

**Elizabeth A. Yeager**

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**EDUCATION**

Ph.D. 2011      Kansas State University, Agricultural Economics  
Dissertation: *Impact of Risk on Cost and Technical Efficiencies*  
B.S. 2007      Kansas State University, Agricultural Economics

**PROFESSIONAL EXPERIENCE**

07/2018-present      Associate Professor, Department of Agricultural Economics, Kansas State University  
01/2015-06/2018      Assistant Professor, Department of Agricultural Economics, Kansas State University  
01/2012-12/2014      Assistant Professor, Department of Agricultural Economics, Purdue University  
2010      Instructor, Department of Agricultural Economics, Kansas State University  
05/2007-12/2011      Graduate Research and Teaching Assistant, Department of Agricultural Economics, Kansas State University

**HONORS AND AWARDS**

2019      Commerce Bank and W.T. Kemper Foundation Undergraduate Outstanding Teaching Award  
2017      Gold Quill Award, American Society of Farm Managers and Rural Appraisers  
2016      Outstanding Young Scholar, Agricultural Finance and Management Section, AAEA  
2014      Teaching for Tomorrow Fellowship Award  
2014      Instruction Matters Purdue Academic Course Transformation (IMPACT) Faculty Fellow  
2014      Richard L. Kohls Outstanding Early Career Award Nominee  
2011      Richard Elmore Brown Outstanding Graduate Student Teaching Award  
2007-2010      USDA National Needs Fellow

**MEMBERSHIP IN ACADEMIC, PROFESSIONAL, AND SCHOLARLY SOCIETIES**

Agricultural and Applied Economics Association (AAEA)  
Agribusiness Economics and Management (AEM)

Teaching, Learning and Communication (TLC)  
 Agricultural Finance and Management (AFM)  
 National Agri-Marketing Association (NAMA)  
 Regional Group NC-1177  
 Western Agricultural Economics Association (WAEA)

**UNDERGRADUATE COURSES TAUGHT**

AGEC 105 (Kansas State University), Ag Econ / Agribusiness Orientation, Fall 2020  
 AGECE 420 (Kansas State University), Commodity Futures, Fall 2017-2020  
 AGECE 220 (Kansas State University), Grain and Livestock Marketing, Spring 2015-2017  
 AGECE 308 (Kansas State University), Farm and Ranch Management, Fall 2015-2020  
 AGECE 513 (Kansas State University), Agricultural Finance, Fall 2015 and 2016 (2 sections)  
 AGECE 327 (Purdue University), Principles of Food and Agribusiness Marketing, 6 semesters  
 AGECE 375 (Purdue University), Process of Economic Research – Honors, 3 semesters  
 AGECE 429 (Purdue University), Agribusiness Marketing Workshop, 3 semesters  
 SA 21254 (Purdue University), Agricultural Economics International Food Production, 2014  
 AGECE 515 (Kansas State University), Principles of Food and Agribusiness Marketing, 2010

**INVOLVEMENT IN GRADUATE PROGRAM**

	Master's Degree	
	Completed	In Progress
Major Professor	6	7
Committee Member	21	2
MS-MBA Capstone Project Advisor	2	0
	PhD	
	Completed	In Progress
Major Professor	0	1
Committee Member	1	0

**GRADUATE COURSES TAUGHT**

AGECE 701 (Kansas State University), Introduction to Computer Decision Tools for Agribusiness, Spring and Fall 2018-2020  
 AGECE 712 (Kansas State University), Optimization Techniques for Agricultural Economics, Fall 2018-2020

**PUBLICATIONS** (*selected refereed articles, extension reports, and popular press articles*)

**Books**

Barnard, F.L., J.C. Foltz, E.A. Yeager, and Brady Brewer. 2020. *Agribusiness Management* (Sixth Edition). London: Routledge. ISBN-13: 978-0367341930

Barnard, F.L., J.T. Akridge, F.J. Dooley, J.C. Foltz, and E.A. Yeager. 2016. *Agribusiness Management* (Fifth Edition). London: Routledge.

**Refereed Journal Articles**

Clymer, A., W. Bowman, E.A. Yeager, and B.C. Briggeman. Accepted 2020. "Are Cooperatives Transitioning from Cost Minimizers to Profit Maximizers?" *Agricultural Finance Review*. Forthcoming DOI (10.1108/AFR-08-2020-0115).

Langemeier, M., X. Fang, E. Yeager. 2020. "Relative Profitability and Risk of Kansas Farms." *International Journal of Agricultural Management*. Forthcoming.

Ofori, E., T. Griffin, and E. Yeager. 2020. "Duration analyses of precision agriculture technology adoption: what's influencing farmers' time-to-adoption strategies?" *Agricultural Finance Review* 80(5):647-664. <https://doi.org/10.1108/AFR-11-2019-0121>.

Bergtold, J.S., E.A. Yeager, and T.W. Griffin. 2019. "Spatial dynamics in the classroom: Does seating choice matter?" *PLoS ONE* 14(12): e0226953. <https://doi.org/10.1371/journal.pone.0226953>.

