, KS, August 16-17, 2018. (Approximately 105 attended)
- Risk and Profit Conference, Manhattan, KS, August 17-18, 2017. (Approximately 115 attended)

#### Land Use Issues

- Costs of Grazing Alternatives, K-State Ranching Summit, October 7<sup>th</sup>, 2016. (Approximately 50 attended)
- Life after CRP, Marysville and Washington, KS, September 13, 2016. (Approximately 50 attended across both locations)

#### Navigating Negotiations of Rented Land and Landowner/Tenant Relationships

- Annual Extension Conference, Manhattan, KS October 17, 2018. (Approximately 35 attended)
- Cover Crop Conference, Fargo, ND, March 14, 2018. (Approximately 35 attended)
- Women Executives in Agriculture Conference-Breakout Session, Chicago, IL, December 2, 2016. (Approximately 50 attended)
- Women Managing the Farm Conference-Keynote Speaker, February 5, 2016 (Approximately 120 attended)
- Risk and Profit Conference, Manhattan, KS, August 16-17, 2018. (Approximately 75 attended)

#### Kansas Land Values and Rental Rates for Cropland and Pasture

- Producer Breakfast Series, Stafford, KS December 14, 2018 (Approximately 20 attended)
- Kansas Farm Bureau Annual Conference, Manhattan, KS December 3, 2018 (Approximately 125 attended)
- 5 State Beef Conference
  - Greensberg, KS November 13, 2018 (Approximately 25 attended)
  - Woodward, OK November 14, 2018 (Approximately 45 attended)
  - Clayton, NM November 15, 2018 (Approximately 25 attended)
- Bayer Crop Science Meeting, Manhattan, KS October 30, 2018 (Approximately 10 attended)
- Women in Agriculture Meeting, Oskaloosa, KS September 19, 2018 (Approximately 50 attended)

- Shawnee County Lease Meeting, Auburn, KS September 6, 2018 (Approximately 35 attended)
- Cowley County Cattlemen Meeting, Winfield, KS April 30, 2018 (Approximately 50 attended)
- Webinar, Manhattan, KS, April 25, 2018. (Approximately 200 attended)
- Beef Roundup, Hays, KS, April 19, 2018. (Approximately 50 attended)
- Women in Ag Meeting, Concordia, KS March 1, 2018. (Approximately 30 attended)
- Conservation District Meeting, Hiawatha, KS February 20, 2018. (Approximately 50 attended)
- Women in Ag Meeting, Corning, KS February 17, 2018. (Approximately 90 attended)
- Post Rock District Meeting, Jewell, KS January 18, 2018. (Approximately 45 attended)
- Kansas City Federal Reserve Bank, Food and Agriculture Roundtable, January 17, 2018. (Approximately 35 attended)
- River Valley District Meeting, Washington, KS January 8, 2018. (Approximately 45 attended)
- Meadowlark District Meeting, Oskaloosa, KS, December 4, 2017. (Approximately 35 attended)
- Ag Lenders Conference
  - Garden City, Oct 10, 2017. (Approximately 75 attended)
  - Manhattan, Oct 11, 2017. (Approximately 120 attended)
- Post Rock District Meeting, Mankato, KS, September 18, 2017. (Approximately 35 attended)
- Risk and Profit Conference, Manhattan, KS, August 17-18, 2017. (Approximately 125 attended)
- Webinar, Manhattan, KS, April 25, 2017. (Approximately 250 attended)
- Women in Agriculture, Norton, KS, March 31, 2017. (Approximately 30 attended)
- Jackson County Meeting, Holton, KS, March 6, 2017. (Approximately 35 attended)
- Women in Agriculture, Washington, KS, March 2, 2017. (Approximately 35 attended)
- Pottawatomie County Lease Meeting, Westmoreland, KS, January 10, 2017. (Approximately 12 attended)
- River Valley District Lease Meeting, Clyde, KS, January 9, 2017. (Approximately 45 attended)
- Webinar, Manhattan, KS, April 6, 2016. (Approximately 110 attended)
- Women in Agriculture, Soldier, KS March 31, 2016. (Approximately 35 attended)
- Women in Agriculture, Manhattan, KS March 3, 2016. (Approximately 25 attended)
- Kansas Society of Farm Managers and Rural Appraisers Annual Meeting, Manhattan, KS, February 25-26, 2016. (Approximately 90 attended)
- Kansas Cattle Drive-Invited Speaker, February 20, 2016. (Approximately 50 attended)
- Ag Profitability Conference, St. John, KS January 21, 2016. (Approximately 35 attended)
- Shawnee County Lease Meeting, Topeka, KS January 14, 2016. (Approximately 45 attended)
- Pottawatomie County Lease Meeting, Westmoreland, KS January 12, 2016. (Approximately 15 attended)
- River Valley Lease Meeting, Clay Center, KS January 11, 2016. (Approximately 40 attended)
- Ag Profitability Conference, Colby, KS January 6, 2016. (Approximately 250 attended)

