Brian C. Briggeman
Current as of 12/31/25

Professor and
Director, Arthur Capper Cooperative Center
Department of Agricultural Economics
Kansas State University

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EDUCATION:

2006	Ph.D.	Purdue University, Agricultural Economics Field: Agricultural Business Dissertation: "A New U.S. Farm Household Typology: Implications for Agricultural Subsidies" Advisors: Dr. Allan Gray, Dr. Tim Baker, and Dr. Christine A. Wilson
2002	M.S.	Texas A&M University, Agricultural Economics
2000	B.S.	Kansas State University, Agribusiness

EXPERIENCE:

2016-present	Kansas State University, Department of Agricultural Economics, Professor and Director of the Arthur Capper Cooperative Center
2011-2016	Kansas State University, Department of Agricultural Economics, Associate Professor and Director of the Arthur Capper Cooperative Center
2009-2011	Federal Reserve Bank of Kansas City, Omaha Branch, Regional Affairs, Economist
2006-2008	Oklahoma State University, Department of Agricultural Economics, Assistant Professor
2003-05	Purdue University, Department of Agricultural Economics, United States Department of Agriculture National Needs Fellow
2002-03	Farm Credit Services of America, Lincoln, NE, Business Analyst
2000-02	Texas A&M University, Department of Agricultural Economics, Teaching and Research Assistant
1990-Present	Briggeman Farms, Inc., Iuka, KS, Financial Management Advisor

HONORS AND AWARDS

- 2025 WAEA Outstanding Extension Program Award
- 2024 AAEA Distinguished Undergraduate Teaching Award: Ten or More Years Experience
- 2024 Gamma Sigma Delta Outstanding Extension Program Award
- 2023 AAEA Distinguished Extension/Outreach Program Award: Ten or More Years Experience
- 2023 Gamma Sigma Delta Outstanding Teaching Award
- 2023 WAEA Outstanding Extension Project Award
- 2022 K-State Research and Extension Outstanding Team Award
- Best Paper Finalist at the 2022 IFAMA World Conference
- 2019 AAEA Distinguished Extension Program: Group Award
- 2018 Apex Award, Department of Agricultural Economics at Purdue University
- Best Paper Finalist at the 2016 IFAMA World Conference
- College of Agriculture Faculty of the Semester, Kansas State University, Spring 2015
- Agricultural & Applied Economics Association's Distinguished Teaching Award, Less than Ten Years of Experience, 2014
- College of Agriculture Faculty of the Semester, Kansas State University, Spring 2013
- Lead article of the first volume of 2011 European Review of Agricultural Economics
- Gamma Sigma Delta New Teacher Award of Merit, Oklahoma State University, 2008
- North American Colleges and Teachers of Agriculture (NACTA) 2008 Jack Everly Award Recipient for the article entitled, "How Do Employers Assess Job Candidate Attributes?"
- North American Colleges and Teachers of Agriculture (NACTA) Teaching Award of Merit, Oklahoma State University, 2008
- Undergraduate Agricultural Economics Club (Aggie-X) Teacher of the Year, Oklahoma State University, 2008
- Overall 1st Place in the National Graduate Student Case Study Competition held at the American Agricultural Economics Association Annual Meeting, Orlando, FL, 2008; Advisor – B.C. Briggeman
- Overall 2nd Place in Purdue University Snyder Lecture Series Poster Competition, 2005
- Overall 3rd Place in the National Graduate Student Case Study Competition held at the American Agricultural Economics Association Annual Meeting, Denver, CO, 2004 Team Members – B.C. Briggeman and J.D. Detre
- Travel Grant Recipient for the Food and Agribusiness Management Education Pre-Conference at the American Agricultural Economics Association Annual Meeting, Denver, CO, 2004
- USDA National Needs Fellow, Purdue University, 2003-2005
- Travel Grant Recipient for the *International Food and Agribusiness Management Association* Annual Meeting, 2001, Sydney, Australia
- Tyrus Timm Fellowship, Texas A&M University, 2000
- Graduated Kansas State University with Cum Laude Honors, 2000
- Gamma Sigma Delta Honor Society of Agriculture, Kansas State University, 2000
- Phi Kappa Phi National Honor Fraternity, Kansas State University, 1999
- Salutatorian Pratt High School, 1996

RESEARCH PUBLICATIONS

Peer Reviewed Journal Articles (Total of 61)

Herchenbach, J., B.C. Briggeman and J. Bergtold. "Valuing Trust: An Application to Agricultural Lending." *Agricultural Finance Review*, forthcoming.

Herchenbach, J., B.C. Briggeman, J. Bergtold, A. Shanoyan, S. Low, and B. Miller. "A Skills Gap Analysis of Farmer Directors of U.S. Farmer Cooperatives." *Agribusiness: An International Journal* (2025). https://doi.org/10.1002/agr.21997

Byers, L., J. Ifft, N. Miller, R. Kuhns, B. Briggeman, and J. Yu. "Is U.S. Farm Sector Debt Underestimated? Evidence from Equipment Lending." *Agricultural Finance Review* 84(2024), 191-207. https://doi.org/10.1108/AFR-12-2023-0168

Ofori, E., E.A. Yeager, and B.C. Briggeman. "Estimating Potential Gains from Agricultural Cooperative mergers." *Agribusiness: An International Journal* (2024), 1-16. https://doi.org/10.1002/agr.21907

Bina, J., G. Tonsor, and B.C. Briggeman. "Impacts of COVID-19 Federal Aid and Financial Sentiment on Food Expenditures." *Journal of Agricultural and Applied Economics*. 55(2023): 567-608. https://doi.org/10.1017/aae.2023.31

Herchenbach, J., B.C. Briggeman, J. Bergtold, A. Shanoyan, S. Low, and B. Miller. "A Qualitative Assessment of Farmer Director Skills in Agricultural Cooperatives." *International Food and Agribusiness Review*. 26(2023): 655-672. https://doi.org/10.22434/ifamr2022.0099

Boland, M., C. Kopka, C. Berner, B.C. Briggeman, M. Elliot, D. Friend, K.L. Jacobs, P. Kenkel, G. McKee, F. Olson, J.L. Park, W. Secor, K. Schweiss, H. Scott, and T. Worley. "Extension Programming during a Pandemic: Cooperative Director Foundations Program." *Applied Economics Teaching Resources* 4(2022): 14-28. https://doi.org/10.22004/ag.econ.321906

Regmi, M., B.C. Briggeman, and A.M. Featherstone. "Effects of Crop Insurance on Farm Input Use: Evidence from Kansas Farm Data." *Agricultural and Resource Economics Review* 51(2022): 361-379.

Mashange, G., A.M. Featherstone, and B.C. Briggeman. "Credit Rating Transitions of Farmer Cooperatives." *Journal of Co-operative Organization and Management* 10(2022): 100153. https://doi.org/10.1016/j.jcom.2021.100153

Mashange, G. and B.C. Briggeman. "Assessing the Financial Condition and Accounts Receivable Risk Among U.S. Farmer Cooperatives." *Agricultural Finance Review* 82(2021): 344-358. https://doi.org/10.1108/AFR-06-2021-0080

Clymer, A., W. Bowman, E. Yeager, and B.C. Briggeman. "Are Cooperatives Transitioning from Cost Minimizers to Profit Maximizers?" *Agricultural Finance Review* 81(2021): 568-577. https://doi.org/10.1108/AFR-08-2020-0115

Boland, M.A., B.C. Briggeman, K. Jacobs, P. Kenkel, G. McKee, and J.L. Park. "Research Priorities for Agricultural Cooperatives and Their Farmer-Members." *Applied Economic Perspectives and Policy* 43(2020): 573-585.

Clymer, A.C., B.C. Briggeman, and J.C. Leatherman. "Estimating the Value of Local Ownership to a State's Economy: The Case of Kansas Farmer Cooperatives." *Journal of Cooperatives* 35(2020): 1-39.

Harris, K. and B.C. Briggeman. "Job Attribute Preferences for Undergraduate Agricultural Majors – Do They Match with Careers in Grain Merchandising?" *Applied Economics Teaching Resources* 1(2019): 1-17.

Smart, N., B.C. Briggeman, J. Tack, and E. Perry. "Examining U.S. Grain Marketing and Farm Supply Cooperatives' Sustainable Growth Rates." *Agribusiness: An International Journal* (2019): 1-14.

Briggeman, B.C., E. Yeager, M. Dikeman, and R. Reid. "A ProfitLink Decision Tree for Farm Financial Managers." *Journal of the American Society of Farm Managers and Rural Appraisers* (2019): 115-120.

Kenkel, P. and B.C. Briggeman. "Impact of Tax Reform on Agricultural Cooperatives and Members." *Journal of Cooperatives* 33(2018): 1-28.

Russell, L., B.C. Briggeman, and A.M. Featherstone. "Financial Leverage and Agency Costs in Agricultural Cooperatives." *Agricultural Finance Review* 77(2017): 312-323.

Newman, C. and B.C. Briggeman. "Farmers' Perceptions of Building Trust." *International Food and Agribusiness Management Review* 19(2016): 57-76.

Briggeman, B.C., K.L. Jacobs, P. Kenkel and G. McKee. "Current Trends in Cooperative Finance." *Agricultural Finance Review* 76(2016): 402-410.

Russell, L.A. and B.C. Briggeman. "Distributing Patronage Income under Differing Tax Rates and Member Risk Preferences." *Journal of Cooperatives* 29(2014):27-49.

Kuethe, T.H., B.C. Briggeman, N. Paulson, and A.L. Katchova. "A Comparison of Data Collected through Farm Management Associations and the Agricultural Resource Management Survey." *Agricultural Finance Review* 74(2014):492-500.

Shanoyan, A., B.C. Briggeman, B. Harmon, K.D. Harris, J. Haverkamp, R. Heier, J. Holder, C. Kniebel, K. Jackson, T. Lutz, T. Warta, and A. Wendelburg. "Cooperative Innovation: The Case of Team Marketing Alliance." *International Food and Agribusiness Management Review* 17(2014):187-197.

Lindsay, M. and B.C. Briggeman. "To Like or Not to Like: The Use of Social Media in Agribusiness Firms." *Journal of Extension* 52(2014):31AW1.

Russell, L., M.R. Langemeier, and B.C. Briggeman. "The Impact of Liquidity and Solvency on Cost Efficiency Estimation." *Agricultural Finance Review* 73(2013):413-425.

Zakrzewicz, C.J., B.W. Brorsen, and B.C. Briggeman. "How Accurate are Forecasts of Farmland Values?" *Journal of Agricultural and Applied Economics* 45(2013):159-170.

Chung, C., B.C. Briggeman, and S. Han. "Willingness to Pay for Beef Quality Attributes: A Latent Segmentation Modeling Approach." *Journal of Agricultural and Applied Economics* 44(2012):447-459.

Briggeman, B.C., S. Koenig, and C. Moss. "U.S. Farm Debt: The Role of ARMS." *Agricultural Finance Review* 72(2012):254-261.

Zakrzewicz, C., B.W. Brorsen, and B.C. Briggeman. "Comparison of Alternative Sources of Farmland Values." *Agricultural Finance Review* 72(2012): 68-86.

Briggeman, B.C., J.D. Detre, N. Lansford, and D. Doye. "Experiential Learning on the Internet: The Case of the Internet Agricultural Bank Simulation Game." *NACTA Journal* (June 2012): 63-67.

Gunderson, M.A., J.D. Detre, B.C. Briggeman, and C.A. Wilson. "Ag Lending: The Next Generation." *Agricultural Finance Review* 71(2011): 280-294.

Briggeman, B.C. and J.L. Lusk. "Preferences for Fairness and Equity in the Food System." *European Review of Agricultural Economics* 38(2011):1-29.

Briggeman, B.C. "The Role of Debt in Farmland Ownership." *Choices*, Second Quarter 2011.

Briggeman, B.C. "The Importance of Off-Farm Income to Servicing Farm Debt." *Economic Review* (First Quarter 2011):63-82.

Briggeman, B.C. "Farm Balance Sheets: The Hidden Risk of Non-real Estate Debt." *Main Street Economist* (2011):Issue 2.

Henderson, J. and B.C. Briggeman. "Interest Rates and Farmland Values." *Main Street Economist* (2011):Issue 1.

Briggeman, B.C. and F.B. Norwood. "Employer Assessment of the College Graduate: What Advisors Need to Know." *Journal of Natural Resources and Life Sciences Education* 40(2011):19-28.

Ellison, B.D., J.L. Lusk, and B.C. Briggeman. "Other-Regarding Behavior and Taxpayer Preferences for Farm Policy." *The B.E. Journal of Economic Analysis & Policy* 10(2011):1-33.

Lusk, J.L. and B.C. Briggeman. "Selfishness, Altruism, and Inequality Aversion towards Consumers and Farmers." *Agricultural Economics* 42(2011):121-139.

Briggeman, B.C. and M. Akers. "The Credit Advantage of Farm and Rural Small Business Ownership." *Agricultural Finance Review* 70(2010):353-364.

Briggeman, B.C. and B.E. Whitacre. "Farming and the Internet: Reasons for Non-Use." *Agricultural and Resource Economics Review* 39(2010):571-584.

Ellison, B.D., J.L. Lusk, and B.C. Briggeman. "Taxpayer Beliefs about Farm Income and Preferences for Farm Policy." *Applied Economic Perspectives and Policy* 32(2010):338-354.

Briggeman, B.C. "Debt, Income, and Farm Financial Stress." *Main Street Economist* (2010):Issue 6.

Briggeman, B.C. and J. Campiche. "The New ACRE Program: Costs and Effects." *Main Street Economist* (2010):Issue 2.

Briggeman, B.C., M.A. Gunderson, and B.A. Gloy. "The Financial Health of Agricultural Lenders." *American Journal of Agricultural Economics* 91(2009):1406-1413.

Toler, S., B.C. Briggeman, J.L. Lusk, and D.C. Adams. "Fairness, Farmers Markets, and Local Production." *American Journal of Agricultural Economics* 91(2009):1272-1278.

Briggeman, B.C. and C. Zakrzewicz. "Can the Ag Credit Survey Predict National Credit Conditions?" *Economic Review* (Fourth Quarter 2009):93-110.

Briggeman, B.C. and Q. Jorgensen. "Farm Credit Member-Borrowers' Preferences for Patronage Payments." *Agricultural Finance Review* 69(2009):88-97.

Boyer, T., B.C. Briggeman, and F.B. Norwood. "Demand for Multimedia in the Classroom." *Journal of Agricultural and Applied Economics* 41(2009):791-808.

Briggeman, B.C. and M.D. Boehlje. "Cash is King – BUT Profitability is the Kingdom." *Journal of the American Society of Farm Managers and Rural Appraisers* 72(2009):94-98.

Briggeman, B.C. and J. Henderson. "The Slow Road Back for the U.S. Livestock Industry." *Main Street Economist* (2009):Issue 4.

Detre, J.D., M.A. Gunderson, and B.C. Briggeman. "Identifying Abnormal Returns to Food and Agribusiness Stocks on Key Farm Policy Legislative Dates." *Journal of Agribusiness* 26(2009):21-39.

Briggeman, B.C., C.A. Towe, and M.J. Morehart. "Credit Constraints: Their Existence, Determinants, and Implications for U.S. Farm and Non-Farm Sole-Proprietors." *American Journal of Agricultural Economics* 91(2009):275-289.

Lusk, J.L. and B.C. Briggeman. "Food Values." *American Journal of Agricultural Economics* 91(2009):184-196.

Briggeman, B.C. "Monitoring Credit Conditions in Rural America." *Main Street Economist* (2009):Issue 3.

Briggeman, B.C. and P. Kenkel. "Customer Segmentation Perceptions of Farm Credit Associations." *Agricultural Finance Review* 68(2008):227-236.

Briggeman, B.C., A.W. Gray, and J.D. Detre. "Using Limited Information to Support the Decision to Launch a New Product in the Fruit Juice Market: A Teaching Case Study." *Review of Agricultural Economics* 30(2008):370-378.

Briggeman, B.C., S.R. Henneberry, and F.B. Norwood. "How Do Employers Assess Job Candidate Attributes?" *NACTA Journal* (September 2007):15-21. ***Jack Everly Award***

Briggeman, B.C., A.W. Gray, Mitchell J. Morehart, Timothy G. Baker, and C.A. Wilson. "A New U.S. Farm Household Typology: Implications for Agricultural Policy." *Review of Agricultural Economics* 29(2007):765-782.

Briggeman, B.C., M.A. Gunderson, and J.D. Detre. "Protecting Your Turf: First-Mover Advantages as a Barrier to Competitor Innovation." *International Food and Agribusiness Management Review* 9(2006):62-79.