Minnix, L.A. and E.A. Yeager. 2019. "Kansas Wheat Basis Expectations During Periods of Nonconvergence." *Journal of American Society of Farm Managers and Rural Appraisers* 82: 92-99.

Carls, E., T. Griffin, G. Ibendahl, and E. Yeager. 2019. "Factors Affecting Net Farm Income for Row Crop Production in Kansas." *Journal of American Society of Farm Managers and Rural Appraisers* 82: 47-53.

Briggeman, B., M. Dikeman, E. Yeager, and R. Reid. 2019. "A Profitlink Decision Tree for Farm Financial Managers." *Journal of American Society of Farm Managers and Rural Appraisers* 82: 115-120.

J.C. Hadrich, J. Janzen, X.L. Etienne, and E. Yeager. 2018. "Agricultural credit and the changing landscape of American agriculture." *Agricultural Finance Review* 78(4):394-395. <https://doi.org/10.1108/AFR-08-2018-100>.

Bergtold, J.S., E.A. Yeager, and A.M. Featherstone. 2018. "Inferences from Logistic Regression Models in the Presence of Small Samples, Rare Events, Nonlinearity, and Multicollinearity with Observational Data." *Journal of Applied Statistics* 45(3): 528-546. DOI: 10.1080/02664763.2017.1282441.

Morris, C., K. Dhuyvetter, E.A. Yeager, and G. Regier. 2018. "The Value and Feasibility of Farming Differently than the Local Average." *Journal of Applied Farm Economics* 2(1): 8-22.

Johnson, A.J., W.S. Downey, K.K. Litzenberg, A.F. Wysocki, and E.A. Yeager. 2017. "Attitude Changes by Students in Professional Sales Courses: Implications for Recruiters and Potential Employers." *Journal of Agribusiness* 35(1): 75-85.

Widmar, N.O., C.J. Morgan, C.A. Wolf, E.A. Yeager, S.R. Dominick, and C.C. Croney. 2017. "U.S. Resident Perceptions of Dairy Cattle Management Practices." *Agricultural Sciences* 8(7), Paper ID 77980. DOI: 10.4236/as.2017.87049.

Byrd, E.S., N.J.O. Widmar, E.A. Yeager, and J.G. Lee. 2017. "Identifying Wildlife Species Believed to be Deserving of Protection from Hunting by U.S. Residents." *Human Dimensions of Wildlife* DOI: 10/1080/10871209.2017.1318323.

- O'Brien, C. and E.A. Yeager. 2017. "Reductions in Working Capital and Resulting Burn Rates for Producers." *Journal of Farm Managers and Rural Appraisers* 80:97-111.
- Barnard, F.L. and E.A. Yeager. 2017. "Evaluating Effectiveness of Operating Strategies and Loan Term Changes on Repayment Capacity." *Journal of Farm Managers and Rural Appraisers* 80:26-42.
- Yeager, E.A. and M.R. Langemeier. 2017. "Economic Efficiency Adjusted for Risk Preferences." *Applied Economics* 49(16): 1627-1636. DOI: 10.1080/00036846.2016.1223819.
- Morgan, C.J., S.R. Dominick, N.O. Widmar, E.A. Yeager, and C.C. Croney. 2016. "Perceptions of Corporate Social Responsibility of Prominent Fast Food Establishments by University Students." *Journal of Food Distribution Research* 47(3): 18-31.
- Yeager, E.A. and M.R. Langemeier. 2016. "Risk Adjusted Cost Efficiency Indices." *International Journal of Agricultural Management* 5(3): 53-57.
- Morgan, C.J., N.O. Widmar, E.A. Yeager, W.S. Downey, and C.C. Croney. 2016. "Perceptions of Social Responsibility of Prominent Fast Food Restaurants." *Modern Economy* 7(6): 704-714.
- Yeager, E.A., W.S. Downey, and D.A. Widmar. 2015. "Syngenta: Changing a Global Company." *International Food and Agribusiness Management Review* 18(2): 173-189.
- Yeager, E.A., W.S. Downey, and D.A. Widmar. 2015. "Syngenta: Changing a Global Company Teaching Note." *International Food and Agribusiness Management Review* 18(2): 1-10.
- Barnard, F.L. and E.A. Yeager. 2015. "Access to Agricultural Banks in Rural Counties in the Face of Changing Demographics, Evolving Social Preferences, and Increasing Bank Regulations." *Journal of Farm Managers and Rural Appraisers* 78: 34-55.
- Yeager, E.A. and F.L. Barnard. 2014. "Effectiveness of Increasing Liquidity as a Response to Increased Repayment Risk: A Case Study." *Journal of Farm Managers and Rural Appraisers* 77: 41-59.
- Barnard, F.L. and E.A. Yeager. 2014. "Impact of Lower, More Volatile Net Farm Incomes and Higher Interest Rates on Repayment Risk." *Journal of Farm Managers and Rural Appraisers* 77: 60-79.
- Langemeier, M.R., E.A. Yeager, and D. O'Brien. 2014. "Cost Efficiency and Feed Grain Production in Kansas." *Journal of Farm Managers and Rural Appraisers* 77: 229-239.
- Yeager, E.A. and S.A. Stutzman. 2014. "Deer Creek Farms: Tradition into the Future." *American Journal of Agricultural Economics* 96(2): 598-605 doi:10.1093/ajae/aat108.
- Yeager, E.A. and M.R. Langemeier. 2013. "Economic Efficiency and Downside Risk." *Applied Economics* 45(36): 5012-5020. DOI: 10.1080/00036846.2013.808313.
- Barnard, F.L., E.A. Yeager, and A. Miller. 2013. "Repayment Capacity Sensitivity Analysis

Using Purdue Farm Financial Analysis Spreadsheet.” *Journal of the American Society of Farm Mangers and Rural Appraisers* 76: 88-99.

