

**Brian C. Briggeman**

Associate Professor and  
Director, Arthur Capper Cooperative Center  
Department of Agricultural Economics  
Kansas State University

305C Waters Hall  
785-532-2573  
bbrigg@k-state.edu

**EDUCATION:**

2006	Ph.D.	Purdue University, Agricultural Economics Field: Agricultural Business Dissertation: "A New U.S. Farm Household Typology: Implications for Agricultural Subsidies" Advisors: Dr. Allan Gray, Dr. Tim Baker, and Dr. Christine A. Wilson
2002	M.S.	Texas A&M University, Agricultural Economics
2000	B.S.	Kansas State University, Agribusiness

**EXPERIENCE:**

2011-present	Kansas State University, Department of Agricultural Economics, Associate Professor and Director of the Arthur Capper Cooperative Center
2009-2011	Federal Reserve Bank of Kansas City, Omaha Branch, Regional Affairs, Economist
2006-2008	Oklahoma State University, Department of Agricultural Economics, Assistant Professor
2003-05	Purdue University, Department of Agricultural Economics, United States Department of Agriculture National Needs Fellow
2002-03	Farm Credit Services of America, Lincoln, NE, Business Analyst
2000-02	Texas A&M University, Department of Agricultural Economics, Teaching and Research Assistant
1990-Present	Briggeman Farms, Inc., Iuka, KS, Financial Management Advisor

## HONORS AND AWARDS

- Best Paper Finalist at the 2016 IFAMA World Conference
- Agricultural & Applied Economics Association's Distinguished Teaching Award, Less than Ten Years of Experience, 2014
- College of Agriculture Faculty of the Semester, Kansas State University, Spring 2013
- Lead article of the first volume of 2011 European Review of Agricultural Economics
- 2008 Jack Everly Award Winner
- Gamma Sigma Delta New Teacher Award of Merit, Oklahoma State University, 2008
- North American Colleges and Teachers of Agriculture (NACTA) 2008 Jack Everly Award Recipient for the article entitled, "How Do Employers Assess Job Candidate Attributes?"
- North American Colleges and Teachers of Agriculture (NACTA) Teaching Award of Merit, Oklahoma State University, 2008
- Undergraduate Agricultural Economics Club (Aggie-X) Teacher of the Year, Oklahoma State University, 2008
- Overall 1<sup>st</sup> Place in the National Graduate Student Case Study Competition held at the American Agricultural Economics Association Annual Meeting, Orlando, FL, 2008; Advisor – B.C. Briggeman
- Overall 2<sup>nd</sup> Place in Purdue University Snyder Lecture Series Poster Competition, 2005
- Overall 3<sup>rd</sup> Place in the National Graduate Student Case Study Competition held at the American Agricultural Economics Association Annual Meeting, Denver, CO, 2004  
Team Members – B.C. Briggeman and J.D. Detre
- Travel Grant Recipient for the Food and Agribusiness Management Education Pre-Conference at the American Agricultural Economics Association Annual Meeting, Denver, CO, 2004
- USDA National Needs Fellow, Purdue University, 2003-2005
- Travel Grant Recipient for the *International Food and Agribusiness Management Association* Annual Meeting, 2001, Sydney, Australia
- Tyrus Timm Fellowship, Texas A&M University, 2000
- Graduated Kansas State University with Cum Laude Honors, 2000
- Gamma Sigma Delta Honor Society of Agriculture, Kansas State University, 2000
- Phi Kappa Phi National Honor Fraternity, Kansas State University, 1999
- Salutatorian Pratt High School, 1996

## JOURNAL ARTICLES

Newman, C. and B.C. Briggeman. "Farmers' Perceptions of Building Trust." *International Food and Agribusiness Management Review* 19(2016): 57-76.

Briggeman, B.C., K.L. Jacobs, P. Kenkel and G. McKee. "Current Trends in Cooperative Finance." *Agricultural Finance Review* 76(2016): 402-410.

- Russell, L.A. and B.C. Briggeman. "Distributing Patronage Income under Differing Tax Rates and Member Risk Preferences." *Journal of Cooperatives* 29(2014):27-49.
- Kueth, T.H., B.C. Briggeman, N. Paulson, and A.L. Katchova. "A Comparison of Data Collected through Farm Management Associations and the Agricultural Resource Management Survey." *Agricultural Finance Review* 74(2014):492-500.
- Shanoyan, A., B.C. Briggeman, B. Harmon, K.D. Harris, J. Haverkamp, R. Heier, J. Holder, C. Kniebel, K. Jackson, T. Lutz, T. Warta, and A. Wendelburg. "Cooperative Innovation: The Case of Team Marketing Alliance." *International Food and Agribusiness Management Review* 17(2014):187-197.
- Lindsay, M. and B.C. Briggeman. "To Like or Not to Like: The Use of Social Media in Agribusiness Firms." *Journal of Extension* 52(2014):31AW1.
- Russell, L., M.R. Langemeier, and B.C. Briggeman. "The Impact of Liquidity and Solvency on Cost Efficiency Estimation." *Agricultural Finance Review* 73(2013):413-425.
- Zakrzewicz, C.J., B.W. Brorsen, and B.C. Briggeman. "How Accurate are Forecasts of Farmland Values?" *Journal of Agricultural and Applied Economics* 45(2013):159-170.
- Chung, C., B.C. Briggeman, and S. Han. "Willingness to Pay for Beef Quality Attributes: A Latent Segmentation Modeling Approach." *Journal of Agricultural and Applied Economics* 44(2012):447-459.
- Briggeman, B.C., S. Koenig, and C. Moss. "U.S. Farm Debt: The Role of ARMS." *Agricultural Finance Review* 72(2012):254-261.
- Zakrzewicz, C., B.W. Brorsen, and B.C. Briggeman. "Comparison of Alternative Sources of Farmland Values." *Agricultural Finance Review* 72(2012):68-86.
- Briggeman, B.C., J.D. Detre, N. Lansford, and D. Doye. "Experiential Learning on the Internet: The Case of the Internet Agricultural Bank Simulation Game." *NACTA Journal* (June 2012):63-67.
- Gunderson, M.A., J.D. Detre, B.C. Briggeman, and C.A. Wilson. "Ag Lending: The Next Generation." *Agricultural Finance Review* 71(2011):280-294.
- Briggeman, B.C. and J.L. Lusk. "Preferences for Fairness and Equity in the Food System." *European Review of Agricultural Economics* 38(2011):1-29. **Lead article of first volume**
- Briggeman, B.C. "The Role of Debt in Farmland Ownership." *Choices*, Second Quarter 2011.
- Briggeman, B.C. "The Importance of Off-Farm Income to Servicing Farm Debt." *Economic Review* (First Quarter 2011):63-82.

- Briggeman, B.C. "Farm Balance Sheets: The Hidden Risk of Non-real Estate Debt." *Main Street Economist* (2011):Issue 2.
- Henderson, J. and B.C. Briggeman. "Interest Rates and Farmland Values." *Main Street Economist* (2011):Issue 1.
- Briggeman, B.C. and F.B. Norwood. "Employer Assessment of the College Graduate: What Advisors Need to Know." *Journal of Natural Resources and Life Sciences Education* 40(2011):19-28.
- Ellison, B.D., J.L. Lusk, and B.C. Briggeman. "Other-Regarding Behavior and Taxpayer Preferences for Farm Policy." *The B.E. Journal of Economic Analysis & Policy* 10(2011):1-33.
- Lusk, J.L. and B.C. Briggeman. "Selfishness, Altruism, and Inequality Aversion towards Consumers and Farmers." *Agricultural Economics* 42(2011):121-139.
- Briggeman, B.C. and M. Akers. "The Credit Advantage of Farm and Rural Small Business Ownership." *Agricultural Finance Review* 70(2010):353-364.
- Briggeman, B.C. and B.E. Whitacre. "Farming and the Internet: Reasons for Non-Use." *Agricultural and Resource Economics Review* 39(2010):571-584.
- Ellison, B.D., J.L. Lusk, and B.C. Briggeman. "Taxpayer Beliefs about Farm Income and Preferences for Farm Policy." *Applied Economic Perspectives and Policy* 32(2010):338-354.
- Briggeman, B.C. "Debt, Income, and Farm Financial Stress." *Main Street Economist* (2010):Issue 6.
- Briggeman, B.C. and J. Campiche. "The New ACRE Program: Costs and Effects." *Main Street Economist* (2010):Issue 2.
- Briggeman, B.C., M.A. Gunderson, and B.A. Gloy. "The Financial Health of Agricultural Lenders." *American Journal of Agricultural Economics* 91(2009):1406-1413.
- Toler, S., B.C. Briggeman, J.L. Lusk, and D.C. Adams. "Fairness, Farmers Markets, and Local Production." *American Journal of Agricultural Economics* 91(2009):1272-1278.
- Briggeman, B.C. and C. Zakrzewicz. "Can the Ag Credit Survey Predict National Credit Conditions?" *Economic Review* (Fourth Quarter 2009):93-110.
- Briggeman, B.C. and Q. Jorgensen. "Farm Credit Member-Borrowers' Preferences for Patronage Payments." *Agricultural Finance Review* 69(2009):88-97.

