

CURRICULUM VITAE

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Education

- 2011 Ph.D. in Agricultural and Resource Economics, University of California Berkeley
- 2003 M.Phil. in Land Economy, University of Cambridge
- 2002 B.S. in International, Resource and Consumer Economics, University of Illinois at Urbana-Champaign

Areas of Expertise

Agricultural Policy, Agricultural Finance, Crop Insurance

Current Academic Position

2020-present *Flinchbaugh Agricultural Policy Chair, Associate Professor, and Extension Specialist in Agricultural Policy.* Department of Agricultural Economics, Kansas State University.

Other Professional Experience

- 2014-2020 *Assistant Professor and Mueller Family Sesquicentennial Faculty Fellow in Agribusiness and Farm Management.* Charles H. Dyson School of Applied Economics and Management, Cornell University.
- 2010-2014 *Economist.* Farm and Rural Business Branch, Resource and Rural Economics Division, Economic Research Service, United States Department of Agriculture.
- 2007- 2010 *Consultant.* Pro-Poor HPAI Risk Reduction Project, Viet Nam and Mekong Region. Food and Agricultural Organization of the United States.
- 2006-2011 *Graduate Research Assistant.* Department of Agricultural and Resource Economics, University of California Berkeley.
- 2009 *Graduate Student Instructor.* Upper-level Undergraduate Environmental Economics, Department of Agricultural and Resource Economics, University of California Berkeley.
- 2005-2006 *Business Analyst.* Strategic Consulting Department, The Agribusiness Group.
- 2005-2003 *Junior Professional Associate.* Rural Development and Natural Resource Sector Unit, East Asia and Pacific Region, World Bank Group.
- 2002 *Research Associate.* The Value Project, University of Illinois Cooperative Extension.
- 2001 *Research Intern.* The Centre for Civil Society, New Dehli.

Publications –Journal Articles

1. Brian Briggeman, Luke Byers, Jennifer Ifft, Ryan Kuhns, Noah Miller, and Jisang Yu. 2024. "Is U.S. farm sector debt underestimated? Evidence from equipment lending." *Agricultural Finance Review*, 84(2/3).
2. Jennifer Ifft and Margaret Jodlowski. 2024. "Farm Heterogeneity and Leveraging Federal Crop Insurance for Conservation Practice Adoption," *Applied Economic Perspectives and Policy*, 46(2).
3. Jennifer Ifft, Todd Kuethe, Greg Lyons, Alexander Schultz, and John Y. Zhu. 2024. "The impact of crop insurance on commercial bank loan volumes: theory and evidence," *Applied Economic Perspectives and Policy*, 46(1).
4. Fiechter, Chad and Jennifer Ifft. 2023. "Trade Credit and Agricultural Commodity Prices: Evidence from the US Dairy Industry," *European Review of Agricultural Economics*, 50(2).
5. Jing Hou, Li Zhou, Jennifer Ifft, and Rui-yao Ying. 2023. "The role of time preferences in contract breach: Evidence from Chinese broiler farms participating in contract farming," *Journal of Integrative Agriculture*, 22(2).
6. Li, Jie, Jason Troendle, Miguel, I. Gomez, Jennifer Ifft, Deborah Golino, and Marc Fuchs. 2022. "Return to public investments in clean plant centers: The case of virus-tested grapevines," *Journal of Wine Economics*, 17(3).
7. Smith, Dana, Jennifer Ifft and Ejin Kim. 2022. "Minimum Wage Increases and Agricultural Employment of Locals and Guest Workers," *Journal of the AAFA*, 1(3).
8. Ifft, Jennifer and Margaret Jodlowski. 2022. "Is ICE Freezing US Agriculture? Farm-level Adjustment to Increased Local Immigration Enforcement," *Labour Economics*, 78(102203).
9. Brewer, Brady, Jennifer Ifft, and Nigel Key. 2022. "Guest Editorial: Nontraditional Credit in US Agriculture," *Agricultural Finance Review*, 82(2). (editorial/not peer-reviewed)
10. Grout, Travis, Jennifer Ifft, and Anna Malinovskaya. 2021. "Energy Income and Farm Viability: Evidence from USDA Farm Survey Data," *Energy Policy*, 155(112304).
11. Turvey, Calum, Amy Carduner, and Jennifer Ifft. 2021. "Market microstructure and the historical relationship between the U.S. Farm Credit System, Farm Service Agency and commercial bank lending," *Agricultural Finance Review*, 81(3).
12. Ifft, Jennifer and Ao Yu. 2021. "The Impact of the Shale Gas Moratorium on New York Farmland Values", *The Energy Journal*, 42(3).
13. Sward, Jeffery, Roberta Nilson, Ventkesh Katkar, Richard Stedman, David Kay, Jennifer Ifft, and K. Max Zhang. 2021. "Integrating social considerations in multicriteria decision analysis for utility-scale solar photovoltaic siting", *Applied Energy*, 288(116543).
14. Weersink, Alfons, et al. 2021. "COVID-19 and the Agri-Food System in the United States and Canada," *Agricultural Systems*, 188(103039).
15. Bigelow, Daniel, Jennifer Ifft and Todd Kuethe. 2020. "Following the Market? Hedonic Valuation Using Sales Prices Versus Self-Reported Values", *Land Economics*, 96(3).
16. Fiechter, Chad and Jennifer Ifft. 2020. "Corn Maze: Navigating Seed Corn Discounts", *Journal of the American Society of Farm Managers and Rural Appraisers*, 116-121.
17. Yi, Jing and Jennifer Ifft. 2019. "Labor-Use Efficiency and New York Dairy Farm Financial Performance," *Agricultural Finance Review*, 79(5).
18. Bigelow, Daniel, Anita Chaudhry, Jennifer Ifft and Steven Wallander. 2019. "Agricultural Water Trading Restrictions and Drought Resilience, *Land Economics*, 95(4).
19. Ifft, Jennifer and Yawen Gao. 2019. "Old Order Amish Settlements and New York Farmland Markets," *Journal of the American Society of Farm Managers and Rural Appraisers*, 100-107.