Barnard, F.L., E.A. Yeager, and A. Miller. 2013. “New Features Added to the Purdue Farm Financial Analysis Spreadsheet.” *Journal of the American Society of Farm Mangers and Rural Appraisers* 76: 74-87.

Barnard, F.L. and E.A. Yeager. 2013. “The Perfect Storm: A Case Study Illustrating How a Series of Events Led One Farm Operator to Develop a Risk Management Plan that Includes a Lender’s Perspective.” *Journal of the American Society of Farm Mangers and Rural Appraisers* 76: 19-38.

Yeager, E.A. and M.R. Langemeier. 2011. “Productivity Divergence Across Kansas Farms.” *Agricultural and Resource Economics Review* 40(2): 282-292.

Yeager, E.A. and A.M. Featherstone. 2011. “Impact of Changes in Energy Input Prices on Ethanol Importation and Prices.” *Journal of Agribusiness* 29(2): 181-199.

Yeager, E.A. and M.R. Langemeier. 2009. “Measuring Sustained Competitive Advantage for a Sample of Kansas Farms.” *Journal of the American Society of Farm Mangers and Rural Appraisers* 72: 112-123.

#### ***Extension Reports***

Barnard, F.L. and E.A. Yeager. 2013. “Preparing a Projected Cash Flow Statement.” Purdue Extension, Agricultural Economics, EC-616-W.  
[https://mdc.itap.purdue.edu/item.asp?Item\\_Number=EC-616-W](https://mdc.itap.purdue.edu/item.asp?Item_Number=EC-616-W).

Barnard, F. and E. Yeager. 2013. “The Role of Community Banks in Rural Indiana.” Purdue Extension, Center for Rural Development, EC-768-W.  
<http://extension.purdue.edu/extmedia/EC/EC-768-W.pdf>.

#### ***Peer Reviewed Conference Proceedings***

Griffin, T.W., L.S. Traywick, and E.A. Yeager. 2020. “Farmers’ adoption path of agricultural technology and associated financial implications by farm operator generation.” 2020 Agricultural Symposium: The Roots of Agricultural Productivity Growth Federal Reserve Bank of Kansas City.  
[https://www.kansascityfed.org/en/research/~/link.aspx?\\_id=66E33B37EC9E448F870AEA60F318F1E9&\\_z=z](https://www.kansascityfed.org/en/research/~/link.aspx?_id=66E33B37EC9E448F870AEA60F318F1E9&_z=z).

Griffin, T.W. and E.A. Yeager. 2019. “How quickly do farmers adopt technology? A duration analysis.” *Precision agriculture '19*. Ed. J.V. Stafford. 12<sup>th</sup> European Conference on Precision Agriculture. Pp 843-849. [https://doi.org/10.3920/9780-90-8686-888-9\\_104](https://doi.org/10.3920/9780-90-8686-888-9_104).

Griffin, T.W., E.A. Yeager, and G. Ibendahl. 2019. “Adoption of Precision Agriculture Technology.” 22<sup>nd</sup> *International Farm Management Congress*, Grand Chancellor Hotel, Launceston, Tasmania, Australia.

### **Web Content**

Farm Risk Resources. 2014. [www.farmriskresources.com](http://www.farmriskresources.com) developed by E.A. Yeager, M. Boehlje, M.R. Langemeier, and J. Mintert.

### **Popular Press Articles**

Langemeier, M. and E. Yeager. 2019. "The Incidence of Financial Stress on Kansas Farms." *farmdoc daily* (9):227. Department of Agricultural and Consumer Economics, University of Illinois at Urbana-Champaign, December 4, 2019. Available at: <https://farmdocdaily.illinois.edu/2019/12/the-incidence-of-financial-stress-on-kansas-farms.html>.

Langemeier, M. and E. Yeager. 2018. "Operating Profit Margin Benchmarks." *farmdoc daily* (8): 159. Department of Agricultural and Consumer Economics, University of Illinois at Urbana-Champaign, August 24, 2018. Available at: <https://farmdocdaily.illinois.edu/2018/08/operating-profit-margin-benchmarks.html>.

Yeager, E.A. and F.L. Barnard. 2017. "Weigh the Alternatives." *Ag Banking* 5(3): 12-14.

Yeager, E.A. and F.L. Barnard. 2017. "Measure Repayment Capacity." *Ag Banking* 5(2): 8-10.