- Boyer, T., B.C. Briggeman, and F.B. Norwood. "Demand for Multimedia in the Classroom." *Journal of Agricultural and Applied Economics* 41(2009):791-808.
- Briggeman, B.C. and M.D. Boehlje. "Cash is King – BUT Profitability is the Kingdom." *Journal of the American Society of Farm Managers and Rural Appraisers* 72(2009):94-98.
- Briggeman, B.C. and J. Henderson. "The Slow Road Back for the U.S. Livestock Industry." *Main Street Economist* (2009):Issue 4.
- Detre, J.D., M.A. Gunderson, and B.C. Briggeman. "Identifying Abnormal Returns to Food and Agribusiness Stocks on Key Farm Policy Legislative Dates." *Journal of Agribusiness* 26(2009):21-39.
- Briggeman, B.C., C.A. Towe, and M.J. Morehart. "Credit Constraints: Their Existence, Determinants, and Implications for U.S. Farm and Non-Farm Sole-Proprietors." *American Journal of Agricultural Economics* 91(2009):275-289.
- Lusk, J.L. and B.C. Briggeman. "Food Values." *American Journal of Agricultural Economics* 91(2009):184-196.
- Briggeman, B.C. "Monitoring Credit Conditions in Rural America." *Main Street Economist* (2009):Issue 3.
- Briggeman, B.C. and P. Kenkel. "Customer Segmentation Perceptions of Farm Credit Associations." *Agricultural Finance Review* 68(2008):227-236.
- Briggeman, B.C., A.W. Gray, and J.D. Detre. "Using Limited Information to Support the Decision to Launch a New Product in the Fruit Juice Market: A Teaching Case Study." *Review of Agricultural Economics* 30(2008):370-378.
- Briggeman, B.C., S.R. Henneberry, and F.B. Norwood. "How Do Employers Assess Job Candidate Attributes?" *NACTA Journal* (September 2007):15-21.
- Briggeman, B.C., A.W. Gray, Mitchell J. Morehart, Timothy G. Baker, and C.A. Wilson. "A New U.S. Farm Household Typology: Implications for Agricultural Policy." *Review of Agricultural Economics* 29(2007):765-782.
- Briggeman, B.C., M.A. Gunderson, and J.D. Detre. "Protecting Your Turf: First-Mover Advantages as a Barrier to Competitor Innovation." *International Food and Agribusiness Management Review* 9(2006):62-79.
- Detre, J.D., B.C. Briggeman, M.D. Boehlje, and A.W. Gray. "Scorecarding and Heat Mapping: Tools and Concepts for Assessing Strategic Uncertainty." *International Food and Agribusiness Management Review* 9(2006):1-22.

### **Peer Reviewed Papers Under Review or Working Papers (total of 4)**

Russell, L., B.C. Briggeman, and A.M. Featherstone. "Debt, Input Misallocation, and Productivity in Agricultural Cooperatives." Second review at *Agricultural Finance Review*.

Taylor, M.R., A. Bekkerman, and B.C. Briggeman. "Competing for Wheat in the Great Plains: Spatial Variation of Basis across Elevator Types." Preparing for submission to *Journal of Agricultural and Resource Economics*.

Ariyaratne, C.B. and B.C. Briggeman. "Structural Changes in Farmer Cooperatives." Preparing for submission to *American Journal of Agricultural Economics*.

Newman, C. and B.C. Briggeman. "The Economic Value of Trust." Being prepared for submission to *American Journal of Agricultural Economics*.

### **Other Publications**

#### **Federal Reserve Bank of Kansas City Beige Book (total of 3)**

Tenth District Economic Conditions, January 2011

Tenth District Economic Conditions, June 2010

Tenth District Economic Conditions, September 2009

#### **Outreach Publications (total of 17)**

Briggeman, B.C., K. Jackson, and L. Bilberry. "Monitoring the Evolving Kansas Cooperative Landscape: Mapping Grain Locations in Kansas." *ACCC Fact Sheet Series*, September 2016.

Newman, C. and B.C. Briggeman. "Cooperative Earns, Turns, and Leverage: The DuPont Profitability Model." *ACCC Fact Sheet Series*, July 2015.

Briggeman, B.C. and C. Mickelsen. "Financial Trends and Needs of Cooperatives and Implications of Consolidation in the Farm Credit System." *ACCC Fact Sheet Series*, January 2014.

Briggeman, B.C. and C. Mickelsen. "Rising and Changing Costs of Production Agriculture." *ACCC Fact Sheet Series*, August 2013.

Briggeman, B.C. and C. Mickelsen. "Equity Composition of Kansas Grain, Oilseed and Farm Supply Cooperatives." *ACCC Fact Sheet Series*, January 2013.

- Boland, M.A. and J.M. Crespi. "Measuring Success in Marketing: Advertising Returns on Sunsweet's *Ones Prunes Brand*." *ACCC Fact Sheet Series*, September 2012, (B.C. Briggeman served as editor.)
- Briggeman, B.C. and B.W. Brorsen. "Farmland Value Data: Implications of Survey Accuracy and Reliability." *ACCC Fact Sheet Series*, July 2012.
- Briggeman, B.C. "Cooperative Members' Preferences for Patronage Refunds." *ACCC Fact Sheet Series*, May 2012.
- Briggeman, B.C. and M. Akers. "Survey of Tenth District Agricultural Credit Conditions – First Quarter 2011." *Federal Reserve Bank of Kansas City*.
- Briggeman, B.C. and M. Akers. "Survey of Tenth District Agricultural Credit Conditions – Fourth Quarter 2010." *Federal Reserve Bank of Kansas City*.
- Briggeman, B.C. and M. Akers. "Survey of Tenth District Agricultural Credit Conditions – Third Quarter 2010." *Federal Reserve Bank of Kansas City*.
- Briggeman, B.C. and M. Akers. "Survey of Tenth District Agricultural Credit Conditions – First Quarter 2010." *Federal Reserve Bank of Kansas City*.
- Briggeman, B.C. and M. Akers. "Survey of Tenth District Agricultural Credit Conditions – Third Quarter 2009." *Federal Reserve Bank of Kansas City*.
- Briggeman, B.C. and M. Akers. "Survey of Tenth District Agricultural Credit Conditions – First Quarter 2009." *Federal Reserve Bank of Kansas City*.
- Briggeman, B.C. and D. Klinefelter. "Financial Crisis, Recession Fears, and Agriculture." *The Farmer-Stockman*, January 2009.
- Klinefelter, D. and B.C. Briggeman. "Grain Prices, Lending Woes, Complicate Ag Production." *The Farmer-Stockman*, January 2008.
- Briggeman, B.C. and D. Klinefelter. "Events May Trigger Better Times,." *The Farmer-Stockman*, January 2007.

**Published Selected Papers or Abstracts (total of 7)**

- Briggeman, B.C. and B.E. Whitacre. "Farming and the Internet: Factors Affecting Input Purchases On-Line and Reasons for Nonadoption," *Journal of Agricultural and Applied Economics* 40(2008):717.

- Briggeman, B.C. "U.S. Farm Households Operating a Non-Farm Business: A Tobit Analysis." In *Proceedings of the NC-1014 Conference on Agricultural and Rural Finance Markets in Transition*, Ani Katchova, ed., St. Louis, MO, October 4-5, 2007.
- Briggeman, B.C. and P. Kenkel. "Farm Credit Employees' Perceptions of Loan Business Relative to Different Types of Borrowers." *Journal of Agricultural and Applied Economics* 39(2007):411.
- Briggeman, B.C. and M.D. Boehlje. "Market Segmentation of Today's Agricultural Borrower." *Proceedings of the NC-1014 Conference on Agricultural and Rural Finance Markets in Transition*, Ani Katchova, ed., Washington, DC, October 2-3, 2006.
- Gray, A.W. and B.C. Briggeman. "Development of a U.S. Farm Household Typology." *Cooperative Agreement Final Report*, reviewed by and available through the Economic Research Service of the United States Department of Agriculture, May 15, 2006.
- Briggeman, B.C. and M. Roucan. "Marketing to Today's Farm Household: Implications of a New U.S. Farm Household Typology." Accepted abstract with Western Education/Extension and Research Activities (*WEA-72*) *Agribusiness and Research Conference*, Las Vegas, NV, June 19-20, 2006.
- Briggeman, B.C., A.W. Gray, and C.A. Wilson. "Diversity and Commonality of U.S. Farm Households: A Typology of U.S. Farm Households." Published abstract, *Journal of Agricultural and Applied Economics* 37(2005):501.

#### **Published Research in Trade Press Journals (total of 15)**

- Briggeman, B.C. "Farm Debt Landscape Shows 'Pockets of Stress.'" *Feedstuffs*, Jacqui Fatka author, January 2011.
- Briggeman, B.C. and J.L. Lusk. "Should the Supply Chain Play Fair? – Part Two." *AgriMarketing*, April 2008.
- Briggeman, B.C. and J.L. Lusk. "Should the Supply Chain Play Fair? – Part One." *AgriMarketing*, March 2008.
- Briggeman, B.C., S. Henneberry, and F.B. Norwood. "Personal Interview Matters Most," *Feedstuffs*, December 31, 2007:17.
- Briggeman, B.C. and M.D. Boehlje. "Today's Agricultural Borrower: The Ruralpolitan and Retirement Customer Segments." *Ag Lender* 10(August 2006)8:7.
- Briggeman, B.C. and M.D. Boehlje. "Today's Agricultural Borrower: The Farm Business Customer Segments." *Ag Lender* 10(July 2006)5:6-7.



Briggeman, B.C. and M.D. Boehlje. "Wealth and Capital Allocations of Today's Agricultural Borrower." *Ag Lender* 10(June 2006)5:1 & 10.

Briggeman, B.C. and M.D. Boehlje. "Segmenting Today's Agricultural Borrower: Anything but 'Run of the Mill.'" *Ag Lender* 10(May 2006)5.

Roucan, M. and B.C. Briggeman. "Get a Grip on Market Opportunities for Today's Farm Household." *AgriMarketing*, March 2006.

Detre, J.D., M.A. Gunderson, B.C. Briggeman, and M.D. Boehlje. "The Search for Optimal Capital Structure." *Seed World*, July 2005.

Detre, J.D., M.A. Gunderson, B.C. Briggeman, and M.D. Boehlje. "Why Earning a Positive Net Income is Not Enough," *Seed World*, May 2005.

Detre, J.D., B.C. Briggeman, A.W. Gray, and M.D. Boehlje. "Putting the Risk Scorecard to Work for Your Seed Company." *Seed World*, January 2005.