20. Mao, Hui, Li Zhou, Jennifer Ifft, and Ruiyao Ying. 2019. "Risk Preferences, Contracts and Technology Adoption by Broiler Farmers in China," *China Economic Review*, 54(147-159).
21. Ifft, Jennifer, Deepak Rajagopal, and Ryan Weldzuis. 2019. "Ethanol Plant Location and Land Use: A Case Study of CRP and the Ethanol Mandate", *Applied Economic Perspectives and Policy*, 41(1).
22. Ifft, Jennifer, Kevin Patrick, and Ryan Kuhns. 2018. "Can machine learning improve prediction – an application with farm survey data", *International Food and Agribusiness Management Review*, 21(8).
23. Ifft, Jennifer, Daniel Bigelow and Jeffrey Savage. 2018. "The Impact of Irrigation Restrictions on Cropland Values in Nebraska", *Journal of Agricultural and Resource Economics*, 43(2).
24. Ho, S.-T., Jennifer Ifft, Bradley Rickard, and Calum Turvey. 2018. "Alternative strategies to manage weather risk in perennial fruit crop production", *Agricultural and Resource Economics Review*, 47(3).
25. Du, Xiaoxue, Jennifer Ifft, Liang Lu and David Zilberman. 2015. "Marketing Contracts and Crop Insurance. Marketing Contracts and Crop Insurance." *American Journal of Agricultural Economics*, 97(5).
26. Ifft, Jennifer, Todd Kuethe and Mitch Morehart. 2015 "The Impact of Decoupled Payments on US Cropland Values". *Agricultural Economics*, 46(5).
27. Ifft, Jennifer, Todd Kuethe and Mitch Morehart. 2015 "Does Federal Crop Insurance Lead to Higher Farm Debt Use? Evidence from the Agricultural Resource Management Survey (ARMS)". *Agricultural Finance Review*, 75(3).
28. Ifft, Jennifer, Shang Wu and Todd Kuethe. 2014. "The Impact of Pasture Insurance on Farmland Values". *Agricultural and Resource Economics Review*, 43(3).
29. Borchers, Allison, Jennifer Ifft and Todd Kuethe. 2014. "Linking the Price of Agricultural Land to Use Values and Amenities". *American Journal of Agricultural Economics*, 96(5).
30. Ifft, Jennifer, Todd Kuethe, and Mitch Morehart. 2013. "Farm Debt Use by Farms with Crop Insurance". *Choices*, 28(3).
31. Kuethe, Todd and Jennifer Ifft. 2013. "The Information Content of Farmland Value Surveys". *Agricultural Finance Review*, 73(1).
32. Ifft, Jennifer, David Zilberman and David Roland-Holst. 2012. "Consumer Valuation of Safety-Labeled Free-Range Chicken: Results of a Field Experiment in Hanoi". *Agricultural Economics*, 43(6).
33. Kuethe, Todd, Jennifer Ifft, and Mitch Morehart. 2011. "The Influence of Urban Areas on Farmland Values". *Choices*, 26(2).
34. Ifft, Jennifer, David Roland-Holst and David Zilberman. 2011. "Production and Risk Prevention Response of Free Range Chicken Producers in Viet Nam to Highly Pathogenic Avian Influenza Outbreaks". *American Journal of Agricultural Economics*, 93(2). (not peer reviewed, invited conference paper)

Working Paper

1. Elizabeth Berger, Jennifer Ifft, and Margaret Jodlowski. "Risk Management and Capital-Labor Allocation." Under review, *Management Science*.
2. Sylvanus Gaku, Jennifer Ifft, Brady Brewer, and Luke Byers, "The Financial Status and Local Credit Market Conditions of U.S. Farms Engaged in Multiple Borrowing." Revise and resubmit, *Applied Economic Perspectives and Policy*.
3. Jennifer Ifft. "The Role of Livestock Regulations, Production Scale, and Externalities in Farmland Markets: Evidence from New York State." Revise and resubmit, *Agricultural Finance Review*.
4. Osama Sajid, Jennifer Ifft, and Ariel Ortiz-Bobea, "The impact of extreme weather on farm finance – evidence from Kansas." Under review, *American Journal of Agricultural Economics*
5. Jonathon Holman, Augustine Obour, Yared Assefa, and Jennifer Ifft, "Climate and soil water-yield relations for selected annual forages: a meta-analysis with implications for annual forage insurance," Reject and resubmit, *Crop Science*.

6. Sylvanus Gaku, Jennifer Ifft, Jerzy Jaromczyk and Luke Byers, "Cash Flow Shocks and Farm Debt Structure."
7. Matthias Brouk, Glynn Tonsor, Allen Featherstone, and Jennifer Ifft, "Consumers' Willingness to Pay for Locally Sourced Meat."
8. Allen Featherstone, Jennifer Ifft, Elizabeth Yeager, and Bailey Hinckle, "Section 179 and Bonus Depreciation Effect on Machinery Investment."
9. Jennifer Ifft, Margaret Jodlowski, and Todd Kuethe. "Federal Crop Insurance and Agricultural Credit Use."
10. Jennifer Ifft, Pietro Spini, and Steve Wilcox. "Distributional Implications of Carbon Taxation for U.S. Agriculture."
11. Du, Xioaxue, Jennifer Ifft, Liang Lu and David Zilberman. "Federal Crop Insurance and Credit Constraints: Theory and Evidence."
12. Joseph Cooper, Jennifer Ifft, Sarah Tulman and Todd Kuethe. "The Impact of Risk and Farm Program Design on Cash Rents."

Selected Work in Progress

1. Jennifer Ifft, Cordon Rowley, and Jisang Yu. "The Impact of Drought on U.S. Hay Prices."
2. Alan Hinds, Jennifer Ifft, and Jisang Yu. "Determinants of Kansas Farmland Transactions."
3. Jerzy Jaromczyk, Jennifer Ifft, and Ariel Ortiz-Bobea. "Extreme Weather and Agricultural Loan Delinquencies"
4. Scott Callahan, Jennifer Ifft, and Clayton Michaud, "The Impact of Countercyclical Farm Programs on Agricultural Land Values."
5. Jennifer Ifft, Margaret Jodlowski, Maggie Monast, Ariel Ortiz-Bobea and Peter Woodbury, Does agricultural conservation increase resilience to adverse weather and reduce crop insurance indemnities?: Field-level evidence.
6. Christopher Boone, Jennifer Ifft and Ejin Kim, "Local Labor Markets and Agricultural Guestworker Program Participation."
7. Jennifer Ifft and Youwei Yang "Plain Competition? Old Order Amish Population Growth and New York Farmland Markets."
8. Sylvanus Gaku, Chad Fiechter, Jennifer Ifft and Jing Yi. "Predicting New York Dairy Farm Exits."
9. Li Zhou, Xinyue Liu, and Jennifer Ifft. "Contract Farming, Disease Outbreaks, and Inclusive Growth in Rural China."
10. Jennifer Ifft. "The 2014 Farm Act and U.S. Farm Debt Structure."
11. Howard Chong and Jennifer Ifft "Reacting to Bad Luck: Field Evidence from Decision Making Under Risk in Time-varying Business Insurance Decisions."

Publications – Book Chapters

1. Ifft, Jennifer and David Zilberman. 2012. "The Evolution of Animal Agricultural Systems and Supply Chains: Theory and Practice". *Health and Animal Agriculture in Developing Countries*, ed. Zilberman, David, et al. Natural Resource Management and Policy 36: Springer, New York.

Publications – Peer Reviewed Technical Reports

1. Raszap Skorbiansky, Sharon, Gregory Astill, Stephanie Rosch, Elizabeth Higgins, Jennifer Ifft and Bradley Rickard. 2022. "Specialty Crop Participation in Federal Risk Management Programs". *Economic Information Bulletin*. EIB-241. U.S. Dept. of Agriculture, Econ Res. Serv.
2. Ifft, Jennifer, Amirdara Novini, and Kevin Patrick. 2014. "Debt Use by U.S. Farm Businesses, 1992-2011". *Economic Information Bulletin*. EIB-122. U.S. Dept. of Agriculture, Econ Res. Serv.

3. Hinrichs, Jan, Jennifer Ifft, and Sam Heft-Neal. 2014. "Marketing and Value Chain Development". *Decision Tools for Family Poultry Development*, FAO Animal Production and Health Guidelines No. 16, Rome, Italy.
4. Ifft, Jennifer, Cynthia Nickerson, Todd Kuethe, and Chengxia You. 2012. "Potential Farm-Level Effects of Eliminating Direct Payments". *Economic Information Bulletin*. EIB-103. U.S. Dept. of Agriculture, Econ Res. Serv.
5. Nickerson, Cynthia, Mitch Morehart, Todd Kuethe, Jayson Beckman, Jennifer Ifft, and Ryan Williams. 2012. "Trends in U.S. Farmland Values and Ownership". *Economic Information Bulletin*. EIB-92. U.S. Dept. of Agriculture, Econ Res. Serv.