Yeager, E.A. and F.L. Barnard. 2017. "Pin Down the Possibilities." *Ag Banking* 5(1): 12-14.

Langemeier, M. and E. Yeager. 2016. "International Benchmarks for Wheat Production." *farmdoc daily* (6): 181, Department of Agricultural and Consumer Economics, University of Illinois at Urbana-Champaign, September 23, 2016.

Barnard, F. and E. Yeager. 2015. "Stress Testing Ag Loans." *The Show-Me Banker*. Liberty, MO, US: Missouri Independent Bankers Association.

Barnard, F. and E. Yeager. 2015. "Repayment Sensitivity Analysis for Agricultural Loans." *Illinois Banker* 100: 4-5.

Barnard, F. and E. Yeager. 2015. "How Sensitive is Your Ag Portfolio?" *Ag Banking* 3(1): 8-11.

Yeager, E. and K. Childres. 2014. "What Your Customer Wants." *AgriMarketing* 52(7): 50.

Yeager, E. and K. Childres. 2014. "What Your Customer Thinks." *AgriMarketing* 52(2): 23.

Hedge, K., E. Yeager, and D. Widmar. 2014. "Simple Market Segmentation." *AgriMarketing* 52(1): 20.

Barnard, F. and E. Yeager, E. 2013. "Just How Sensitive is Your Client's Repayment Capacity." *Ag Banking* 1(3):6-9.

Yeager, E. and F. Barnard. 2013. "Measuring Farm Financial Performance." *Ag Banking* 1(2):10-11.

Langemeier, M., M. Boehlje, K. Foster, E. Yeager, and T. Baker. 2012. "Managing in Times of Financial Stress." *Indiana Soybean and Corn Review*. Fall 2012: 14-15.

## **PRESENTATIONS**

### ***Select Presented Papers, Posters, and Presentations***

Nelson, N., E. Carver, P. Tomlinson, K. Roozeboom, G. Kluitenberg, D. Presley, J. Williams, and E. Yeager. 2020. "Balancing agronomic and environmental outcomes with the 4Rs of phosphorous management." Selected paper presented at the ASA-CSSA-SSSA Joint Annual Meeting, November 2020.

Ofori, E. E. Yeager, and B. Briggeman. 2020. "Agricultural cooperative mergers and efficiency gains: An ex-ante analysis." Selected paper presented at the Agricultural and Applied Economics Association Annual Meeting, August 2020.

Ofori, E., E. Yeager, and B. Briggeman. 2020. "Agricultural Cooperative Mergers and Efficiency Gains: An Ex-Ante Analysis." Selected paper presented at the Southern Agricultural Economics Association Annual Meeting, Louisville, KY, February 2020.

Griffin, T.W., E.A. Yeager, and E. Ofori. 2019. "Time-to-adopt duration analyses of agricultural technology: What's influencing farmers' adoption decisions? In Karl Behrendt and Dimitrios Pappas, editors, proceedings of the INFER Workshop on Agri-Tech Economics 18<sup>th</sup>-19<sup>th</sup> October 2019, Harper Adams University, Newport, United Kingdom. Harper Adams University, Global Institute for Agri-Tech Economics, Land, Farm and Agribusiness Management Department.

Bergtold, J.S., E. Yeager and A. Nalunga. 2019. "Farm Efficiency Under Risk: How Does Risk Influence the Efficiency Frontier?" Selected poster presented at the Agricultural and Applied Economics Association Annual Meeting, Atlanta, GA, July 20 – 22, 2019.

Griffin, T.W., A. Shanoyan, E.A. Yeager, and G. Ibendahl. 2019. "Agricultural Technology Adoption Path of Kansas Farms." AIM American Society of Agricultural and Biological Engineers, Boston, MA. July 7-10, 2019.

Griffin, T.W., G. Ibendahl, E.A. Yeager, and A. Shanoyan. 2019. "Digital Agriculture as a Risk Management Strategy." National Farm Business Management Conference. Sheboygan, WI. June 9-13, 2019.

McAllister, K., C. Wilson, E. Yeager, and A. Featherstone. 2018. "Evaluation of Dealer Financing Program Delinquencies." Selected presentation at the NC-1177 annual meeting in St. Louis, MO.

Carls, E., G. Ibendahl, T. Griffin, E. Yeager. 2018. "Factors Affecting Net Farm Income." Presentation at the Risk and Profit Conference, Department of Agricultural Economics, Kansas State University, Manhattan, KS.

O'Brien, D., E. Yeager, A. Barnaby, and D. Holaday. 2018. "The VSR Track Record for 2018 Kansas HRW Wheat Futures." Presentation at the Risk and Profit Conference, Department of Agricultural Economics, Kansas State University, Manhattan, KS.

Pates, N.J. and E.A. Yeager. 2018. "An Analysis of Hard Red Winter Wheat Convergence in Local Delivery Points." Selected poster presentation at Agricultural and Applied Economics Association Annual Meeting, Washington, D.C.

Yeager, E.A. 2018. "Managing Risk in Today's Environment." Presentation at KFMA Professional Development Meetings in Salina, KS.