- Ag Agent Update, Manhattan, KS December 10, 2015. (Approximately 35 attended)
- SE Kansas Lease Meeting, Parsons, KS December 9, 2015. (Approximately 50 attended)
- Agricultural Lenders Conference, Garden City and Manhattan, KS September 29-30, 2015. (Approximately 120 attended)
- South Central Kansas Regional Chapter of the International Association of Assessing Officers Educational Meeting, Wichita, KS, August 27, 2015 (Approximately 30 attended)
- Risk and Profit Conference, Manhattan, KS, August 20-21, 2015. (Approximately 75 attended)
- Kansas Chapter of the International Associations of Assessing Officers, Manhattan, KS June 9, 2015. (Approximately 150 attended)
- Women in Agriculture, Linn, KS May 9, 2015. (Approximately 25 attended)
- Webinar, Manhattan, KS, April 22, 2015 (Approximately 96 attended)
- Women in Agriculture, Overland Park, KS, March 27, 2015. (Approximately 20 attended)
- Women in Agriculture, Belleville, KS, March 5, 2015. (Approximately 25 attended)
- Women in Agriculture, Manhattan, KS, March 3, 2015. (Approximately 20 attended)
- Kansas Society of Farm Managers and Rural Appraisers Annual Meeting, Salina, KS, February 26-27, 2015. (Approximately 90 attended)
- Women Managing the Farm, Manhattan, KS, February 6, 2015. (Approximately 50 attended)
- Kansas Rural Center Conference, Manhattan, KS, November 7, 2014. (Approximately 10 attended)
- Women in Agriculture Conference, Norton, KS, August 19, 2014. (Approximately 40 attended)
- Webinar, Manhattan, KS, May 30, 2014. (Approximately 60 attended)
- Women in Agriculture Conference, Manhattan, KS, March 5, 2014. (Approximately 25 attended)
- Women in Agriculture Conference, Concordia, KS, March 4, 2014. (Approximately 35 attended)
- Coffee Shop Series, Leonardville, KS, February 27, 2014. (Approximately 25 attended)
- Kansas Society of Farm Managers and Rural Appraisers Annual Meeting, Salina, KS, February 20, 2014. (Approximately 90 attended)
- KARA-Crop Update Conference, Junction City, KS, January 8, 2014. (Approximately 120 attended)
- Ag Profitability Conference, Oakley, KS, January 7, 2014. (Approximately 100 attended)
- KARL Program, Norton, KS, December 4, 2013. (Approximately 20 attended)
- Women in Agriculture Conference, Salina, KS, November 7, 2013. (Approximately 75 attended)
- Ag Lenders Conference, Manhattan, KS October 9, 2013. (Approximately 75 attended)
- Ag Lenders Conference, Garden City, KS October 8, 2013. (Approximately 50 attended)
- Risk and Profit Conference, Manhattan, KS, August 21-22, 2013. (Approximately 50 attended)
- Kansas Society of Farm Managers and Rural Appraisers Summer Meeting, Dodge City, KS, July 26, 2013. (Approximately 65 attended)
- Women in Agriculture, Holton, KS, April 25, 2013. (Approximately 25 attended)

- Webinar, Manhattan, KS, February 26, 2013. (Approximately 200 attended)
- KARA Crop Update Conference, Junction City, KS, January 9, 2013. (Approximately 90 attended)
- Kansas Crop Insurance Workshop, Salina, KS, November 1, 2012. (Approximately 80 attended)

#### Leasing Basics – Full Day Workshops

- Hiawatha, KS December 5, 2018. (Approximately 25 attended)
- Clay Center, KS February 18, 2016. (Approximately 25 attended)
- Winfield, KS February 10, 2016. (Approximately 35 attended)
- Fredonia, KS February 3, 2016. (Approximately 10 attended)
- Ness City, KS January 29, 2016. (Approximately 35 attended)
- Dodge City, KS January 28, 2016. (Approximately 25 attended)
- Lakin, KS January 27, 2016. (Approximately 12 attended)
- Scott City, KS January 26, 2016. (Approximately 25 attended)
- Iola, KS January 20, 2016. (Approximately 25 attended)
- Mound City, KS January 19, 2016. (Approximately 15 attended)
- Newton, KS, January 13, 2016. (Approximately 35 attended)
- Salina, KS, December 16, 2015. (Approximately 25 attended)
- Emporia, KS, December 15, 2015. (Approximately 45 attended)
- Emporia, KS, January 23, 2014. (Approximately 35 attended)
- Salina, KS, January 15, 2014. (Approximately 50 attended)
- Howard, KS, January 14, 2014. (Approximately 15 attended)
- Seneca, KS, January 13, 2014. (Approximately 20 attended)
- Wamego, KS, March 8, 2013. (Approximately 15 attended)
- Washington, KS, March 5, 2013. (Approximately 12 attended)
- WaKeeney, KS, January 23, 2013. (Approximately 15 attended)
- Scott City, KS, January 22, 2013. (Approximately 25 attended)
- Junction City, KS, January 16, 2013. (Approximately 25 attended)
- Wichita, KS, January 15, 2013. (Approximately 35 attended)
- Newton, KS, December 13, 2012. (Approximately 15 attended)
- Pratt, KS, December 5, 2012. (Approximately 35 attended)
- McPherson, KS, November 28, 2012. (Approximately 30 attended)