Publications – Extension and Outreach

1. Elam, Kiran and Jennifer Ifft. 2024. "Hay Inventor Calculator Example: Cow-Calf Operation". *AgManager.info*, K-State Department Agricultural Economics Extension Publication.
2. Elam, Kiran and Jennifer Ifft. 2024. "Hay Inventor Calculator Example: Small Farm". *AgManager.info*, K-State Department Agricultural Economics Extension Publication.
3. Ifft, Jennifer and Alice Roach. 2024. "The Farm Real Estate Lending Landscape". *AgManager.info*, K-State Department Agricultural Economics Extension Publication.
4. Ifft, Jennifer. 2024. "Forage Risk Management and PRF Insurance". *Beef Tips and Agronomy E-Update*, K-State Research and Extension.
5. Ifft, Jennifer. 2024. "Historic Title 1 and Crop Insurance Net Payouts". *AgManager.info*, K-State Department Agricultural Economics Extension Publication.
6. Ifft, Jennifer, John Holman and Sylvanus Gaku. 2024. "Annual Forage Insurance: Policy Basics and Interval Selection". *AgManager.info*, K-State Department Agricultural Economics Extension Publication.
7. Ifft, Jennifer. 2024. "Managing Drought Risk with Annual Forage Insurance". *Beef Tips*, K-State Research and Extension.
8. Zipper, S., Jennifer Ifft, et al. 2024. "Water management challenges and potential solutions related to the U.S. federal crop insurance program". Kansas Geological Survey OFR 2024-1.
9. Kruse, J., Parcell, J., Ifft, J., O'Brien, D., Ibendahl, G. & T. Washburn. 2024. Spring 2024 Kansas Farm Income Outlook. RaFF Report #03-2024.
10. Gaku, Sylvanus, Jennifer Ifft, and Robin Reid. 2024. "Historic ARC, PLC, and SCO Payouts for Kansas Producers: Report Summary and Key Findings". *AgManager.info*, K-State Department Agricultural Economics Extension Publication.
11. Ifft, Jennifer. 2024. "Managing Feeder Cattle Price Risk". *Beef Tips*, K-State Research and Extension.
12. Miller, Noah, Jennifer Ifft, and Gerald Mashange. 2024. "Do different types of farms pay different interest rates?". *farmdoc Daily*, University of Illinois.
13. Ifft, Jennifer and Parker Vulgamore. 2024. "How to Make an Early Prediction of Whether Your Farm Will Receive an SCO Indemnity". *AgManager.info*, K-State Department Agricultural Economics Extension Publication.
14. Miller, Noah, Jennifer Ifft, and Gerald Mashange. 2024. "Farm Loan Interest Rates by Geographic Region". *farmdoc Daily*, University of Illinois.
15. Palange-Thomas, Kyra, Jennifer Ifft, Joe Parcell and Alice Roach. 2024. "America's Largest Ag Lender: A Primer on the Farm Credit System". *A Riff from RAFF*, Rural and Farm Finance Policy Analysis Center. 3(2).
16. Miller, Noah, Jennifer Ifft, and Gerald Mashange. 2024. "Farm Loan Interest Trends by Major Lender Groups". *farmdoc Daily*, University of Illinois.

17. Ifft, Jennifer and Sylvanus Gaku. 2024. "Supplemental Coverage Option (SCO) and Enhanced Coverage Option (ECO): 2024 Considerations and 2023 Update". *AgManager.info*, K-State Department Agricultural Economics Extension Publication.
18. Ifft, Jennifer, Jerzy Jaromczyk, Alice Roach, Bryston Warren, and Joe Parcell. 2024. "Commercial Lenders Bank on Relationships, Lead in Non-Real Estate Farm Loans". *A Riff from RAFF*, Rural and Farm Finance Policy Analysis Center. 3(1).
19. Joe Parcell, Jennifer Ifft, and Alice Roach. 2023. "Main Street Banks are Not the Go-To Lenders for All Farm Businesses". *A Riff from RAFF*, Rural and Farm Finance Policy Analysis Center. 2(5).
20. Ifft, Jennifer, Tori Laird, Parker Vulgamore and Yunjin Kim. 2023. "Help Wanted - How Agricultural Labor Shortages Affect the Kansas Economy". *AgManager.info*, K-State Department Agricultural Economics Extension Publication.
21. Kruse, J., Parcell, J., Ifft, J., O'Brien, D., Ibendahl, G. & T. Washburn. 2023. Fall 2023 Kansas Farm Income Outlook. RaFF Report #05-2023.
22. Ifft, Jennifer and Dan O'Brien. 2023. "Margin Protection Insurance: Basics and Considerations for the 2024 Crop Year". *AgManager.info*, K-State Department Agricultural Economics Extension Publication.
23. Sajid, Osama, Jennifer Ifft, Ariel Ortiz-Bobea, and Vincent Gauthier. 2023. "Extreme Heat and Kansas Farm Income". *farmdoc Daily*, University of Illinois.
24. Ifft, Jennifer, John Holman and Sylvanus Gaku. 2023. "Annual Forage Insurance: New Options and 2022 Performance". *AgManager.info*, K-State Department Agricultural Economics Extension Publication.
25. Ifft, Jennifer and Sylvanus Gaku. 2023. "High Coverage Crop Insurance Policies: 2023 Considerations and 2022 Update". *AgManager.info*, K-State Department Agricultural Economics Extension Publication.
26. Ifft, Jennifer. 2022. "Value of Forage Insurance During Drought". *Beef Tips & Agronomy eUpdate*, K-State Research and Extension.
27. Ifft, Jennifer and Dan O'Brien. 2022. "Margin Protection Insurance Policies: Introduction and Considerations for the 2023 Crop Year". *AgManager.info*, K-State Department Agricultural Economics Extension Publication.
28. Ifft, Jennifer, Robin Reid and Cordon Rowley. 2022. "Safety Net Program Payments and Drought Costs". *Beef Tips*, K-State Research and Extension.
29. Ifft, Jennifer, John Holman and Sylvanus Gaku. 2022. "Annual Forage Insurance Update and Examples". *AgManager.info*, K-State Department Agricultural Economics Extension Publication.
30. Ifft, Jennifer. 2022. "Price Risk Management Series". *Beef Tips*, K-State Research and Extension.
31. Ruiz-Diaz, Dorivar and Jennifer Ifft. 2022. "Side-dress nitrogen applications for corn: Agronomic considerations and a new crop insurance endorsement". *Agronomy eUpdate*, K-State Research and Extension.
32. Ifft, Jennifer. 2022. "Ten Things to Know About Livestock Risk Protection Insurance". *KSU Beef Connection*, Kansas Livestock Association.
33. Ifft, Jennifer. 2022. "High Coverage Crop Insurance Policies: 2022 Considerations and 2021 Update". *AgManager.info*, K-State Department Agricultural Economics Extension Publication.
34. Ifft, Jennifer. 2022. "Price Risk management for Cow-Calf Producers". (9-part series) *AgManager.info*, K-State Department Agricultural Economics Extension Publication.
35. Ifft, Jennifer, Sandy Johnson, and Cordon Rowley. "Historic Performance of Livestock Risk Protection (LRP)". *AgManager.info*, K-State Department Agricultural Economics Extension Publication.
36. Ifft, Jennifer. 2022. "Price Risk management for Cow-Calf Producers". (9-part series) *AgManager.info*, K-State Department Agricultural Economics Extension Publication.