Carls, E., T. Griffin, G. Ibendahl, E. Yeager. 2018. "Transition from Conventional to Organic Production." Selected paper presentation at Western Agricultural Economics Association Annual Meeting, Anchorage, AK.

Yeager, E.A. and T.W. Griffin. 2018. "Adoption of Precision Agriculture Technology: An Analysis of Kansas Farms." Poster presentation at agribenchmark Cash Crop Conference in Beijing, China.

Yeager, E.A. 2018. "Soybean Trends in the United States." Presentation at agribenchmark Cash Crop Conference in Beijing, China.

Griffin, T.W. and E.A. Yeager. 2018. "Adoption of Precision Agriculture Technology: A Duration Analysis." In proceedings of the 14<sup>th</sup> International Conference on Precision Agriculture (unpaginated, online). Monticello, IL: International Society of Precision Agriculture.

Yeager, E.A. and C. O'Brien. 2017. "Examining the Efficiency and Profitability of Kansas Farms from 2005-2015." Selected paper presented at the NC-1177 Agricultural Finance Meeting, Minneapolis, MN.

O'Brien, D., E. Yeager, A. Barnaby, and K. Shull. 2017. "Non-Convergence & Variable Storage Rates in CME Kansas HRW Wheat Futures." Presentation at the Risk and Profit Conference, Department of Agricultural Economics, Kansas State University, Manhattan, KS.

Bergtold, J.S., E. Yeager, M. Rezac and C. McCollum. "Summer Academy in Sustainable Bionergy: An Assessment of a Multidisciplinary Research Internship Program at the Undergraduate Level." Poster presented at the 2017 Western Education and Research Activities Committee on Agribusiness (WERA-72) Annual Meeting, Boise Idaho, June 12 – 13, 2017.

Featherstone, A.M. and E.A. Yeager. "Maintaining Working Capital and Restructuring Debt." Presented at the Agricultural Agent Update, Ness County Fairgrounds, Ness City, KS, November 16, 2016.

Featherstone, A.M. and E.A. Yeager. "Maintaining Working Capital and Restructuring Debt." Presented at the Agricultural Agent Update, Lyon County Fairgrounds, Emporia, KS, November 15, 2016.

O'Brien, C. and E.A. Yeager. 2016. "Reductions in Working Capital and Resulting Burn Rates for Producers." Presentation at the Risk and Profit Conference, Department of Agricultural Economics, Kansas State University, Manhattan, KS.



Bergtold, J.S., E.A. Yeager, and T.W. Griffin. 2016. "Academic, Demographic and Spatial Factors in the Classroom Affecting Student Performance in Principles of Agricultural Economics Courses." Selected paper presented at the Agricultural and Applied Economics Association Annual Meetings, Boston, MA.

Downey, W.S., M.A. Gunderson, L.M. Higgins, A.J. Johnson, K.K. Litzenberg, and E.A. Yeager. 2016. "The Use of Real World Business Cases as Teaching Tools." Selected track session presented at the Agricultural and Applied Economics Association Annual Meetings, Boston, MA.

Wetzstein, M.E., E.A. Yeager, G.J. Colson, and A.D. Spaulding. 2016. "Rejuvenating the Battered Exhausted Abused Teacher (BEAT)." Selected track session presented at the Agricultural and Applied Economics Association Annual Meetings, Boston, MA.

Bergtold, J.S. and E.A. Yeager. 2016. "Spatial Dynamics in the Classroom: Does Where You Sit Matter?" Presented at the 2016 WERA-72 Annual Meeting, Fort Collins, CO, June 5 - 7, 2016.

Yeager, E.A. 2016. "Relevance and Perspectives for Precision Crop Production (U.S. Perspective)." Presentation at the *agri benchmark* Cash Crop Conference, Bangkok, Thailand.

Yeager, E.A. 2016. "Economics of Corn Production." Presentation at the *agri benchmark* Cash Crop Conference, Bangkok, Thailand.

Yeager, E.A. 2016. "Managing Risk in Today's Agricultural Environment." Webinar presented through and available on [agmanager.info](http://agmanager.info).

Yeager, E.A. 2015. "Managing Risk in Today's Environment." Presentation at the Risk and Profit Conference, Department of Agricultural Economics, Kansas State University, Manhattan, KS.

Yeager, E.A. and A. Zissimopoulos. 2015. "Student Performance and Perception of Course Transformation." Selected paper presented at the Agricultural and Applied Economics Association Annual Meetings, San Francisco, CA.

Yeager, E.A. 2015. "Lessons Learned from a Study Abroad." Presentation at the WERA-72 Annual Meeting, Las Vegas, NV.

Yeager, E., M. Boehlje, and J. Mintert. 2015. "Managing Farm Risk with Farm Risk Resources." Presentation at Commodity Classic, Phoenix, AZ.

Yeager, E.A. 2015. "Effective Use of Market Segmentation." Presentation at the Land O'Lakes Executive Agribusiness Program, West Lafayette, IN.

Yeager, E. 2014. "Customer Segmentation and Building Your Brand." Presentation at the Corn States Premier Solutions Business Excellence Fellowship, West Lafayette, IN.