Briggeman, B.C., J.D. Detre, M.D. Boehlje, and A.W. Gray. "Bringing Value to Scorecarding." *Seed World*, November 2004.

Briggeman, B.C., J.D. Detre, M.D. Boehlje, and A.W. Gray. "Strategic Risk Assessment Through Scorecarding." *Seed World*, July 2004.

Boehlje M.D., A.W. Gray, B.C. Briggeman, and J.D. Detre. "Uncertainty in Agriculture: What are the Sources?" *Seed World*, May 2004.

### **Selected Posters (total of 3)**

Zakrzewicz, C., B.W. Brorsen, and B.C. Briggeman. "Comparison of Alternative Sources of Farmland Values." Presentation at Agricultural and Applied Economics Association Annual Meeting, Pittsburgh, PA, July 2011.

Briggeman, B.C., J.D. Detre, D. Doye, and N. Lansford. "Enhancing Learning via the Internet: The Internet Agricultural Bank Simulation Game." Presented at Agricultural and Applied Economics Association Annual Meeting, Denver, CO, 2010.

Briggeman, B.C. and J.D. Detre. "Management of Strategic Uncertainty for Agribusinesses: A Teaching Application." Presented at Agricultural and Applied Economics Association Annual Meeting, Long Beach, CA, 2006. **2006 AAEA Selected Poster Finalist**

### **Student Papers Published Under My Supervision (total of 13)**

- Newman, C. and B.C. Briggeman. "Farmers' Perceptions of Building Trust." *International Food and Agribusiness Management Review* 19(2016): 57-76.
- Russell, L.A. and B.C. Briggeman. "Distributing Patronage Income Under Differing Tax Rates and Member Risk Preferences." *Journal of Cooperatives* 29(2014):27-49.
- Shanoyan, A., B.C. Briggeman, B. Harmon, K.D. Harris, J. Haverkamp, R. Heier, J. Holder, C. Kniebel, K. Jackson, T. Lutz, T. Warta, and A. Wendelburg. "Cooperative Innovation: The Case of Team Marketing Alliance." *International Food and Agribusiness Management Review* 17(2014):187-197.
- Lindsay, M. and B.C. Briggeman. "To Like or Not to Like: The Use of Social Media in Agribusiness Firms." *Journal of Extension* 52(2014):31AW1.
- Russell, L., M.R. Langemeier, and B.C. Briggeman. "The Impact of Liquidity and Solvency on Cost Efficiency Estimation." *Agricultural Finance Review* 73(2013):413-425.
- Zakrzewicz, C.J., B.W. Brorsen, and B.C. Briggeman. "How Accurate are Forecasts of Farmland Values?" *Journal of Agricultural and Applied Economics* 45(2013):159-170.
- Zakrzewicz, C.J., B.W. Brorsen, and B.C. Briggeman. "Comparison of Alternative Sources of Farmland Values." *Agricultural Finance Review* 72(2012):68-86.
- Ellison, B.D., J.L. Lusk, and B.C. Briggeman. "Other-Regarding Behavior and Taxpayer Preferences for Farm Policy." *The B.E. Journal of Economic Analysis & Policy*, 2010, Available Online.
- Ellison, B.D., J.L. Lusk, and B.C. Briggeman. "Taxpayer Beliefs about Farm Income and Preferences for Farm Policy." *Applied Economic Perspectives and Policy* 32(2010):338-354.
- Toler, S., B.C. Briggeman, J.L. Lusk, and D.C. Adams. "Fairness, Farmers Markets, and Local Production." *American Journal of Agricultural Economics* 91(2009):1272-1278.
- Briggeman, B.C. and C.J. Zakrzewicz. "Can the Ag Credit Survey Predict National Credit Conditions?" *Economic Review* (Fourth Quarter 2009):93-110.
- Briggeman, B.C. and Q. Jorgensen. "Farm Credit Member-Borrowers' Preferences for Patronage Payments." *Agricultural Finance Review* 69(2009):88-97.
- Jorgensen, Q. and B.C. Briggeman. "Do Farm Credit Customers Prefer Lower Interest Rates or Higher Patronage Payments?" *SS-AAEA Journal of Agricultural Economics*, 2007.

## **PRESENTATIONS**

### **Outreach Presentations (total of 213)**

- “Cooperative Finance Workshop.” Kansas Director Development Program, Wichita, KS, December 2016.
- “Co-ops 101.” Kansas Director Development Program, Wichita, KS, December 2016.
- “Applying the Trust Equation to Cooperative Members.” Emerging Leaders: Building Trusted Relationships, Manhattan, KS, December 2016.
- “Implications of Global Market Drivers for Cooperative Producer-Members.” Emerging Leaders: Building Trusted Relationships, Manhattan, KS, December 2016.
- “What is a Co-op?” KFSA Academy, Wichita, KS, September 2016.
- “Interest Rate Outlook” Ag Lenders Conference, Manhattan, KS, September 2016.
- “Interest Rate Outlook” Ag Lenders Conference, Garden City, KS, September 2016.
- “The Evolving Cooperative Landscape in Kansas.” Risk and Profit, Manhattan, KS, August 2016.
- “A Planning Tool for Cooperative Board of Directors to Navigate the Evolving Landscape.” K-State Symposium on Cooperative Issues, Manhattan, KS, August 2016.
- “Co-op Education and Research Update.” K-State Symposium on Cooperative Issues, Manhattan, KS, August 2016.
- “Equity Redemption Strategies.” Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2016.
- “Patronage Income Distribution Policy.” Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2016.
- “The Importance of Cash Flow.” Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2016.
- “Building and Analyzing Cooperative Financial Statements.” Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2016.
- “Thinking Like a CFO.” Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2016.

“Financial Drivers Facing Cooperatives.” Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2016.

“Cooperatives Finance Workshop.” Kansas Cooperative Summer Intern Training, July 2016.

“Cooperatives 101.” Kansas Cooperative Summer Intern Training, July 2016.

“What is a Co-op?” KFSA Academy, Wichita, KS, June 2016.

“The Economic Value of Trust.” KFMA Economist Training, Manhattan, KS, May 2016.

“The Evolving Kansas Cooperative Landscape.” Danville Cooperative Association Annual Meeting, Danville, KS, May 2016.

“What is a Co-op?” KFSA Academy, Wichita, KS, April 2016.

“The Evolving Kansas Cooperative Landscape.” Plains Equity Exchange, Distance Presentation, March 2016.

“The Evolving Kansas Cooperative Landscape.” Central Prairie Co-op Board and Senior Management Meeting, Sterling, KS, February 2016.

“What is a Co-op?” KFSA Academy, Wichita, KS, February 2016.

“The Evolving Kansas Cooperative Landscape.” Decatur Cooperative Association, Distance Presentation, February 2016.

“Economic and Interest Rate Outlook.” Pride Ag Resources Board Retreat, Manhattan, KS, February 2016.

“Equity Retirement for Cooperatives.” Nemaha County Co-op Board Planning Session, Seneca, KS, February 2016.

“Commodity Outlook.” Kansas Association of Independent Crop Consultants Annual Meeting, Manhattan, KS, January 2016.

“The Evolving Kansas Cooperative Landscape.” Skyland Board Retreat, Manhattan, KS, January 2016.

“Cooperative Finance Workshop.” Kansas Director Development Program, Wichita, KS, December 2015.

“Co-ops 101.” Kansas Director Development Program, Wichita, KS, December 2015.

“Applying the Trust Equation to Cooperative Members.” Emerging Leaders: Building Trusted Relationships, Manhattan, KS, December 2015.

“Implications of Global Market Drivers for Cooperative Producer-Members.” Emerging Leaders: Building Trusted Relationships, Manhattan, KS, December 2015.

“The Value of Cooperatives,” KFSA Managers and Directors Meeting, Wichita, KS, November 2015.

“Macroeconomics for Bankers.” Schools of Banking, Topeka, KS, October 2015.

“Interest Rate Outlook” Ag Lenders Conference, Manhattan, KS, September 2015

“Interest Rate Outlook” Ag Lenders Conference, Garden City, KS, September 2015

“What is a Co-op?” KFSA Academy, Wichita, KS, August 2015.

“Co-op Education and Research Update.” K-State Symposium on Cooperative Issues, Manhattan, KS, August 2015.

“Equity Redemption Strategies.” Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2015.

“Patronage Income Distribution Policy.” Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2015.

“The Importance of Cash Flow.” Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2015.

“Building and Analyzing Cooperative Financial Statements.” Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2015.

“Thinking Like a CFO.” Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2015.

“Financial Drivers Facing Cooperatives.” Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2015.

“Cooperatives Finance Workshop.” Kansas Cooperative Summer Intern Training, July 2015.

“Cooperatives 101.” Kansas Cooperative Summer Intern Training, July 2015.

“Distributing Patronage Income Under Differing Tax Rates and Member Risk Preferences.” National Society of Cooperative Accountants, Wichita, KS, June 2015.

“Analyzing Farm Profitability via the DuPont Profitability Model.” Kansas Farm Management Association Economist Training, Salina, KS, May 2015.

“Macroeconomic Outlook.” Kansas Farm Management Association Economist Training, Salina, KS, May 2015.

“Agricultural Outlook for 2015.” Mid-Kansas Credit Union, Moundridge, KS, March 2015.

“Cooperatives 101.” Team Marketing Alliance Program Associate Training, Manhattan, KS, March 2015.

“Distributing Patronage Income Under Differing Tax Rates and Member Risk Preferences.” CoBank Research Forum, Scott City, KS, February 2015.

“Distributing Patronage Income Under Differing Tax Rates and Member Risk Preferences.” CoBank Research Forum, Salina, KS, February 2015.

“Cooperative Finance.” Land O’Lakes LEAP for Cooperative Leaders, West Lafayette, IN, February 2015.

“Fundamentals of Cooperatives.” Women Managing the Farm Conference, Manhattan, KS, February 2015.

“A Financial Model You Can Use: The DuPont Financial Model.” AgRisk Solutions Customer Meeting, Manhattan, KS, February 2015.