#### 2014 Farm Bill: Program Details and Decision Aids

- Kansas Farm Bill meetings, January and February, 2015: Wichita, Pittsburg, Emporia, Ottawa, Salina, McPherson, Pratt, Goodland, Scott City, Liberal, Garden City, Dodge City, Phillipsburg, Hays, Frankfort, Atchison. (Approximately 4,100 attended)
- Kansas Crop Insurance Meeting, Salina, KS, November 15, 2014. (Approximately 148 attended)
- Extension Agent Training, Manhattan, KS, October 15, 2014. (Approximately 74 attended)
- Ag Lenders Conference, Garden City and Manhattan, KS, October 7-8, 2014. (Approximately 86 attended)
- Webinar, Manhattan, KS, October 2, 2014. (Approximately 530 attended)
- Crop Insurance Update, Jetmore, KS, September 16, 2014. (Approximately 45 attended)

- Risk and Profit Conference, Manhattan, KS, August 21-22, 2014. (Approximately 100 attended)

#### Shuttle-Loading Elevator Impacts on Kansas Wheat Basis

- CoBank Research Program, February 16-17, 2015: Salina and Scott City, KS. (Total approximate attendance: 50)

#### Basis Volatility, Risk Premiums, and Forward Contract Pricing for Grains

- Kansas Co-op Council Meeting, Manhattan, KS, August 22, 2018. (Approximately 150 attended)
- CFTC Conference, Overland Park, KS, April 5, 2018. (Approximately 250 attended)
- Risk and Profit Conference, Manhattan, KS, August 22, 2014. (Approximately 40 attended)
- RAM II Workshop, Manhattan, KS, November 21, 2013. (Approximately 15 attended)
- Women in Agriculture Conference, Salina, KS, November 7, 2013. (Approximately 75 attended)
- RAM I Workshop, Hillsboro, KS, February 19, 2013. (Approximately 40 attended)
- RAM II Workshop, Hays, KS, February 7, 2013. (Approximately 25 attended)
- Risk and Profit Conference, Manhattan, KS, August 17, 2012. (Approximately 30 attended)

#### Management, Analysis, and Strategic Thinking (MAST) Program

##### 2013-2014 MAST Program (Cohort size: 24 people)

- Program Director
- “Leasing Ag Land: Decision Aids,” February 18, 2014
- “Case Study: Leachman Cattle Company,” November 19, 2013

##### 2011-2012 MAST Program (Cohort size: 18 people)

- “Tackling the Big Issues,” with G. Tonsor, February 21, 2012
- “Business Planning,” November 15, 2011

#### Other Farm Management Topics

- “Direct Marketing: Strategies and Opportunities,” North Central Kansas Commercial Enterprises Conference, Washington, KS, February 25, 2012. (Approximately 50 attended)
- “Formulating Grain and Hay Price Forecasts Using Readily Available Information,” with K. Dhuyvetter. Kansas Farm Bureau Young Farmers and Ranchers Conference, Wichita, KS, January 29, 2012. (Approximately 100 attended)
- “Basis Risk Update,” Crop Production Update Conference, Junction City, KS, January 11, 2012. (Approximately 60 attended)
- “Adoption of Orchard Technologies,” Great Plains Growers Conference, St. Joseph, MO, January 6, 2012. (Approximately 15 attended)
- “Marketing Tools,” Women in Agriculture workshop, Hutchinson, KS, November 8, 2011. (Approximately 20 attended)
- “Cross Hedging and Basis Risk,” K-State Ag Lenders Conference, Garden City and Manhattan, KS, October 12-13, 2011. (Approximately 80 attended)

- “Business and Marketing Plans: Mapping Your Farm's Future,” Producer workshop, Inland Northwest Small Farms Conference, Spokane, WA, April 16, 2011. (Approximately 25 attended)
- “Cultivating Success: Agricultural Entrepreneurship and Business Planning,” Multi-session curriculum for direct market producers, Pullman and Puyallup, WA, February 2 to April 13, 2011. (Class size: 17 students)
- “Financial Analysis and Recordkeeping,” Grower workshop presentation, Agricultural Marketing and Management Organization, Davenport, WA, March 11, 2011. (Approximately 35 attended)
- “Economics, Horticulture, and Technology,” Pre-conference workshop presentation, International Fruit Tree Association, Pasco, WA, February 26, 2011. (Approximately 150 attended)
- “Advanced Marketing Techniques: Hedging Soft White Wheat,” Grower workshop presentation, Agricultural Marketing and Management Organization, Davenport, WA, February 15, 2011. (Approximately 75 attended)
- “Financial Analysis and Recordkeeping,” Grower workshop presentation, Ritzville, WA, February 8, 2011. (Approximately 90 attended)
- “Cost of Production for Washington Tree Fruits,” General session presentation, Washington State Horticulture Association Annual Meeting, Yakima, WA, December 6, 2010. (Approximately 500 attended)