Detre, J.D., B.C. Briggeman, M.D. Boehlje, and A.W. Gray. "Scorecarding and Heat Mapping: Tools and Concepts for Assessing Strategic Uncertainty." *International Food and Agribusiness Management Review* 9(2006):1-22.

Peer Reviewed Papers Under Review or Working Papers (total of 3)

Lamidi, A., B.C. Briggeman, L.L. Britton, A.J. Johnson, E. Blair, and R. Carver. ": Enhancing Access to Food in Rural America: The Case of the Rural Access Distribution (RAD) Cooperative." Revise and resubmit at *Journal of Extension*.

Mashange, G. and B.C. Briggeman. "Valuing Intangible Capital in Agribusinesses: A Re-examination of the Neoclassical Theory of Investment." Revise and resubmit at *Agricultural Finance Review.*

Herchenbach, J., B.C. Briggeman, J. Bergtold, A. Shanoyan, S. Low, and B. Miller. "Conceptual Framework for Training Agricultural Cooperative Directors." Under review at *Journal of Co-operative Organization and Management*.

Other Publications

Federal Reserve Bank of Kansas City Beige Book (total of 3)

Tenth District Economic Conditions, January 2011
Tenth District Economic Conditions, June 2010
Tenth District Economic Conditions, September 2009

Outreach Publications (total of 34)

Briggeman, B.C. and G. Mashange. "Impact of Section 199A(g) on Local Grain Marketing and Farm Supply Cooperatives." *ACCC Fact Sheet Series*, November 2024.

Herchenbach, J. and B.C. Briggeman. "A Tool to Evaluate Director's Skill Levels and Gaps." *ACCC Fact Sheet Series – Research Series on Director Skills Gap Analysis: Paper 4 of 4*, August 2023.

Herchenbach, J. and B.C. Briggeman. "Identifying the Most Important Director Skills." *ACCC Fact Sheet Series – Research Series on Director Skills Gap Analysis: Paper 3 of 4*, April 2023.

Herchenbach, J. and B.C. Briggeman. "Existing Skill Gaps." *ACCC Fact Sheet Series – Research Series on Director Skills Gap Analysis: Paper 2 of 4*, February 2023.

Herchenbach, J. and B.C. Briggeman. "Director Skills Needed to be Engaged and Knowledgeable." *ACCC Fact Sheet Series – Research Series on Director Skills Gap Analysis: Paper 1 of 4*, February 2023.

Briggeman, B.C., R. Reid and G. Mashange. "KSU Cooperative Financial Benchmarking Tool – An Update." *ACCC Fact Sheet Series – Special Release for CoBank*, January 2022.

Briggeman, B.C. and G. Mashange. "Stress Testing Farmer Cooperatives: An Application to Fertilizer Inventories." *ACCC Fact Sheet Series*, January 2022.

Briggeman, B.C. and C. Hodgkinson. "Trends and an Update to Grain Storage of Kansas Farmer Cooperatives." *ACCC Fact Sheet Series*, January 2021.

Briggeman, B.C. and G. Mashange. "Rising Equity and Retained Earnings for U.S. Farmer Cooperatives." *ACCC Fact Sheet Series*, December 2020.

Briggeman, B.C. and R. Reid. "KSU Cooperative Financial Benchmarking Tool." *ACCC Fact Sheet Series – Special Release for CoBank*, December 2019.

Clymer, A., B.C. Briggeman, and J. Leatherman, "The Contribution of Farmer Cooperatives to the Kansas Economy." *ACCC Fact Sheet Series*, March 2019.

Briggeman, B.C. and M. Dikeman, "The Impact of the "Transition Rule" on Grain Sales to a Cooperative and a Farmer's Section 199A Deduction." *ACCC Fact Sheet Series*, January 2019.

Harris, K. and B.C. Briggeman, "Talent management in Grain Merchandising: Expectations and Perceptions of Agricultural Majors Interested in Grain Merchandising Careers." *ACCC Fact Sheet Series*, August 2018.

Kenkel, P. and B.C. Briggeman. "Impact of Revised Section 199A on Grain Producers." *ACCC Fact Sheet Series*, April 2018.

Briggeman, B.C. and P. Kenkel. "Impact of Tax Reform on Agricultural Cooperatives." *ACCC Fact Sheet Series*, December 2017.

Smart, N. and B.C. Briggeman. "Sustainable Growth Rates for Cooperatives." *ACCC Fact Sheet Series*, December 2017.

Briggeman, B.C. "Farmers' Perceptions of Building Trust." *Purdue Food and Agribusiness Quarterly Review*, January 2017.

Briggeman, B.C., K. Jackson, and L. Bilberry. "Monitoring the Evolving Kansas Cooperative Landscape: Mapping Grain Locations in Kansas." *ACCC Fact Sheet Series*, September 2016.

Newman, C. and B.C. Briggeman. "Cooperative Earns, Turns, and Leverage: The DuPont Profitability Model." *ACCC Fact Sheet Series*, July 2015.

Briggeman, B.C. and C. Mickelsen. "Financial Trends and Needs of Cooperatives and Implications of Consolidation in the Farm Credit System." *ACCC Fact Sheet Series*, January 2014.

Briggeman, B.C. and C. Mickelsen. "Rising and Changing Costs of Production Agriculture." *ACCC Fact Sheet Series*, August 2013.

Briggeman, B.C. and C. Mickelsen. "Equity Composition of Kansas Grain, Oilseed and Farm Supply Cooperatives." *ACCC Fact Sheet Series*, January 2013.

Boland, M.A. and J.M. Crespi. "Measuring Success in Marketing: Advertising Returns on Sunsweet's *Ones* Prunes Brand." *ACCC Fact Sheet Series*, September 2012, (B.C. Briggeman served as editor.)

Briggeman, B.C. and B.W. Brorsen. "Farmland Value Data: Implications of Survey Accuracy and Reliability." *ACCC Fact Sheet Series*, July 2012.

Briggeman, B.C. "Cooperative Members' Preferences for Patronage Refunds." *ACCC Fact Sheet Series*, May 2012.

Briggeman, B.C. and M. Akers. "Survey of Tenth District Agricultural Credit Conditions – First Quarter 2011." *Federal Reserve Bank of Kansas City*.

Briggeman, B.C. and M. Akers. "Survey of Tenth District Agricultural Credit Conditions – Fourth Quarter 2010." *Federal Reserve Bank of Kansas City.*

Briggeman, B.C. and M. Akers. "Survey of Tenth District Agricultural Credit Conditions – Third Quarter 2010." *Federal Reserve Bank of Kansas City.*

Briggeman, B.C. and M. Akers. "Survey of Tenth District Agricultural Credit Conditions – First Quarter 2010." *Federal Reserve Bank of Kansas City.*

Briggeman, B.C. and M. Akers. "Survey of Tenth District Agricultural Credit Conditions – Third Quarter 2009." *Federal Reserve Bank of Kansas City.*

Briggeman, B.C. and M. Akers. "Survey of Tenth District Agricultural Credit Conditions – First Quarter 2009." *Federal Reserve Bank of Kansas City.*

Briggeman, B.C. and D. Klinefelter. "Financial Crisis, Recession Fears, and Agriculture." *The Farmer-Stockman*, January 2009.

Klinefelter, D. and B.C. Briggeman. "Grain Prices, Lending Woes, Complicate Ag Production." *The Farmer-Stockman*, January 2008.

Briggeman, B.C. and D. Klinefelter. "Events May Trigger Better Times,. *The Farmer-Stockman*, January 2007.

Published Selected Papers or Abstracts (total of 7)

Briggeman, B.C. and B.E. Whitacre. "Farming and the Internet: Factors Affecting Input Purchases On-Line and Reasons for Nonadoption," *Journal of Agricultural and Applied Economics* 40(2008):717.

Briggeman, B.C. "U.S. Farm Households Operating a Non-Farm Business: A Tobit Analysis." In *Proceedings of the NC-1014 Conference on Agricultural and Rural Finance Markets in Transition*, Ani Katchova, ed., St. Louis, MO, October 4-5, 2007.

Briggeman, B.C. and P. Kenkel. "Farm Credit Employees' Perceptions of Loan Business Relative to Different Types of Borrowers." *Journal of Agricultural and Applied Economics* 39(2007):411.

Briggeman, B.C. and M.D. Boehlje. "Market Segmentation of Today's Agricultural Borrower." *Proceedings of the NC-1014 Conference on Agricultural and Rural Finance Markets in Transition*, Ani Katchova, ed., Washington, DC, October 2-3, 2006.

Gray, A.W. and B.C. Briggeman. "Development of a U.S. Farm Household Typology." *Cooperative Agreement Final Report*, reviewed by and available through the Economic Research Service of the United States Department of Agriculture, May 15, 2006.

Briggeman, B.C. and M. Roucan. "Marketing to Today's Farm Household: Implications of a New U.S. Farm Household Typology." Accepted abstract with Western Education/Extension and Research Activities (*WERA-72) Agribusiness and Research Conference*, Las Vegas, NV, June 19-20, 2006.

Briggeman, B.C., A.W. Gray, and C.A. Wilson. "Diversity and Commonality of U.S. Farm Households: A Typology of U.S. Farm Households." Published abstract, *Journal of Agricultural and Applied Economics* 37(2005):501.

Published Research in Trade Press Journals (total of 15)

Briggeman, B.C. "Farm Debt Landscape Shows 'Pockets of Stress.'" *Feedstuffs*, Jacqui Fatka author, January 2011.

Briggeman, B.C. and J.L. Lusk. "Should the Supply Chain Play Fair? – Part Two." *AgriMarketing*, April 2008.

Briggeman, B.C. and J.L. Lusk. "Should the Supply Chain Play Fair? – Part One." *AgriMarketing*, March 2008.

Briggeman, B.C., S. Henneberry, and F.B. Norwood. "Personal Interview Matters Most," *Feedstuffs*, December 31, 2007:17.

Briggeman, B.C. and M.D. Boehlje. "Today's Agricultural Borrower: The Ruralpolitan and Retirement Customer Segments." *Ag Lender* 10(August 2006)8:7.

Briggeman, B.C. and M.D. Boehlje. "Today's Agricultural Borrower: The Farm Business Customer Segments." *Ag Lender* 10(July 2006)5:6-7.

Briggeman, B.C. and M.D. Boehlje. "Wealth and Capital Allocations of Today's Agricultural Borrower." *Ag Lender* 10(June 2006)5:1 & 10.

Briggeman, B.C. and M.D. Boehlje. "Segmenting Today's Agricultural Borrower: Anything but 'Run of the Mill." *Ag Lender* 10(May 2006)5.

Roucan, M. and B.C. Briggeman. "Get a Grip on Market Opportunities for Today's Farm Household." *AgriMarketing*, March 2006.

Detre, J.D., M.A. Gunderson, B.C. Briggeman, and M.D. Boehlje. "The Search for Optimal Capital Structure." *Seed World*, July 2005.

Detre, J.D., M.A. Gunderson, B.C. Briggeman, and M.D. Boehlje. "Why Earning a Positive Net Income is Not Enough," *Seed World*, May 2005.

Detre, J.D., B.C. Briggeman, A.W. Gray, and M.D. Boehlje. "Putting the Risk Scorecard to Work for Your Seed Company." *Seed World*, January 2005.

Briggeman, B.C., J.D. Detre, M.D. Boehlje, and A.W. Gray. "Bringing Value to Scorecarding." *Seed World*, November 2004.

Briggeman, B.C., J.D. Detre, M.D. Boehlje, and A.W. Gray. "Strategic Risk Assessment Through Scorecarding." *Seed World*, July 2004.

Boehlje M.D., A.W. Gray, B.C. Briggeman, and J.D. Detre. "Uncertainty in Agriculture: What are the Sources?" *Seed World*, May 2004.

Selected Posters (total of 6)

Mashange, G. and B.C. Briggeman. "Valuing Intangible Capital in Agribusinesses: A Re-examination of the Neoclassical Theory of Investment." Presented at Agricultural and Applied Economics Association Annual Meeting, Washington, DC, July 2023.

Mashange, B.C. Briggeman. "Dynamic Pro-Forma Tool for Farmer Cooperatives." Presented at Extension Risk Management Education Meeting, Chicago, IL, March 2023.

Herchenbach, J., B.C. Briggeman, J. Bergtold, A. Shanoyan, S. Low, and B. Miller. "A Skills Gap Analysis of Farmer Directors of Midwest Agricultural Cooperatives." Presented at Agricultural and Applied Economics Association Annual Meeting, Anaheim, CA, August 2022.

Zakrzewicz, C., B.W. Brorsen, and B.C. Briggeman. "Comparison of Alternative Sources of Farmland Values." Presented at Agricultural and Applied Economics Association Annual Meeting, Pittsburgh, PA, July 2011.

Briggeman, B.C., J.D. Detre, D. Doye, and N. Lansford. "Enhancing Learning via the Internet: The Internet Agricultural Bank Simulation Game." Presented at Agricultural and Applied Economics Association Annual Meeting, Denver, CO, 2010.

Briggeman, B.C. and J.D. Detre. "Management of Strategic Uncertainty for Agribusinesses: A Teaching Application." Presented at Agricultural and Applied Economics Association Annual Meeting, Long Beach, CA, 2006. ***2006 AAEA Selected Poster Finalist***

Student Papers Published Under My Supervision (total of 25)

Herchenbach, J., B.C. Briggeman, J. Bergtold, A. Shanoyan, S. Low, and B. Miller. "A Skills Gap Analysis of Farmer Directors of U.S. Farmer Cooperatives." *Agribusiness: An International Journal* (2025). https://doi.org/10.1002/agr.21997

Byers, L., J. Ifft, N. Miller, R. Kuhns, B. Briggeman, and J. Yu. "Is U.S. Farm Sector Debt Underestimated? Evidence from Equipment Lending." *Agricultural Finance Review* (2024), 1-17. https://www.emerald.com/insight/content/doi/10.1108/AFR-12-2023-0168/full/pdf

Ofori, E., E.A. Yeager, and B.C. Briggeman. "Estimating Potential Gains from Agricultural Cooperative mergers." *Agribusiness: An International Journal* (2024), 1-16. https://doi.org/10.1002/agr.21907

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Herchenbach, J., B.C. Briggeman, J. Bergtold, A. Shanoyan, S. Low, and B. Miller. "A Qualitative Assessment of Farmer Director Skills in Agricultural Cooperatives." Forthcoming at *International Food and Agribusiness Review*.

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Clymer, A., W. Bowman, E. Yeager, and B.C. Briggeman. "Are Cooperatives Transitioning from Cost Minimizers to Profit Maximizers?" *Agricultural Finance Review* 81(2021): 568-577.

Clymer, A.C., B.C. Briggeman, and J.C. Leatherman. "Estimating the Value of Local Ownership to a State's Economy: The Case of Kansas Farmer Cooperatives." *Journal of Cooperatives* 35(2020): 1-39.

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Zakrzewicz, C.J., B.W. Brorsen, and B.C. Briggeman. "Comparison of Alternative Sources of Farmland Values." *Agricultural Finance Review* 72(2012):68-86.

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Toler, S., B.C. Briggeman, J.L. Lusk, and D.C. Adams. "Fairness, Farmers Markets, and Local Production." *American Journal of Agricultural Economics* 91(2009):1272-1278.

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Briggeman, B.C. and Q. Jorgensen. "Farm Credit Member-Borrowers' Preferences for Patronage Payments." *Agricultural Finance Review* 69(2009):88-97.

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Books and Textbook Chapters

Kenkel, P., B. Briggeman, and K. Jacobs. "Profit Distribution and Financial Performance in Cooperative Firms." *Handbook of Research on Cooperatives and Mutuals*, Chapter 16, 2022.

Kenkel, P., K. Jacobs, and B. Briggeman. "The Implications of Taxation and Tax Policies for Cooperatives and Members." *Handbook of Research on Cooperatives and Mutuals*, Chapter 17, 2022.

Jacobs, K., P. Kenkel, and B. Briggeman. "Capitalization, Equity, and Growth in Cooperative Firms." *Handbook of Research on Cooperatives and Mutuals*, Chapter 18, 2022.

PRESENTATIONS

Outreach Presentations (total of 560)

"Equity Management Strategies." Kansas Director Development Program, Wichita, KS, December 2025.

"Income Distribution Strategies." Kansas Director Development Program, Wichita, KS, December 2025.

"Cooperative Finance Workshop." Kansas Director Development Program, Wichita, KS, December 2025.

"Cooperative Finance Foundations." Kansas Director Development Program, Wichita, KS, December 2025.

"Issues Facing Cooperatives." Kansas Director Development Program, Wichita, KS, December 2025.

"Cooperative Principles." Kansas Director Development Program, Wichita, KS, December 2025.

"Macroeconomic Implications for Agriculture." Indiana Bankers Association's Ag Clinic, West Lafayette, IN, December 2025.

"The US Agricultural Outlook." State of Ag with the Pratt Chamber of Commerce, Pratt, KS, November 2025.