37. Ifft, Jennifer. 2021. "Ten Things to Know About Pasture Rangeland and Forge Insurance". *Beef Tips*, K-State Research and Extension.
38. Giri, Anil and Jennifer Ifft. 2021. "Relief to Kansas Agricultural Producers from the Coronavirus Food Assistance Program (CFAP) and the Paycheck Protection Program (PPP)". *AgManager.info*, K-State Department Agricultural Economics Extension Publication.
39. Ifft, Jennifer and Nicole Tommell. 2021. "Central NY Farmland Cash Rental Rate Survey Findings". Charles H. Dyson School of Applied Economics and Management Extension Bulletin 2021-02.
40. Fiechter, Chad and Jennifer Ifft. 2020. "Vendor Finance in the Northeast Dairy Industry". *farmdoc Daily*, University of Illinois.
41. Fiechter, Chad and Jennifer Ifft. 2020. "How Big is Nontraditional Finance?". *farmdoc Daily*, University of Illinois.
42. Fiechter, Chad and Jennifer Ifft. 2020. "What Makes Nontraditional Finance Nontraditional?". *farmdoc Daily*, University of Illinois.
43. Fiechter, Chad and Jennifer Ifft. 2019. "Managing Seed Discounts and Financing". *Progressive Forage*.
44. Eiholzer, Libby, Jennifer Ifft, Jason Karszes, and Richard Stup. 2019. "Adapting Your Labor Strategies to New York's Revised Farm Employment Laws". Charles H. Dyson School of Applied Economics and Management Extension Bulletin 2019-06.
45. Fiechter, Chad and Jennifer Ifft. 2019. "Seed Corn Pricing: Cost of Seed Company Financing vs Traditional Financing". *farmdoc Daily*, University of Illinois.
46. Fiechter, Chad and Jennifer Ifft. 2019. "Seed Corn Costs: How Do Discounts Work with Seed Company Financing?". *farmdoc Daily*, University of Illinois.
47. Fiechter, Chad and Jennifer Ifft. 2019. "Seed Corn Costs: How Large and the Discounts?". *farmdoc Daily*, University of Illinois.
48. Stup, Richard, Jennifer Ifft and Thomas Maloney. 2019. "The State of the Agricultural Workforce in New York". Charles H. Dyson School of Applied Economics and Management Extension Bulletin 2019-01.
49. Grout, Travis and Jennifer Ifft. 2019. "Energy Production on Farms: What are the Impacts & Which Farms Participate in Energy Leases?" *CaRDI Research and Policy Brief Series* Issue 84.
50. O'Shea, Kelsey, Jennifer Ifft, and Robert Lynch. 2019. "Potential financial impacts of shortages of in-feed antibiotics on dairy operations". *Progressive Dairyman*. 7 Feb 2018.
51. Ifft, Jennifer, Robert Lynch, Kelsey O'Shea and Angelo Manzo. 2018. "Veterinary Feed Directive: A year in review". *Progressive Dairyman*. 14 Sept 2018.
52. Lynch, Robert, Jennifer Ifft and Kelsey O'Shea. 2018. "How farms have managed through the VFD rule change". *Progressive Dairyman*. 28 Sept 2018.
53. Grout, Travis and Jennifer Ifft. 2018. "Approaches to Balancing Solar Expansion and Farmland Preservation: A Comparison across Selected States". Charles H. Dyson School of Applied Economics and Management Extension Bulletin 2018-04.
54. Patrick, Kevin, Todd Kuethe, and Jennifer Ifft. 2018. "Implement Dealer Financing and Farm Financial Stress". *farmdoc Daily*, University of Illinois.
55. Ifft, Jennifer, Kevin Patrick and Todd Kuethe. 2018. "Farmers' Use of Implement Dealer Financing". *farmdoc Daily*, University of Illinois.
56. Kuethe, Todd, Jennifer Ifft and Kevin Patrick. 2018. "The Rise in Implement Dealer Financing". *farmdoc Daily*, University of Illinois.
57. Ifft, Jennifer, et al. 2018. "Achieving Large-Scale Solar in New York State: What are the Research & Information Needs?" *CaRDI Research and Policy Brief Series* Issue 80.
58. Ifft, Jennifer, et al. 2018. "Large-Scale Solar Information and Research Needs for New York State". *CaRDI Reports*, Issue 18.

59. Ifft, Jennifer and Travis Grout. 2017. "U.S. farms are facing farmworker shortages and increasing labor costs". *The Feed*, Farmer Mac.
60. Grout, Travis and Jennifer Ifft. 2017. "Higher Wages Don't Always Mean a Higher Standard of Living: Rural Cost-of-Living and Farmworker Wages". *farmdoc Daily*, University of Illinois.
61. Ifft, Jennifer and Travis Grout. 2017. "State Labor Regulations and Labor-Intensive Agriculture". *farmdoc Daily*, University of Illinois.
62. Wells, Matt and Jennifer Ifft. 2017. "The Impact of New York's Minimum Wage Rules and Overtime on New York Apple Growers". *New York Fruit Quarterly*. 25: 2.
63. Ifft, Jennifer, Jacob Freeland and Matt Wells. 2017. "Economic Benefits and Risks for Harvest Platform Adoption for NY Fruit Farms". Charles H. Dyson School of Applied Economics and Management Extension Bulletin 2017-02.
64. Wells, Matt, Jennifer Ifft and Jacob Freeland. 2017. "Apple Harvest Platforms: Quantifying Efficiency and Determining Economic Benefits". *New York Fruit Quarterly*. 25: 1.
65. Ifft, Jennifer and Todd Kuethe. 2017. "The Ongoing Debate over Farmland Taxation". *farmdoc Daily*, University of Illinois.
66. Ifft, Jennifer and Jason Karszes. 2017. "To Adopt or Not." *Dairybusiness East*.
67. Ifft, Jennifer. "Capital vs. labor: A historic tradeoff in perspective." *Dairybusiness East*, July 2016.
68. Ifft, Jennifer and Jason Karszes. 2016. "Potential Impacts of Minimum Wage Increases on New York Dairy Farms." Charles H. Dyson School of Applied Economics and Management Extension Bulletin 2016-02.
69. Dunn, Jim and Jennifer Ifft. 2015. "Northeast land prices to remain highly variable". *American Agriculturist*, December 2015.
70. Ifft, Jennifer, Todd Kuethe, and Mitch Morehart. 2015. "Federal Crop Insurance is Associated with Higher Levels of Short-Term Farm Debt". *Amber Waves*. October. U.S. Dept. of Agriculture, Econ Res. Serv.
71. Ifft, Jennifer. 2015. "Preparing for Capital Investments". *DairyBusiness East*, October 2015.
72. Ifft, Jennifer and Todd Kuethe. 2015. "The Influence of Direct Payments on US Cropland Values". *farmdoc Daily*, University of Illinois.
73. Ifft, Jennifer and Todd Kuethe. 2014. "The Impacts of Insurance on Agricultural Land Values". *farmdoc Daily*, University of Illinois.
74. Kuethe, Todd, Jennifer Ifft and Allison Borchers. 2014. "Linking the Price of Agricultural Land to Use Values and Amenities". *farmdoc Daily*, University of Illinois.
75. Kuethe, Todd and Jennifer Ifft. 2014. "The Link between Farm Policy and Farmland Values". *Policy Matters*, University of Illinois.
76. Patrick, Kevin and Jennifer Ifft. 2014. "Farm Businesses Well-Positioned Financially, Despite Rising Debt". *Amber Waves*. April. U.S. Dept. of Agriculture, Econ Res. Serv.
77. Patrick, Kevin, Jennifer Ifft, and Mitch Morehart. 2014. "Farm Financial Position Expected to Remain Strong Despite a Forecast Drop in 2014 Income". *Amber Waves*. March. U.S. Dept. of Agriculture, Econ Res. Serv.
78. Patrick, Kevin, Jennifer Ifft and Todd Kuethe. 2013. "Debt Use by Farms with Crop Insurance". *farmdoc Daily*, University of Illinois. November 13, 2013.
79. Patrick, Kevin, Jennifer Ifft and Todd Kuethe. 2013. "Federal Crop Insurance's Role in Production Loans". *farmdoc Daily*, University of Illinois. December 12, 2013.
80. Ifft, Jennifer and Kevin Patrick. 2013. "Farm Income Forecast To Remain High in 2013". *Amber Waves*. March. U.S. Dept. of Agriculture, Econ Res. Serv.
81. Kuethe, Todd, Nicholas Walsh and Jennifer Ifft. 2013. "Farmland versus Alternative Investments Before and After the 2008 Financial Crisis". *2013 Journal of the ASFMRA*, 120-131.