### **Popular Press Articles and Interviews**

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#### Articles:

- *Ag AM in Kansas, Associated Press, Corn and Soybean Digest, Denver Post, Drivers, Farm Journal, Feedstuffs, Grass and Grain, High Plains Journal, Joplin Regional Business Journal, Kansas Farmer, Manhattan Mercury, National Hog Farmer, New York Times, Pork Network, Progressive Farmer, Progressive Forages, Reuters, Top Producer, Topeka Capital-Journal, Wichita Eagle*

#### Radio and Television Interviews:

- Commodity Titles in the 2018 Farm Bill, December 18, 2018.
- Farmland Value and Rental Rate Trends, November 21, 2018.
- Ag Lenders Conference Preview, October 4, 2018.
- Farm Leasing Basics, Nex-Tech Television, September 25, 2018.
- Conservation Decisions on Leased Land, K-State Radio Network, July 19, 2018.
- Agricultural Land Values, K-State Radio Network, April 3 & 26, 2018.
- Farm Bill Forums, K-State Radio Network, February 5 & 21, 2018.
- Farm Bill Lessons, K-State Radio Network, January 16, 2018.
- Shuttle-Loading Grain Facilities, K-State Radio Network, September 7, 2017.
- Crop Insurance Caps, K-State Radio Network, August 22, 2017.
- Farm Bill Choices, K-State Radio Network, June 23, 2017.
- Land Value Numbers, K-State Radio Network, May 4, 2017.
- Cropland Rental Rates, K-State Radio Network, March 17, 2017.
- Weed Control Costs, K-State Radio Network, March 2, 2017.
- Online Tool for Pasture Rental Rates, K-State Radio Network, January 10, 2017.

- Kansas Farm Economy Update, WIBW, November 30, 2016.
- Navigating a Struggling Farm Economy, K-State Radio Network, November 23, 2016.
- Winter Grazing Opportunities, K-State Radio Network, October 16, 2016.
- Life after CRP, K-State Radio Network, August 31, 2016.
- Kansas Farm Economy Update, KMAN, August 31, 2016.
- Land Values for Cropland and Pasture, K-State Radio Network, April 26, 2016.
- Cropland Cash Rental Rates, K-State Radio Network, March 8, 2016.
- Kansas Farm Economy Update, KMAN, December 21, 2015.
- Kansas Ag Land Rental Rate Update, K-State Radio Network, December 18, 2015.
- Kansas Ag Land Rental Rates, K-State Radio Network, November 20, 2015.
- The U.S. Farm Economy, *Knowledge@Wharton*, SiriusXM Business Radio, November 1, 2015.
- Sustainable Food Choices, *Central Standard*, KCUR Kansas City, October 8, 2015.
- Agricultural Land Values, with Terry Griffin, K-State Radio Network, August 18, 2015.
- Growth in Organic Food Production, distributed by K-State Communications to local television stations in MT and OR, May 4, 2015. Estimated viewership: 49,260 people.
- Kansas County-Level Land Values for Cropland and Pasture Report, K-State Radio Network, April 21, 2015.
- Updated Estimates of Cash Rental Rates, K-State Radio Network, February 19, 2015.
- 2014 Farm Bill Programs, Ag in the AM, December 18, 2014.
- Land Leasing Basics, K-State Radio Network, November 25, 2014.
- Renegotiating Land Leasing with Declining Commodity Prices, K-State Radio Network, September 22, 2014.
- Frequently Asked Questions on the 2014 Farm Bill, K-State Radio Network, August 27, 2014.
- Cost of Forward Contracting for Kansas Wheat, K-State Radio Network, November 27, 2013.
- Non-Irrigated Cropland Rental Rates, K-State Radio Network, November 15, 2013.
- Kansas Land Values, K-State Radio Network, September 3, 2013.

## Conference Proceedings and Presentations

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**Taylor, M.R., L. Palm-Forster, and S. Banerjee.** “Enhancing Enrollment of Leased Land in Agri-Environmental Programs: An Investigation of the Conservation Stewardship Program in Kansas.”

- Track session presentation, Agricultural and Applied Economics Association Annual Conference, Washington, DC, July 2018.

**Taylor, M.R.** “Farm Financial Performance and Investment.”

- Track session presentation, Agricultural and Applied Economics Association Annual Conference, Washington, DC, July 2018.

