

Leah J. Tsoodle

566 S. Cemetery Road ♦ Haskell, TX 79521
Phone: (785) 630-1999 ♦ Email: ltsoodle@gmail.com

Education

PhD in Agricultural Economics

Kansas State University, Manhattan, Kansas

Bachelor of Science in Agricultural Economics

Texas Tech University, Lubbock, Texas

Accreditations

Certified Public Accountant

Professional Experience

Tsoodle Consulting, Owner

Haskell, Texas

2016-Present

- Accounting and tax services for varied client base.
- Survey consulting and data analysis for government agencies.
- Fitness and nutrition consulting for varied client base.
- Proficient in SAS, STATA, SQL, EXCEL, ACCESS, SPSS, ARCGIS, LOTUS, MS PRO
- Experience in R, TABLEAU, DBASE

Land Use Survey Office (LUSO), Director

Kansas State University, Manhattan, Kansas

1999-Present

- Collect, analyze, and evaluate data for the State of Kansas Departments of Revenue (KDOR) and Agriculture (KDA).
- Conduct research projects for KDOR and KDA.
- Serve as the communication hub between KDOR, KDA, legislators, and Kansas State University.
- Grant writer, coordinator, and principal investigator.
- Develop data visualization presentations for tax specialists, legislators, and other stakeholders in land valuation and taxation.
- Create, conduct, and publish multiple survey instruments annually in the areas of land values, leasing, rural development, and farm management. Research may be found at <http://www.agmanager.info/land-leasing/land-buying-valuing/land-use-value-research>.
- Maintain information technology infrastructure and security.
- Develop database structure for all LUSO data.
- Organize media interaction for published research.
- Develop and give presentations as needed.
- Hire, manage, train, and evaluate office staff for the LUSO.
- Serve on graduate student advisory committees.

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Bartlett Cooperative Association, Controller Bartlett, Kansas

1998-1999

- Compiled and presented monthly financial statements to the seven-person Board of Directors.
- Set and maintained all accounting procedures and functions.
- Supervised and trained office staff of ten, including four employees in satellite offices.
- Organized and maintained records, supplies, scheduling, equipment, and records.
- Supervised auditors, decreasing audit cost by 50%.

Plains Cotton Cooperative Association (PCCA) Lubbock, Texas

Member Accounting Supervisor

1992-1997

- Designed and implemented accounting and inventory software.
- Wrote multiple programs for company use, such as the client software usage billing program.
- Increased customer base by 15% and decreased customer audit bills by 10%.
- Trained and supported customers with both in-house and other software.
- Managed and filed IRS payroll data for all customers.
- Educated stakeholders on risk management, financing, supply chain management, and contracts.

Service Experience

- Peer-reviewer for *Land Economics*, *Agricultural Finance Review*, *Journal of Agricultural and Resource Economics*, *Journal of Agricultural Economics*, *Journal of Agricultural and Applied Economics*, *Journal of Housing*, and *Real Estate Economics*.
- Economic Development Group collaborator for small business funding, 2016-Present.
- Judge extemporaneous speech contests for Kansas FFA.
- Focus group leader regarding legislative communication in Washington, D.C.
- Co-host annual community festival fitness event, 2013-2021.

Current Professional Memberships

- Texas Society of Certified Public Accountants

Grant Funding Received

- Information Network of Kansas Tax Tool Development grant, 2021 – \$224,366.
- Center for Engagement and Community Development mentorship grant, 2021 – \$2,000.
- Kansas Department of Revenue, 2020 – Present, \$161,111/year. Renewable biannually.
- Kansas Department of Revenue, 1999 – 2014, \$79,000/year.