82. Kuethe, Todd and Jennifer Ifft. 2013. "Landlord Characteristics in the USA and in Illinois". *farmdoc Daily*, University of Illinois. January 25, 2013
83. Kuethe, Todd and Jennifer Ifft. 2013. "Rental Agreements in the USA and in Illinois". *farmdoc Daily*, University of Illinois. January 24, 2013.
84. Kuethe, Todd and Jennifer Ifft. 2013. "Farmland Tenure in the USA and in Illinois". *farmdoc Daily*, University of Illinois. January 17, 2013.
85. Wallander, Steven and Jennifer Ifft. 2012. "The Changing Landscape of National-Scale Droughts". *Giannini Foundation Agricultural and Resource Economics Update*, 16(2)9-11.
86. Nickerson, Cynthia, Jennifer Ifft, Todd Kuethe, and Mitch Morehart. 2012. "Farmland Values on the Rise: 2000-2010". *Amber Waves*. September. U.S. Dept. of Agriculture, Econ Res. Serv.
87. Ifft, Jennifer and Todd Kuethe. 2011. "Why Are Outside Investors Suddenly Interested in Farmland?". *Giannini Foundation Agricultural and Resource Economics Update*, 15(1)9-11.
88. Ifft, Jennifer and Mitch Morehart. 2011. "Earnings Are Up Among Most Farm Businesses and Enterprises". *Agricultural Income and Finance Outlook AIS-91*. U.S. Dept. of Agriculture, Econ Res. Serv.
89. Ifft, Jennifer, David Zilberman and David Roland-Holst. 2009. "Impact of Quality Characteristics on Demand for Chicken in Viet Nam". *Giannini Foundation Agricultural and Resource Economics Update*, 12(4)9-11.

Summary of Presentations at Research Meetings

1. American Agricultural Economics Association Annual Meetings: 2009-2019; 2021-2024
2. Agricultural Policy Research Group: 2017, 2020, 2024
3. National Bureau of Economic Research (NBER) Distributional Impacts of Climate Change in the Agricultural Sector Conference: 2023
4. Allied Social Sciences Association Annual Meeting: 2014, 2023
5. Economics and Management of Risk in Agriculture and Natural Resources Group (SCC-76) Annual Meeting: 2013, 2014, 2016, 2017, 2022
6. AAEA Preconference: Handbook of Agricultural Economics Volume 5 (Discussant): 2020
7. European Association of Agricultural Economists Seminar - Agricultural Land Markets: 2019 (keynote speaker)
8. Agricultural and Rural Finance Markets in Transition Multistate Project Annual Meeting (NC-1177): 2015, 2016, 2017
9. European Association of Agricultural Economists General Meeting: 2017
10. Economics and Management of Risk in Agriculture and Natural Resources Group (SCC-76) Annual Meeting: 2013, 2014, 2016, 2017
11. Northeastern Agricultural and Resource Economics Association Annual Meeting: 2012, 2014, 2015, 2016
12. National Small Farms Conference: 2012
13. University of California Global Health Day: 2010
14. International Society for Veterinary Economics and Epidemiology Conference: 2009

Summary of Extension and Other Professional Presentations

1. Kansas State University Agricultural Economics Agricultural Agent Update: 2020, 2021, 2022, 2024, 2025
2. Forage and Livestock Insurance Options 2024: Hays, Seneca, Dighton, Stockton, Eureka, Ellsworth
3. Kansas State University Crop Insurance Workshop: 2020, 2021, 2022, 2023, 2024
4. University of Nebraska-Lincoln Crop Insurance Workshop: 2022, 2024

5. Kansas State University Agricultural Lenders Conference: 2020, 2021, 2022, 2023, 2024
6. National Ag Retail Credit Exchange Group – Kansas Region: 2021, 2024
7. Kansas State University Risk and Profit Conference: 2020, 2021, 2022, 2023, 2024
8. K-State Research and Extension Local Food Transdisciplinary Team and Virtual Town Hall: 2024
9. Briefings to U.S. Department of Agriculture Agency Heads and Officials: 2012(5), 2013(6), 2014(1), 2017(1), 2024(1)
10. Women Managing the Farm Conference: 2022, 2024
11. Crop Insurance and Water Management Summit: 2024
12. K-State Department of Agricultural Economics Webinar on Managing Risk with ARC, PLC, and SCO: 2023, 2024
13. Forage and Livestock Insurance Options 2023: Tri-State Cow Calf Symposium, Little River crop insurance meeting, Emporia Cow-Calf Production Clinic, Washington Cow-Calf Production Clinic
14. Kansas Farmers Union State Convention: 2023
15. Kansas Farm Management Association NE Summary Meetings 2023: Emporia, Hiawatha
16. Kansas Farm Management Association Professional Development: 2021, 2023
17. Eisenhower Presidential Library Lunch and Learn Series: 2023
18. Kansas Ag Bankers Conference: 2023
19. Livestock Insurance Options 2022: Riley County Coffee Shop Series, Kansas Swine Alliance, Wildcat District, Southwind district, Walnut Creek district, Cowley County, Flint Hills Beef Fest, 5-State Beef Conference, Neosho County
20. University of Nebraska-Lincoln Center for Agricultural Profitability Webinar Series: 2022
21. Colorado State University Crop Insurance Workshop: 2022
22. Gaining Ground: a Roundtable of Women: 2022
23. Risk Management Skills for Kansas Women in Agriculture: 2022
24. Kansas Farm Bureau Policy Engagement Series Webinar: 2022
25. United Solar Energy Supporters Solar Energy Series: 2021
26. Virginia Tech Virginia Sustainable Farms and Agribusiness Education: 2021
27. Kansas State University Risk Management and Grain Marketing in 2021 Webinar: 2021
28. Kansas State University Mini-Risk and Profit Conference: 2021
29. U.S. Dept of Agriculture Agricultural Outlook Forum: 2014, 2020
30. Dyson School Agricultural and Food Business Outlook Conference: 2016, 2017, 2018, 2019, 2020
31. Empire State Producers Expo, 2020(2)
32. New York State Assessor's Association Cornell Seminar on Appraising Advanced Farm Valuation Course: 2019
33. Cornell Cooperative Extension Agriculture and Food Systems In-Service: 2015, 2016, 2017, 2018
34. Northeast Agribusiness Seminar: 2014, 2015, 2018
35. C-FARE Summer Economics Webinar Series: 2018
36. Finger Lakes Workforce Investment Board Meeting: 2018
37. South Central New York Dairy and Field Crops Team Winter Crop Meeting: 2018
38. Cornell New York FarmNet Farm Management Retreat: 2017
39. Eastern Agricultural Credit Group: 2015, 2017
40. South Central New York Dairy Manager Discussion Group: 2017
41. Cornell PRO-DAIRY Program Webinar Series: 2016, 2017
42. New York FarmNet Farm Transfer and Management Conference: 2017
43. New York FarmNet/FarmLink Consultant Training: 2015, 2016
44. ABA Agricultural and Rural Bankers Committee: 2016
45. Clean Energy Economy Conference: 2016