**Taylor, M.R., L. Sudbeck, A. Featherstone, and C. Wilson.** “Accounting for Land Quality During Periods of Rapidly Changing Land Values.”

- Selected Paper for 2017 NC-1177 Conference, Minneapolis, MN, October 2017.

**Taylor, M.R., G.T. Tonsor, and C. Wilson.** “Factors Affecting 2014 Farm Bill Commodity Program Enrollment for Kansas Farmers.”

- Selected paper, Agricultural and Applied Economics Association Annual Conference, Chicago, IL, July 2017.

**Taylor, M.R.** “Kansas State University Extension’s Response to Farm Financial Stress.”

- Track session presentation, Agricultural and Applied Economics Association Annual Conference, Chicago, IL, July 2017.

**Taylor, M.R., and A. Featherstone.** “Social Capital and Farmland Leasing Relationships.”

- Selected Paper for 2016 NC-1177 Conference, Denver, CO, October 2016.

**Taylor, M.R., and A. Bekkerman.** “Market Concentration in the Kansas Grain Handling Industry.”

- Selected Paper for 2016 NCCC-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management, St. Louis, MO, April 2016.

**Taylor, M.R., and A. Featherstone.** “Social Capital and Farmland Leasing Relationships.”

- University of Nebraska, Dept. of Agricultural Economics Seminar Series, Lincoln, NE, February 2016.

**Taylor, M.R.** “Farmland Leasing Relationships.”

- Montana State University, Dept. of Agricultural Economics and Economics Seminar Series, Bozeman, MT, November 2015.

**Taylor, M.R., A. Featherstone, and H. Gibson.** “The Relationship between Cash Rents and Land Values in Kansas.”

- Selected Paper for 2015 NC-1177 Conference, Chicago, IL, October 2015.

**Taylor, M.R.** “Wheat Market Outlook.”

- Track session presentation, Agricultural and Applied Economics Association Annual Conference, San Francisco, CA, July 2015.

**Taylor, M.R.** “Integrated Learning Environments: Enhancing Discovery through Research and Engagement.”

- Track session presentation, Agricultural and Applied Economics Association Annual Conference, San Francisco, CA, July 2015.

**Bekkerman, A., and M.R. Taylor.** “A Bayesian Learning Approach to Estimating Unbalanced Spatial Panel Models.”

- Selected paper, Agricultural and Applied Economics Association Annual Conference, San Francisco, CA, July 2015.

**Wohlenberg, E., A. Featherstone, M.R. Taylor, and K.C. Dhuyvetter.** “Brazilian Farmland Price Volatility and the Distance to Markets.”



- Selected Paper for 2014 NC-1177 Agricultural and Rural Finance Markets in Transition Conference, Kansas City, MO, October 2014.

Bekkerman, A., M.R. **Taylor**, G. Ridder, and B. Briggeman. “Competing for Wheat in the Great Plains: Impacts of Shuttle-Loading Grain Facilities on Basis Patterns.”

- Selected Paper for 2014 NCCC-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management, St. Louis, MO, April 2014.

**Taylor**, M.R. “Kansas Ag Land Values: Trends & Price Determinants.”

- Departmental Seminar, Department of Agricultural Economics, Oklahoma State University, Stillwater, OK, March 2014.

**Taylor**, M.R., G. Tonsor, and K.C. Dhuyvetter. “Determination of Factors Driving Risk Premiums in Forward Contracts for Kansas Wheat.”

- Selected paper, Australian Agricultural and Resource Economics Society Annual Conference, Port Macquarie, NSW, February 2014.
- Selected paper, NCCC-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management, St. Louis, MO, April 2013.

**Taylor**, M.R., H. Allen Klaiber, and Fred Kuchler. “Structural Change in U.S. Consumer Response to Food Safety Recalls.”

- Selected paper, Agricultural and Applied Economics Association Annual Conference, Washington, DC, August 2013.

**Taylor**, M.R., and K. Dhuyvetter. “Agricultural Land Contracts: Risk or Transaction Costs?”

- Selected paper, Western Agricultural Economics Association Annual Conference, Monterey, CA, June 2013.

**Taylor**, M.R., and M. Brix. “Profitability of Non-Irrigated Corn and Grain Sorghum under Yield and Price Uncertainty.”

- Selected paper, Southern Agricultural Economics Association Annual Conference, Orlando, FL, February 2013.

**Taylor**, M.R., K.C. Dhuyvetter, and G. Tonsor. “Basis Volatility, Risk Premiums, and Forward Contract Pricing for Grains.”

- Selected paper, Western Agricultural Economics Association Annual Conference, Park City, UT, June 2012.

**Taylor**, M.R., and E. Sieverkropp. “Determining the Impacts of the 2007 Slaughter Ban on Horse Auction Prices.”

- Department Seminar, Food and Nutrition Policy Research Group, RTI International, Durham, NC, November 2011.
- Selected paper, Western Agricultural Economics Association Annual Conference, Banff, AB, CAN, June 2011.