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Grant Funding Received (continued)

- Kansas Department of Agriculture, 2020 – Present, \$48,710/year. Renewable biannually.
- USDA Risk Management Agency, Water Analysis Risk Assessment Tool, 2007 – \$698,952.
- Graham County and Center for Engagement and Community Development funded grant, 2013 – \$2,877.
- Center for Engagement and Community Development and City of Burlingame funded grant, 2012 – \$2,500.
- Center for Engagement and Community Development in USDA RBOG funded grant, 2008 – \$50,000.
- Postdoctoral NRI grant funding, 2008 – \$65,000.
- HUD Predissertation grant, 2004 – \$15,000.

Refereed Journal Articles

- Vestal, M., K. Thompson, B. Guerrero, B. Golden, G. Marcillo, and L. Tsoodle. “The Impact of Water Availability on Land Values in Kansas.” *Agricultural Water Management*, December 2022, pending.
- Ramirez, J., Miller-Klugesherz, J., Carver, R., Tsoodle, L., Blair, E., Scheufler, L. “The 2021 Kansas Rural Grocery Survey: Reevaluating Extension’s Role in Rural Grocery Issues, submitted to *The Journal of Extension*, November 2022.
- Tsoodle, L., and T. Turner. “Property Taxes and Residential Rents.” *Real Estate Economics*, Spring 2008, 36(1): 63-80.
- Boland, M., B. Golden, and L. Tsoodle. “Agency Theory Issues in the Food Processing Industry.” *Journal of Agriculture and Applied Economics*. 2008, 40(2): 623-634.
- Tsoodle, L., A. Featherstone, and B. Golden. “Combining Hedonic and Negative Exponential Techniques to Estimate the Market Value of Land.” *Agricultural Finance Review*, Fall 2007, 67(2): 225-239.
- Tsoodle, L., B. Golden, and A. Featherstone. “Factors Influencing Kansas Agricultural Farm Land Values.” *Land Economics*, February 2006, 82(1): 124-139.
- Golden, B., L. Tsoodle, O. Odeh, and A. Featherstone. “Determinants of Agricultural Economic Faculty Salaries: A Quarter of a Century Later.” *Review of Agricultural Economics*, Summer 2006, 28(2): 254-261.

Other Research/White Papers/Abstracts/Seminars

- Tsoodle, L. and X. Li. “Production Input Cost Survey in Kansas.” Kansas State University, Department of Agricultural Economics Release, January, 2023.
- Tsoodle, L. and X. Li, Kansas Custom Rates Report, Department of Agricultural Economics and Kansas Department of Agriculture Release, April 2022.
- Tsoodle, L. and Li, X., 2021 Irrigated Crop Leasing Arrangements in Kansas, Department of Agricultural Economics Release, March 2022.
- Li, X. and L. Tsoodle, Bluestem Pasture Report, Department of Agricultural Economics and Kansas Department of Agriculture Release, June 2021.

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Other Research/White Papers/Abstracts/Seminars (continued)