“Nonqualified Distributions in Farmer Cooperatives.” Two Rivers Co-op Board Meeting, Arkansas City, KS, January 2015.

“Starting a Food Hub Cooperative.” Douglas County Extension Meeting, Olathe, KS, January 2015.

“Cooperative Finance Workshop.” Kansas Director Development Program, Wichita, KS, December 2014.

“Co-ops 101.” Kansas Director Development Program, Wichita, KS, December 2014.

“Applying the Trust Equation to Cooperative Members.” Emerging Leaders: Building Trusted Relationships, Manhattan, KS, December 2014.

“Implications of Global Market Drivers for Cooperative Producer-Members.” Emerging Leaders: Building Trusted Relationships, Manhattan, KS, December 2014.

“The Millennial Generation: Observations and Thoughts for Cooperatives.” HR Consortium Meeting hosted by United Benefits Group, Kansas City, MO, October 2014.

“Macroeconomics for Bankers.” Schools of Banking, Topeka, KS, October 2014.

“The Cooperative Business Model.” Meeting of Cattle Producers on Developing a New Meat Processing Facility, Ottawa, KS, September 2014.

“A Financial Tool You Can Use: The DuPont Profitability Model.” Risk and Profit Conference, Kansas State University, Manhattan, KS, August 2014.

“Co-op Education and Research Update.” K-State Symposium on Cooperative Issues, Manhattan, KS, August 2014.

“Equity Redemption Strategies.” Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2014.

“Patronage Income Distribution Policy.” Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2014.

“The Importance of Cash Flow.” Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2014.

“Building and Analyzing Cooperative Financial Statements.” Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2014.

“Thinking Like a CFO.” Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2014.

“Financial Drivers Facing Cooperatives.” Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2014.

“Cooperatives Finance Workshop.” Kansas Cooperative Summer Intern Training, July 2014.

“Cooperatives 101.” Kansas Cooperative Summer Intern Training, July 2014 .

“Future Needs of Cooperative Education.” Cooperative Education Forum at the National Council of Farmer Cooperatives Meeting, Washington, DC, June 2014.

“Economic Update.” National Society of Cooperative Accountants Midwest Chapter Annual Meeting, Wichita, KS, June 2014.

“Implications of Monetary Policy for Agricultural Lenders.” WBA Agricultural Bankers Conference, Wisconsin Dells, WI, April 2014.

“Cooperative Industry Trends.” Valley Co-op Board Planning Session, Wichita, KS, March 2014.

“Agricultural Lender Survey Fall 2013 Results.” Ag Profitability Conference, Hilsboro, KS, February 2014.

“Framing Big Picture Issues: A ‘Clicker’ Exercise for MAST.” MAST Session 2, Manhattan, KS, February 2014.

“Framing Big Picture Issues: A ‘Clicker’ Exercise for AAPEX.” AAPEX Annual Meeting, Del Ray Beach, FL, February 2014.

“Moody’s Rating Methodology: Application to Garden City Co-op.” Garden City Co-op Board Retreat, Wichita, KS, February 2014.

“Farm Finance.” myCrop Academy for Syngenta, West Lafayette, IN, January 2014.

“Economic Outlook.” Kansas Farm Bureau Commodity Conference and Ag Advisory Committee Meetings, Manhattan, KS, January 2014.

“Macroeconomic and Agricultural Outlook.” K-State Ag Profitability Conference, Oakley, KS, January 2014.

“Economy: What’s affecting agriculture from the U.S. and world economy in 2014?” Farmers State Bank Agriculture Seminar, Albert Lea, MN, December 2013.

“Economic Outlook.” Skyland Grain LLC Board Retreat, Manhattan, KS, December 2013.

“Cooperative Finance Workshop.” Kansas Director Development Program, Wichita, KS, December 2013.

“Co-ops 101.” Kansas Director Development Program, Wichita, KS, December 2013.

“Implications of Global Market Drivers for Cooperative Producer-Members.” Emerging Leaders: Building Trusted Relationships, Manhattan, KS, December 2013.

“Outlook for Cooperatives.” Danville Cooperative Expo, Danville, KS, November 2013.

“Macroeconomic Outlook for 2014.” Fall Industry Outlook Conference, Chicago, IL, October 2013.

“Risk Rating Farmer Cooperatives.” NACC Semi-annual Meeting, Kansas City, KS, October 2013.

“Macroeconomic Outlook for 2014.” Ag Lenders Conference, Manhattan, KS, October 2013.

“Macroeconomic Outlook for 2014.” Ag Lenders Conference, Garden City, KS, October 2013.

“The Millennial Generation: Observations and Thoughts for Cooperatives.” CC Pro Meeting, Grand Island, NE, October 2013.

“Macroeconomics for Bankers.” Schools of Banking, Grand Island, NE, October 2013.



“Macro & Ag Outlook.” First National of Nebraska, Omaha, NE, September 2013.

“ACCC Update.” Kansas Cooperative Council Board Meeting, Manhattan, KS, September 2013.

“Future of Co-ops.” Cloud County Cooperative Annual Meeting, Concordia, KS, September 2013.

“The Importance of Cash Flow.” Garden City Cooperative Senior Management, Manhattan, KS, August 2013.

“Economic Outlook.” CML Roundtable, Kansas City, MO, August 2013.

“Risk Rating Kansas Farmer Cooperatives: An Application of the Moody's Rating Methodology.” Risk and Profit Conference, Kansas State University, Manhattan, KS, August 2013.

“Co-op Education and Research Update.” K-State Symposium on Cooperative Issues, Manhattan, KS, August 2013.

“Southern Plains Ag Economy: Where are we heading?” Farm Credit of Texas Customer Meeting, Abilene, TX, July 2013.

“Cooperatives Finance Workshop.” Kansas Cooperative Summer Intern Training, July 2013.

“Cooperatives 101.” Kansas Cooperative Summer Intern Training, July 2013.

“Outlook on the U.S. Agricultural Economy.” Mississippi Farm Bureau Commodity Outlook Conference, Grenada, MS, June 2013.

“Macro & Ag Outlook.” National Farm Business Management Conference, Overland Park, KS, June 2013.

“ACCC Update and Kansas Income Tax Policy Discussion.” Lindberg, Vogel, Pierce, and Farris Annual Meeting, Hutchinson, KS, June 2013.

“Southern Plains Ag Economy: Where are we heading?” Farm Credit of Texas Customer Meeting, Bryan, TX, May 2013.

“Cooperative Equity Management.” Land O'Lakes Leadership Executive Agricultural Program, West Lafayette, IN, April 2013.

“Framing Cooperative Issues.” Danville Cooperative Board of Directors Meeting, Danville, KS, March 2013.

“U.S. Monetary Policy: What's Happening and Why Ag Lenders Should Care.” Kansas Agricultural Bankers Conference, Manhattan, KS, March 2013.

“Creating an Ag Co-op Outlook Survey.” CEO Roundtable, Omaha, NE, March 2013.

“Rating Capital Projects.” Garden City Cooperative Board of Directors Meeting, Manhattan, KS February, 2013.

“Implications of the Macro Environment on Agriculture.” AgRisk Solutions Agricultural Outlook Conference, Manhattan, KS, February 2013.

“How the Federal Reserve Can Affect Agriculture.” Ag Profitability Conference, Pratt, KS, February 2013.

“How the Federal Reserve Can Affect Agriculture.” Ag Profitability Conference, McPherson, KS, February 2013.

“Farm Finance.” myCrop Academy for Syngenta, West Lafayette, IN, January 2013.

“Agricultural Outlook for 2013: Boom or Bust?” Kansas Rural Electric Cooperatives Annual Meeting, Topeka, KS, January 2013.

“Future of Cooperatives.” Southern Plains Cooperative Board of Directors Meeting, Wichita, KS, January 2013.

“Economic Update and Cooperative Equity Composition.” KFSA District Meeting, Hutchinson, KS, January 2013.

“Economic Update and Cooperative Equity Composition.” KFSA District Meeting, Osborne, KS, January 2013.

“Economic Update and Cooperative Equity Composition.” KFSA District Meeting, Dodge City, KS, January 2013.

“Economic Update and Cooperative Equity Composition.” KFSA District Meeting, Manhattan, KS, January 2013.

“Economic Update and Cooperative Equity Composition.” KFSA District Meeting, El Dorado, KS, January 2013.

“Cooperative Finance Workshop.” Kansas Director Development Program, Wichita, KS, December 2012.

“Co-ops 101.” Kansas Director Development Program, Wichita, KS, December 2012.

“Kansas Economic Update.” KFSA Directors and Managers Meeting, Wichita, KS, November 2012.

“Macro Outlook for Agriculture.” Crop Insurance Workshop, Salina, KS, October 2012.

“Macro Outlook for Agriculture.” Crop Insurance Workshop, Grand Island, NE, October 2012.

“Macroeconomics for Bankers.” Schools of Banking, Topeka, KS, October 2012

“Macroeconomic Implications for U.S. Agriculture.” Southern Extension Outlook Conference, Atlanta, GA, September 2012.

“Co-op Education and Research Update.” K-State Symposium on Cooperative Issues, Manhattan, KS August 2012.

“Cooperative Internship Discussion.” Kansas Cooperative Council’s Leadership Roundtable, Manhattan, KS, August 2012.

“Macro Outlook.” Midwest Extension Outlook Conference, Kansas City, MO, August 2012.

“The Effects of the Federal Reserve System in U.S. Agriculture.” Risk and Profit Conference, Kansas State University, Manhattan, KS, August 2012.

“Farm Finance.” myCrop Academy for Syngenta, West Lafayette, IN, August 2012.

“Key Resource Panel Discussion with Large Producers.” myCrop Academy for Syngenta, West Lafayette, IN, August 2012.

“Economic Outlook for Cooperatives.” Farmers Cooperative Elevator Company, Cheney, KS, August 2012.