**Taylor, M.R., and D. Granatstein.** “Cost of Production Studies for Organic and Conventional Washington Apple Orchards.”

- Invited presentation, National Organic Farming Systems Research Conference, Washington, DC, March 2011.

**Taylor, M.R., D. Phaneuf, and N. Piggott.** “Food Safety Information Impacts on Within-Species Purchase Decisions.”

- Organized Symposium: "Applying Household Scanner Data to Food and Nutrition Economics Research." American Agricultural Economics Association Annual Conference, Denver, CO, July 2010.

Zheng, Q., V. McCracken, and M.R. **Taylor.** “Consumers' Apple Variety Choices Based on National Household-Level Data.”

- Selected paper, American Agricultural Economics Association Annual Conference, Denver, CO, July 2010.

**Taylor, M.R., D. Phaneuf, and N. Piggott.** “Bayesian Estimation of The Impacts of Food Safety Information on Household Demand for Meat and Poultry.”

- Selected paper, American Agricultural Economics Association Annual Conference, Milwaukee, WI, July 2009.

**Taylor, M.R., D. Phaneuf, and N. Piggott.** “Does Food Safety Information Affect Consumers' Decision to Purchase Meat and Poultry? Evidence from U.S. Household Level Data.”

- Michigan State University, Dept. of Ag, Food, and Resource Economics Seminar Series, Lansing, MI, March 2009.
- Washington State University, School of Economic Sciences Seminar Series, Pullman, WA, February 2009
- North Carolina State University Agricultural Seminar Series, Raleigh, NC, May 2008
- Selected paper, Western Agricultural Economics Association Annual Conference, Big Sky, MT, June 2008.

Piggott, N.E., M.R. **Taylor,** and F. Kuchler. “The Impacts of Food Safety Information on Meat Demand: A Cross-Commodity Approach Using U.S. Household Data.”

- Selected paper, American Agricultural Economics Association Annual Conference, Portland, OR, July 2007.

**Taylor, M.R., K.C. Dhuyvetter, T.L. Kastens, M. Douthit, and T.L. Marsh.** “Price Determinants of Show Quality Quarter Horses.”

- North Carolina State University Agricultural Seminar Series, Raleigh, NC, October 2005
- Selected paper, Western Agricultural Economics Association Annual Conference, Honolulu, HI, June 2004.

**Taylor, M.R., K.C. Dhuyvetter, and T.L. Kastens.** “Incorporating Current Information into Historical-Average-Based Forecasts to Improve Crop Price Basis Forecasts.”

- Selected paper, NCR-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management, St. Louis, MO, April 2004.

**Taylor, M.R.** “Hunting Leases in Kansas.”

- Invited paper, Kansas State University Ag Profitability Extension Conferences, multiple locations in Kansas, January and February 2004.

**Taylor, M.R., K.C. Dhuyvetter, and T.L. Kastens.** “Cropland and Pasture Land Values in the Great Plains.”

- Invited paper, Kansas State University Risk and Profit Conference, Manhattan, KS, August 2003.

## **Grants and Projects**

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“Farm Bill Risk Management Education and Decision Tool,” NCERME (PI, Amount: \$49,979 with Robin Reid, Rich Llewelyn, and Eric DeVuyst, Sep. 2018 to Sep. 2019).

“Financial Education for FSA Programs,” USDA-FSA (PI, Amount: \$35,000 with Robin Reid and Rich Llewelyn, Mar. 2017 to Mar. 2018).

“Enhancing Enrollment of Leased Land in Agri-Environmental Programs: An Investigation of the Kansas Conservation Stewardship Program,” USDA-ERS/NIFA (PI, Amount: \$250,000 with Simanti Banerjee and Leah Palm-Forster, Sep. 2016 to Sep. 2018).

“Evaluating Teff as a Dryland Forage Crop for Water-Limited Areas in Kansas,” KS Board of Regents, EPSCoR (Co-PI, Amount: \$70,000, with Doohong Min, John Harrington, Jr., Robert Aiken, Barry Bradford, and Xiamao Lin, May 2016 to Apr. 2017).

“Meeting the Need for M.S. and Ph.D.’s trained in Agricultural Management and Economics,” USDA-NIFA, National Needs Fellowships (PI, Amount: \$241,000, with Glynn Tonsor, Jun. 2016 to May 2021).

“ERS Ag Econ Scholars Mentoring Program,” USDA, Economic Research Service Cooperative Agreement (Co-PI, Amount: \$60,000, with Allen Featherstone, Oct. 2015 to Sep. 2018).

“Enhancing Feed Grain Food Use Estimates,” USDA, Economic Research Service Cooperative Agreement (PI, Amount: \$30,000, with Dustin Pendell and Jennifer Bond, Sep. 2015 to Sep. 2016).