"Minding Your Skill Gaps." KCC Executive Director Development Program, McPherson, KS, November 2025.

"Macroeconomic Implications for Kansas Landowners." Kansas Landowners Conference, Manhattan, KS, November 2025.

"The US Agricultural Outlook: Signals in the Noise." Departmental Seminar, Stellenbosch, South Africa, November 2025.

"Thinking Like a CFO." HELENA Leadership Program, West Lafayette, IN, October 2025.

"Free Cash Flow Growth and Return on Invested Capital." HELENA Leadership Program, West Lafayette, IN, October 2025.

"Inventory Management and the Cash Conversion Cycle." HELENA Leadership Program, West Lafayette, IN, October 2025.

"Importance of Cash: Nelson Nurseries Case Study." HELENA Leadership Program, West Lafayette, IN, October 2025.

"Macroeconomic Implications for Agriculture." Ag Lenders Conference, Manhattan, KS, October 1, 2025.

"Macroeconomic Implications for Agriculture." Ag Lenders Conference, Garden City, KS, September 30, 2025.

"Effective Co-op Boards." Taking Your Cooperative to the Next Level Conference, Columbia, SC, September 2025.

"Agricultural Inputs and Market Shifts: Farmer Cooperatives." Advanced Agricultural Lenders Conference, Lafayette, IN, September 2025.

"Macroeconomic Implications for Agriculture." Pinnacle Bank Ag Update, Abilene, KS, August 2025.

"Macroeconomic Implications for Agriculture." Risk and Profit, Manhattan, KS, August 2025.

"ACCC Update." Leadership Symposium for Cooperatives, Manhattan, KS, August 2025.

"Equity Redemption Strategies." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2025.

"Patronage Income Distribution Policy." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2025.

"The Importance of Cash Flow." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2025.

"Building and Analyzing Cooperative Financial Statements." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2025.

"Thinking Like a CFO." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2025.

"Financial Drivers Facing Cooperatives." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2025.

"Marketplace Business Solutions Simulation Game." Strategic Financial Management for Cooperatives, Wichita, KS, July 2025.

"Growth and Investment in the Future." Strategic Financial Management for Cooperatives, Wichita, KS, July 2025.

"Capital Allocation." Strategic Financial Management for Cooperatives, Wichita, KS, July 2025.

"Introduction to Strategic Financial Management." Strategic Financial Management for Cooperatives, Wichita, KS, July 2025.

"EMAW Spraying Game." KCC Co-ops 101 for Employees, Dodge City, KS, July 2025.

"Introduction to Co-op Finance, Patronage, and Equity." KCC Co-ops 101 for Employees, Dodge City, KS, July 2025.

"The Evolving Cooperative Landscape in the United States." IFAMA World Conference, Ribeirao Preto, Brazil, June 2025.

"Macroeconomic Implications for Agriculture." American Society of Ag Consultants Webinar, virtual, June 2025.

"Examining Implications of the Evolving Cooperative Landscape." Garden City Cooperative Leadership Retreat, Manhattan, KS, April 2025.

"Rethinking the Cooperative System for Future Success – Bull Session." CEO Roundtable, Olathe, KS, April 2025.

"Macroeconomic Implications for Agriculture." Landmark National Bank Webinar, virtual, March 2025.

"Proforma Analysis for Cooperatives." Advanced Directors Training – Iowa Institute for Cooperatives, Ames, IA, March 2025.

"Building a Financially Resilient Cooperative." Advanced Directors Training – Iowa Institute for Cooperatives, Ames, IA, March 2025.

"Strategic Direction for Cooperatives." Producers Cooperative Association, virtual, February 2025.

"Capital Investment Decision Making." Syngenta Agribusiness Accelerator Program, West Lafayette, IN, February 2025.

"Cooperative Education Roundtable." NCFC Annual Meeting, La Quinta, CA, February 2025.

"Macroeconomic Implications for Agriculture." Ag Risk Solution's Business of Farming Conference, Olathe, KS, January 2025.

"Financial Benchmarking." Kanza Cooperative, virtual.

"Strategic Direction and Goals." Scott Cooperative Association Board Planning Retreat, Scott City, KS, January 2025.

"Importance of Margins." Scott Cooperative Association Board Planning Retreat, Scott City, KS, January 2025.

"Evolving Cooperative Landscape." Scott Cooperative Association Board Planning Retreat, Scott City, KS, January 2025.

"Financial Benchmarking." Scott Cooperative Association Board Planning Retreat, Scott City, KS, January 2025.

"Assessing Directors' Skills." Scott Cooperative Association Board Planning Retreat, Scott City, KS, January 2025.

"Equity Management Strategies." Kansas Director Development Program, Wichita, KS, December 2024.

"Income Distribution Strategies." Kansas Director Development Program, Wichita, KS, December 2024.

"Cooperative Finance Workshop." Kansas Director Development Program, Wichita, KS, December 2024.

"Cooperative Finance Foundations." Kansas Director Development Program, Wichita, KS, December 2024.

"Issues Facing Cooperatives." Kansas Director Development Program, Wichita, KS, December 2024.

"Cooperative Principles." Kansas Director Development Program, Wichita, KS, December 2024.

"Financial KPIs." Syngenta Agribusiness Accelerator Program, West Lafayette, IN, December 2024.

"Cash Flow." Syngenta Agribusiness Accelerator Program, West Lafayette, IN, December 2024.

"Agricultural Inputs and Market Shifts: Farmer Cooperatives." Midwest Agriculture Conference hosted by the Federal Reserve Bank of Chicago, Chicago, IL. December 2024.

"Building a Resilient Cooperative." KCC Executive Director Development Program, Manhattan, KS. November 2024.

"Macroeconomic Implications for Kansas Landowners." Kansas Landowner Conference, Manhattan, KS. October 2024.

"Macroeconomy and Interest Rates." Ag Lenders Conference, Manhattan, KS. October 2024.

"Macroeconomy and Interest Rates." Ag Lenders Conference, Garden City, KS. October 2024.

"DuPont Estimations for Adell Cooperative." Virtual Discussion with Michael Kempke, September 2024.

"DuPont Profitability Model." Syngenta Agribusiness Accelerator Program, West Lafayette, IN, September 2024.

"Thinking Like and Connecting to the CFO." Syngenta Agribusiness Accelerator Program, West Lafayette, IN, September 2024.

"Estimating Section 199a(g) with Financial Data." MKC Roundtable Discussion, Wichita, KS, September 2024.

"Relevant Financial Statements and Analysis." Syngenta Agribusiness Accelerator Program, virtual presentation, September 2024.

"Equity Retirement and Growing the Cooperative." MACC Online Cooperative Roundtable, Virtual Meeting. August 2024.

"Macroeconomic Outlook." Risk and Profit Conference, Manhattan, KS. August 2024.

"ACCC Update." Leadership Symposium for Cooperatives, Manhattan, KS. August 2024.

"Interest Rate Outlook and Implications for Agriculture." Mid-South Ag Finance Conference, Martin, TN, August 2024.

"Agribusiness Research Topics: A Roundtable Discussion." AAEA Pre-Conference Workshop, New Orleans, LA, July 2024.

"How Cooperatives Connect to Global Markets." AAEA Pre-Conference Workshop, New Orleans, LA, July 2024.

"EMAW Spraying Game." KCC Co-ops 101 for Employees, Hutchinson, KS, July 2024.

"Introduction to Co-op Finance, Patronage, and Equity." KCC Co-ops 101 for Employees, Hutchinson, KS, July 2024.

"Equity Redemption Strategies." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2024.

"Patronage Income Distribution Policy." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2024.

"The Importance of Cash Flow." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2024.

"Building and Analyzing Cooperative Financial Statements." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2024.

"Thinking Like a CFO." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2024.

"Financial Drivers Facing Cooperatives." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2024.

"Evolving Cooperative Landscape." NSAC Mid-West Chapter Annual Meeting, Wichita, KS, June 2024.

"EMAW Spraying Game." KCC Co-ops 101 for Interns, Hutchinson, KS, May 2024.

"Introduction to Co-op Finance, Patronage, and Equity." KCC Co-ops 101 for Interns, Hutchinson, KS, May 2024.

"Rethinking the Cooperative System for Future Success – Bull Session." CEO Roundtable, Olathe, KS, May 2024.

"Dynamic Pro-Forma Financial Tool for Farmer Cooperatives." CFO Roundtable, Olathe, KS, April 2024.

"Lessons Learned from a Feasibility Study of a Purchasing Cooperative in Southeast Kansas." Newton, KS, April 2024.

"Feasibility of a Grocery Purchasing Cooperative." Moran, KS, April 2024.

"Inflation and Interest Rate Outlook." Pinion Client Meeting, Manhattan, KS, February 2024.

"Macroeconomic Outlook." Kansas Society of Farm Managers and Rural Appraisers Winter Meeting, Manhattan, KS, February 2024.

"Cooperative Education Roundtable." NCFC Annual Meeting, Fort Lauderdale, FL, February 2024.

"Cooperative 101." Growing Lawrence Annual Meeting, Lawrence, KS, February 2024.

"Agricultural Outlook in an Uncertain Economy." Flinchbaugh Agricultural Policy Seminar, Manhattan, KS, February 2024.

"Planning for the Future: Lessons from the Dynamic Pro-Forma Financial Statement Tool." NCC Graduate Director Seminar, Kearney, NE, January 2024.

"Cooperative Resilience." NCC Graduate Director Seminar, Kearney, NE, January 2024.

"Evolving Cooperative Landscape." NCC Graduate Director Seminar, Kearney, NE, January 2024.

"Equity Management Strategies." Kansas Director Development Program, Wichita, KS, December 2023.

"Income Distribution Strategies." Kansas Director Development Program, Wichita, KS, December 2023.

"Cooperative Finance Workshop." Kansas Director Development Program, Wichita, KS, December 2023.

"Cooperative Finance Foundations." Kansas Director Development Program, Wichita, KS, December 2023.

"Issues Facing Cooperatives." Kansas Director Development Program, Wichita, KS, December 2023.

"Cooperative Principles." Kansas Director Development Program, Wichita, KS, December 2023.

"Cooperative History and Principles." Rural Grocery Initiative Cooperative Stakeholder Meeting, Manhattan, KS, December 2023.

"Dynamic Proforma Financial Statement Tool – Kanza Cooperative." Wichita, KS, December 2023.

"Interest Rate and Agricultural Outlook." Ag Appreciation Event with First Bank Kansas, Salina, KS, November 2023.

"Macro-Economy Overview." Kansas Landowner Conference, Manhattan, KS, November 2023.

"Interest Rate Outlook and Implications for Agriculture." Michigan Ag Credit Conference, East Lansing, MI, October 2023.

"Data Trends in Rural Grocery Purchasing Cooperative Survey." Virtual Discussion, October 2023.

"Macroeconomic Outlook and Interest Rates." Ag Lenders Conference, Manhattan, KS, September 2023.

"Macroeconomic Outlook and Interest Rates." Ag Lenders Conference, Garden City, KS, September 2023.

"Interest Rate Outlook and Implications for Agriculture." Virtual Risk and Profit Conference, Manhattan, KS, August 2023.

"Interest Rate Outlook and Implications for Agriculture." Risk and Profit Conference, Manhattan, KS, August 2023.

"Cooperative Research and Education Update." Leadership Symposium for Cooperatives, Manhattan, KS, August 2023.

"Skills Assessment in a Co-op Board Room." 2023 Board Officer's Workshop: Iowa Institute for Cooperatives, Ames, IA, July 2023

"Updates to the Dynamic Proforma Financial Tool for Farmer Cooperatives." CoBank, Wichita, KS, June 2023.

"Leveraging the Cooperative Model to Create Member Value." 2023 IFAMA World Conference, Christchurch, New Zealand, June 2023

"EMAW Co-op Spraying Game." Co-ops 101 for Cooperative Interns: Kansas Cooperative Council, Garden City, KS, May 2023

"Co-op Finance Basics." Co-ops 101 for Cooperative Interns: Kansas Cooperative Council, Garden City, KS, May 2023

"Remaining Relevant to Members: Thinking Beyond Patronage." CFO Roundtable Bull Session, Kansas City, MO, May 2023.

"Building Trusted Relationships with Farmers." SE Ag Lenders School, Greenville, SC, May 2023.

"Macroeconomic Outlook for Agricultural Lenders." SE Ag Lenders School, Greenville, SC, May 2023.

"Garden City Co-op's Financial Position and Insights from Very Large Cooperatives." Garden City Co-op Board Meeting, Garden City, KS, March 2023.

"The U.S. Ag Economy: How are we looking?" Mid-America Farm Expo, Salina, KS, March 2023.

"Value of the Cooperative Model – Bull Session." CEO Roundtable, Kansas City, MO, March 2023.

"Determining Company, Customer, and Investment Value." Syngenta Agribusiness Accelerator Program, West Lafayette, IN, March 2023.

"Inflation and Interest Rate Outlook." Winter Ag Meeting – KSRE, Haven, KS, February 2023.

"Cooperative Education Needs." National Council of Farmer Cooperatives, Orlando, FL, February 2023.

"Application of the Cooperative Model to Rural Grocery Stores in Kansas." Rural Grocery Initiative, Iola, KS, January 2023

"Utilizing a Dynamic Pro Forma Financial Tool for Cooperatives." CoBank, Wichita, KS, January 2023.

"Navigating the Farm Through Inflation Pressures and Rising Interest Rates." Farm Futures Summit, Coralville, IA, January 2023.

"Financial KPIs." Syngenta Agribusiness Accelerator Program, virtual presentation, January 2023.

"Cash Flow." Syngenta Agribusiness Accelerator Program, virtual presentation, January 2023.

"Macroeconomy Outlook – Inflation and Interest Rates." Masters of Agribusiness Campus Session, Manhattan, KS, January 2023.

"Future Landscape of Farmer Cooperatives." Alliance Ag and Grain, LLC Strategic Planning Meeting, Mulvane, KS, January 2023.

"Developing the Most Important Skills for Directors." Kansas Director Development Program, Wichita, KS, December 2022.

"Equity Management Strategies." Kansas Director Development Program, Wichita, KS, December 2022.

"Income Distribution Strategies." Kansas Director Development Program, Wichita, KS, December 2022.

"Cooperative Finance Workshop." Kansas Director Development Program, Wichita, KS, December 2022.

"Cooperative Finance Foundations." Kansas Director Development Program, Wichita, KS, December 2022.

"Issues Facing Cooperatives." Kansas Director Development Program, Wichita, KS, December 2022.

"Cooperative Principles." Kansas Director Development Program, Wichita, KS, December 2022.

"Macroeconomy Outlook – Inflation and Interest Rates." Agricultural Economics Agent Update, Salina, KS, December 2022.

"Economic Outlook." South Carolina Ag Outlook Conference, Columbia, SC, November 2022.

"Capitalization in Cooperatives: Debt and Equity." Cooperative Development, Funding, and Capitalization Program, Columbia, SC, November 2022.

"Trust Building in Cooperatives." Cooperative Development, Funding, and Capitalization Program, Columbia, SC, November 2022.

"Leading Through the Director Skill Gap." Kansas Cooperative Council Board Chair School, Hutchinson, KS, November 2022.

"A Discussion on the U.S. Economy, Interest Rates, and Inflation." Lender Meeting for Central National Bank, Manhattan, KS, November 2022.

"Macroeconomic Trends and Interest Rate Outlook." Crop Insurance Workshop, Salina, KS, October 2022.

"Macroeconomic Outlook." K-State Research and Extension Agent Training, Manhattan, KS, October 2022.

"Building Trust with Customers." ADM Fertilizer Customer Focus Strategy, virtual presentation, October 2022.

"A Discussion on Cooperative Finance." Farmers Cooperative Equity Company Strategic Planning Session, Hutchinson, KS, October 2022.

"Macroeconomy and Interest Rates." Ag Lenders Conference, Manhattan, KS, September 2022.

"Macroeconomy and Interest Rates." Ag Lenders Conference, Garden City, KS, September 2022.

"Pro-Forma Tool for Garden City Cooperative." Cooperative Management Team, Garden City, KS, September 2022.

"DuPont Profitability Model." Syngenta Agribusiness Accelerator Program, West Lafayette, IN, September 2022.

"Thinking Like and Connecting to the CFO." Syngenta Agribusiness Accelerator Program, West Lafayette, IN, September 2022.

"Pro-Forma Tool for Farmers Cooperative Equity Company." Cooperative Management Team, Isabel, KS, September 2022.

"Co-op Education and Research Update." K-State Symposium on Cooperative Issues, Manhattan, KS, August 2022.

"A Dynamic Pro-Forma Tool for Kansas Farmer Cooperatives." Risk and Profit Conference, Manhattan, KS, August 2022.