Yeager, E.A. 2014. "Building and Understanding Your Brand." Presentation at the Land O'Lakes Executive Agribusiness Program, Minneapolis, MN.

Yeager, E.A., W.S. Downey, and D.A. Widmar. 2014. "Syngenta: Changing a Global Company." Presentation during the Harvard-Style Case Study Workshop at the International Food and Agribusiness Management Association Scientific Research Symposium, Cape Town, South Africa.

Yeager, E.A. 2014. "Sales and Marketing Integration; Segmenting Customers in Your Market." Presentation at the Land O'Lakes Executive Agribusiness Program, West Lafayette, IN.

Yeager, E., M. Boehlje, and J. Mintert. 2014. "Planning for the Unexpected: Managing Risk in an Uncertain Environment." Presentation at Commodity Classic, San Antonio, TX.

Yeager, E. 2014. "Marketing and Sales." Presentation at the Corn States Premier Solutions Business Excellence Fellowship, West Lafayette, IN.

Gray, A. and E. Yeager. 2014. "Strategy: Concepts and Applications." Presentation at the Agricultural Retailers Association Management Academy, West Lafayette, IN.

Langemeier, M. and E. Yeager. 2014. "Perceived versus Actual Competitive Advantage." Selected paper presented at the Southern Agricultural Economics Association Annual Meeting, Dallas, TX, February 1-4, 2014.

Yeager, E. 2014. "Risk Management Program Update." Presentation at the Center for Commercial Agriculture Advisory Council Annual Meeting, West Lafayette, IN.

Yeager, E. 2013. "Sharpen Your Credit Analysis Skills." Presentation at the 2013 ABA National Agricultural Bankers Conference, Minneapolis, MN.

Yeager, E. 2013. "Communicating the Benefits around Crop Services." Presentation at the National Conference for Agribusiness, West Lafayette, IN.

Yeager, E. and W.S. Downey. 2013. "Syngenta: Changing a Global Company." Case Discussion at Agribusiness Leadership Plus, West Lafayette, IN.

Yeager, E. and W.S. Downey. 2013. "Syngenta: Changing a Global Company." Case Discussion at Midwest Food and Agribusiness Executive Seminar, West Lafayette, IN.

Yeager, E. 2013. "U.S. Agriculture and Finance." Presentation at the Purdue-China Joint Program in Agribusiness Management, West Lafayette, IN.

Yeager, E.A. and S.A. Stutzman. 2013. "Deer Creek Farms: A Case Study Illustrating Strategic Risk Management in Agriculture." Invited paper session featuring selected case studies presented at the Agricultural and Applied Economics Association Conference, Washington, D.C.

Yeager, E. and M. Langemeier. 2013. "Risk Adjusted Cost Efficiency Indices." Paper presented

at the 2013 International Farm Management Association Conference, Warsaw, Poland.

Yeager, E. and M. Boehlje. 2013. "Strategic Risk Management." Presentation at the Top Farmer Crop Workshop, West Lafayette, IN.

Yeager, E. 2013. "Integrated Risk Management Initiative." Presentation at the National Farm Business Management Conference, Overland Park, KS.

Gloy, B. and E. Yeager. 2013. "Risk Management for Agricultural Farms." Presentation at the 2013 Production Agriculture Roundtable, West Lafayette, IN.

Boehlje, M., B. Gloy, and E. Yeager. 2013. "Farming in the New Normal: Managing Risks for the Long Haul." Presentation at the Indiana Livestock, Forage & Grain Forum, Indianapolis, IN.

Langemeier, M.R., E.A. Yeager, and D. O'Brien. 2013. "Cost Efficiency and Feed Grain Production in Kansas." <http://purl.umn.edu/142394>. Selected paper presented at the Southern Agricultural Economics Annual Meeting, Orlando, FL.

Yeager, E.A. 2013. "Indiana Soybean Alliance & Purdue Center for Commercial Agriculture *Integrated Risk Management Initiative*." Presentation at the Center for Commercial Agriculture Advisory Council Meeting, West Lafayette, IN.

Yeager, E.A. and M.R. Langemeier. 2012. "Economic Efficiency Adjusted for Risk Preferences." <http://purl.umn.edu/124012>. Selected paper presented at the Agricultural and Applied Economics Association Conference, Seattle, WA.

Patrick, G., C. Alexander, and E. Yeager. 2012. "Past and Current Risk Management by TFCW Participants." Presentation at the Top Farmer Crop Workshop, West Lafayette, IN.

Yeager, E.A. and M.R. Langemeier. 2012. "Economic Efficiency and Downside Risk." Selected paper presented at the Western Agricultural Economics Association Conference, Park City, UT.

Yeager, E.A. 2011. "Excel Pre-Session." Led session at Management, Analysis, & Strategic Thinking (MAST), Manhattan, KS.

Lambert, D.K., E.A. Yeager, and M.R. Langemeier. 2011. "Agricultural Productivity at the National, State, and Farm Level." Paper presented at the Risk and Profit Conference, Manhattan, KS.

Yeager, E.A. 2011. "Perspective of a Recent Hire." Presented during the Organized Symposia "Navigating the Job Search Process" at the AAEE Annual Meeting, Pittsburgh, PA.