“Framing Big Picture Issues for Cooperatives.” Texas Agricultural Cooperative Council Board Chairman’s Conference, Rui Doso, New Mexico, July 2012.

“Macroeconomics and Agriculture.” Team Marketing Alliance Customer Meeting, Salina, KS, July 2012.

“Macroeconomics and Agriculture.” Team Marketing Alliance Customer Meeting, Hutchinson, KS, July 2012.

“Agricultural Outlook.” Nemaha County Co-op Annual Meeting, Seneca, KS, May 2012.

“Farmland Booms and Busts: Will the Cycle be Broken?” Kansas Society of Farm Managers and Rural Appraisers, Salina, KS, February 2012.

“Framing and Discussing Big Picture Issues for Cooperatives.” Garden City Cooperative Board Retreat, Riverside, MO, February 2012.

“Macroeconomics for Farmer Cooperatives.” Nebraska Cooperative Council, Lincoln, NE, February 2012.

“Agricultural Outlook.” Kansas Farmers Service Association, Hutchinson, KS, January 2012.

“Agricultural Outlook.” Kansas Farmers Service Association, Osborne, KS, January 2012.

“Agricultural Outlook.” Kansas Farmers Service Association, Dodge City, KS, January 2012.

“Agricultural Outlook.” Kansas Farmers Service Association, El Dorado, KS, January 2012.

“Agricultural Outlook.” Kansas Farmers Service Association, Manhattan, KS, January 2012.

“Macroeconomic Risks for Farmer Cooperatives.” Kansas Farmers Service Association, Hutchinson, KS, November 2011.

“Economics and Banking.” Advanced School of Banking, Grand Island, NE, October, 2011.

“The Outlook for the Swine Industry and Its Relationship with the Global Economy.” St. Paul, MN, September 2011.

“Agricultural Outlook.” Central National Bank, Lawrence, KS, September 2011.

“Economic Outlook.” Cooperative Marketing Leader Roundtable, Kansas City, MO, August 2011.

“U.S. and World Economic Trends – Risks Facing U.S. Agriculture.” Pork Financial Management Conference, Nashville, TN, June 2011.

“Agricultural Risks in a Recovering Global Economy.” Missouri Agricultural Lending School, Columbia, MO, June 2011.

“Macroeconomics for Bankers.” Schools of Banking, Grand Island, NE, April 2011.

“Commercial Bank Update.” National Agricultural Credit Committee Spring Meeting, Washington, DC, March 2011.

“Interest Rates and Farmland Values.” Federal Deposit Insurance Corporation Farmland Symposium, Washington, DC, March 2011.

“Current Agricultural Trends and Their Effect on Farmland Prices.” Missouri Farm Bureau Commodity Outlook Meeting, Jefferson City, MO, March 2011.

“Demand for Agricultural Products.” Nebraska Public Power District Strategic Meeting, Omaha, NE, February 2011.

“Opportunities and Challenges Facing Agriculture in 2011 and Beyond.” No-till On the Plains Winter Conference, Salina, KS, January 2011.

“Macroeconomic and Credit Issues.” American Sheep Industry Association Annual Convention, Reno, NV, January 2011.

“Economic Conditions.” Falls City Economic Development & Growth Enterprise Inc. (EDGE) Annual Banquet/Meeting, Falls City, NE, January 2011.

“The Outlook for Agribusiness and Its Impact on the Global Economy.” Kansas World Trade Center, Agri-Nxt Conference, Wichita, KS, December 2010.

“Exploring Economics.” Creighton University Business Symposium, Omaha, NE, November, 2010.

“Economic Outlook - A Year Later.” Financial Planning Association of Nebraska, Ashland, NE, November 2010.

“Farm Income and Finance Outlook.” American Farm Bureau Federation, Pittsburgh, PA, October 2010.

“Economics and Banking.” Advanced School of Banking, Topeka, KS, October 2010.

“Economic Update.” Omaha Kiwanis Club, Omaha, NE, October 2010.

“Economic Outlook - A Year Later.” Risk Management Association of the Midlands, Omaha, NE, September 2010.

“Macro Economic Outlook.” Midwest, Great Plains and Western Outlook Conference, Omaha, NE, August 2010.

“Protein Complex Outlook: Demand Side.” Farm Credit System Review, Audit, and Appraisal Workgroup, Kansas City, MO, August 2010.

“Macroeconomic Update and Implications for Agriculture.” Texas A&M University Ag Producer Marketing Club, College Station, TX, July 2010.

“Changes in the Economic Landscape.” Florida Nursery Growers and Landscape Association Financial Management Conference, Orlando, FL, May 2010.

“Economic Update.” Nebraska Financial Education Coalition, Omaha, NE, May 2010.

“Macro Economic Outlook for the Cattle Industry.” Oklahoma State University Beef Industry Conference, Stillwater, OK, April 2010.

“Macro Economic Outlook for the Livestock Industry.” Livestock Marketing Information Center Industry Outlook, Denver, CO, April 2010.

“Macro Economic Outlook.” Creighton University Omicron Delta Epsilon, Omaha, NE, April 2010.

“Macroeconomic Update and Outlook.” Farmers National Company, Omaha, NE, April 2010.

“Macro Economic Outlook: Why Should Students Care?” Hastings College Omicron Delta Epsilon, Hastings, Nebraska, March 2010.

“Economic Update.” Fremont Rotary Club, Fremont, NE, March 2010.

“Credit Conditions for Rural Businesses and Farm Households.” USDA World Ag Outlook Forum, Washington, DC, February 2010.

“Macro Economic Outlook: Why Should Students Care?” Nebraska Humanities Council, Lincoln, NE, February 2010.

“Current Economic Outlook and Its Impact on Agriculture.” Northwest Farm Managers Association Annual meeting, Fargo, ND, February 2010.

“Current Economic Outlook.” National Association of Insurance and Financial Advisors Omaha Chapter Meeting, Omaha, NE, January 2010.

“Farming in Today's Macroeconomy.” Fremont Corn Expo, Fremont, NE, January 2010.

“Macroeconomics and its Impact on Commercial Agriculture.” University of Nebraska-Lincoln Animal Science Lecture, Lincoln, NE, January 2010.

“Current Economic Outlook.” Institute of Internal Auditors Aksarben Chapter, Omaha, NE, November 2009.

“Regional Economic Update” Kansas Agriculture and Rural Leadership Inc., Garden City, KS, November 2009.

“Nebraska Economic Update and Outlook.” Community Reinvestment Act Officers Roundtable, Omaha, NE, November 2009.

“The Economy and Banking.” Annual Meeting of the North American Millers Association, Washington, DC, October 2009.

“Economics of Banking and Agricultural Outlook: Classroom Discussion.” Advanced School of Banking, Grand Island, NE, October 2009.

“Agricultural Update.” Nebraska Bank Regulators Interagency Meeting, Omaha, NE, October 2009.

“Current Economic Outlook.” Omaha Chapter of the Institute of Internal Auditors, Omaha, NE, September 2009.

“U.S. Economic Update–Veterans in Business.” Nebraska Business Development Center Veterans in Business Forum, Omaha, NE, September 2009.

“Macro Economic Perspective and Five Questions for Ag.” Livestock Marketing Information Center Technical Advisory Committee Meeting, Omaha, NE, August 2009.

“Can Nebraska’s Economy Buck National Trends?” Nebraska Bankers Association Statewide Networking Forum, Kearney, NE, August 2009.

“Can Nebraska’s Economy Buck National Trends?” Nebraska Bankers Association Statewide Networking Forum, Norfolk, NE, August 2009.

“U.S. Economic Outlook.” Meeting of the Hastings Rotary Club, Hastings, NE, May 2009.

“Business Leader Roundtable.” Hosted by Congressman Jeff Fortenberry, Lincoln, NE, April 2009.

“Recovery.gov 101, The Macroeconomy.” Recovery.gov Forum: Hosted by Congressman Adrian Smith, Columbus, NE, April 2009.

“Teach Children to Save.” 2009 Conestoga Magnet Elementary School, Omaha, NE, April 2009.

“The Federal Reserve Bank and Experimental Economics.” University of Nebraska-Lincoln, Agricultural Economics Graduate Students Meeting, Lincoln, NE, February 2009.

“Farmland Values, Cash Rents, and Potential Credit Availability.” Symposium on the Future Direction of Agriculture, Missouri Western State University, St. Joseph, MO, January 2009.

### **Federal Reserve Bank of Kansas City Monetary Policy Presentations (total of 5)**

“Tenth District Economic Conditions – December to January.” Pre-Federal Open Market Committee Outlook Meeting to Bank President Thomas Hoenig, Kansas City, MO, January 2011.

“Tenth District and Nebraska Economic Conditions.” Omaha Branch Directors Meeting, Omaha, NE, June 2010.

“Tenth District Economic Conditions – May to June.” Pre-Federal Open Market Committee Outlook Meeting to Bank President Thomas Hoenig, Kansas City, MO, June 2010.

“Economic Outlook for the Tenth District.” Economic Advisory Council to the Federal Reserve Bank of Kansas City, Kansas City, MO, June 2010.

“Tenth District Economic Conditions – August to September.” Pre-Federal Open Market Committee Outlook Meeting to Bank President Thomas Hoening, Kansas City, MO, September 2009.

### **Selected Papers Presented at Professional Meetings (total of 37)**

Newman, C. and B.C. Briggeman. “The Economic Value of Trust.” North Central Education and Research Activity (NCERA-210) Co-op Research Group Meeting in Minneapolis, MN, November 2, 2016.

Briggeman, B.C. “At-Risk Farms and Agribusinesses in a Higher Interest Rate Environment.” Agricultural and Applied Economics Association Annual Meetings, Boston, MA, July 30-August 2, 2016.

Russell, L.A. and B.C. Briggeman. “Distributing Patronage Income under Differing Tax Rates and Member Risk Preferences.” Agricultural and Applied Economics Association Annual Meetings, San Francisco, CA, July 26-29, 2015.