- Featherstone, A. and Tsoodle, L., Agricultural Landlord Net Income Under Alternative Tax Computation Methods-An Update, Department of Agricultural Economics and Kansas Department of Agriculture Release, April 2020.
- Featherstone, A. and Tsoodle, L., Agricultural Landlord Net Income Under Alternative Tax Computation Methods, Department of Agricultural Economics and Kansas Department of Agriculture Release, February 2020.
- Tsoodle, L. and X. Li, Kansas Custom Rates Report, Department of Agricultural Economics and Kansas Department of Agriculture Release, June 2020.
- Tsoodle, L. and Li, X., 2020 Non-Irrigated Crop Leasing Arrangements in Kansas, Department of Agricultural Economics and Kansas Department of Agriculture Release, November 2020.
- Tsoodle, L. and Li, X., 2019 Fence Material and Construction in Kansas, Department of Agricultural Economics and Kansas Department of Agriculture Release, May 2020.
- Tsoodle, L. and Li, X., 2019 Pasture Leasing Arrangements in Kansas, Department of Agricultural Economics and Kansas Department of Agriculture Release, March 2020.
- Li, X. and L. Tsoodle, Bluestem Pasture Report, Department of Agricultural Economics and Kansas Department of Agriculture Release, June 2019.
- Tsoodle, L. and X. Li, "Production Input Cost Survey in Kansas." Kansas State University, Department of Agricultural Economics Release, February 20, 2019.
- Tsoodle, L. 2017 Irrigation Equipment Cost Survey in Kansas, Department of Agricultural Economics Release, January 22, 2019.
- Tsoodle, L. and X. Li, Kansas Custom Rates Report, Department of Agricultural Economics and Kansas Department of Agriculture Release, August 2018.
- Tsoodle, L. and Li, X., 2017 Irrigated Crop Leasing Arrangements in Kansas, Department of Agricultural Economics Release, April 2018.
- Li, X. and L. Tsoodle, Bluestem Pasture Report, Department of Agricultural Economics and Kansas Department of Agriculture Release, August 2017.
- Li, X. and L. Tsoodle, "Results of the 2017 Bluestem Pasture Survey." Presented at the Risk and Profit Conference, 2017.
- Taylor, M. and L. Tsoodle, 2017 Kansas County-Level Cash Rents for Irrigated Cropland, March 2017.
- Tsoodle, L. and Li, X., 2016 Non-Irrigated Crop Leasing Arrangements in Kansas, Department of Agricultural Economics and Kansas Department of Agriculture Release, March 2017.
- Li, X. and L. Tsoodle, "Results of the 2016 Custom Rates Survey." Presented at the Risk and Profit Conference, 2016.
- Li, X. and L. Tsoodle, Kansas Custom Rates Report, Department of Agricultural Economics and Kansas Department of Agriculture Release, July 2016.
- Tsoodle, L., A. Featherstone, M. Taylor, and C. Cretin, "The Proximity of Land to Ethanol Plants Impacts the Sale Price," Selected Paper, CAES & WAEA Joint Annual Meeting, June 2016.
- Tsoodle, L., "Land Use Value Appraisal Demystified," Invited Paper, Kansas County Appraisers Association Annual Conference, June 2016.

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- Featherstone, A. L. Tsoodle, and K. Herbel, "Kansas Property Taxes," Department of Agricultural Economics Release, May 2016. Presentation, Risk & Profit Conference, August 2016.
- Li, X. and L. Tsoodle, Bluestem Pasture Report, Department of Agricultural Economics and Kansas Department of Agriculture Release, January 2016.
- Tsoodle, L. and Li, X., 2015 Pasture Leasing Arrangements in Kansas, Department of Agricultural Economics Release, January 2016.
- Taylor, M. and L. Tsoodle, 2016 Kansas County-Level Cash Rents for Irrigated Cropland, Department of Agricultural Economics Release, February 2016.
- Tsoodle, L. and X. Li, "Preliminary Results of the 2015 Kansas Pasture Leasing Survey." Presented at the Risk and Profit Conference, Manhattan, Kansas, 2015.
- Tsoodle, L. "Workforce Needs for the Agriculture Industry in Kansas," 2015, Published on <http://agriculture.ks.gov/docs/default-source/default-document-library/2015-kda-workforce-needs-assessment-survey-final-report.pdf?sfvrsn=0>
- Tsoodle, L. "Workforce Needs for the Agriculture Industry in Kansas." Presented at 2016 Kansas Governor's Summit on Agricultural Growth.
- Tsoodle, L., B. Golden, and A. Featherstone. "Taxing Kansas Farm Land." Presented at the Risk and Profit Conference, 2015.
- Taylor, M. and L. Tsoodle, 2014/2015 Kansas County-Level Cash Rents for Irrigated Cropland, Department of Agricultural Economics Release, February 2015.
- Dhuyvetter, K., M. Taylor, and L. Tsoodle, 2013/2014 Kansas County-Level Cash Rents for Irrigated Cropland, Department of Agricultural Economics Release, January 2014.
- Tsoodle, L. and Z. Gehr, "Mythbusters: Land Use Value Debunked." Presented at the Risk and Profit Conference, 2012.
- Clark, P. and L. Tsoodle, "Assessing Community Support: A Survey Approach." Presented at the Rural Grocery Summit III, 2012.
- L. Tsoodle, Assessing Community Support for a Grocery Store, Survey conducted and Report written for Burlingame, Kansas, 2012.
- Tsoodle, L., P. Clark, C. Petty, and K. Ross. "Morland Grocery Sustainability Project." Presented at the Rural Grocery Summit II, 2010.
- Schlegel, J. and L. Tsoodle. "Non-Irrigated Farm Crop-Share Leasing Arrangements in Kansas." Kansas State University, Department of Agricultural Economics Staff Paper, September 2011.
- Tsoodle, L., and K. Ross. "Master of Agribusiness 2010 International Tour—Australia and New Zealand." Presented at the 2010 Risk and Profit annual conference.
- Schlegel, J. and L. Tsoodle. "Pasture Leasing Arrangements in Kansas." Kansas State University, Department of Agricultural Economics Staff Paper No. 11-05, November 2010.
- Schlegel, J. and L. Tsoodle. "Fence Construction Cost Survey in Kansas." Kansas State University, Department of Agricultural Economics Staff Paper No. 11-03, November 2010.
- Schlegel, J. and L. Tsoodle. "Production Input Cost Survey in Kansas." Kansas State University, Department of Agricultural Economics, White Paper, November 2010.