“Strengthening Organic Sweet Potato Propagation Systems in the North Central Region.” NCR-SARE Research and Education Program, (Co-PI, Amount: \$195,968 with Jason Griffin, Cary Rivard, and Eleni Pliakoni, Feb. 2016 to Dec. 2018).

“National Conference Addressing Wheat Drought Losses and Policy Issues.” Risk Management Agency Commodity Partnership Program (Co-PI, Amount \$34,951 with G.A. Art Barnaby and Rich Llewelyn, Sep. 2014 to Sep. 2015).

“Strategic Considerations for the Australian Barley, Wheat, Rapeseed, and Sorghum Industry,” Grains Research and Development Corporation (Co-PI, Amount: \$109,000 with Allen Featherstone, Gary Brester, Dan O’Brien, and Chatura Ariyartne, Jul. 2014 to Sep. 2014).

“Farm Business Management and Benchmarking: Kansas, Illinois, and Kentucky Collaboration,” National Institute of Food and Agriculture (Co-PI, Amount: \$500,000 with Gregg Ibendahl, Gary Schnitkey, Nick Paulson, and Ani Katchova, Sep. 2013 to Aug. 2014).

“Development and Adoption of Annual, Plasticulture Strawberry Production in the Great Plains,” National Strawberry Sustainability Initiative (Co-PI, Amount: \$69,900 with Cary Rivard, Deb Pryor, and Megan Kennelly, Jul. 2013 to Jun. 2014).

“A Study of the Efficiency of Corn and Sorghum Production in Kansas,” Kansas Corn Commission (Co-PI, Amount: \$94,750 with Dan O’Brien, William Golden, Keith Janssen, Michael Langemeier, Kraig Roozeboom, Alan Schlegel, Loyd Stone, and Curtis Thompson, Apr. 2012 to Apr. 2013).

“Reducing Informational Barriers and Identifying Value-Added Marketing Opportunities for Montana, Idaho, and Washington Wheat Producers,” USDA Agricultural Marketing Service, Federal-State Marketing Improvement Program (Co-PI, Amount: \$79,600 with Anton Bekkerman and Gary Brester, Jul. 2010 to Jul. 2012).

“Analysis of Production Costs and Methods for Organic Versus Conventional Apple Orchards,” USDA, Economic Research Service Co-operative Agreement (PI, Amount: \$26,400, with David Granatstein and Catherine Greene, Feb. 2009 to Feb. 2011).

“Ex Post Impact of MCOOL: Extensive Assessment Comparing Novel Demand Estimation Techniques,” Agriculture and Food Research Initiative Competitive Grants Program (Co-PI, Amount: \$60,531 with Glynn Tonsor, Jason Lusk, and Ted Schroeder, Apr. 2010 to May 2011).

“Building Farmers in the West: Creating New Capacity, Community and Opportunities for Specialty Producers,” USDA, CSREES Beginning Farmers and Ranchers Development (Co-PI, Amount: \$748,651 with Jon Newkirk, Joann Warner, Dawn Thilmany, Martha Sullins, C. Wilson Gray, Kent Fleming, Bart Eleveld, Kynda Curtis, and Le Adams, Oct. 2009 to Jul. 2012).

“Cultivating New Generation and Immigrant Farmers in Washington State,” USDA, CSREES Beginning Farmers and Ranchers Development (Co-PI, Amount: \$524,896 with Marcia Ostrom, Douglas Collins, and Malaquias Flores, Oct. 2009 to Oct. 2011).

“Competitiveness of Agricultural Products in Washington State,” Washington State University, School of Economic Sciences, IMPACT Center (Co-PI, Amount: \$252,289 with Tom Marsh, Karina Gallardo, and Michael Brady, Aug. 2009 to Aug. 2011).

“RosBREED: Enabling Marker-Assisted Breeding in Rosaceae,” USDA Specialty Crops Research Initiative (Contributor, Amount: \$2,129,933 with Amy Iezzoni, James Luby, Chengyan Yue, Eric van de Weg, Gennaro Fazio, Dorrie Main, Nahla Bassil, Cameron Peace, Cholani Weebadde, Marco Bink, Susan Brown, David Byrne, John Clark, Carlos Crisosto, Thomas Davis, Kate Evans, Chad Finn, Karina Gallardo, Ksenija Gasic, Tom Gradzie, James Hancock, Raymond Jussaume, Vicki McCracken, Nnadozie Oraguzie, Gregory Reighard, Alexandra Stone, Dechun Wang, and Kenong Xu, Sep. 2009 to May 2011).

“Economic Impact of Potatoes in Washington,” Washington Potato Commission (Co-PI, Amount: \$30,000 with Michael Brady and Tom Marsh, Oct. 2010 to Jan. 2011).

“Cost Estimation and Analysis of Tree Fruit Production in Washington State,” Washington Tree Fruit Research Commission (Co-PI, Amount: \$40,000 with Suzette Galinato and Karina Gallardo, Nov. 2010 to Nov 2011).