Briggeman, B.C. “Teaching Tips.” Agricultural and Applied Economics Association Annual Meetings, San Francisco, CA, July 26-29, 2015.

Russell, L.A. and B.C. Briggeman. “Distributing Patronage Income under Differing Tax Rates and Member Risk Preferences.” North Central Education and Research Activity (NCERA-210) Co-op Research Group Meeting in Minneapolis, MN, 2014.

Ariyaratne, C.B. and B.C. Briggeman. “Structural Changes in Farmer Cooperatives.” Agricultural and Applied Economics Association Annual Meetings, Minneapolis, MN, July 27-29, 2014.

Briggeman, B.C., A. Shanoyan, and K.D. Harris. “Economies of Scale and Learning in Midwestern Cooperatives.” International Agribusiness Management Association, Cape Town, South Africa, June 2014.

Taylor, M., A. Bekkerman, G. Ridder, and B.C. Briggeman. “Competing for Wheat in the Great Plains: Impacts of Shuttle-loading Grain Facilities on Basis Patterns.” NCCC-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management, St. Louis, MO, April 2014.

Russell, L.A. and B.C. Briggeman. “Cooperative Equity Allocation.” Southern Agricultural Economics Association Annual Meeting, Dallas, TX, February 2014.



- Briggeman, B.C. "Risk Rating Farmer Cooperatives: An Application of the Moody's Risk Rating Methodology." North Central Education and Research Activity (NCERA-210) Co-op Research Group Meeting, Minneapolis, MN, 2013.
- Russell, L.A., B.C. Briggeman, and A.M. Featherstone. "Debt, Input Misallocation, and Productivity in Agricultural Cooperatives." Agricultural and Applied Economics Association Annual Meeting, Washington, DC, July 2013.
- Briggeman, B.C. "Stress Testing Agricultural Cooperatives." NCERA-210 Co-op Research Group Meeting in Minneapolis, MN, 2012.
- Brewer, B., B.C. Briggeman, A.M. Featherstone, and C.A. Wilson. "The Kansas State University Ag Lender Survey." National Agricultural Credit Committee Meeting, Washington, DC, 2012.
- Moss, C. and B.C. Briggeman. "Reliability of Farm Debt Information." NC-1177 Conference on Agricultural and Rural Finance Markets in Transition, Washington, DC, 2012.
- Briggeman, B.C. "Farmers' Creditworthiness: The Importance of Off-farm Employment." NC-1177 Conference on Agricultural and Rural Finance Markets in Transition, M.A. Gunderson, ed., Kansas City, MO, 2010.
- Zakrewicz, Christopher, B.W. Brorsen, and B.C. Briggeman. "Can the Federal Reserve Bank's Survey of Agricultural Credit Conditions Forecast Land Values?" Agricultural and Applied Economics Association Annual Meeting, Denver, CO, July 2010.
- Briggeman, B.C., M.A. Gunderson, and J.L. Lusk. "The Financial Health of Agricultural Lenders." Agricultural and Applied Economics Association Annual Meeting, Milwaukee, WI, July 2009.
- Briggeman, B.C., N. Lansford, D. Doye, and J.D. Detre. "An Internet Agricultural Bank Simulation Game." North American Colleges and Teachers of Agriculture Annual Meeting, Stillwater, OK, 2009.
- Toler, S., B.C. Briggeman, J.L. Lusk, and D.C. Adams. "Fairness, Farmers Markets, and Local Production." Annual Meeting of the Allied Social Science Associations, San Francisco, CA, 2009.
- Briggeman, B.C. and M.A. Gunderson. "The Applicants and What Professors are Teaching Them." NC-1014 Conference on Agricultural and Rural Finance Markets in Transition, M.A. Gunderson, ed., Kansas City, MO, 2008.
- Boyer, T., B.C. Briggeman, and F.B. Norwood. "Demand for Multimedia in the Classroom: Do Students and Faculty Really Want it All?" Agricultural and Applied Economics Association Annual Meeting, Orlando, FL, July 27-29, 2008.

- Chung, C., B.C. Briggeman, and S. Han. "Willingness to Pay for Beef Quality Attributes: A Latent Segmentation Analysis." Agricultural and Applied Economics Association Annual Meeting, Orlando, FL, July 27-29, 2008.
- Briggeman, B.C. and B.E. Whitacre. "Farming and the Internet: Factors Affecting Input Purchases Online and Reasons for Non-Adoption." Annual Meeting, Southern Agricultural Economics Association, Dallas, TX, 2008.
- Briggeman, B.C. "U.S. Farm Households Operating a Non-Farm Business: A Tobit Analysis." NC-1014 Conference on Agricultural and Rural Finance Markets in Transition, Ani Katchova, ed., St. Louis, MO, October 4-5, 2007.
- Briggeman, B.C., C. Towe, and M.J. Morehart. "Credit Access: Implications for Sole-Proprietor Household Production." Agricultural and Applied Economics Association Annual Meeting, Portland, OR, July 2007.
- Briggeman, B.C. and P. Kenkel. "Farm Credit Employees' Perceptions of Loan Business Relative to Different Types of Borrowers." Annual Meeting, Southern Agricultural Economics Association, Mobile, AL, 2007.
- Briggeman, B.C. and A.W. Gray. "A New U.S. Farm Household Typology: Implications for Agricultural Subsidies." Agricultural and Applied Economics Association Annual Meeting, Long Beach, CA, July 2006.
- Briggeman, B.C. and M.D. Boehlje. "Market Segmentation of Today's Agricultural Borrower." Presented at NC-1014 Conference on Agricultural and Rural Finance Markets in Transition, Ani Katchova, ed., Washington, DC, October 2-3, 2006.
- Briggeman, B.C. and M. Roucan. "Marketing to Today's U.S. Farm Household." Presented at WERA-72 Agribusiness and Research Conference, Las Vegas, NV, 2006.
- Briggeman, B.C., A.W. Gray, M.J. Morehart, T.G. Baker, and C.A. Wilson. "A New U.S. Farm Household Typology." Presented to Economic Research Service, United States Department of Agriculture, Washington, DC, February 2006.
- Briggeman, B.C. and W. Oliver-Peake. "Switching of Wine Juice Production Methods: An Application to the Indiana Wine Market." Presented at Southern Agricultural Economics Association annual meetings in Orlando, FL, 2006.
- Briggeman, B.C. and K.A. Foster. "Compensating for Lower Household Income: The Case of U.S. Farm Households." Presented at Southern Agricultural Economics Association annual meetings in Orlando, FL, 2006.
- Briggeman, B.C., M.A. Gunderson, and J.D. Detre. "Impacts of U.S. Farm Policy on the Agribusiness Environment." Presented at International Food and Agribusiness Management Association annual meetings in Buenos Aires, Argentina, 2006.

Briggeman, B.C., M.A. Gunderson, and J.D. Detre. "Protecting Your Turf: First-Mover Advantages as a Barrier to Competitor Innovation." Presented at International Food and Agribusiness Management Association annual meetings in Chicago, IL, 2005.

Detre, J.D., B.C. Briggeman, M.D. Boehlje, and A.W. Gray. "Strategic Risk Assessment Through Scorecarding." Presented at International Food and Agribusiness Management Association annual meetings in Chicago, IL, 2005.

Briggeman, B.C., A.W. Gray, and C.A. Wilson. "Diversity and Commonality of U.S. Farm Households: A Typology of U.S. Farm Households." Presented at Southern Agricultural Economics Association annual meetings in Little Rock, AR, 2005.

Briggeman, B.C., A.W. Gray, and J.D. Detre, "Compound Options: A Real Options Application to a Food Business." Presented at Agricultural and Applied Economics Association Annual Meeting, Denver, CO, July 2004.

#### **Invited Research Presentations (total of 20)**

Briggeman, B.C. "The Economic Value of Trust." Research Seminar at CoBank, Denver, CO January 2016.

Briggeman, B.C. "The Economic Value of Trust." Research Seminar at Oklahoma State University, Stillwater, Oklahoma, October 2015.

Briggeman, B.C. "Cooperative's Perspective on Farm Credit System Structure and Ability to Deliver Financial Services." Farm Credit Administration Symposium, Washington DC, January 2014.

Briggeman, B.C. and A. Shanoyan. "Evolving Role of Agricultural Cooperatives." Research discussion at Agricultural and Applied Economics Association's track session titled, "Working with Larger Producers: Strategies of Agribusiness Input Suppliers." Washington, DC, August 2013.

Briggeman, B.C. "Kansas Farm Management Association." Research discussion at Agricultural and Applied Economics Association's track session titled, 'Comparing ARMS and Farm Management Association Data: Implications for Data Analysis and Research.' Washington, DC, August 2013.

Briggeman, B.C. "Beginning Farmer Finance: How Will New Producers Carve Out a Place for Themselves in Tomorrow's Industry?" Research working paper presented at Western Agricultural Economics Association, Farm Transitions Symposium, Monterey, CA, June 2013.