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Other Research/White Papers/Abstracts/Seminars (continued)

- Schlegel, J. and L. Tsoodle. "Irrigated Equipment Cost Survey in Kansas." Kansas State University, Department of Agricultural Economics Staff Paper No. 10-01, October 2009.
- Schlegel, J. and L. Tsoodle. "Irrigated Crop Land Leasing Arrangements," Kansas State University, Department of Agricultural Economics Staff Paper No. 09-02, October 2008.
- Clark, P., C. Ruthstrom, K. Ross, K. Chen, D. Proctor, and L. Tsoodle. "Determining Demand and Supply Issues for Rural Grocery Stores: Surveying Owners and Customers." Presented at the Rural Grocery Summit I, 2008.
- Schlegel, J. and L. Tsoodle. "Non-irrigated Crop Land Leasing Arrangements," Kansas State University, Department of Agricultural Economics Staff Paper No. 08-03, May 2008.
- Tsoodle, L., and J. Blake. "Pasture Leasing Arrangements in Kansas." Kansas State University, Department of Agricultural Economics Staff Paper No. 08-01, September 2007.
- Tsoodle, L., and T. Turner. "Property Taxes and Residential Rents: Do Tax Breaks to Farmers Hurt the Urban Poor?" Presented at the 2005 American Real Estate and Urban Economics Association annual conference. Presentation at the 2006 WAEA annual conference.
- Tsoodle, L. "The Impact of Preferential Assessment of Urban Agricultural Land on Housing Affordability." Dissertation, Kansas State University, August 2005.
- Tsoodle, L., A. Featherstone, and B. Golden. "Estimating the Market Value of Agricultural Land in Kansas Using a Combination of Hedonic and Negative Exponential Techniques." Presented at the 2005 NC-1014 annual conference. Golden, B., L. Tsoodle, O. Odeh, and A. Featherstone. "Determinants of Agricultural Economic Faculty Salaries: A Quarter of a Century Later." Presented at the 2005 SAEA annual conference.
- Golden, B., L. Tsoodle, T. Kastens, and B. Vulgamore. "Weather Modification – Facts and Fiction." Presented at the 2004 WAEA annual conference.
- Golden, B. and L. Tsoodle. "Data on Agricultural Land Sales in Kansas." Kansas State University Agricultural Research and Extension publication MF2660, December 2004.
- Garrett, R., L. Tsoodle, and B. Golden. "Irrigated Crop-Share Leasing Arrangements in Kansas." Kansas State University, Department of Agricultural Economics Staff Paper No. 05-01, August 2004.
- Golden, B., L. Tsoodle, and H. Bigge. "Pasture Leasing Arrangements in Kansas." Kansas State University, Department of Agricultural Economics Staff Paper No. 04-01, August 2003.
- Golden, B., L. Tsoodle, and H. Bigge. "Non-Irrigated Crop-Share Leasing Arrangements in Kansas." Kansas State University, Department of Agricultural Economics Staff Paper No. 04-03, August 2003.
- Bigge, H. and L. Tsoodle. "Fence Construction Cost Survey in Kansas." Kansas State University, Department of Agricultural Economics Staff Paper No. 02-11, November 2002.