46. New York Land Conservation Summit: 2016
47. Farm Credit Administration Strategic Planning Meeting: 2015
48. International Farm Transition Network Annual Meeting: 2015
49. National Farm Business Management Conference: 2015
50. Informa Economics Agriculture Policy Roundtable: 2014
51. Vietnam Agriculture Outlook Conference: 2013
52. National Agricultural Credit Committee: 2012
53. North Central Regional Center for Rural Development Webinar Series: 2012
54. Rising Farmland Values: Causes and Cautions, Federal Reserve Bank of Chicago: 2011

Supervision of Graduate Students

Chair of Special Committee

Current:

1. Cody Barilla (MAB, K-State Agricultural Economics)
2. Kortnie Haney (MAB, K-State Agricultural Economics)
3. Delide Joseph (MS, K-State Agricultural Economics)
4. Yunjin Kim (PhD, K-State Agricultural Economics)
5. Tyler Shetler (MAB, K-State Agricultural Economics)
6. Parker Vulgamore (MS, K-State Agricultural Economics)

Completed:

1. Luke Byers (MS, K-State Agricultural Economics; Placement: K-State Research and Extension River Valley District)
2. Libby Eiholzer (MPS, Dyson School; Placement: Cornell Cooperative Extension)
3. Chad Fiechter (MS, Dyson School; Placement: Purdue University Agricultural Economics PhD; Awards: Cornell Dyson School Best MS Thesis Award, MS Thesis Award of Merit- *Northeast Agricultural and Resource Economic Association (NAREA)*)
4. Sylvanus Gaku (PhD, K-State Agricultural Economics; Placement: University of Wisconsin-Madison Extension)
5. Travis Grout (MS, Dyson School; Placement: NYS Beekeeper Tech Team)
6. Alan Hinds (MS, K-State Agricultural Economics; Placement: Cornell Dyson School PhD; Awards: K-State Agricultural Economics Dept. Outstanding MS Thesis)
7. Margaret Jodlowski (PhD, Dyson School; Placement: Ohio State University AEDE Assistant Professor; Awards: Dyson Best Ph.D. Dissertation Award, Best Graduate Student Paper in Applied Risk Analysis- *Agricultural and Applied Economics Association (AAEA)* Applied Risk Analysis Section)
8. Ejin Kim (MS, Dyson School; Placement: Northwestern-Kellogg Global Poverty Research Lab)
9. Cordon Rowley (MS, K-State Agricultural Economics; Placement: Smithfield Foods)
10. Alexander Schultz (MS, Dyson School; Placement: Dairy Farmers of America)
11. Pietro Spini (MS, Dyson School; Placement: UC San Diego Economics PhD; Awards: Outstanding MS Thesis-*Northeast Agricultural and Resource Economic Association (NAREA)* and MS Thesis Honorable Mention-*Agricultural and Applied Economics Association (AAEA)*)
12. James Williamson (MAB, K-State Agricultural Economics; Placement: PGIM)
13. Xinyu Zhu (MPS, Dyson School; Placement: Dairy Farmers of America)
14. Yufei Zhang (MPS, Dyson School; Placement: Zhejiang State Capital Operation Co.)
15. Ao Yu (MS, Dyson School; Placement: Univ. of Maryland Agricultural and Resource Economics PhD)
16. Qingguo Zhang (MPS, Dyson School; Placement: PricewaterhouseCoopers)

17. Anika Zuber (MPS, Dyson School; Placement: Cornell Cooperative Extension)

Member of Special Committee

Current:

1. Kristiina Ala-Kokko (PhD, K-State Agricultural Economics)
2. Lexi Freund (MAB, K-State Agricultural Economics)
3. Rachel Scharplaz (MAB, K-State Agricultural Economics)
4. Bryston Warren (MS, K-State Agricultural Economics)
5. Diana Zamora (MAB, K-State Agricultural Economics)

Completed:

1. Yinuo An, (MS, Dyson School; Placement: PricewaterhouseCoopers)
2. Matthias Brouk (MS K-State Agricultural Economics; Placement: K-State Department of Horticulture and Natural Resources)
3. Derek Brown (MAB K-State Agricultural Economics; Placement: American AgCredit)
4. Amy Carduner (MS, Dyson School; Placement: Farm Credit Canada)
5. Pete Drost (MS Purdue Agricultural Economics; Placement: US Agriculture, LLC)
6. Timothy Engel (MAB, K-State Agricultural Economics; Placement: Hudson Crop)
7. Shichao Fang, (MS, Dyson School; Placement: GF Securities)
8. Kaci Ferch (MAB K-State Agricultural Economics; Placement: AgriFinancial)
9. Grant Gardner (PhD K-State Agricultural Economics; Placement: University of Kentucky Assistant Professor)
10. Erica Lydolph (MAB K-State Agricultural Economics; Placement: Lake O'Lakes Finance)
11. Bailey Hinkle (MS, K-State Agricultural Economics; Placement: WTC Inc.)
12. Haley Hunt (MAB, K-State Agricultural Economics; Placement: CoBank)
13. Shuay-Tsyr Ho (PhD, Dyson School; Placement: National Taiwan University Assistant Professor)
14. Wei Li (MS, Dyson School; Placement: Rice University Jones Graduate School of Business PhD)
15. Qi Liu (MS, Dyson School; Placement: University of Cambridge Land Economy PhD)
16. Angelo Manzo (MS, Dyson School; Placement: Stratas Advisors)
17. Mallory Meek (MAB K-State Agricultural Economics; Placement: AgAmerica Lending)
18. Nan Meng (MS, Dyson School)
19. Ashling Murphy (MS, K-State Agricultural Economics, Placement: Mountaire Farms)
20. Jay Ostmeyer (MAB, K-State Agricultural Economics, Placement: BASF)
21. Sarah Stutzman (PhD, Department of Agricultural Economics, Purdue University; Placement: Bureau of Economic Analysis)
22. Mingwei Sun (MS, Dyson School)
23. Issac Sunderland (MS K-State Agricultural Economics; Placement: Scoular; Awards: K-State Agricultural Economics Dept. Outstanding MS Thesis)
24. Jason Troendle (MS, Dyson School; Placement: The Context Network)
25. Matthew Utterback (MS, Dyson School; Placement: Transportation Security Administration Economic Analysis Branch)
26. Qinwen Wang, (MS, Dyson School; Placement: Industrial Securities Co.)
27. Elle Wood (MAB, K-State Agricultural Economics; Placement: Opportunity Bank of Montana)
28. Youwei Yang (PhD, Dyson School; Placement: FC Stone)
29. Jixuan Yao (MS, Dyson School; Placement: Purdue University Agricultural Economics PhD)