"Macroeconomy Update." Risk and Profit Conference, Manhattan, KS, August 2022.

"Equity Redemption Strategies." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2022.

"Patronage Income Distribution Policy." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2022.

"The Importance of Cash Flow." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2022.

"Building and Analyzing Cooperative Financial Statements." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2022.

"Thinking Like a CFO." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2022.

"Financial Drivers Facing Cooperatives." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2022.

"Impacts of Changing Interest Rates." MAB Webinar Series, June 2022.

"EMAW Cooperative Spraying Game." Co-ops 101 for Cooperative Interns, Kansas Cooperative Council, Salina, KS, May 2022.

"Patronage and Equity." Co-ops 101 for Cooperative Interns, Kansas Cooperative Council, Salina, KS, May 2022.

"Cooperative Business Model." Co-ops 101 for Cooperative Interns, Kansas Cooperative Council, Salina, KS, May 2022.

"Understanding Equity Options." Farmers Cooperative Elevator Company Board Meeting, Halstead, KS, April 2022

"Pro Forma Financial Model." Garden City Cooperative, Manhattan, KS, April 2022.

"Ukraine and Russia Conflict: Understanding Macroeconomic Effects." virtual meeting, February 2022.

"Managing Cooperative Equity." The Farmers Cooperative Equity Co. Board Meeting, Isabel, KS, February 2022

"The Changing Cooperative Business and Director Skills Gap." Nebraska Cooperative Council Graduate Director Seminar, Lincoln, NE, February 2022.

"Member Equity." Hi-Plains Cooperative Board Retreat, Denver, CO, February 2022.

"Evolving Cooperative Landscape." Kanza Cooperative, Kansas City, MO, January 2022.

"Transitioning from Age of Patron to Age of Equity Plan." Randall Farmers Coop Union, virtual Discussion, January 2022.

"Training on KSU Benchmarking Tool for Cooperatives." CoBank, virtual presentation, January 2022.

"Proforma Financial Tool." Garden City Cooperative, Garden City, KS, January 2022.

"Assessment of Strategic Planning." Hi-Plains Cooperative, Colby, KS, January 2022.

"Financial KPIs." Syngenta Agribusiness Accelerator Program, virtual presentation, January 2022.

"Cash Flow." Syngenta Agribusiness Accelerator Program, virtual presentation, January 2022.

"Evolving Cooperative Landscape." Skyland Strategic Planning Meeting, Amarillo, TX, January 2022.

"Economic, Interest Rate, and Inflation Outlook." Agricultural Economics Agent Update, Salina, KS, December 2021.

"Equity Management Strategies." Kansas Director Development Program, Mulvane, KS, December 2021.

"Income Distribution Strategies." Kansas Director Development Program, Mulvane, KS, December 2021.

"Cooperative Finance Workshop." Kansas Director Development Program, Mulvane, KS, December 2021.

"Cooperative Finance Foundations." Kansas Director Development Program, Mulvane, KS, December 2021.

"Issues Facing Cooperatives." Kansas Director Development Program, Mulvane, KS, December 2021.

"Cooperative Principles." Kansas Director Development Program, Mulvane, KS, December 2021.

"Patronage Distribution Options." United States Egg Marketers Association's Executive Committee, virtual presentation, November 2021.

"Macroeconomic, Interest Rate, and Inflation Outlook." Clemson Ag Outlook Conference, virtual presentation, November 2021.

"Competitive Strategies Using Alternative Business Models." Farmer Cooperatives Conference, virtual presentation, November 2021.

"DuPont Profitability Model." Syngenta Agribusiness Accelerator Program, virtual presentation, October 2021.

"Financial Drivers for U.S. Agriculture." Syngenta Agribusiness Accelerator Program, virtual presentation, September 2021.

"Is Equity Actually Debt? The Curious Case of Cooperative Finance." Risk and Profit Conference, Manhattan, KS, August 2021.

"Farmer Cooperative Director Skills Gap Discussion." Leadership Symposium, Manhattan, KS, August 2021

"Strategic Planning Discussion." Cloud County Co-op Elevator Association, Concordia, KS, July 2021.

"Interest Rates and Inflation Outlook." Annual Membership Virtual Meeting, RMA Kansas Chapter, July 2021.

"Equity Management Options." Pawnee County Cooperative, virtual, July 2021.

"Patronage and Equity." Kansas Cooperative Council's Co-ops 101 for Employees, Hays, KS, July 2021

"Equity Redemption Strategies." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2021.

"Patronage Income Distribution Policy." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2021.

"The Importance of Cash Flow." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2021.

"Building and Analyzing Cooperative Financial Statements." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2021.

"Thinking Like a CFO." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2021.

"Financial Drivers Facing Cooperatives." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2021.

"Interest Rates and Inflation." Ag Webinar, The Citizens State Bank, July 2021.

"Financial Decision Making: Capital Investment and Growth Analysis." GROWMARK Senior Leader Development Program, West Lafayette, IN, June 2021.

"EMAW Cooperative Spraying Game." Co-ops 101 for Cooperative Interns, Kansas Cooperative Council, Manhattan, KS, May 2021.

"Patronage and Equity." Co-ops 101 for Cooperative Interns, Kansas Cooperative Council, Manhattan, KS, May 2021.

"Cooperative Business Model." Co-ops 101 for Cooperative Interns, Kansas Cooperative Council, Manhattan, KS, May 2021.

"Equity Management." Pawnee County Cooperative Board Planning Session, virtual, April 2021.

"Cooperative Equity Structure." Sunrise Cooperative Board Planning Session, Marcos Island, FL, March 2021.

"Capital Investment Decision Making." Syngenta Agribusiness Accelerator Program, virtual presentation, March 2021.

"Financial Decision Making: Cooperative Trends." GROWMARK Senior Leader Development virtual Program, February 2021.

"Financial Decision Making: Equity." GROWMARK Senior Leader Development virtual Program, February 2021.

"Financial Decision Making: Patronage." GROWMARK Senior Leader Development virtual Program, February 2021.

"Evolving Cooperative Landscape and Valley Cooperative Future Direction." Valley Cooperative Strategic Board Planning Session, Grand Lake, OK, February 2021.

"Rising Cooperative Equity and Retained Earnings – An Interstate Comparison and Discussion on Trends and Directions." Director/Manager Workshop 2.0, Nebraska Cooperative Council, February 2021.

"Evolving Kansas Farmer Cooperative Grain Storage Landscape." ACCC Virtual Webinar, January 2021.

"Interest Rates and Future Inflation." Mini-Risk and Profit Virtual Conference, January 2021.

"Financial KPIs." Syngenta Agribusiness Accelerator Program, virtual presentation, January 2021.

"Cash Flow." Syngenta Agribusiness Accelerator Program, virtual presentation, January 2021.

"Agricultural and Interest Rate Outlook: What it Means for Co-ops." MACC Webinar, virtual meeting, November 2020.

"Understanding Equity Options." Kansas Cooperative Council Board Chair School, Dodge City, KS, November 2020.

"Financial Outlook for Farmer Cooperatives." GROWMARK Emerging Leaders Program, West Lafayette, IN, November 2020.

"Agricultural Credit Markets in the United States." Ukrainian Farmland Reform Summit, virtual presentation, October 2020.

"Macroeconomic and Interest Rate Outlook." Ag Lenders Conference, Salina, KS, September 2020.

"DuPont Profitability Model." Syngenta Agribusiness Accelerator Program, virtual presentation, September 2020.

"Financial Drivers for U.S. Agriculture." Syngenta Agribusiness Accelerator Program, virtual presentation, September 2020.

"Question and Answer Discussion on the Macroeconomy." Risk and Profit Virtual Conference. August 2020.

"Macroeconomy, Interest Rates, and Future Inflation." Risk and Profit Virtual Conference. August 2020.

"Patronage and Equity." Key Cooperative's Strategic Planning Session. Grinnell, IA. July 2020.

"Co-ops 101 for Employees." Kansas Cooperative Council's Co-op Academy. Wichita, KS. July 2020.

"Are Farmer Cooperatives Transitioning from Cost Minimizers to Profit Maximizers?" Texas Agricultural Cooperative Council's Lunch and Learn Virtual Program. July 2020.

"Methods for Distributing Income in a Grain Alliance." CoMark Equity Alliance. Virtual Meeting. June 2020.

"Co-ops 101 for Cooperative Interns." Kansas Cooperative Council. Virtual Meeting. May 2020.

"U.S. Agriculture Outlook." ABSA Group Limited in South Africa. Virtual Meeting. May 2020.

"Equity Management Options." Board Meeting with Cooperative Grain and Supply – Bazine, Kansas. Virtual meeting. April 2020.

"Virtual Roundtable on the Small Business Administration (SBA) Paycheck Protection Program (PPP)." Online Video available on www.agmanager.info, April 2020.

"Economics of Agriculture During the COVID-19 Pandemic: A Series of Online Gatherings – Government Stimulus Programs for Ag Producers and Co-ops." Online Video available on www.agmanager.info, April 2020.

"Economics of Agriculture During the COVID-19 Pandemic: A Series of Online Gatherings – Macroeconomic Update." Online Video available on www.agmanager.info, March 2020.

"KSU Cooperative Benchmarking Tool – Garden City Cooperative." Garden City Cooperative Board of Directors virtual meeting, Garden City, KS, March 2020.

"Federal Reserve's Response to COVID-19 and Implications for Agriculture." Online Video available on www.agmanager.info, March 2020.

"Introduction to the Cooperative Model." Cooperative Academy: Merchandising, Kansas Cooperative Council, Manhattan, KS, February 2020.

"Value of Cooperatives." MKC Emerging Producer Program, Manhattan, KS, January 2020.

"KSU Cooperative Financial Benchmarking Tool – Sublette Cooperative." Sublette Cooperative Strategic Planning Meeting, Wichita, KS, January 2020.

"KSU Cooperative Financial Benchmarking Tool for CoBank Relationship Managers." CoBank GFS COE Annual Meeting, Minneapolis, MN, January 2020.

"Kansas Cooperative Landscape and KSU Cooperative Financial Benchmarking Tool – Alliance Ag." Alliance Ag & Grain Strategic Planning Meeting, Mulvane, KS, January 2020.

"Kansas Cooperative Landscape and KSU Cooperative Financial Benchmarking Tool – Skyland Cooperative." Skyland Grain, LLC Strategic Planning Meeting, Manhattan, KS, January 2020.

"Cooperative Finance Workshop." Kansas Director Development Program, Wichita, KS, December 2019.

"Issues Facing Cooperatives." Kansas Director Development Program, Wichita, KS, December 2019.

"Co-ops 101." Kansas Director Development Program, Wichita, KS, December 2019.

"KSU Cooperative Financial Benchmarking Tool." CoBank, Wichita, KS, November 2019.

"Agricultural Trade in a Time of Uncertainty." Farmer Cooperatives Conference, St. Paul, MN, November 2019.

"Macroeconomic and Interest Rate Outlook." Ag Lenders Conference, Manhattan, KS, October 2019.

"Macroeconomic and Interest Rate Outlook." Ag Lenders Conference, Garden City, KS, October 2019.

"Macroeconomic and Interest Rate Outlook." Schools of Banking, Grand Island, NE, October 2019.

"Macroeconomics for Bankers." Schools of Banking, Grand Island, NE, October 2019.

"Cooperative Business Model." Kansas Cooperative Grocery Roundtable, Manhattan, KS, September 2019.

"Impact of the Macroeconomic Environment on Agriculture." Kansas State University/Washburn University School of Law Agribusiness Symposium, Hutchinson, KS, September 2019.

"Issues Facing South African Agriculture – A Conversation with Dirk van Papendorp." Risk and Profit Conference, Manhattan, KS, August 2019.

"A Conversation with a South African Farmer and Cooperative Board Chairman." Invitation Only Roundtable at KFSA, Hutchinson, KS, August 2019.

"Industrial Hemp and Cooperatives." Discussion with Phronesis Design, Kansas City, MO, August 2019.

"Co-op Education, Research Update and a Financial Benchmarking Tool." K-State Symposium on Cooperative Issues, Manhattan, KS, August 2019.

"Equity Redemption Strategies." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2019.

"Patronage Income Distribution Policy." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2019.

"The Importance of Cash Flow." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2019.

"Building and Analyzing Cooperative Financial Statements." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2019.

"Thinking Like a CFO." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2019.

"Financial Drivers Facing Cooperatives." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2019.

"Cooperative Innovation and Efficiency" Kansas Cooperative Council Youth Leadership Institute, Rock Springs 4-H Camp, KS, July 2019

"Cooperative Principles" Kansas Cooperative Council Youth Leadership Institute, Rock Springs 4-H Camp, KS, July 2019

"Starting a Snack Co-op" Kansas Cooperative Council Youth Leadership Institute, Rock Springs 4-H Camp, KS, July 2019

"Cooperative Member Roles" Kansas Cooperative Council Youth Leadership Institute, Rock Springs 4-H Camp, KS, July 2019

"What is a Co-op?" Kansas Cooperative Council Youth Leadership Institute, Rock Springs 4-H Camp, KS, July 2019

"The Importance of Profitability" Syngenta Agribusiness Accelerator Program, Washington DC, June 2019.

"Cooperative Patronage and Equity Redemption" Co-ops 101 for Cooperative Interns, Kansas Cooperative Council, Topeka, KS, May 2019

"Co-ops 101" Co-ops 101 for Cooperative Interns, Kansas Cooperative Council, Topeka, KS, May 2019

"What is a Co-op?" Co-ops 101 for Cooperative Interns, Kansas Cooperative Council, Topeka, KS, May 2019

"Financial Benchmarking." CFO Roundtable, Kansas City, MO, May 2019.

"Foundations of Agribusiness Finance" Syngenta Agribusiness Accelerator Program, West Lafayette, IN, April 2019.

"The Evolving and Consolidating Kansas Farmer Cooperative Landscape." Strategic Planning Meeting, Concordia, KS, April 2019.

"What is a Co-op?" Ag Day, Skyland Grain, Pratt, KS, March 2019.

"Benchmarking Garden City Cooperative's Financial Position and Sustainable Growth." Strategic Planning Meeting, Wichita, KS, March 2019.

"Implications of Sustainable Growth for Cooperatives." Strategic Planning Meeting, Ottawa Cooperative, Olathe, KS, February 2019.

"Cooperative Growth." CFO Meeting, Mid-Kansas Cooperative, Moundridge, KS. February 2019.

"Nonqualified Distributions." Board Meeting, Farmers Cooperative Elevator Company, Halstead, KS, February 2019.

"The Role of Cooperatives in a Changing Landscape." Producer Meeting, Farmers Grain Company, Caldwell, KS, February 2019.

"Engaging Audiences in Extension with Poll Everywhere." Extension Faculty and Staff Meeting, Manhattan, KS, January 2019.

"Implications of Sustainable Growth for Cooperatives." Skyland Grain, LLC Strategic Planning Meeting, Manhattan, KS, January 2019.

"Cooperative Finance Workshop." Kansas Director Development Program, Wichita, KS, December 2018.

"Co-ops 101." Kansas Director Development Program, Wichita, KS, December 2018.

"Cooperative Growth, Patronage, and Equity." GROWMARK Senior Leadership Team, Bloomington, Illinois, November 2018.

"Cooperative Principles." Suurbraak Grain Farmers Cooperative Board of Directors Meeting, Suurbraak, South Africa, October 2018.

"The U.S. Farmer Cooperative Industry and SSK." Sentraal-Suid Kooperasie Board of Directors Meeting, Swellendam, South Africa, October 2018.

"Sustainable Growth Rates for Kansas Farmer Cooperatives: Who is Growing Broke?" Risk and Profit, Manhattan, KS, August 2018.

"Co-op Education and Research Update." K-State Symposium on Cooperative Issues, Manhattan, KS, August 2018.

"Equity Redemption Strategies." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2018.

"Patronage Income Distribution Policy." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2018.

"The Importance of Cash Flow." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2018.

"Building and Analyzing Cooperative Financial Statements." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2018.

"Thinking Like a CFO." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2018.

"Financial Drivers Facing Cooperatives." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2018.

"Cooperatives Finance Workshop." Kansas Cooperative Summer Intern Training, July 2018.

"Cooperatives 101." Kansas Cooperative Summer Intern Training, July 2018.

"Macroeconomic and Interest Rate Outlook." Extension Staff Training, July 2018.

"Weighted Average Cost of Capital and Sustainable Growth for Farmer Cooperatives." GROWMARK Emerging Leaders Program, West Lafayette, IN, April 2018.

"Implications of Section 199A for Agricultural Cooperatives." National Agricultural Credit Committee, Washington, DC, March 2018.

"Financial Outlook for Farmer Cooperatives." GROWMARK Emerging Leaders Program, West Lafayette, IN, February 2018.

"Implications of Section 199A for Agricultural Cooperatives." Webinar, January 2018.