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- Tsoodle, L. and H. Bigge. "Custom Application Cost Survey in Kansas." Kansas State University, Department of Agricultural Economics Staff Paper No. 02-06, June 2002.
- Bigge, H., L. Tsoodle, and C. Wilson. "Irrigated Crop-Share Leasing Arrangements in Kansas." Kansas State University, Department of Agricultural Economics Staff Paper No. 02-03, March 2002.
- Bigge, H., L. Tsoodle, and C. Wilson. "Irrigated Equipment Cost Survey in Kansas." Kansas State University, Department of Agricultural Economics Staff Paper No. 02-03, March 2002.
- Tsoodle, L. and C. Wilson. "Trends in Kansas Farmland." Kansas State University Agricultural Experiment Station and Cooperative Extension Service publication.
- Tsoodle, L. and C. Wilson. "125 Years of Farmland Values in Kansas." Kansas State University, Agricultural Experiment Station and Cooperative Extension Service, Extension Bulletin MF-2535, September 2001.
- Tsoodle, L. "Brief Analysis of Land Management Fees Across Kansas." Prepared for the Kansas State University Land Use Value Task Force, July 20, 2001.
- Tsoodle, L. and C. Wilson. "Non-Irrigated Crop-Share Leasing Arrangements in Kansas." Kansas State University, Department of Agricultural Economics Staff Paper No. 01-02, February 2001.
- Golden, B., F. Golden, and L. Tsoodle. "Exploring Supply Dynamics in Competitive Markets." Presented at the 2003 SAEA annual conference.
- Golden, B., L. Tsoodle, and T. Kastens. "Landlord Net Income Estimation Under Limited Irrigation." Presented at the 2003 SAEA annual conference.
- Tsoodle, L., B. Golden, and A. Featherstone. "Determinants of Kansas Agricultural Land Values." Presented at the 2003 SAEA annual conference.
- Tsoodle, L. and T. Marsh. "Estimating the Demand for Education: An Empirical Comparison of AIDS and Rotterdam Models." Seminar, Department of Agricultural Economics, Kansas State University, May 2003.
- Tsoodle, L. and C. Wilson. "Methodologies and Data Sources Used in Determining the Landlord's Share of Calendar Year Net Returns for Non-Irrigated Cropland for the Agricultural Land Use Values." Kansas State University, Department of Agricultural Economics, Published annually by the Kansas Department of Revenue Property Valuation Division.
- Tsoodle, L. and C. Wilson. "Methodologies and Data Sources Used in Determining the Landlord's Share of Calendar Year Net Returns for Irrigated Cropland for the Agricultural Land Use Values." Kansas State University, Department of Agricultural Economics, Published annually by the Kansas Department of Revenue Property Valuation Division.
- Tsoodle, L. and C. Wilson. "Methodologies and Data Sources Used in Determining the Landlord Net Rental Income for Pasture and Rangeland for the Agricultural Land Use Values." Kansas State University, Department of Agricultural Economics, Published annually by the Kansas Department of Revenue Property Valuation Division.

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References

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