Bergtold, J.S., E.A. Yeager, and A.M. Featherstone. 2011. "Sample Size and Robustness of Inferences from Logistic Regression in the Presence of Nonlinearity and Multicollinearity." <http://purl.umn.edu/103771>. Selected paper presented at the Agricultural and Applied Economics Association Conference, Pittsburgh, PA.

Yeager, E.A. and A.M. Featherstone. 2011. "Impact of Changes in Energy Input Prices on Ethanol Importation and Prices." <http://purl.umn.edu/104026>. Selected paper presented at the Agricultural and Applied Economics Association Conference, Pittsburgh, PA.

Yeager, E.A. and M.R. Langemeier. 2010. "Productivity Divergence Across Kansas Farms." <http://purl.umn.edu/61174>. Selected poster presented at the Agricultural and Applied Economics Association Conference, Denver, CO.

Yeager, E.A. and M.R. Langemeier. 2009. "Productivity Divergence Across Kansas Farms." Paper presented at the Risk and Profit Conference, Manhattan, KS.

Yeager, E.A. and M.R. Langemeier. 2009. "Benchmarking Recommendations Using a Sample of Kansas Farms." Selected paper presented at the International Farm Management Association Conference, Bloomington, IL.

O'Brien, D., M. Woolverton, L. Maddy, V. Pozo, J. Roe, J. Tajchman, and E.A. Yeager. 2008. "A Case Study of the Impact of Bioenergy Development Upon Crop Production, Livestock Feeding, and Water Resource Usage in Kansas." <http://purl.umn.edu/6432>. Selected paper presented at the American Agricultural Economics Association Conference, Orlando, FL.

#### ***Staff Papers and Newsletters***

Langemeier, M. and E. Yeager. 2020. "Persistence in Financial Performance." Cross-posted at Kansas State University [agmanager.info](http://agmanager.info) and Purdue University Center for Commercial Agriculture <https://ag.purdue.edu/commercialag/home/sub-articles/2020/10/persistence-in-financial-performance/>

Langemeier, M. and E. Yeager. 2020. "Operating Profit Margin Benchmarks." Cross-posted at Kansas State University [agmanager.info](http://agmanager.info) and Purdue University Center for Commercial Agriculture <https://ag.purdue.edu/commercialag/home/resource/2020/10/operating-profit-margin-benchmarks/>

Griffin, T.W., E.A. Yeager, A. Shanoyan, and G. Ibendahl. 2019. "The KFMA Operator Database: A short note on age and experience of Kansas farmers." Kansas State University, Department of Agricultural Economics, Extension Publication. <https://www.agmanager.info/kfma/research-articles/kfma-operator-database-short-note-age-and-experience-kansas-farmers>.

Griffin, T.W. and E.A. Yeager. 2019. "How Quickly do Farmers Adopt Technology? A KFMA Analysis." Kansas State University, Department of Agricultural Economics, Extension Publication. <https://www.agmanager.info/machinery/precision-agriculture/how-quickly-do-farmers-adopt-technology-kfma-analysis>.

Langemeier, M. and E. Yeager. 2018. "Operating Profit Margin Benchmarks." Cross-posted at Kansas State University [agmanager.info](http://agmanager.info) and Purdue University Center for Commercial Agriculture. <http://agmanager.info/finance-business-planning/financial-statements-ratios/operating-profit-margin-benchmarks> and <https://ag.purdue.edu/commercialag/Documents/Resources/Finance/Financial->

[Analysis/operating%20profit%20margin%20benchmarks%20-%20cca%20web%20site.pdf](#).

Langemeier, M. and E. Yeager. 2018. "Persistence in Financial Performance." Cross-posted at Kansas State University [agmanager.info](http://agmanager.info) and Purdue University Center for Commercial Agriculture. <http://agmanager.info/finance-business-planning/financial-management/persistence-financial-performance> and <https://ag.purdue.edu/commercialag/Documents/Resources/Finance/Financial-Analysis/Persistence%20of%20Financial%20Performance%20FINAL%20.pdf>.

Yeager, E.A. 2016. "Managing Financial Risk in Today's Environment." Kansas State University, Department of Agricultural Economics, Kansas Farm Management Association (KFMA) E-Newsletter. <http://agmanager.info/kfma/newsletters/march-2016>.

Morris, C., E. Yeager, K. Dhuyvetter, and G. Regier. 2016. "Management Factors: What is Important, Costs, Yields, Prices, or Production Practices?" Kansas State University, Department of Agricultural Economics, Extension Publication.

Yeager, E.A., M.R. Langemeier, and T. Xia. 2011. "Impact of Tillage System on Input Demands for Farms." Kansas State University, Department of Agricultural Economics, Staff Paper No. 12-01, August.