- Briggeman, B.C. “Agricultural Commodity Prices, Monetary Policy and Agricultural Cooperatives.” Research seminar presented to French National Institute for Agricultural Research, Paris, France, October 2011.
- Briggeman, B.C. “How Behavioral Economics Can Inform Policymakers.” Discussant at Agricultural and Applied Economics Association Annual Meeting, Denver, CO, July 25-27, 2010.
- Briggeman, B.C. “Agricultural Commodity Prices and Monetary Policy: The Case of the Zero Bound.” Oklahoma State University Agricultural Economics Seminar, Stillwater, OK, April 2010.
- Briggeman, B.C. “Agricultural Commodity Prices and Monetary Policy: The Case of the Zero Bound.” Kansas State University Agricultural Economics Seminar, Manhattan, KS, April 2010.
- Briggeman, B.C. “Selfishness, Altruism and Inequality Aversion towards Consumers and Farmers.” University of Nebraska–Lincoln, Department of Agricultural Economics, Lincoln, NE, February 2010.
- Briggeman, B.C. “A Career Path Less Traveled.” Presented at Annual Meeting of Agricultural and Applied Economics Association, Milwaukee, WI, July 2009.
- Briggeman, B.C. and B.E. Whitacre. “Farm Internet Adoption.” Presented at Workshop on Broadband in the Rural Economy, Washington, DC, September 2008.
- Briggeman, B.C. “Uses of and access to ARMS Data.” Presented at North Central Farm Management Extension Committee Meetings, Stillwater, OK, May 2008.
- Briggeman, B.C. “Uses of ARMS Data.” Presented at Oklahoma ARMS Training School, Norman, OK, February 2008.
- Briggeman, B.C. “The Changing Producer and Rural Audience – Evidence from a National Survey and a New Classification System.” Presented at National Association of Farm Broadcasters, Kansas City, KS, November 2006.
- Briggeman, B.C. “The U.S. Farm Household Typology: Implications for Extension.” Presented at Intensive Financial Management Planning and Support (IFMAPS) In-Service Training, Stillwater, OK, 2006.
- Briggeman, B.C. and M.D. Boehlje. “Non-Farm Business Income and its Subsequent Impacts on the Financial Viability of U.S. Farm Households.” Presented to Farm Credit Administration, Washington, DC, December 2006.
- Boehlje, M.D. and B.C. Briggeman. “The Changing Family Farm.” Presented to American Bankers Association Ag Conference, March 2006.

Briggeman, B.C., A.W. Gray, and C.A. Wilson. "Understanding Farm Household Decision-Making Behavior: An Update." Presented to Economic Research Service, United States Department of Agriculture, Washington, DC, February 2005.

Briggeman, B.C. and P.M. Hirst. "Financial Comparison of Apple Production Systems." Presented at Indiana Horticultural Congress, Indianapolis, IN, 2004.

Briggeman, B.C., O. Capps, Jr., G. Davis. "U.S. Household Pork Consumption." Presented to the National Pork Board and Bozell Consulting, November 2001, Chicago, IL.

## **OTHER OUTREACH ACTIVITIES**

### *Organized Roundtables and Symposium*

CEO Roundtable for Cooperative Managers: March 2012 (Kansas City, MO); March 2013 (Omaha, NE); March 2014 (Kansas City, MO); March 2015 (Kansas City, MO); March 2016 (Kansas City, MO).

CML Roundtable for Cooperative Marketing Leaders: August 2012 (Kansas City, MO); August 2013 (Kansas City, MO); August 2014 (Omaha, NE); August 2015 (Kansas City, MO);

K-State Symposium on Cooperative Issues: August 2012 (Manhattan, KS); August 2013 (Manhattan, KS); August 2014 (Manhattan, KS); August 2015 (Manhattan, KS); August 2016 (Manhattan, KS).

### *Programs Organized and Delivered*

Emerging Leaders: Building Trusted Relationships, a 3-day program for cooperative employees, Manhattan, KS, December 2013; December 2014; December 2015; December 2016.

Emerging Leaders: Building a Cooperative Finance Foundation, a 2-day program for cooperative employees, Manhattan, KS, July 2014; July 2015; July 2016.

Cooperative Grain and Supply (CGS) Co-ops 101, a total of 2 workshops to over 30 employees with CGS in Hillsboro, KS, July 2013.

Kansas Cooperative Council's Co-ops 101 for Cooperative Interns, a total of 1 workshop to 29 Kansas cooperative interns in Topeka, KS, July 2013; July 2014; July 2015; July 2016.

MKC Co-ops 101, a total of 7 workshops to over 230 employees with Mid-Kansas Cooperative in Moundridge, KS, December 2012.

### *Radio Interviews*

Eric Atkinson, KSU Radio on the K-State Symposium on Cooperative Issues, June 2016

Eric Atkinson, KSU Radio on Agricultural Outlook, January 2016  
Eric Atkinson, KSU Radio on Co-op Month, October 2015  
Eric Atkinson, KSU Radio on the K-State Symposium on Cooperative Issues, June 2015  
Eric Atkinson, KSU Radio on KSU Ag Lender Survey, January 2015  
Eric Atkinson, KSU Radio on Shuttle Loading Facilities, January 2015  
Eric Atkinson, KSU Radio on Transportation Issues, September 2014  
Eric Atkinson, KSU Radio on Economic Outlook, December 2013  
Eric Atkinson, KSU Radio on Changing Costs of Production Agriculture, August 2013  
Eric Atkinson, KSU Radio on the K-State Symposium on Cooperative Issues, July 2013  
Eric Atkinson, KSU Radio on Cooperative Equity Composition, February 2013  
Brownfield Radio Interview on the Agricultural Economy, November 2012  
Eric Atkinson, KSU Radio on the K-State Symposium on Cooperative Issues, July 2012  
Jeff Wichman, KSU Radio on the value of an agricultural degree, January 2012  
Eric Atkinson, KSU Radio on the Arthur Capper Cooperative Center, September 2011  
Michael Knudson, MASC Radio on the agricultural economy, September 2011

#### *Video Interviews*

David Nelson, Market Day Report, Consolidation with the Cooperative Industry, April 2016  
Garden City Cooperative Interview with Trevor Hands, The Value of Cooperative Scholarships, November 2014  
KSU Communications and Marketing TV Interview with Lindsey Elliot, Transportation Issues, September 2014  
KSU Communications and Marketing TV Interview with Lindsey Elliot, Changing Costs of Production Agriculture, August 2013  
From the Ground Up TV Interview, Macro and Ag Outlook, May 2013  
Manhattan Matters TV Interview with Ann Clawson, Value of Agriculture, January 2012  
Joann Alumbaugh, Alumbaugh Communications on the agricultural economy, September 2011

#### *Invited Lecturer*

Lecturer for the Kansas Cooperative Council's Director Development Program 2012, 2013, 2014, 2015, 2016

Lecturer for the Schools of Banking, Advanced School of Banking 2009, 2010, 2011, 2012, 2013, 2014, 2015

Lecturer and Program Developer for the Oklahoma Bankers Association, OBA Intermediate School 2006, 2007, 2008

Lecturer and Program Developer for the Center for Food and Agricultural Business at Purdue University, 2006, 2007, 2008, 2012, 2013, 2014, 2015, 2016

#### *Other Outreach Activities*

Featured Discussant on Cooperative Governance for Mid-Kansas Cooperative Magazine, 2015  
Participated in the Kansas Cooperative's Internship Booth at the 2013 AFA Opportunity Fair

## **GRANTS, CONTRACTS, AND DONATIONS (total of 10 amounting to \$1,227,208)**

USDA/NIFA “Effects of Energy and Commodity Prices on Crop Patterns and the Ogallala Aquifer under Alternative Policy Scenarios,” \$499,976. Project PI: Chatura Ariyaratne and Co-PIs: J.M. Peterson, N. Quintana Ashwell, N.P. Hendricks, B.B. Golden, and B.C. Briggeman in the Department of Agricultural Economics at Kansas State University, 2014.

CoBank “CoBank Excellence Fund for Cooperative Research and Education,” as a KSU Foundation donation to the Arthur Capper Cooperative Center for \$250,000. Project PI: B.C. Briggeman, 2013.

CHS Foundation “Chronicling Cooperatives in Kansas,” \$24,500. Project PI: B.C. Briggeman and Co-PI: Bonnie Lynn-Sherow in the Department of History at Kansas State University, 2012.

CoBank’s Knowledge Exchange “Evolution of and Outlook for Grain and Farm Supply Cooperatives: A Literature Review,” \$10,000. Project PI: B.C. Briggeman and Co-PI: L.A. Russell, 2012.

USDA/CSREES/HEC “Developing an Internet Agricultural Bank Simulation Game,” \$62,498. Project PI: B.C. Briggeman and Co-PIs: N. Lansford, D. Doye, and J.D. Detre, 2008.

USDA/CSREES/NRI “Consumer Preferences for Fairness and Distribution of Outcomes across the Agricultural Supply Chain and within the Farm Sector,” \$205,379. Project PI: J.L. Lusk and Co-PI: B.C. Briggeman, 2007.

USDA/ERS Cooperative Agreement “Pilot Project to Study a Data Enclave for ARMS,” \$15,000. Project PI: B.C. Briggeman, 2007.

USDA/ERS Cooperative Agreement “Farm Household Decision-Making Behavior,” \$10,000. Project PI: B.C. Briggeman, 2007.

Farm Credit Administration “Non-Farm Business Income,” fund \$24,855. Project PI: B.C. Briggeman, 2006.

USDA/ERS Cooperative Agreement “Understanding Farm Household Decision-Making Behavior,” \$125,000, \$0 to OSU. Project PI: A.W. Gray, Co-PIs: C.A. Wilson and M.D. Boehlje and B.C. Briggeman is cooperator/collaborator.