"Issues Facing Kansas Cooperatives." Alliance Ag Board Retreat, Mulvane, KS, January 2018.

"Issues Facing Kansas Cooperatives." Skyland Board Retreat, Manhattan, KS, January 2018.

"Macroeconomic and Interest Rate Outlook." Farming for the Future Workshop, Emporia, KS, January 2018.

"Macroeconomic and Interest Rate Outlook." Farming for the Future Workshop, Scott City, KS, January 2018.

"Macroeconomic and Interest Rate Outlook." Farming for the Future Workshop, Salina, KS, December 2017.

"Macroeconomic and Interest Rate Outlook." Farming for the Future Workshop, Pratt, KS, December 2017.

"Cooperative Finance Workshop." Kansas Director Development Program, Wichita, KS, December 2017.

"Co-ops 101." Kansas Director Development Program, Wichita, KS, December 2017.

"Macroeconomic and Interest Rate Outlook." Ag Lenders Conference, Manhattan, KS, October 2017.

"Macroeconomic and Interest Rate Outlook." Ag Lenders Conference, Garden City, KS, October 2017.

"Turning Trust to Loyalty Webinar." Center for Food and Agricultural Business, West Lafayette, IN, October 2017.

"Macroeconomics for Bankers." Schools of Banking, Grand Island, NE, October 2017.

"Interest Rate Outlook." Risk and Profit, Manhattan, KS, August 2017.

"Co-op Education and Research Update." K-State Symposium on Cooperative Issues, Manhattan, KS, August 2017.

"Equity Redemption Strategies." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2017.

"Patronage Income Distribution Policy." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2017.

"The Importance of Cash Flow." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2017.

"Building and Analyzing Cooperative Financial Statements." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2017.

"Thinking Like a CFO." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2017.

"Financial Drivers Facing Cooperatives." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2017.

"Cooperatives Finance Workshop." Kansas Cooperative Summer Intern Training, July 2017.

"Cooperatives 101." Kansas Cooperative Summer Intern Training, July 2017.

"Building Trusted Relationships." LVPF Continuing Education Seminar, Hutchinson, KS, May 2017.

"Building Trusted Relationships." Missouri Institute of Cooperatives, Columbia, MO, March 2017.

"Evolving Kansas Cooperative Landscape." Fowler Equity Exchange Board Retreat, Manhattan, KS, February 2017.

"CHS Experience Panelist." CHS Cooperative Leadership Conference, Las Vegas, NV, February 2017.

"Cooperative Finance." Land O'Lakes LEAP for Cooperative Leaders, West Lafayette, IN, February 2017.

"Evolving Kansas Cooperative Landscape." Nemaha County Co-op Board Retreat, Manhattan, KS, January 2017.

"The Outlook for Agriculture and the Economy." Kansas Electric Cooperatives Annual Meeting, Topeka, KS, January 2017

"Agricultural Outlook." Kansas Auctioneers Annual Meeting, Manhattan, KS, January 2017.

"Evolving Kansas Cooperative Landscape." Alliance Ag Board Retreat, Mulvane, KS, January 2017.

"Evolving Kansas Cooperative Landscape." Skyland Board Retreat, Manhattan, KS, January 2017.

"Cooperative Finance Workshop." Kansas Director Development Program, Wichita, KS, December 2016.

"Co-ops 101." Kansas Director Development Program, Wichita, KS, December 2016.

"Applying the Trust Equation to Cooperative Members." Emerging Leaders: Building Trusted Relationships, Manhattan, KS, December 2016.

"Implications of Global Market Drivers for Cooperative Producer-Members." Emerging Leaders: Building Trusted Relationships, Manhattan, KS, December 2016.

"What is a Co-op?" KFSA Academy, Wichita, KS, September 2016.

"Interest Rate Outlook" Ag Lenders Conference, Manhattan, KS, September 2016.

"Interest Rate Outlook" Ag Lenders Conference, Garden City, KS, September 2016.

"The Evolving Cooperative Landscape in Kansas." Risk and Profit, Manhattan, KS, August 2016.

"A Planning Tool for Cooperative Board of Directors to Navigate the Evolving Landscape." K-State Symposium on Cooperative Issues, Manhattan, KS, August 2016.

"Co-op Education and Research Update." K-State Symposium on Cooperative Issues, Manhattan, KS, August 2016.

"Equity Redemption Strategies." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2016.

"Patronage Income Distribution Policy." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2016.

"The Importance of Cash Flow." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2016.

"Building and Analyzing Cooperative Financial Statements." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2016.

"Thinking Like a CFO." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2016.

"Financial Drivers Facing Cooperatives." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2016.

"Cooperatives Finance Workshop." Kansas Cooperative Summer Intern Training, July 2016.

"Cooperatives 101." Kansas Cooperative Summer Intern Training, July 2016.

"What is a Co-op?" KFSA Academy, Wichita, KS, June 2016.

"The Economic Value of Trust." KFMA Economist Training, Manhattan, KS, May 2016.

"The Evolving Kansas Cooperative Landscape." Danville Cooperative Association Annual Meeting, Danville, KS, May 2016.

"What is a Co-op?" KFSA Academy, Wichita, KS, April 2016.

"The Evolving Kansas Cooperative Landscape." Plains Equity Exchange, Distance Presentation, March 2016.

"The Evolving Kansas Cooperative Landscape." Central Prairie Co-op Board and Senior Management Meeting, Sterling, KS, February 2016.

"What is a Co-op?" KFSA Academy, Wichita, KS, February 2016.

"The Evolving Kansas Cooperative Landscape." Decatur Cooperative Association, Distance Presentation, February 2016.

"Economic and Interest Rate Outlook." Pride Ag Resources Board Retreat, Manhattan, KS, February 2016.

"Equity Retirement for Cooperatives." Nemaha County Co-op Board Planning Session, Seneca, KS, February 2016.

"Commodity Outlook." Kansas Association of Independent Crop Consultants Annual Meeting, Manhattan, KS, January 2016.

"The Evolving Kansas Cooperative Landscape." Skyland Board Retreat, Manhattan, KS, January 2016.

"Cooperative Finance Workshop." Kansas Director Development Program, Wichita, KS, December 2015.

"Co-ops 101." Kansas Director Development Program, Wichita, KS, December 2015.

"Applying the Trust Equation to Cooperative Members." Emerging Leaders: Building Trusted Relationships, Manhattan, KS, December 2015.

"Implications of Global Market Drivers for Cooperative Producer-Members." Emerging Leaders: Building Trusted Relationships, Manhattan, KS, December 2015.

"The Value of Cooperatives," KFSA Managers and Directors Meeting, Wichita, KS, November 2015.

"Macroeconomics for Bankers." Schools of Banking, Topeka, KS, October 2015.

"Interest Rate Outlook" Ag Lenders Conference, Manhattan, KS, September 2015

"Interest Rate Outlook" Ag Lenders Conference, Garden City, KS, September 2015

"What is a Co-op?" KFSA Academy, Wichita, KS, August 2015.

"Co-op Education and Research Update." K-State Symposium on Cooperative Issues, Manhattan, KS, August 2015.

"Equity Redemption Strategies." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2015.

"Patronage Income Distribution Policy." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2015.

"The Importance of Cash Flow." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2015.

"Building and Analyzing Cooperative Financial Statements." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2015.

"Thinking Like a CFO." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2015.

"Financial Drivers Facing Cooperatives." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2015.

"Cooperatives Finance Workshop." Kansas Cooperative Summer Intern Training, July 2015.

"Cooperatives 101." Kansas Cooperative Summer Intern Training, July 2015.

"Distributing Patronage Income Under Differing Tax Rates and Member Risk Preferences." National Society of Cooperative Accountants, Wichita, KS, June 2015.

"Analyzing Farm Profitability via the DuPont Profitability Model." Kansas Farm Management Association Economist Training, Salina, KS, May 2015.

"Macroeconomic Outlook." Kansas Farm Management Association Economist Training, Salina, KS, May 2015.

"Agricultural Outlook for 2015." Mid-Kansas Credit Union, Moundridge, KS, March 2015.

"Cooperatives 101." Team Marketing Alliance Program Associate Training, Manhattan, KS, March 2015.

"Distributing Patronage Income Under Differing Tax Rates and Member Risk Preferences." CoBank Research Forum, Scott City, KS, February 2015.

"Distributing Patronage Income Under Differing Tax Rates and Member Risk Preferences." CoBank Research Forum, Salina, KS, February 2015.

"Cooperative Finance." Land O'Lakes LEAP for Cooperative Leaders, West Lafayette, IN, February 2015.

"Fundamentals of Cooperatives." Women Managing the Farm Conference, Manhattan, KS, February 2015.

"A Financial Model You Can Use: The DuPont Financial Model." AgRisk Solutions Customer Meeting, Manhattan, KS, February 2015.

"Nonqualified Distributions in Farmer Cooperatives." Two Rivers Co-op Board Meeting, Arkansas City, KS, January 2015.

"Starting a Food Hub Cooperative." Douglas County Extension Meeting, Olathe, KS, January 2015.

"Cooperative Finance Workshop." Kansas Director Development Program, Wichita, KS, December 2014.

"Co-ops 101." Kansas Director Development Program, Wichita, KS, December 2014.

"Applying the Trust Equation to Cooperative Members." Emerging Leaders: Building Trusted Relationships, Manhattan, KS, December 2014.

"Implications of Global Market Drivers for Cooperative Producer-Members." Emerging Leaders: Building Trusted Relationships, Manhattan, KS, December 2014.

"The Millennial Generation: Observations and Thoughts for Cooperatives." HR Consortium Meeting hosted by United Benefits Group, Kansas City, MO, October 2014.

"Macroeconomics for Bankers." Schools of Banking, Topeka, KS, October 2014.

"The Cooperative Business Model." Meeting of Cattle Producers on Developing a New Meat Processing Facility, Ottawa, KS, September 2014.

"A Financial Tool You Can Use: The DuPont Profitability Model." Risk and Profit Conference, Kansas State University, Manhattan, KS, August 2014.

"Co-op Education and Research Update." K-State Symposium on Cooperative Issues, Manhattan, KS, August 2014.

"Equity Redemption Strategies." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2014.

"Patronage Income Distribution Policy." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2014.

"The Importance of Cash Flow." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2014.

"Building and Analyzing Cooperative Financial Statements." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2014.

"Thinking Like a CFO." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2014.

"Financial Drivers Facing Cooperatives." Emerging Leaders: Building a Cooperative Finance Foundation, Manhattan, KS, July 2014.

"Cooperatives Finance Workshop." Kansas Cooperative Summer Intern Training, July 2014.

"Cooperatives 101." Kansas Cooperative Summer Intern Training, July 2014 .

"Future Needs of Cooperative Education." Cooperative Education Forum at the National Council of Farmer Cooperatives Meeting, Washington, DC, June 2014.

"Economic Update." National Society of Cooperative Accountants Midwest Chapter Annual Meeting, Wichita, KS, June 2014.

"Implications of Monetary Policy for Agricultural Lenders." WBA Agricultural Bankers Conference, Wisconsin Dells, WI, April 2014.

"Cooperative Industry Trends." Valley Co-op Board Planning Session, Wichita, KS, March 2014.

"Agricultural Lender Survey Fall 2013 Results." Ag Profitability Conference, Hilsboro, KS, February 2014.

"Framing Big Picture Issues: A 'Clicker' Exercise for MAST." MAST Session 2, Manhattan, KS, February 2014.

"Framing Big Picture Issues: A 'Clicker' Exercise for AAPEX." AAPEX Annual Meeting, Del Ray Beach, FL, February 2014.

"Moody's Rating Methodology: Application to Garden City Co-op." Garden City Co-op Board Retreat, Wichita, KS, February 2014.

"Farm Finance." myCrop Academy for Syngenta, West Lafayette, IN, January 2014.

"Economic Outlook." Kansas Farm Bureau Commodity Conference and Ag Advisory Committee Meetings, Manhattan, KS, January 2014.

"Macroeconomic and Agricultural Outlook." K-State Ag Profitability Conference, Oakley, KS, January 2014.

"Economy: What's affecting agriculture from the U.S. and world economy in 2014?" Farmers State Bank Agriculture Seminar, Albert Lea, MN, December 2013.

"Economic Outlook." Skyland Grain LLC Board Retreat, Manhattan, KS, December 2013.

"Cooperative Finance Workshop." Kansas Director Development Program, Wichita, KS, December 2013.

"Co-ops 101." Kansas Director Development Program, Wichita, KS, December 2013.

"Implications of Global Market Drivers for Cooperative Producer-Members." Emerging Leaders: Building Trusted Relationships, Manhattan, KS, December 2013.

"Outlook for Cooperatives." Danville Cooperative Expo, Danville, KS, November 2013.

"Macroeconomic Outlook for 2014." Fall Industry Outlook Conference, Chicago, IL, October 2013.

"Risk Rating Farmer Cooperatives." NACC Semi-annual Meeting, Kansas City, KS, October 2013.

"Macroeconomic Outlook for 2014." Ag Lenders Conference, Manhattan, KS, October 2013.

"Macroeconomic Outlook for 2014." Ag Lenders Conference, Garden City, KS, October 2013.

"The Millennial Generation: Observations and Thoughts for Cooperatives." CC Pro Meeting, Grand Island, NE, October 2013.

"Macroeconomics for Bankers." Schools of Banking, Grand Island, NE, October 2013.

"Macro & Ag Outlook." First National of Nebraska, Omaha, NE, September 2013.

"ACCC Update." Kansas Cooperative Council Board Meeting, Manhattan, KS, September 2013.

"Future of Co-ops." Cloud County Cooperative Annual Meeting, Concordia, KS, September 2013.

"The Importance of Cash Flow." Garden City Cooperative Senior Management, Manhattan, KS, August 2013.

"Economic Outlook." CML Roundtable, Kansas City, MO, August 2013.

"Risk Rating Kansas Farmer Cooperatives: An Application of the Moody's Rating Methodology." Risk and Profit Conference, Kansas State University, Manhattan, KS, August 2013.

"Co-op Education and Research Update." K-State Symposium on Cooperative Issues, Manhattan, KS, August 2013.

"Southern Plains Ag Economy: Where are we heading?" Farm Credit of Texas Customer Meeting, Abilene, TX, July 2013.

"Cooperatives Finance Workshop." Kansas Cooperative Summer Intern Training, July 2013.

"Cooperatives 101." Kansas Cooperative Summer Intern Training, July 2013.

"Outlook on the U.S. Agricultural Economy." Mississippi Farm Bureau Commodity Outlook Conference, Grenada, MS, June 2013.

"Macro & Ag Outlook." National Farm Business Management Conference, Overland Park, KS, June 2013.

"ACCC Update and Kansas Income Tax Policy Discussion." Lindberg, Vogel, Pierce, and Farris Annual Meeting, Hutchinson, KS, June 2013.

"Southern Plains Ag Economy: Where are we heading?" Farm Credit of Texas Customer Meeting, Bryan, TX, May 2013.

"Cooperative Equity Management." Land O'Lakes Leadership Executive Agricultural Program, West Lafayette, IN, April 2013.

"Framing Cooperative Issues." Danville Cooperative Board of Directors Meeting, Danville, KS, March 2013.

"U.S. Monetary Policy: What's Happening and Why Ag Lenders Should Care." Kansas Agricultural Bankers Conference, Manhattan, KS, March 2013.

"Creating an Ag Co-op Outlook Survey." CEO Roundtable, Omaha, NE, March 2013.

"Rating Capital Projects." Garden City Cooperative Board of Directors Meeting, Manhattan, KS February, 2013.

"Implications of the Macro Environment on Agriculture." AgRisk Solutions Agricultural Outlook Conference, Manhattan, KS, February 2013.

"How the Federal Reserve Can Affect Agriculture." Ag Profitability Conference, Pratt, KS, February 2013.

"How the Federal Reserve Can Affect Agriculture." Ag Profitability Conference, McPherson, KS, February 2013.

"Farm Finance." myCrop Academy for Syngenta, West Lafayette, IN, January 2013.

"Agricultural Outlook for 2013: Boom or Bust?" Kansas Rural Electric Cooperatives Annual Meeting, Topeka, KS, January 2013.

"Future of Cooperatives." Southern Plains Cooperative Board of Directors Meeting, Wichita, KS, January 2013.

"Economic Update and Cooperative Equity Composition." KFSA District Meeting, Hutchinson, KS, January 2013.

"Economic Update and Cooperative Equity Composition." KFSA District Meeting, Osborne, KS, January 2013.

"Economic Update and Cooperative Equity Composition." KFSA District Meeting, Dodge City, KS, January 2013.

"Economic Update and Cooperative Equity Composition." KFSA District Meeting, Manhattan, KS, January 2013.

"Economic Update and Cooperative Equity Composition." KFSA District Meeting, El Dorado, KS, January 2013.