## **GRANTS RECEIVED**

### ***Research and Extension Grants \$2,440,541.13***

Foundation for Food and Agriculture Research (FFAR), 2019 Seeding Solutions: Addressing Challenges in Food and Agriculture Funding Opportunity, "Sustainable phosphorous management with enhanced soil health." Total FFAR Award: \$490,541.13; Total Matching Funds: \$500,000; Total Award Amount: \$990,541.13. 2020-2025. PI: N. Nelson. Co-PIs: G. Hettiarachchi, G. Kluitenberg, D. Presley, K. Roozeboom, P. Tomlinson, and E.A. Yeager

National Resources Conservation Service (NRCS), "Decreasing dissolved phosphorous loss and building soil health with multipurpose conservation systems." Total Award Amount: \$1,000,000. 2020-2024. PI: N. Nelson. Co-PIs: G. Kluitenberg, D. Presley, K. Roozeboom, P. Tomlinson, and E.A. Yeager

Indiana Soybean Alliance, *Strategic Risk Initiative Project – Phase I*, 2012-2013 \$250,000, Principal Investigator, Co-PIs Michael Boehlje, Jim Mintert, Tim Baker

Indiana Soybean Alliance, *Integrated Risk Management Initiative*, 2013-2014 \$200,000, Principal Investigator, Co-PIs Michael Boehlje, Jim Mintert, Tim Baker, Michael Langemeier

### ***Teaching Related Grants \$25,150 (Principal Investigator and used to support Purdue University NAMA)***

Dow AgroSciences, Aid-to-Education Fund, 2014 \$2,500, 2013 \$2,500, 2012 \$2,500.

Monsanto, 2014 \$1,000, 2013 \$1,000, 2012 \$600.

Halderman Farm Management, 2014 \$350, 2013 \$350, 2012 \$350.

Beck's Hybrids, 2014 \$250, 2013 \$250, 2012 \$250.

JBS United, 2014 \$750, 2013 \$750, 2012 \$500.

Purdue Agricultural Council Grant, 2014 \$2,000.  
 CHS Corporate Citizenship, 2014 \$1,000.  
 Smith Implements, Inc., 2014 \$500.  
 Indiana Trail Riders Association, 2014 \$150.  
 1<sup>st</sup> Source Bank, 2014 \$250.  
 Mid Country Media, Inc. / Farm World, 2013 \$1,500, 2012 \$1,500.  
 CGB Enterprises, Inc., 2012 \$600.  
 Kokomo Grain, 2012 \$750.  
 Mid-America NAMA Chapter, 2012 \$2,000.  
 CHS Foundation, 2012 \$1,000.

## **GRANTS UNDER REVIEW**

### **SERVICE**

#### ***Departmental Committees and Service***

Advising (25-35 undergraduates per semester)	2015-Present
National NACTA Agribusiness Case Study Competition Judge	2018
Prospective Student Visits and Transfer Student Enrollments	2015-Present
Departmental Faculty/Staff Search Committees (4)	2015-Present
State FFA Agribusiness Case Study Competition Judge	2015-Present
Faculty Staffing Committee	2014
National Agri-Marketing Association (NAMA) Advisor	2012-2014
Honors Program Coordinator	2012-2014
Micro Prelim Committee	2012-2014
Departmental Publications Reviewer	2012-2014
Seminar Committee	2012-2014
4-H Round-Up Career Day Presenter and Liaison	2012-2014
Farm Tour – Worked with Hal and Ty Brown / Windy Lane Farms	2013
Outstanding Master Thesis Committee	2012
Hoosier Agriculture and Science Academy Presenter	2012

#### ***College and University Committees and Service***

Ag Student Council Advisor	2016-Present
Academic Standards Committee (co-chair)	2015-Present
College of Agriculture: Honors Committee	2012-2014
Agricultural Research at Purdue Hatch Project Reviewer	2013
AgSEED Grant Proposal Reviewer	2013

#### ***Professional Service***

Past-Chair for Agricultural Finance and Management (AFM) Section AAEA	2018-2019
Past-Chair for NC-1177	2018-2019
Topic Chair for Agricultural Finance Selected Papers WAEA	2018-2019
Chair for Agriculture, Finance and Management (AFM) Section AAEA	2017-2018
Chair for NC-1177	2017-2018
Past-Chair for Teaching, Learning and Communication (TLC) Section AAEA	2017-2018
Chair-Elect for NC-1177	2016-2017
Chair-Elect for Agriculture, Finance and Management (AFM) Section AAEA	2016-2017

Chair for Teaching, Learning and Communication (TLC) Section AAEA	2016-2017
USDA Grant Reviewer	2016, 2018
Editor of <i>Journal of Applied Farm Economics</i>	2015-Present
Chair-Elect for Teaching, Learning and Communication (TLC) Section AAEA	2015-2016
Track Chair for International Conference of Agricultural Economists	2015
Topic Leader for AAEA Risk and Uncertainty Section	2013-2014
Moderator and Abstract Reviewer for AAEA and WAEA	
Manuscript Reviewer for <i>Agriculture</i> , <i>Agriculture Finance Review</i> , <i>American Journal of Agricultural Economics</i> , <i>Applied Economics</i> , <i>International Food and Agribusiness Management Review</i> , <i>Journal of Agricultural and Applied Economics</i> , and <i>Journal of Food Distribution Research</i>	
Reviewed book proposal for Springer, India, Life Sciences.	