## **TEACHING PROGRAM ACTIVITIES**

- A. Courses Taught with Formal Evaluation
  - Kansas State University (On Campus)*
  - a. AGE 513 – BS level, Agricultural Finance

Year	Course	No. Students Enrolled	(5.0 Maximum)	
			Instructor	Course
2016	AGEC 513	66	4.5	4.0
2015	AGEC 513	66	4.5	4.1
2014	AGEC 513	66	4.9	4.3
2013	AGEC 513	65	4.8	4.1
2012	AGEC 513	35	4.5	4.2

*Kansas State University (Distance)*

b. AGEC 450 – BS level, Cooperative Management

Year	Course	No. Students Enrolled	(5.0 Maximum)	
			Instructor	Course
2016	AGEC 450	26	4.1	3.5

*Oklahoma State University (On Campus)*

c. AGEC 5603 – MS level, Agricultural Finance

d. AGEC 3603 – BS level, Agricultural Finance

Year	Course	No. Students Enrolled	(4.0 Maximum)	
			Instructor	Course
2008	AGEC 5603	5	4.00	4.00
2008	AGEC 3603	40	3.84	3.69
2008	AGEC 3603	38	3.76	3.57
2007	AGEC 5603	9	3.88	3.50
2007	AGEC 3603	30	3.83	3.63
2007	AGEC 3603	32	3.69	3.41
2006	AGEC 3603	52	3.37	3.22

B. Cooperative Guest Lectures – Kansas State University

- Grain and Livestock Marketing, AGEC 220, Spring 2016, Cooperatives 101, B.C. Briggeman
- Grain and Livestock Marketing, AGEC 220, Spring 2016, Garden City Co-op, Chris Wagner
- Food and Agribusiness Management Strategy, AGEC 599, Spring 2016, Cooperatives: What are they? Where are they? Who cares?, B.C. Briggeman
- Food and Agribusiness Management, AGEC 318, Fall 2015, Cooperatives Lecture, B.C. Briggeman
- Grain and Livestock Marketing, AGEC 220, Spring 2015, Cooperatives 101, B.C. Briggeman
- Grain and Livestock Marketing, AGEC 220, Spring 2015, CoMark, Troy Priestly
- Food and Agribusiness Management Strategy, AGEC 599, Spring 2015, Cooperatives: What are they? Where are they? Who cares?, B.C. Briggeman



- Garden City Co-op Case Study, AGEC 513, Spring 2015, John McClelland
- Food and Agribusiness Management, AGEC 318, Fall 2014, Cooperatives Lecture, B.C. Briggeman
- Farmway Case Study, AGEC 513, Spring 2014, Jeff Jensby
- Food and Agribusiness Management Strategy, AGEC 599, Spring 2014, Cooperatives: What are they? Where are they? Who cares?, B.C. Briggeman
- Food and Agribusiness Management, AGEC 318, Fall 2013, Cooperatives Lecture in 4 Recitation Classes, B.C. Briggeman
- Food and Agribusiness Management Strategy, AGEC 599, Fall 2013, Cooperatives: What are they? Where are they? Who cares?, B.C. Briggeman
- Food and Agribusiness Management Strategy, AGEC 599, Spring 2013, Team Marketing Alliance, LLC Case Study, B.C. Briggeman
- Food and Agribusiness Management Strategy, AGEC 599, Spring 2013, Cooperatives: What are they? Where are they? Who cares?, B.C. Briggeman
- Grain and Livestock Marketing, AGEC 220, Spring 2013, Cooperatives 101, B.C. Briggeman
- Grain and Livestock Marketing, AGEC 220, Spring 2013, AgMark, LLC Grain Marketing, Carrie Williams
- Agricultural Finance, AGEC 513, Spring 2013, CoBank, Alan Woodard
- Farm Management Strategies, AGEC 598, Fall 2012, Importance of Cooperatives for Farm Managers, B.C. Briggeman
- Food and Agribusiness Management Strategy, AGEC 599, Fall 2012, Cooperatives: What are they? Where are they? Who cares?, B.C. Briggeman
- Grain and Livestock Marketing, AGEC 220, Spring 2012, Cooperatives 101, B.C. Briggeman
- Grain and Livestock Marketing, AGEC 220, Spring 2012, TMA Grain Marketing, Devin Schierling
- Food and Agribusiness Management Strategy, AGEC 599, Spring 2012, Cooperatives: What are they? Where are they? Who cares?, B.C. Briggeman
- Frontier Farm Credit Student Board of Directors, Spring 2012, Cooperative Principles, B.C. Briggeman
- Agricultural Finance, AGEC 513, Spring 2012, Kanza Cooperative, Bruce Krehibel and Brad Riley

#### C. Undergraduate Academic Advisor

##### Kansas State University

- 8 Undergraduate Advisees, 2015/2016
- 6 Undergraduate Advisees, 2014/2015
- 6 Undergraduate Advisees, 2013/2014
- 6 Undergraduate Advisees, 2012/2013
- 6 Undergraduate Advisees, 2011/2012

##### Oklahoma State University

- 30 Undergraduate Advisees, 2008/2009
- 23 Undergraduate Advisees, 2007/2008
- 10 Undergraduate Advisees, 2006/2007

#### D. Graduate Student Committee Activities

Committee Position	Student	Degree	Years
Kansas State University			
Advisor	Levi Russell	Ph.D.	2012-2013
Advisor	Claire Newman	M.S.	2014-2016
Advisor	Dustin Newlin	MAB	2015-present
Advisor	Kevin Black	MAB	2014-2015
Advisor	Chris Hines	MAB	2013-2014
Advisor	Chris Wagner	MAB	2012-2013
Advisor	Michael Kempke	MAB	2012-2013
Advisor	Chris Hartwig	MAB	2012-present
Member	Krishna Pokharel	Ph.D.	2013-2016
Member	Matt Herington	M.S.	2012-2013
Member	Hamid Rutaro	MAB	2014-2015
Member	Paul Pommer	MAB	2013-2014
Member	Kevin Nielsen	MAB	2012-2012
Member	Anthony Bartholomay	MAB	2012-2013
Oklahoma State University			
Advisor	Steve Toler	M.S.	2007-2008
Advisor	Jason Frantz	M.S.	2006-2007
Advisor	Cole Gallaway	M.S.	2006-2007
Member	JonAnn Decker	M.S.	2007-2008
Member	Justin McConaghy	M.S.	2006-2007
Member	Garret Long	M.S.	2006-2007

#### E. Undergraduate Research Projects

##### Kansas State University

- Shannon Maxwell – The Value of Kansas Cooperatives
- Lindy Bilberry – The Value of Kansas Cooperatives
- Lindy Bilberry – Sustainability in Production Agriculture
- Morgan Lindsay – What is the Value of Social Media to a Firm?
  - Undergraduate Honor's Thesis, Advisor, December 2012
- Kellie Jackson – Farmers Cooperative Elevator, Co. Project
  - Arthur Capper Cooperative Center Research Intern
- Nick Wineinger – Cooperative Literature Review on Co-ops 101
  - Arthur Capper Cooperative Center Student Worker

##### Oklahoma State University

- Quatie Jorgensen – Do Farm Credit Customers Prefer Lower Interest Rates or Higher Patronage Payments?

- Undergraduate Paper Presented at the AAEA Annual Meeting in Portland, OR
- Published in the *SS-AAEA Journal of Agricultural Economics*
- Tony Subketkaew – Building Uncertainty into the DuPont Profitability Model
  - Undergraduate Honor’s Thesis, Advisor

F. Campus Involvement

Kansas State University

- Lambda Chi Alpha Fraternity
  - David Shrack Scholarship Committee, Member 2008-present

Oklahoma State University

- College of Agricultural Sciences and Natural Resources
  - Agricultural Student Association or Ag Student Council, Advisor, 2007-2009
- Farm Credit Services of East Central Oklahoma
  - Farm Credit Student Board of Directors, Advisor, 2006-2009
- Interfraternity Council
  - Lambda Chi Alpha – Alpha Eta Chapter, Advisor, 2006-2009

**UNIVERSITY AND PROFESSIONAL SERVICE**

- a. American Agricultural Economics Association
  - Undergraduate Student Section, Junior Advisor, 2008-2010
  - Agribusiness Economics and Management, Member, 2006-present
    - Board Member, Industry Representative, 2010
  - Teaching, Learning, and Communication, Member, 2006-present
  - Agricultural Finance and Management, Member, 2013-present
  - Selected Papers, Reviewer, 2007, 2008, 2009
  - Selected Posters, Reviewer, 2007
  - Member, 2004-present
  
- b. Department of Agricultural Economics, Kansas State University
  - Arthur Capper Cooperative Center, Director, 2011-present
  - Cooperative Scholarships Committee, Chair, 2012-present
  - Undergraduate Committee, Member, 2012-present
  - College Committee on Planning, Departmental Representative, 2011-present
  - Business Manager Search Committee, Chair, 2014
  - Assistant Professor Search Committee, Chair, 2014
  - Assistant Professor Search Committee, Member, 2013
  
- c. Kansas Cooperative Council
  - Board of Directors, advisory board member, 2014-present
  - Education Committee, Chair, 2012-present
  - Internship Committee, Member, 2012-present

- Dues Committee, Member, 2015-present
- d. NCERA-210 Cooperative Researchers
- Secretary, 2012-2013
  - Vice President, 2013-2014
  - President, 2014-2015
  - Member, 2011-present
  - Led the Successful Submission and Acceptance of an Organized Track Session at the 2015 American Agricultural Economics Association Annual Meeting title, “Current Issues in Cooperative Finance”
- e. Department of Agricultural Economics, Oklahoma State University
- Faculty Communications Committee, Member, 2007-2009
  - Curriculum and Assessment Committee, Member, 2006-2009
  - Internships Committee, Member, 2006-2009
  - Information Services Committee, Member, 2006-2009
  - Graduate Student AAEA Case Study Competition, Advisor, 2006-2009
- f. NC-1177 Agricultural and Rural Finance Markets in Transition
- President, 2009-2010
  - Vice President, 2008-2009
  - Secretary, 2007-2008
  - Member, 2006-present
- g. Journal Manuscript Reviewer
- *American Journal of Agricultural Economics, Agricultural Finance Review, Journal of Agricultural and Resource Economics, Journal of Agricultural and Applied Economics, Economic Review, Main Street Economist, Choices, Agricultural Economics, Journal of Agribusiness, International Food and Agribusiness Management Review, and Journal of Cooperatives*
- h. Media contacts and quotes
- *Wall Street Journal, CNN Money, Reuters, Bloomberg News, Dow Jones, Omaha World Herald, Lincoln Journal Star, Wichita Eagle, Associated Press, Arkansas Democrat-Gazette, Capital Press, DTN Progressive Farmer, Farm Journal, Iowa Farm Bureau Federation Magazine, Feedstuffs, Nebraska Public Radio, Oklahoma Public Radio, Successful Farming Radio, Numerous Local Papers and Other Magazines across the United States*