"Cooperative Finance Workshop." Kansas Director Development Program, Wichita, KS, December 2012.

"Co-ops 101." Kansas Director Development Program, Wichita, KS, December 2012.

"Kansas Economic Update." KFSA Directors and Managers Meeting, Wichita, KS, November 2012.

"Macro Outlook for Agriculture." Crop Insurance Workshop, Salina, KS, October 2012.

"Macro Outlook for Agriculture." Crop Insurance Workshop, Grand Island, NE, October 2012.

"Macroeconomics for Bankers." Schools of Banking, Topeka, KS, October 2012

"Macroeconomic Implications for U.S. Agriculture." Southern Extension Outlook Conference, Atlanta, GA, September 2012.

"Co-op Education and Research Update." K-State Symposium on Cooperative Issues, Manhattan, KS August 2012.

"Cooperative Internship Discussion." Kansas Cooperative Council's Leadership Roundtable, Manhattan, KS, August 2012.

"Macro Outlook." Midwest Extension Outlook Conference, Kansas City, MO, August 2012.

"The Effects of the Federal Reserve System in U.S. Agriculture." Risk and Profit Conference, Kansas State University, Manhattan, KS, August 2012.

"Farm Finance." myCrop Academy for Syngenta, West Lafayette, IN, August 2012.

"Key Resource Panel Discussion with Large Producers." myCrop Academy for Syngenta, West Lafayette, IN, August 2012.

"Economic Outlook for Cooperatives." Farmers Cooperative Elevator Company, Cheney, KS, August 2012.

"Framing Big Picture Issues for Cooperatives." Texas Agricultural Cooperative Council Board Chairman's Conference, Rui Doso, New Mexico, July 2012.

"Macroeconomics and Agriculture." Team Marketing Alliance Customer Meeting, Salina, KS, July 2012.

"Macroeconomics and Agriculture." Team Marketing Alliance Customer Meeting, Hutchinson, KS, July 2012.

"Agricultural Outlook." Nemaha County Co-op Annual Meeting, Seneca, KS, May 2012.

"Farmland Booms and Busts: Will the Cycle be Broken?" Kansas Society of Farm Managers and Rural Appraisers, Salina, KS, February 2012.

"Framing and Discussing Big Picture Issues for Cooperatives." Garden City Cooperative Board Retreat, Riverside, MO, February 2012.

"Macroeconomics for Farmer Cooperatives." Nebraska Cooperative Council, Lincoln, NE, February 2012.

"Agricultural Outlook." Kansas Farmers Service Association, Hutchinson, KS, January 2012.

"Agricultural Outlook." Kansas Farmers Service Association, Osborne, KS, January 2012.

"Agricultural Outlook." Kansas Farmers Service Association, Dodge City, KS, January 2012.

"Agricultural Outlook." Kansas Farmers Service Association, El Dorado, KS, January 2012.

"Agricultural Outlook." Kansas Farmers Service Association, Manhattan, KS, January 2012.

"Macroeconomic Risks for Farmer Cooperatives." Kansas Farmers Service Association, Hutchinson, KS, November 2011.

"Economics and Banking." Advanced School of Banking, Grand Island, NE, October, 2011.

"The Outlook for the Swine Industry and Its Relationship with the Global Economy." St. Paul, MN, September 2011.

"Agricultural Outlook." Central National Bank, Lawrence, KS, September 2011.

"Economic Outlook." Cooperative Marketing Leader Roundtable, Kansas City, MO, August 2011.

"U.S. and World Economic Trends – Risks Facing U.S. Agriculture." Pork Financial Management Conference, Nashville, TN, June 2011.

"Agricultural Risks in a Recovering Global Economy." Missouri Agricultural Lending School, Columbia, MO, June 2011.

"Macroeconomics for Bankers." Schools of Banking, Grand Island, NE, April 2011.

"Commercial Bank Update." National Agricultural Credit Committee Spring Meeting, Washington, DC, March 2011.

"Interest Rates and Farmland Values." Federal Deposit Insurance Corporation Farmland Symposium, Washington, DC, March 2011.

"Current Agricultural Trends and Their Effect on Farmland Prices." Missouri Farm Bureau Commodity Outlook Meeting, Jefferson City, MO, March 2011.

"Demand for Agricultural Products." Nebraska Public Power District Strategic Meeting, Omaha, NE, February 2011.

"Opportunities and Challenges Facing Agriculture in 2011 and Beyond." No-till On the Plains Winter Conference, Salina, KS, January 2011.

"Macroeconomic and Credit Issues." American Sheep Industry Association Annual Convention, Reno, NV, January 2011.

"Economic Conditions." Falls City Economic Development & Growth Enterprise Inc. (EDGE) Annual Banquet/Meeting, Falls City, NE, January 2011.

"The Outlook for Agribusiness and Its Impact on the Global Economy." Kansas World Trade Center, Agri-Nxt Conference, Wichita, KS, December 2010.

"Exploring Economics." Creighton University Business Symposium, Omaha, NE, November, 2010.

"Economic Outlook - A Year Later." Financial Planning Association of Nebraska, Ashland, NE, November 2010.

"Farm Income and Finance Outlook." American Farm Bureau Federation, Pittsburgh, PA, October 2010.

"Economics and Banking." Advanced School of Banking, Topeka, KS, October 2010.

"Economic Update." Omaha Kiwanis Club, Omaha, NE, October 2010.

"Economic Outlook - A Year Later." Risk Management Association of the Midlands, Omaha, NE, September 2010.

"Macro Economic Outlook." Midwest, Great Plains and Western Outlook Conference, Omaha, NE, August 2010.

"Protein Complex Outlook: Demand Side." Farm Credit System Review, Audit, and Appraisal Workgroup, Kansas City, MO, August 2010.

"Macroeconomic Update and Implications for Agriculture." Texas A&M University Ag Producer Marketing Club, College Station, TX, July 2010.

"Changes in the Economic Landscape." Florida Nursery Growers and Landscape Association Financial Management Conference, Orlando, FL, May 2010.

"Economic Update." Nebraska Financial Education Coalition, Omaha, NE, May 2010.

"Macro Economic Outlook for the Cattle Industry." Oklahoma State University Beef Industry Conference, Stillwater, OK, April 2010.

"Macro Economic Outlook for the Livestock Industry." Livestock Marketing Information Center Industry Outlook, Denver, CO, April 2010.

"Macro Economic Outlook." Creighton University Omicron Delta Epsilon, Omaha, NE, April 2010.

"Macroeconomic Update and Outlook." Farmers National Company, Omaha, NE, April 2010.

"Macro Economic Outlook: Why Should Students Care?" Hastings College Omicron Delta Epsilon, Hastings, Nebraska, March 2010.

"Economic Update." Fremont Rotary Club, Fremont, NE, March 2010.

"Credit Conditions for Rural Businesses and Farm Households." USDA World Ag Outlook Forum, Washington, DC, February 2010.

"Macro Economic Outlook: Why Should Students Care?" Nebraska Humanities Council, Lincoln, NE, February 2010.

"Current Economic Outlook and Its Impact on Agriculture." Northwest Farm Managers Association Annual meeting, Fargo, ND, February 2010.

"Current Economic Outlook." National Association of Insurance and Financial Advisors Omaha Chapter Meeting, Omaha, NE, January 2010.

"Farming in Today's Macroeconomy." Fremont Corn Expo, Fremont, NE, January 2010.

"Macroeconomics and its Impact on Commercial Agriculture." University of Nebraska-Lincoln Animal Science Lecture, Lincoln, NE, January 2010.

"Current Economic Outlook." Institute of Internal Auditors Aksarben Chapter, Omaha, NE, November 2009.

"Regional Economic Update" Kansas Agriculture and Rural Leadership Inc., Garden City, KS, November 2009.

"Nebraska Economic Update and Outlook." Community Reinvestment Act Officers Roundtable, Omaha, NE, November 2009.

"The Economy and Banking." Annual Meeting of the North American Millers Association, Washington, DC, October 2009.

"Economics of Banking and Agricultural Outlook: Classroom Discussion." Advanced School of Banking, Grand Island, NE, October 2009.

"Agricultural Update." Nebraska Bank Regulators Interagency Meeting, Omaha, NE, October 2009.

"Current Economic Outlook." Omaha Chapter of the Institute of Internal Auditors, Omaha, NE, September 2009.

"U.S. Economic Update–Veterans in Business." Nebraska Business Development Center Veterans in Business Forum, Omaha, NE, September 2009.

"Macro Economic Perspective and Five Questions for Ag." Livestock Marketing Information Center Technical Advisory Committee Meeting, Omaha, NE, August 2009.

"Can Nebraska's Economy Buck National Trends?" Nebraska Bankers Association Statewide Networking Forum, Kearney, NE, August 2009.

"Can Nebraska's Economy Buck National Trends?" Nebraska Bankers Association Statewide Networking Forum, Norfolk, NE, August 2009.

"U.S. Economic Outlook." Meeting of the Hastings Rotary Club, Hastings, NE, May 2009.

"Business Leader Roundtable." Hosted by Congressman Jeff Fortenberry, Lincoln, NE, April 2009.

"Recovery.gov 101, The Macroeconomy." Recovery.gov Forum: Hosted by Congressman Adrian Smith, Columbus, NE, April 2009.

"Teach Children to Save." 2009 Conestoga Magnet Elementary School, Omaha, NE, April 2009.

"The Federal Reserve Bank and Experimental Economics." University of Nebraska-Lincoln, Agricultural Economics Graduate Students Meeting, Lincoln, NE, February 2009.

"Farmland Values, Cash Rents, and Potential Credit Availability." Symposium on the Future Direction of Agriculture, Missouri Western State University, St. Joesph, MO, January 2009.

Federal Reserve Bank of Kansas City Monetary Policy Presentations (total of 5)

"Tenth District Economic Conditions – December to January." Pre-Federal Open Market Committee Outlook Meeting to Bank President Thomas Hoenig, Kansas City, MO, January 2011.

"Tenth District and Nebraska Economic Conditions." Omaha Branch Directors Meeting, Omaha, NE, June 2010.

"Tenth District Economic Conditions – May to June." Pre-Federal Open Market Committee Outlook Meeting to Bank President Thomas Hoenig, Kansas City, MO, June 2010.

"Economic Outlook for the Tenth District." Economic Advisory Council to the Federal Reserve Bank of Kansas City, Kansas City, MO, June 2010.

"Tenth District Economic Conditions – August to September." Pre-Federal Open Market Committee Outlook Meeting to Bank President Thomas Hoenig, Kansas City, MO, September 2009.

Selected Papers Presented at Professional Meetings (total of 62)

Briggeman, B.C. and G Mashange. "Impact of the Section 199a(g) Deduction on Farmer Cooperatives." Selected presentation at the AAEA Annual Meeting, Denver, CO, 2025.

Briggeman, B.C. and G Mashange. "Impact of the Section 199a(g) Deduction on Farmer Cooperatives." Selected presentation at the NCERA 210 Annual Meeting, Virtual, 2024.

Briggeman, B.C. and G Mashange. "Impact of the Section 199a Deduction on Farmer Cooperatives." Selected presentation at the NC-1177 Annual Meeting, St. Louis, MO, 2024.

Herchenbach, J., B.C. Briggeman, and J. van Rooyen. "Cooperative Growth in the Agri-Food Value Chain: The Case of SSK Cooperative." Selected presentation at the WERA-72 Annual Meeting, Tucson, AZ, 2024.

Mashange, G. and B.C. Briggeman. "Intangible Capital in Agribusiness." Selected presentation at the NC-1177 Annual Meeting, Atlanta, GA, 2023.

Bergtold, J.S., L.L. Britton, B.C. Briggeman, and Aaron J.J. "An Agri-Food Supply Chain Game – Where's the Beef (in the Supply Chain)?" Selected presentation at the Agricultural and Applied Economics Association (AAEA) Annual Meeting, Washington, D.C., 2023.

Herchenbach, J., B.C. Briggeman, J. Bergtold, and C. Trudo. "Valuing Trust in an Agricultural Lending Relationship." Selected presentation at the Agricultural and Applied Economics Association (AAEA) Annual Meeting, Washington, D.C., 2023.

Bergtold, J.S., L. Britton, A. Johnson and B. Briggeman. "A Flexible Agri-Food Supply Chain Game: Getting Students Active in the Classroom." Selected presentation at the 2nd Annual Scholarship of Teaching and Learning Showcase, Kansas State University, Manhattan, KS, 2023.

Herchenbach, J., B. Briggeman, J. Bergtold, A. Shanoyen, S. Low, and B. Miller. "A Skills Gap Analysis in Farmer Directors of Midwest Agricultural Cooperatives." North Central Education and Research Activity (NCERA-210) Co-op Research Group Meeting in Minneapolis, MN, 2022.

Bergtold, J. and B. Briggeman. "Active Learning in the Classroom: An Engaging Game about Agricultural Supply Cooperatives." Agricultural and Applied Economics Association (AAEA) Annual Meeting, Anaheim, CA, 2022.

Herchenbach, J. and B. Briggeman. "A Skills Gap Analysis of Farmer Directors in Midwest Agricultural Cooperatives." International Co-operative Alliance Committee on Co-operative Research European Research Conference, Athens, Greece, 2022.

Herchenbach, J. and B. Briggeman. "A Qualitative Assessment of Farmer Director Skills in Agricultural Cooperatives." International Food and Agribusiness Management Association World Conference, San Jose, Costa Rica, 2022.

Bina, J., G. Tonsor, B. Briggeman. "Impacts of COVID-19 Federal Aid and Financial Sentiment on Food Expenditures." Western Agricultural Economics Association Annual Meeting, Santa Fe, NM. 2022.

Regmi, M., A.M. Featherstone, B.C. Briggeman, and D. Subedi. "Assessing and Improving USDA's Farm Income Baseline Projections. Agricultural and Applied Economics Association (AAEA) Annual Meeting, Austin, TX, 2021.

Wendt, J, B.C. Briggeman, J. van Rooyen. "Cooperative Growth in the Agri-Food Value Chain: The Case of SSK Cooperative." International Food and Agribusiness Management Association (IFAMA) Virtual Annual Meeting, 2020.

Ofori, E., E. Yeager, and B.C. Briggeman. "Agricultural Cooperatives Mergers and Efficiency Gains: An Ex-ante Analysis." Agricultural and Applied Economics Association (AAEA) Virtual Annual Meeting, 2020.

Ofori, E., E. Yeager, and B.C. Briggeman. "Agricultural Cooperatives Mergers and Efficiency Gains: An Ex-ante Analysis." Southern Agricultural Economics Association (SAEA) Annual Meeting, Louisville, KY, 2020.

Boland, M. and B.C. Briggeman. "C-FARE Project on Cooperative Research Needs." North Central Education and Research Activity (NCERA-210) Co-op Research Group Meeting in St. Paul, MN, 2019.

Mashange, G, B.C. Briggeman, and R. Reid. "Financial Benchmarking of Farmer Cooperatives." Graduate Student Extension Competition at the Agricultural and Applied Economics Association Annual Meeting in Atlanta, GA, 2019.

Ekong, O. and B.C. Briggeman. "Evaluating the Feasibility of Consolidation in Agricultural Cooperatives." Agricultural and Applied Economics Association Annual Meeting in Atlanta, GA, 2019.

Regmi, M., B.C. Briggeman, and A. Featherstone. "Estimating Effects of Crop Insurance on Farm Input Use." Southern Agricultural Economics Association Annual Meeting in Birmingham, AL, 2019.

Clymer, A., B.C. Briggeman, and J. Leatherman. "Economic Contribution of Kansas Farmer Cooperatives." North Central Education and Research Activity (NCERA-210) Co-op Research Group Meeting in St. Paul, MN, 2018.

Mashange, G. A. Featherstone, C. Wilson, B. Briggeman, and J. Janzen. "Credit Risk Migration Analysis of Cooperatives." North Central Education and Research Activity (NCERA-210) Co-op Research Group Meeting in St. Paul, MN, 2018.

Smart, N. and B.C. Briggeman. "Sustainable Growth Rates for Farmer Cooperatives." North Central Education and Research Activity (NCERA-210) Co-op Research Group Meeting in St. Paul, MN, 2017.

Newman, C. and B.C. Briggeman. "The Economic Value of Trust." Agricultural and Applied Economics Association Annual Meetings in Chicago, IL, July 29-August 2, 2017.

Newman, C. and B.C. Briggeman. "The Economic Value of Trust." North Central Education and Research Activity (NCERA-210) Co-op Research Group Meeting in Minneapolis, MN, November 2, 2016.

Briggeman, B.C. "At-Risk Farms and Agribusinesses in a Higher Interest Rate Environment." Agricultural and Applied Economics Association Annual Meetings, Boston, MA, July 30-August 2, 2016.