Honors and Awards

1. *Distinguished Extension/Outreach Program Award: Less than 10 years' experience, Honorable Mention*, Agricultural and Applied Economics Association, 2022
2. *Outstanding Research Award*, Agricultural and Applied Economics Association Agricultural Finance and Management Section, 2020, with Jing Yi
3. *Faculty Award for Outstanding Achievement in Engagement*, Charles H Dyson School of Applied Economics and Management, 2018
4. *Outstanding Paper*, Emerald Literati Network Awards for Excellence – Agricultural Finance Review, 2016
5. *Helios Awards 2011/2012 Honorable Mention*, USDA Economic Research Service, with the 2012 Drought Page Team
6. *Outstanding Choices Article Award*, Agricultural and Applied Economics Association, 2012, with Todd Kuethe and Mitch Morehart
7. *Giannini Foundation Mini-Grant*, 2009-2010, with Brian Wright
8. *Non-Resident Tuition Scholarship*, University of California Berkeley Department of Agricultural and Resource Economics, 2005-2006
9. *Gates Cambridge Scholar*, University of Cambridge, 2002-2003

Service

Professional

1. Agricultural and Applied Economics Association Awards Committee (Extension): 2024-2027
2. Editorial Council, Journal of Agricultural and Applied Economics: 2024-2026
3. Associate Editor, Agricultural Finance Review, 2021-present
4. National Science Foundation Review Panel: 2024
5. Northeastern Agricultural and Resource Economics Association Career Advancement and Mentorship (CAM) Program mentor: 2023-24
6. Guest Editor, special issue of the Agricultural Finance Review on *New developments in U.S. agricultural lending: Implications for the federal farm bill programs*: 2023-24
7. AAEA Agricultural Finance and Management Section Graduate Student Travel Award Mentor: 2023
8. NIFA Grant Review Panel: Sustainable Agricultural Systems (2019); Economics, Markets and Trade (2020); Meat and Poultry Processing Expansion Program (2022); SBIR & Economics, Markets and Trade (2023)
9. Michigan State University TelFarm external review: 2022
10. 'Understanding USDA Insurance Programs' training provided to TARSIM and government of Türkiye representatives: 2022
11. Awards Committee Chair, Applied Risk Analysis Section, Agricultural and Applied Economics Association, 2022
12. Guest Editor, special issue of the Agricultural Finance Review on *Nontraditional Credit in U.S. Agriculture*, 2021-2022
13. Agricultural Policy Topic Leader for AAEA Annual Meeting, Agricultural and Applied Economics Association, 2021-2022
14. Associate Editor, American Journal of Agricultural Economics, 2018-2021
15. Coordinator for New York State Assessor's Association Cornell Seminar, 2019 & 2020 (canceled due to COVID)
16. Expert testimony (written), New York Farm Laborers Wage Board Hearings (2020), New York State Assembly Committees on Labor and Agriculture (2019)
17. Board Member, Northeastern Agricultural and Resource Economics Association, 2017-2020
18. Choices Magazine Editorial Council, 2017-2020

19. New York Clean Energy for Agriculture Task Force (CEATF), 2015-2019
20. Expert Reviewer, National Young Farmer's Coalition Reports: "Growing Pennsylvania's Future- Challenges Facing Young Farmers and Recommendations to Address Them" (2019), "Farmland for Farmers" (2018)
21. Local Food Safety Collaborative Steering Committee, National Farmers Union Food Safety Modernization Act Project, 2016-2019
22. Master's Thesis Awards Committee, Northeastern Agricultural and Resource Economics Association, 2015-19
23. Northeastern Extension Farm Management Committee, Northeastern Extension Risk Management Education Center, 2016-2018
24. National Young Farmer's Coalition Land Affordability Calculator Project Advisory Board, 2016-7
25. New York Farm Service Agency Farmland Market Advisory Committee, 2015-2019
26. New Business Models for Financing/Investment Workgroup, New York Clean Energy for Agriculture Task Force (CEATF), 2015
27. Secretary/Treasurer, Agribusiness Finance and Management Section, Agricultural and Applied Economics Association, 2012–15
28. Agricultural and Applied Economics Association Undergraduate Student Section Academic Bowl Competition, Economic Research Service Team Advisor, 2013
29. Proposal Reviewer, Leopold Center for Sustainable Agriculture, 2012
30. Membership Committee, Agricultural and Applied Economics Association, 2009–12

Kansas State University

1. University: Interview Panelist for Office of Nationally Competitive Scholarships, 2022-present; Faculty Workload Policy Committee, 2023
2. College of Agriculture: Associate Dean of Research and Graduate Programs Search Committee (2022-23)
3. University Honor Program course contract supervisor, 2022
4. Kansas Farm Management Association: Economist Search Committee (2022); Associate Director Search Committee (2022)
5. Department of Agricultural Economics: Search Committee (2022, 2024); Seminar Committee (2021-present)

Cornell University

1. Undergraduate Social Science Research Honors Program – Dyson School Coordinator, 2019-2020; Faculty Committee, 2016-2019
2. Charles H. Dyson School of Applied Economics and Management: Seminar Committee (2017-20), Development Economics Search Committee (2016-18), MS Admissions Committee (2015-18), Ad-hoc Advisory Group, Dyson Brand Positioning (2016), Career Preparation and Placement Committee (2014-15)
3. Proposal Reviewer, David R Atkinson Center for A Sustainable Future, 2017-19.
4. Search Committee, Cornell Cooperative Extension Business Management Specialists, 2016-18
5. Undergraduate Advisor: Thesis Committee, Policy Analysis and Management Department (2018); Agricultural Science Major (2015)
6. Creative Dialogue Panel: Sustainability Learning & Innovation on Campus, Sustainability Leadership Summit, 2017
7. Cornell Institute for Climate Change and Agriculture Advisory Committee, 2016

Ad-Hoc Academic Reviewer

Agribusiness: an International Journal, Agricultural and Applied Economics Association Annual Meeting Abstract Reviewer, Agricultural and Resource Economics Review, Agricultural Economics, Agricultural Finance Review, Agricultural Systems, Agriculture and Food Science, Amber Waves, American Journal of Agricultural Economics, Applied Economic Perspectives and Policy, Applied Economics Teaching Resources, Applied Economics, Australian Journal of Agricultural and Resource Economics, Canadian Journal of Agricultural Economics, Choices, Climatic Change, Ecological Economics, Economic Development and Cultural Change, Economic Inquiry, Environmental and Resource Economics, European Association of Agricultural Economists Congress Contributed Paper Reviewer, European Review of Agricultural Economics, Food Policy, Handbook of Agricultural Economics, International Food and Agribusiness Management Review, International Journal of Disaster Risk Reduction, International Journal of Industrial Organization, International Journal of Logistics, Land Economics, Journal of Agricultural and Resource Economics, Journal of Environmental Management, Journal of Environmental Planning and Management, Journal of Integrative Agriculture, Journal of the Agricultural and Applied Economics Association, Review of Regional Studies, Science, The B.E. Journal of Economic Analysis and Policy, The Energy Journal, The Geneva Papers on Risk and Insurance, USDA Economic Research Service Economic Research Reports, USDA Office of the Chief Economist Technical Reports

Academic Memberships

Agricultural and Applied Economics Association, Western Agricultural Economics Association