“Assessment of Agritourism Industry in Washington State,” Washington State University, School of Economic Sciences IMPACT Center (Co-PI, Amount: \$40,000 with Gregmar Galinato, Suzette Galinato, Hayley Chouinard, Philip Wandschneider, and Curtis Beus, Aug. 2008 to Jun. 2010).

“Economic Analysis of Technology Adoption by Washington Apple Growers,” Washington Tree Fruit Research Commission (PI, Amount: \$30,000 with Karina Gallardo, Jan. 2009 to Dec. 2010).

## **Awards**

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American Society of Farm Managers and Rural Appraisers: Leadership Institute Attendee, September 2018.

K-State Research and Extension Award: Extension Professional of the Year. October 2017.

K-State Research and Extension Program Focus Team Award: “Farm Management PFT.” October 2017.

K-State Research and Extension Team Award: “2014 Farm Bill Education Team” comprised of State Extension Specialists and County Extension Agents from across Kansas. October 2015.

Western Agricultural Economics Association Outstanding Extension Program Award: “OSU-KSU 2014 Farm Bill Decision Tool and Educational Program” with G.A. “Art” Barnaby, Jody L. Campiche, Eric A. DeVuyst, Rich V. Llewelyn, and Robin M. Reid. July 2015.

Australian Agricultural and Resource Economics Society-Agricultural and Applied Economics Association Young Professional Exchange Award: Travel award to attend and present research at 2014 AARES conference in Port Macquarie, Australia. February 2014.

Western Agricultural Economics Association Outstanding Extension Program Award for a Project: "Building Farmers in the West" program with Le Adams, Blake Angelo, Adrian Card, Kellie Enns, Martha Sullins, Dawn Thilmany, Kynda Curtis, Bart Eleveld, Kent Fleming, Joann Warner, and Wilson Gray. June 2013.

Review of Agricultural Economics Outstanding Journal Article, Honorable Mention: Taylor, M.R. and G.W. Brester. "Noncash Income Transfers and Agricultural Land Values." *Review of Agricultural Economics*, 27(2005):526-541. July 2006.

### **Professional Service**

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Department of Agricultural Economics, KSU:

- Education Chair: Kansas Society of Farm Managers and Rural Appraisers, 2013 - Present
- Co-Chair: Seminar Committee, 2014 - Present
- Member: Departmental Awards Committee, 2013-Present
- Member: Search committees for faculty and staff positions, 2012-Present
- Chair and member: Agricultural Economics Preliminary Exam Committee, 2012-2014
- Director: MAST Management Training Program, 2012 - 2014

School of Economic Sciences, WSU:

- Member, SES Review Steering Committee 2008-2010
- Member, SES Seminar Committee 2009-2010

College of Agricultural, Human, and Natural Resource Sciences, WSU:

- Member, Decision Aid Development Committee 2008-2009
- Member, SES Director Search Committee 2010

National:

- Member: Western Agricultural Economics Association Extension Program Award Committee, 2016
- State Representative: Western Agricultural Economics Association Council, 2012 – 2015
- Member: Western Agricultural Economics Association Master's Thesis Award Committee, 2014
- Member: Western Agricultural Economics Association Distinguished Scholars Award Committee, 2011
- Abstract Reviewer:
  - *Agricultural and Applied Economics Association annual meetings, 2009 - Present*
  - *Western Agricultural Economics Association annual meetings, 2009 - Present*

- Article Reviewer (selected journals):
  - *Journal of Agricultural and Resource Economics*
  - *American Journal of Agricultural Economics*
  - *Australian Journal of Agricultural and Resource Economics*
  - *Applied Economic Perspectives and Policy*
  - *Food Policy*

### **Professional Memberships and Affiliations**

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- Member: Agricultural and Applied Economics Association, 2008 - Present
- Member: Western Agricultural Economics Association, 2008 - Present
- Member: North Central Farm Management Extension Committee, 2012 – Present
- Chairperson: North Central Farm Management Extension Committee, 2017-2018
- Chair-Elect: Extension Section of AAEA, 2018 - Present

### **Graduate Student Advising**

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- Major Advisor
  - Chelsea Arnold, Ph.D., 2018 – Present
  - Allison Pitts, M.S., 2017 – Present
  - Trevor Tyree, M.S., 2017 – Present
  - Lucas Sudbeck, M.S., 2016 – Graduated Summer 2018
  - Candice Wilson, M.S., 2015 – 2017, Graduated Spring 2017
  - Michael Rattray, M.A.B., 2016, Graduated Fall 2016
  - Dillon Garr, M.S., 2015 – 2016, Graduated Spring 2016
  - Heather Gibson, M.S., 2014 – 2015, Graduated Spring 2015
  - Kyle Waldie, M.S., 2011 – 2014, Graduated Spring 2014
  - Magnus Rupp, M.A.B., 2013 – 2014, Graduated Spring 2014
  - Paul Pommer, M.A.B., 2012 – 2013, Graduated Fall 2013