Russell, L.A. and B.C. Briggeman. "Distributing Patronage Income under Differing Tax Rates and Member Risk Preferences." Agricultural and Applied Economics Association Annual Meetings, San Francisco, CA, July 26-29, 2015.

Briggeman, B.C. "Teaching Tips." Agricultural and Applied Economics Association Annual Meetings, San Francisco, CA, July 26-29, 2015.

Russell, L.A. and B.C. Briggeman. "Distributing Patronage Income under Differing Tax Rates and Member Risk Preferences." North Central Education and Research Activity (NCERA-210) Co-op Research Group Meeting in Minneapolis, MN, 2014.

Ariyaratne, C.B. and B.C. Briggeman. "Structural Changes in Farmer Cooperatives." Agricultural and Applied Economics Association Annual Meetings, Minneapolis, MN, July 27-29, 2014.

Briggeman, B.C., A. Shanoyan, and K.D. Harris. "Economies of Scale and Learning in Midwestern Cooperatives." International Agribusiness Management Association, Cape Town, South Africa, June 2014.

Taylor, M., A. Bekkerman, G. Ridder, and B.C. Briggeman. "Competing for Wheat in the Great Plains: Impacts of Shuttle-loading Grain Facilities on Basis Patterns." NCCC-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management, St. Louis, MO, April 2014.

Russell, L.A. and B.C. Briggeman. "Cooperative Equity Allocation." Southern Agricultural Economics Association Annual Meeting, Dallas, TX, February 2014.

Briggeman, B.C. "Risk Rating Farmer Cooperatives: An Application of the Moody's Risk Rating Methodology." North Central Education and Research Activity (NCERA-210) Co-op Research Group Meeting, Minneapolis, MN, 2013.

Russell, L.A., B.C. Briggeman, and A.M. Featherstone. "Debt, Input Misallocation, and Productivity in Agricultural Cooperatives." Agricultural and Applied Economics Association Annual Meeting, Washington, DC, July 2013.

Briggeman, B.C. "Stress Testing Agricultural Cooperatives." NCERA-210 Co-op Research Group Meeting in Minneapolis, MN, 2012.

Brewer, B., B.C. Briggeman, A.M. Featherstone, and C.A. Wilson. "The Kansas State University Ag Lender Survey." National Agricultural Credit Committee Meeting, Washington, DC, 2012.

Moss, C. and B.C. Briggeman. "Reliability of Farm Debt Information." NC-1177 Conference on Agricultural and Rural Finance Markets in Transition, Washington, DC, 2012.

Briggeman, B.C. "Farmers' Creditworthiness: The Importance of Off-farm Employment." NC-1177 Conference on Agricultural and Rural Finance Markets in Transition, M.A. Gunderson, ed., Kansas City, MO, 2010.

Zakrewicz, Christopher, B.W. Brorsen, and B.C. Briggeman. "Can the Federal Reserve Bank's Survey of Agricultural Credit Conditions Forecast Land Values?" Agricultural and Applied Economics Association Annual Meeting, Denver, CO, July 2010.

Briggeman, B.C., M.A. Gunderson, and J.L. Lusk. "The Financial Health of Agricultural Lenders." Agricultural and Applied Economics Association Annual Meeting, Milwaukee, WI, July 2009.

Briggeman, B.C., N. Lansford, D. Doye, and J.D. Detre. "An Internet Agricultural Bank Simulation Game." North American Colleges and Teachers of Agriculture Annual Meeting, Stillwater, OK, 2009.

Toler, S., B.C. Briggeman, J.L. Lusk, and D.C. Adams. "Fairness, Farmers Markets, and Local Production." Annual Meeting of the Allied Social Science Associations, San Francisco, CA, 2009.

Briggeman, B.C. and M.A. Gunderson. "The Applicants and What Professors are Teaching Them." NC-1014 Conference on Agricultural and Rural Finance Markets in Transition, M.A. Gunderson, ed., Kansas City, MO, 2008.

Boyer, T., B.C. Briggeman, and F.B. Norwood. "Demand for Multimedia in the Classroom: Do Students and Faculty Really Want it All?" Agricultural and Applied Economics Association Annual Meeting, Orlando, FL, July 27-29, 2008.

Chung, C., B.C. Briggeman, and S. Han. "Willingness to Pay for Beef Quality Attributes: A Latent Segmentation Analysis." Agricultural and Applied Economics Association Annual Meeting, Orlando, FL, July 27-29, 2008.

Briggeman, B.C. and B.E. Whitacre. "Farming and the Internet: Factors Affecting Input Purchases Online and Reasons for Non-Adoption." Annual Meeting, Southern Agricultural Economics Association, Dallas, TX, 2008.

Briggeman, B.C. "U.S. Farm Households Operating a Non-Farm Business: A Tobit Analysis." NC-1014 Conference on Agricultural and Rural Finance Markets in Transition, Ani Katchova, ed., St. Louis, MO, October 4-5, 2007.

Briggeman, B.C., C. Towe, and M.J. Morehart. "Credit Access: Implications for Sole-Proprietor Household Production." Agricultural and Applied Economics Association Annual Meeting, Portland, OR, July 2007.

Briggeman, B.C. and P. Kenkel. "Farm Credit Employees' Perceptions of Loan Business Relative to Different Types of Borrowers." Annual Meeting, Southern Agricultural Economics Association, Mobile, AL, 2007.

Briggeman, B.C. and A.W. Gray. "A New U.S. Farm Household Typology: Implications for Agricultural Subsidies." Agricultural and Applied Economics Association Annual Meeting, Long Beach, CA, July 2006.

Briggeman, B.C. and M.D. Boehlje. "Market Segmentation of Today's Agricultural Borrower." Presented at NC-1014 Conference on Agricultural and Rural Finance Markets in Transition, Ani Katchova, ed., Washington, DC, October 2-3, 2006.

Briggeman, B.C. and M. Roucan. "Marketing to Today's U.S. Farm Household." Presented at WERA-72 Agribusiness and Research Conference, Las Vegas, NV, 2006.

Briggeman, B.C., A.W. Gray, M.J. Morehart, T.G. Baker, and C.A. Wilson. "A New U.S. Farm Household Typology." Presented to Economic Research Service, United States Department of Agriculture, Washington, DC, February 2006.

Briggeman, B.C. and W. Oliver-Peake. "Switching of Wine Juice Production Methods: An Application to the Indiana Wine Market." Presented at Southern Agricultural Economics Association annual meetings in Orlando, FL, 2006.

Briggeman, B.C. and K.A. Foster. "Compensating for Lower Household Income: The Case of U.S. Farm Households." Presented at Southern Agricultural Economics Association annual meetings in Orlando, FL, 2006.

Briggeman, B.C., M.A. Gunderson, and J.D. Detre. "Impacts of U.S. Farm Policy on the Agribusiness Environment." Presented at International Food and Agribusiness Management Association annual meetings in Buenos Aires, Argentina, 2006.

Briggeman, B.C., M.A. Gunderson, and J.D. Detre. "Protecting Your Turf: First-Mover Advantages as a Barrier to Competitor Innovation." Presented at International Food and Agribusiness Management Association annual meetings in Chicago, IL, 2005.

Detre, J.D., B.C. Briggeman, M.D. Boehlje, and A.W. Gray. "Strategic Risk Assessment Through Scorecarding." Presented at International Food and Agribusiness Management Association annual meetings in Chicago, IL, 2005.

Briggeman, B.C., A.W. Gray, and C.A. Wilson. "Diversity and Commonality of U.S. Farm Households: A Typology of U.S. Farm Households." Presented at Southern Agricultural Economics Association annual meetings in Little Rock, AR, 2005.

Briggeman, B.C., A.W. Gray, and J.D. Detre, "Compound Options: A Real Options Application to a Food Business." Presented at Agricultural and Applied Economics Association Annual Meeting, Denver, CO, July 2004.

Invited Research and Panel Presentations (total of 31)

Briggeman, B.C. "Cooperative Finance and Capital Allocation." Invited presentation at Department of Agricultural Economics Kansas State University, Manhattan, KC, November 2025.

Briggeman, B.C. "Graduate Student to Extension Economist." Invited presentation at Agricultural and Applied Economics Association Annual Meeting, Denver, CO, July 2025.

Briggeman, B.C. “Approaches to Engaging with Industry for Professional Development.” Invited Panelists along with S. Downey and E. Micheels at Agricultural and Applied Economics Association Annual Meeting, Anaheim, CA, August 2022.

Briggeman, B.C. “Are Farmer Cooperatives Transitioning from Cost Minimizers to Profit Maximizers?” Invited Research Presentation at Texas Agricultural Cooperative Council, virtual meeting, July 2020.

Mashange, G. A. Featherstone and B.C. Briggeman. “Credit Risk Migration Analysis of Cooperatives.” Invited Research Presentation at CHS Corporate Headquarters, St. Paul, MN, November 2019.

Briggeman, B.C. “Issues Facing Cooperatives.” Invited Panelist, 2019 International Food and Agricultural Management Association Annual Conference, Hangzhou, China, June 2019.

Briggeman, B.C. “Theory and Application of Random Utility Models.” Lecture for Agricultural Economics 364 Risk and Decision Making Undergraduate Class at Stellenbosch University, Stellenbosch, South Africa, October 2018.

Briggeman, B.C. “Best-Worst Analysis and Building Trusted Relationships.” Research Seminar at Stellenbosch University, Stellenbosch, South Africa, October 2018.

Briggeman, B.C. “Agricultural Policy in an Uncertain Environment.” Invited Panelist, Agricultural Economics Association of South Africa 2018 Annual Meeting, Somerset West, South Africa, September 2018.

Briggeman, B.C. “U.S. Financial System and How it Benefits Agriculture.” Lecture for Rural Development Graduate Class at Stellenbosch University, Stellenbosch, South Africa, September 2018.

Briggeman, B.C. “Macroeconomic and Global Impacts on Agribusiness and Farmers.” Research Seminar at Stellenbosch University, Stellenbosch, South Africa, May 2017.

Briggeman, B.C. “The Economic Value of Trust.” Research Seminar at CoBank, Denver, CO January 2016.

Briggeman, B.C. “The Economic Value of Trust.” Research Seminar at Oklahoma State University, Stillwater, Oklahoma, October 2015.

Briggeman, B.C. “Cooperative’s Perspective on Farm Credit System Structure and Ability to Deliver Financial Services.” Farm Credit Administration Symposium, Washington DC, January 2014.

Briggeman, B.C. and A. Shanoyan. "Evolving Role of Agricultural Cooperatives." Research discussion at Agricultural and Applied Economics Association's track session titled, "Working with Larger Producers: Strategies of Agribusiness Input Suppliers." Washington, DC, August 2013.

Briggeman, B.C. "Kansas Farm Management Association." Research discussion at Agricultural and Applied Economics Association's track session titled, 'Comparing ARMS and Farm Management Association Data: Implications for Data Analysis and Research.' Washington, DC, August 2013.

Briggeman, B.C. "Beginning Farmer Finance: How Will New Producers Carve Out a Place for Themselves in Tomorrow's Industry?" Research working paper presented at Western Agricultural Economics Association, Farm Transitions Symposium, Monterey, CA, June 2013.

Briggeman, B.C. "Agricultural Commodity Prices, Monetary Policy and Agricultural Cooperatives." Research seminar presented to French National Institute for Agricultural Research, Paris, France, October 2011.

Briggeman, B.C. "How Behavioral Economics Can Inform Policymakers." Discussant at Agricultural and Applied Economics Association Annual Meeting, Denver, CO, July 25-27, 2010.

Briggeman, B.C. "Agricultural Commodity Prices and Monetary Policy: The Case of the Zero Bound." Oklahoma State University Agricultural Economics Seminar, Stillwater, OK, April 2010.

Briggeman, B.C. "Agricultural Commodity Prices and Monetary Policy: The Case of the Zero Bound." Kansas State University Agricultural Economics Seminar, Manhattan, KS, April 2010.

Briggeman, B.C. "Selfishness, Altruism and Inequality Aversion towards Consumers and Farmers." University of Nebraska–Lincoln, Department of Agricultural Economics, Lincoln, NE, February 2010.

Briggeman, B.C. "A Career Path Less Traveled." Presented at Annual Meeting of Agricultural and Applied Economics Association, Milwaukee, WI, July 2009.

Briggeman, B.C. and B.E. Whitacre. "Farm Internet Adoption." Presented at Workshop on Broadband in the Rural Economy, Washington, DC, September 2008.

Briggeman, B.C. "Uses of and access to ARMS Data." Presented at North Central Farm Management Extension Committee Meetings, Stillwater, OK, May 2008.

Briggeman, B.C. "Uses of ARMS Data." Presented at Oklahoma ARMS Training School, Norman, OK, February 2008.

Briggeman, B.C. "The Changing Producer and Rural Audience – Evidence from a National Survey and a New Classification System." Presented at National Association of Farm Broadcasters, Kansas City, KS, November 2006.

Briggeman, B.C. "The U.S. Farm Household Typology: Implications for Extension." Presented at Intensive Financial Management Planning and Support (IFMAPS) In-Service Training, Stillwater, OK, 2006.

Briggeman, B.C. and M.D. Boehlje. "Non-Farm Business Income and its Subsequent Impacts on the Financial Viability of U.S. Farm Households." Presented to Farm Credit Administration, Washington, DC, December 2006.

Boehlje, M.D. and B.C. Briggeman. "The Changing Family Farm." Presented to American Bankers Association Ag Conference, March 2006.

Briggeman, B.C., A.W. Gray, and C.A. Wilson. "Understanding Farm Household Decision-Making Behavior: An Update." Presented to Economic Research Service, United States Department of Agriculture, Washington, DC, February 2005.

Briggeman, B.C. and P.M. Hirst. "Financial Comparison of Apple Production Systems." Presented at Indiana Horticultural Congress, Indianapolis, IN, 2004.

Briggeman, B.C., O. Capps, Jr., G. Davis. "U.S. Household Pork Consumption." Presented to the National Pork Board and Bozell Consulting, November 2001, Chicago, IL.

OTHER OUTREACH ACTIVITIES

Organized Roundtables and Symposium

CEO Roundtable for Cooperative Managers: March 2012 (Kansas City, MO); March 2013 (Omaha, NE); March 2014 (Kansas City, MO); March 2015 (Kansas City, MO); March 2016 (Kansas City, MO); March 2017 (Kansas City, MO); March 2018 (Kansas City, MO); March 2019 (Omaha, NE); March 2020 (Kansas City, MO); March 2021 (Virtual); March 2022 (Kansas City, MO); March 2023 (Kansas City, MO); May 2024 (Olathe, KS); April 2025 (Olathe, KS).

CML Roundtable for Cooperative Marketing Leaders: August 2012 (Kansas City, MO); August 2013 (Kansas City, MO); August 2014 (Omaha, NE); August 2015 (Kansas City, MO);

CFO Roundtable on Cooperative Finance: May 2017 (Kansas City, MO); May 2018 (Kansas City, MO); May 2019 (Kansas City, MO); August 2021 (Kansas City, MO); May 2022 (Kansas City, MO); May 2023 (Kansas City, MO); April 2024 (Olathe, KS); May 2025 (Olathe, KS).

K-State Symposium on Cooperative Issues: August 2012 (Manhattan, KS); August 2013 (Manhattan, KS); August 2014 (Manhattan, KS); August 2015 (Manhattan, KS); August 2016

(Manhattan, KS); August 2017 (Manhattan, KS); August 2018 (Manhattan, KS); August 2019 (Manhattan, KS); August 2020 (Virtual Meeting); August 2021 (Manhattan, KS); August 2022 (Manhattan, KS); August 2023 (Manhattan, KS) ; August 2024 (Manhattan, KS); August 2025 (Manhattan, KS)..

Programs Organized and Delivered

Emerging Leaders: Building Trusted Relationships, a 3-day program for cooperative employees, Manhattan, KS, December 2013; December 2014; December 2015; December 2016.

Emerging Leaders: Building a Cooperative Finance Foundation, a 2-day program for cooperative employees, Manhattan, KS, July 2014; July 2015; July 2016; July 2017; July 2018; July 2019; July 2021; July 2022; July 2024, July 2025.

Cooperative Grain and Supply (CGS) Co-ops 101, a total of 2 workshops to over 30 employees with CGS in Hillsboro, KS, July 2013.

Kansas Cooperative Council's Co-ops 101 for Cooperative Interns: July 2013; July 2014; July 2015; July 2016; July 2017; July 2018; July 2019; May 2020 (virtual); May 2021, May 2022, May 2023, May 2024, July 2025.

MKC Co-ops 101, a total of 7 workshops to over 230 employees with Mid-Kansas Cooperative in Moundridge, KS, December 2012.