Research and Extension Grants

As Principal Investigator

1. *Kansas Corn Commission*, "Local Title 1 and Crop Insurance Payouts: Historic and Forward-Looking Analyses." 12/15/2024-8/31/2025, (\$80,000).
2. *Barry Flinchbaugh Center for Agriculture and Food Policy*, "Economic Indicators & Analysis Project." 7/1/2024-6/30/2026, (\$10,000).
3. *USDA-AFRI Economics, Markets and Trade*, "Forage Storage, the Federal Farm Safety Net, and Drought Resilience of the US Cattle Sector." 6/1/2023-5/31/2026, (\$499,979).
4. *University of Missouri Rural and Farm Finance Policy Analysis Center*, "Developing a research-based farm loan and financial performance." 4/1/2023-9/29/2025, (\$331,500).
5. *North Central Extension Risk Management Education Center 2023 Risk Management Education for Producers Underserved by Crop Insurance*, "Kansas Forage Insurance and Risk Management Education Program." 4/1/2023-9/30/2024, (\$99,908).
6. *North Central Extension Risk Management Education Center 2021 Risk Management Education for Producers Underserved by Crop Insurance*, "Kansas Cow-Calf Producer Crop Insurance and Risk Management Education Program." 4/1/2021-9/30/2022, (\$99,714).
7. *USDA-AFRI Economics, Markets and Trade*, "Evolving agricultural credit markets and the resilience of the U.S. farm sector." 1/1/2021-12/31/2024, (\$499,901).
8. *USDA Economic Research Service Cooperative Agreement*, "Special Issue of the *Agricultural Finance Review* on Nontraditional Finance." 9/1/2020-8/31/2021, (\$50,000).
9. *USDA Office of the Chief Economist Cooperative Agreement*, "Modern agricultural credit markets: exploring alternative data sources." 8/1/2020-7/31/2021, (\$77,361).
10. *USDA Hatch-Multistate and Smith-Lever*, Navigating New York's Diverse Farmland Markets." 10/1/2019-9/30/2020, (\$35,050).

11. *Atkinson Center for a Sustainable Future and Environmental Defense Fund Impact through Innovation RFP*, "Does agricultural conservation increase resilience to adverse weather and reduce crop insurance indemnities?: Field-level evidence." 5/6/2019-5/31/2020, (\$60,307).
12. *USDA Office of the Chief Economist Cooperative Agreement*, "Crop Insurance's Impact on Agricultural Lenders." 1/1/2019-12/31/2019, (\$77,361).
13. *USDA Risk Management Agency Targeted States Program*, "New York Crop Insurance and Risk Management Education Program." 9/30/2018-4/31/2020, (\$441,000).
14. *USDA Hatch-Multistate*, "The Role of Nontraditional Lenders in the Farm Economy." 10/1/2018-9/30/2019, (\$29,500).
15. *USDA Risk Management Agency Targeted States Program*, "New York Crop Insurance and Risk Management Education Program." 9/30/2017-9/29/2018, (\$452,000).
16. *USDA Economic Research Service Cooperative Agreement*, "Risk Management for Organic Farmers: Theory and Experiments." 9/15/2017-9/15/2019, (\$50,000).
17. *Atkinson Center for a Sustainable Future Academic Venture Fund*, "New York's Renewable Energy Transition and Agricultural Sustainability: Recent Evidence and Potential Roadblocks." 7/15/2017-8/31/2018, (\$105,000).
18. *Environmental Defense Fund*, "Federal Crop Insurance Participation and Adoption of Sustainable Production Practices by U.S. Farms." 6/1/2017-12/31/2018, (\$50,000).
19. *USDA Risk Management Agency Targeted States Program*, "New York Crop Insurance and Risk Management Education Program." 9/30/2016-9/29/2017, (\$401,000).
20. *USDA Office of the Chief Economist Cooperative Agreement*, "Federal Crop Insurance and Agricultural Credit." 7/15/2016-12/31/2017, (\$91,818).
21. *USDA Economic Research Service Cooperative Agreement*, "Economic Impacts of Food and Drug Administration Veterinary Feed Directive Rules on the New York Dairy Sector." 9/30/2016-1/31/2018, (\$25,000).
22. *USDA Hatch*, "Returns to Capital and Human Resource Investments for New York Dairy Farms." 10/1/2016-9/30/2018, (\$18,000).
23. *Atkinson Center for a Sustainable Future Rapid Response Fund*, "Identifying and Anticipating the Key Issues Affecting the Transition to Large-Scale Solar in New York." 7/15/2016-7/14/2017, (\$20,900).
24. *NYS DAM Apple Research and Development Program*, "The Economic Feasibility of Labor Saving Mechanization." 04/01/2015-12/31/2016, (\$10,113).
25. *Citizen's Climate Lobby (gift)*, "Potential Farm-Level Effects of a Carbon Fee and Dividend Policy." 10/1/2015-7/31/2016. (\$8,000).
26. *USDA Hatch-Multistate and Smith-Lever*, "Farmland Markets and Farm Viability." 10/1/2015-9/30/2018, (\$90,000).

As Co-Principal Investigator

1. Foundation for Food and Agriculture Research (FFAR) Seeding Solutions Program, "Integrating On-Farm Solar Arrays to Enhance Recharge, Produce Energy, and Diversify Farm Income." 5/15/2024-5/14/2028, (\$881,526).
2. Kansas State University GRIP Seed Grant, "Regenerative Agriculture for a Circular Bioeconomy." 8/1/2023-7/31/2024, (\$100,000).

3. *USDA Office of the Chief Economist Cooperative Agreement*, "State and Regional Farm Financial Analysis." 3/1/2023-8/31/2024, (\$150,000).
4. *USDA Economic Research Service Non-Assistance Cooperative Agreement*, "An In-Depth Assessment of Supply and Demand Factors Underlying Small Meat Processing." 6/1/2021-5/5/2022, (\$347,307).
5. *USDA Economic Research Service Non-Assistance Cooperative Agreement*, "Evaluating the Role of Financing in Meat and Poultry Processing Capacity." 6/1/2021-5/5/2022, (\$265,000).
6. *USDA Hatch-Multistate*, "Agricultural and Rural Financial Markets in Transition" (NC-1177). 10/1/2020-9/30/2021, (\$49,936).
7. *USDA-AFRI Economics, Markets and Trade*, "Crop Insurance Policy Design and Program Participation: Conceptual and Empirical Analyses with Economic and Psychological Decision Paradigms." 1/1/2021-12/31/2023, (\$499,941).
8. *The Nature Conservancy*, "Do Conservation Practices Increase Resilience to Weather Shocks? Evidence from County-Level OpTIS Data." 5/15/2020-5/14/2021, (\$72,419).
9. *Northeast Extension Risk Management Education Center 2020 Risk Management Education for Producers Underserved by Crop Insurance*, "New York Dairy and Livestock Risk Management Education Project." 6/1/2020-11/30/2021, (\$100,000).
10. *USDA-AFRI Economics, Markets and Trade*, "Immigration Reform and Farm Labor Shortages." 7/1/2019-6/30/2021, (\$499,973).
11. *USDA Hatch-Multistate and Smith-Lever*, "Understanding Barriers and Opportunities for Renewable Energy Transitions in New York State." 10/1/2017-9/30/2020, (\$124,000)
12. *USDA-NIFA Farm Business Management and Benchmarking (FBMB) Competitive Grants Program*, "Competitive benchmarking: Assisting New York and Ohio livestock and crop producers to increase profitability and manage risk in a volatile environment-Renewal." 9/1/2015-8/31/2017, (\$181,638).
13. *USDA Hatch-Multistate and Smith-Lever*, "Understanding Barriers and Opportunities for Renewable Energy Transitions in New York State." 10/1/2017-9/30/2020, (\$124,000).