AAEA Pre-Conference Workshop, Engaging Industry and Academia on Agribusiness Research Topics and a Tour of a Grain Export Terminal, July 2024

Radio Interviews

Shelby Varner, KSU Radio on Interest Rate Outlook, September 2025
Shelby Varner, KSU Radio on Interest Rate Outlook, March 2025
Shelby Varner, KSU Radio on 1980s Farm Debt Crisis, December 2024
Shelby Varner, KSU Radio on Interest Rate Outlook, October 2024
Shelby Varner, KSU Radio on State of Agricultural Cooperatives, July 2024
Nicole Heslip, Brownfield Network, October 2023
Shelby Varner, KSU Radio on State of Agricultural Cooperatives, October 2023
Chelsea Plummer, KFMA Podcast on Macro and Interest Rate Outlook, August 2023
Samantha Bennett, KSU Radio on Interest Rates and Inflation, January 2023
Chelsea Plummer, KFMA Podcast on Macro and Interest Rate Outlook, October 2022
Susan Littlefield, Rural Radio Network on Macro and Interest Rate Outlook, August 2022
Eric Atkinson, KSU Radio on Non-traditional Finance and Low Interest Rates, May 2022
Eric Atkinson, KSU Radio on Macroeconomic Update, March 2022
Eric Atkinson, KSU Radio on Farmer Co-ops Resiliency to High Fertilizer Prices, January 2022
Eric Atkinson, KSU Radio on Seven Cooperative Principles, October 2021
Eric Atkinson, KSU Radio on State of Agricultural Cooperatives, September 2021

Eric Atkinson, KSU Radio on Macroeconomy, March 2021
Eric Atkinson,, KSU Radio on Kansas Farmer Cooperative Grain Storage, February 2021
Eric Atkinson, KSU Radio on Macroeconomic Update and Future Inflation, January 2021
Susan Littlefield, Rural Radio Network on Macro and Interest Rate Outlook, September 2020
Kyle Bauer, 580 AM on Macro and Interest Rate Outlook, September 2020
Eric Atkinson, KSU Radio on Update on Agricultural Lending July 2020
Eric Atkinson, KSU Radio on Paycheck Protection Program April 2020
Eric Atkinson, KSU Radio on Macroeconomic Update on COVID-19 Pandemic March 2020
Eric Atkinson, KSU Radio on Update on Financial Health and Current Issues Facing Kansas Farmer Cooperatives October 2019
Eric Atkinson, KSU Radio on Promotion for the KSU Symposium on Cooperative Issues and the KCC Leadership Roundtable July 2019
Eric Atkinson, KSU Radio on Transition Rule Implications for Farmers and Cooperatives January 2019
Eric Atkinson, KSU Radio on Outlook for Farmer Cooperatives and South African Cooperatives, October 2018
Eric Atkinson, KSU Radio on Implications of the Revised Section 199A for Grain Producers, April 2018
Eric Atkinson, KSU Radio on Implications of 2017 Tax Cuts and Jobs Act on Agricultural Cooperatives, January 2018
Eric Atkinson, KSU Radio on Sustainable Growth Rates of Kansas Farmer Cooperatives, December 2017
Eric Atkinson, KSU Radio on Macroeconomic and Interest Rate Outlook – Promotion for the Farming for the Future Workshops, December 2017
Eric Atkinson, KSU Radio on the State of Agricultural Cooperatives for Cooperative Month, October 2017
Eric Atkinson, KSU Radio on the K-State Symposium on Cooperative Issues, June 2017
Eric Atkinson, KSU Radio on Agricultural Outlook and Trade, February 2017
Eric Atkinson, KSU Radio on the K-State Symposium on Cooperative Issues, June 2016
Eric Atkinson, KSU Radio on Agricultural Outlook, January 2016
Eric Atkinson, KSU Radio on Co-op Month, October 2015
Eric Atkinson, KSU Radio on the K-State Symposium on Cooperative Issues, June 2015
Eric Atkinson, KSU Radio on KSU Ag Lender Survey, January 2015
Eric Atkinson, KSU Radio on Shuttle Loading Facilities, January 2015
Eric Atkinson, KSU Radio on Transportation Issues, September 2014
Eric Atkinson, KSU Radio on Economic Outlook, December 2013
Eric Atkinson, KSU Radio on Changing Costs of Production Agriculture, August 2013
Eric Atkinson, KSU Radio on the K-State Symposium on Cooperative Issues, July 2013
Eric Atkinson, KSU Radio on Cooperative Equity Composition, February 2013
Brownfield Radio Interview on the Agricultural Economy, November 2012
Eric Atkinson, KSU Radio on the K-State Symposium on Cooperative Issues, July 2012
Jeff Wichman, KSU Radio on the value of an agricultural degree, January 2012
Eric Atkinson, KSU Radio on the Arthur Capper Cooperative Center, September 2011
Michael Knudson, MASC Radio on the agricultural economy, September 2011

Video Interviews

Tyne Morgan, US Farm Report: College Roadshow, September 2024.
David Nelson, Market Day Report, Consolidation with the Cooperative Industry, April 2016
Garden City Cooperative Interview with Trevor Hands, The Value of Cooperative Scholarships, November 2014
KSU Communications and Marketing TV Interview with Lindsey Elliot, Transportation Issues, September 2014
KSU Communications and Marketing TV Interview with Lindsey Elliot, Changing Costs of Production Agriculture, August 2013
From the Ground Up TV Interview, Macro and Ag Outlook, May 2013
Manhattan Matters TV Interview with Ann Clawson, Value of Agriculture, January 2012
Joann Alumbaugh, Alumbaugh Communications on the agricultural economy, September 2011

Invited Lecturer

Lecturer for the Kansas Cooperative Council's Director Development Program 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019, 2021, 2022, 2023, 2024, 2025.

Lecturer for the Schools of Banking, Advanced School of Banking 2009, 2010, 2011, 2012, 2013, 2014, 2015, 2017, 2019.

Lecturer and Program Developer for the Oklahoma Bankers Association, OBA Intermediate School 2006, 2007, 2008

Lecturer and Program Developer for the Center for Food and Agricultural Business at Purdue University, 2006, 2007, 2008, 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019, 2020, 2021, 2022, 2023, 2024, 2025.

Other Outreach Activities

Content creator for the virtual *New Cooperative Director Foundations Program*. Created workbook activities and digital videos:

- Basics of Financial Statements, 2020
- Patronage, 2020

Attended and Participated in the Kansas Foundation for Agriculture in the Classroom Roundtable, 2019.

Featured Discussant on Cooperative Governance for Mid-Kansas Cooperative Magazine, 2015

Participated in the Kansas Cooperative's Internship Booth at the 2013 AFA Opportunity Fair

GRANTS, CONTRACTS, AND DONATIONS (total of 22 amounting to $2,521,692)

CoBank "CoBank Cooperative Research and Education Fund," as a KSU Foundation donation to the Arthur Capper Cooperative Center for $250,000. Project PI: B.C. Briggeman, 2024.

USDA Rural Cooperative Development Grant "Supporting Rural Grocery Stores Through Cooperative Development," $198,399. Project PI: R. Carver. Co-PI: B.C. Briggeman, 2023.

USDA Rural Cooperative Development Grant "Supporting Rural Grocery Stores Through Cooperative Development," $239,085. Project PI: R. Carver. Co-PI: B.C. Briggeman, 2022.

CoBank "CoBank Cooperative Research and Education Fund," as a KSU Foundation donation to the Arthur Capper Cooperative Center for $250,000. Project PI: B.C. Briggeman, 2021.

Pride Ag Resources "Director Skills Gap Research," as a KSU Foundation donation to the Arthur Capper Cooperative Center for $5,000. Project PI: B.C. Briggeman, 2021.

CHS Foundation Grant "Director Skills Gap Research," as a KSU Foundation donation to the Arthur Capper Cooperative Center for $20,000. Project PI: B.C. Briggeman, 2021.

ProValue Insurance "Director Skills Gap Research," as a KSU Foundation donation to the Arthur Capper Cooperative Center for $25,000. Project PI: B.C. Briggeman, 2021.

CHS Foundation Grant "Co-op 101 Videos for Cooperative Employees," $4,000. Project PI: Brandi Miller. Project Co-PI: B.C. Briggeman, 2021.

CHS Foundation Grant "Co-op 101 Videos for Cooperative Employees," $6,000. Project PI: Brandi Miller. Project Co-PI: B.C. Briggeman, 2020.

Kansas Cooperative Council "Development and Delivery of Cooperative Education Workshops," $11,000. Project PI: B.C. Briggeman, 2020.

USDA/ERS Cooperative Agreement "Assessing and Improving the Farm Income Baseline Projections," $25,000. Project PI: A. Featherstone. Co-PI: B.C. Briggeman and M. Regmi, 2019.

Kansas Cooperative Council "Developing a Cooperative Game," $11,000. Project PI: B.C. Briggeman, 2019.

CoBank "CoBank Cooperative Research and Education Fund," as a KSU Foundation donation to the Arthur Capper Cooperative Center for $250,000. Project PI: B.C. Briggeman, 2018.

USDA/NIFA "Effects of Energy and Commodity Prices on Crop Patterns and the Ogallala Aquifer under Alternative Policy Scenarios," $499,976. Project PI: Chatura Ariyaratne and Co-PIs: J.M. Peterson, N. Quintana Ashwell, N.P. Hendricks, B.B. Golden, and B.C. Briggeman in the Department of Agricultural Economics at Kansas State University, 2014.

CoBank "CoBank Excellence Fund for Cooperative Research and Education," as a KSU Foundation donation to the Arthur Capper Cooperative Center for $250,000. Project PI: B.C. Briggeman, 2013.

CHS Foundation "Chronicling Cooperatives in Kansas," $24,500. Project PI: B.C. Briggeman and Co-PI: Bonnie Lynn-Sherow in the Department of History at Kansas State University, 2012.

CoBank's Knowledge Exchange "Evolution of and Outlook for Grain and Farm Supply Cooperatives: A Literature Review," $10,000. Project PI: B.C. Briggeman and Co-PI: L.A. Russell, 2012.

USDA/CSREES/HEC "Developing an Internet Agricultural Bank Simulation Game," $62,498. Project PI: B.C. Briggeman and Co-PIs: N. Lansford, D. Doye, and J.D. Detre, 2008.

USDA/CSREES/NRI "Consumer Preferences for Fairness and Distribution of Outcomes across the Agricultural Supply Chain and within the Farm Sector," $205,379. Project PI: J.L. Lusk and Co-PI: B.C. Briggeman, 2007.

USDA/ERS Cooperative Agreement "Pilot Project to Study a Data Enclave for ARMS," $15,000. Project PI: B.C. Briggeman, 2007.

USDA/ERS Cooperative Agreement "Farm Household Decision-Making Behavior," $10,000. Project PI: B.C. Briggeman, 2007.

Farm Credit Administration "Non-Farm Business Income," fund $24,855. Project PI: B.C. Briggeman, 2006.

USDA/ERS Cooperative Agreement "Understanding Farm Household Decision-Making Behavior," $125,000, $0 to OSU. Project PI: A.W. Gray, Co-PIs: C.A. Wilson and M.D. Boehlje and B.C. Briggeman is cooperator/collaborator.

TEACHING PROGRAM ACTIVITIES

A. Courses Taught with Formal Evaluation

Kansas State University (On Campus)

a. AGEC 513 – BS level, Agricultural Finance

Year	Course	No. Students Enrolled	(5.0 Maximum) Instructor	Course
2025	AGEC 513	43	4.8	3.8
2024	AGEC 513	43	4.5	3.9
2023	AGEC 513	55	4.9	4.1
2022	AGEC 513	32	4.9	4.2
2021	AGEC 513	51	4.8	4.2
2020	AGEC 513	70	4.7	4.0
2019	AGEC 513	53	4.6	4.1
2018	AGEC 513	56	4.6	4.2
2017	AGEC 513	73	4.5	3.8
2016	AGEC 513	66	4.5	4.0
2015	AGEC 513	66	4.5	4.1
2014	AGEC 513	66	4.9	4.3
2013	AGEC 513	65	4.8	4.1
2012	AGEC 513	35	4.5	4.2

Kansas State University (Distance)

b. AGEC 470 – BS level, Cooperative Management

Year	Course	No. Students Enrolled	(5.0 Maximum) Instructor	Course
2025	AGEC 470	76	4.9	4.2
2024	AGEC 470	47	4.7	4.3
2023	AGEC 470	53	4.6	4.0
2022	AGEC 470	40	4.9	3.9
2021	AGEC 470	29	4.6	3.9
2020	AGEC 470	35	4.4	3.6
2019(F)	AGEC 470	28	4.5	3.9
2019(S)	AGEC 470	18	4.7	4.1
2017	AGEC 470	18	4.4	3.9
2016	AGEC 470	26	4.1	3.5

Oklahoma State University (On Campus)

c. AGEC 5603 – MS level, Agricultural Finance
d. AGEC 3603 – BS level, Agricultural Finance

Year	Course	No. Students Enrolled	(4.0 Maximum) Instructor	Course
2008	AGEC 5603	5	4.00	4.00
2008	AGEC 3603	40	3.84	3.69
2008	AGEC 3603	38	3.76	3.57
2007	AGEC 5603	9	3.88	3.50
2007	AGEC 3603	30	3.83	3.63
2007	AGEC 3603	32	3.69	3.41
2006	AGEC 3603	52	3.37	3.22

B. Cooperative Guest Lectures – Kansas State University

- EMAW Co-op Spraying Game, AGEC 120 lab, Fall 2021, B.C. Briggeman
- Cooperative Fundamentals, AGEC 120, Fall 2021, B.C. Briggeman
- Garden City Co-op Case Study, AGEC 513, Spring 2021, Jeff Boyd
- Garden City Co-op Case Study, AGEC 513, Spring 2019, Jeff Boyd
- Garden City Co-op Case Study, AGEC 513, Spring 2017, Jeff Boyd
- Grain and Livestock Marketing, AGEC 220, Spring 2016, Cooperatives 101, B.C. Briggeman
- Grain and Livestock Marketing, AGEC 220, Spring 2016, Garden City Co-op, Chris Wagner
- Food and Agribusiness Management Strategy, AGEC 599, Spring 2016, Cooperatives: What are they? Where are they? Who cares?, B.C. Briggeman
- Food and Agribusiness Management, AGEC 318, Fall 2015, Cooperatives Lecture, B.C. Briggeman
- Grain and Livestock Marketing, AGEC 220, Spring 2015, Cooperatives 101, B.C. Briggeman
- Grain and Livestock Marketing, AGEC 220, Spring 2015, CoMark, Troy Priestly
- Food and Agribusiness Management Strategy, AGEC 599, Spring 2015, Cooperatives: What are they? Where are they? Who cares?, B.C. Briggeman
- Garden City Co-op Case Study, AGEC 513, Spring 2015, John McClelland
- Food and Agribusiness Management, AGEC 318, Fall 2014, Cooperatives Lecture, B.C. Briggeman
- Farmway Case Study, AGEC 513, Spring 2014, Jeff Jensby
- Food and Agribusiness Management Strategy, AGEC 599, Spring 2014, Cooperatives: What are they? Where are they? Who cares?, B.C. Briggeman
- Food and Agribusiness Management, AGEC 318, Fall 2013, Cooperatives Lecture in 4 Recitation Classes, B.C. Briggeman
- Food and Agribusiness Management Strategy, AGEC 599, Fall 2013, Cooperatives: What are they? Where are they? Who cares?, B.C. Briggeman
- Food and Agribusiness Management Strategy, AGEC 599, Spring 2013, Team Marketing Alliance, LLC Case Study, B.C. Briggeman

- Food and Agribusiness Management Strategy, AGEC 599, Spring 2013, Cooperatives: What are they? Where are they? Who cares?, B.C. Briggeman
- Grain and Livestock Marketing, AGEC 220, Spring 2013, Cooperatives 101, B.C. Briggeman
- Grain and Livestock Marketing, AGEC 220, Spring 2013, AgMark, LLC Grain Marketing, Carrie Williams
- Agricultural Finance, AGEC 513, Spring 2013, CoBank, Alan Woodard
- Farm Management Strategies, AGEC 598, Fall 2012, Importance of Cooperatives for Farm Managers, B.C. Briggeman
- Food and Agribusiness Management Strategy, AGEC 599, Fall 2012, Cooperatives: What are they? Where are they? Who cares?, B.C. Briggeman
- Grain and Livestock Marketing, AGEC 220, Spring 2012, Cooperatives 101, B.C. Briggeman
- Grain and Livestock Marketing, AGEC 220, Spring 2012, TMA Grain Marketing, Devin Schierling
- Food and Agribusiness Management Strategy, AGEC 599, Spring 2012, Cooperatives: What are they? Where are they? Who cares?, B.C. Briggeman
- Frontier Farm Credit Student Board of Directors, Spring 2012, Cooperative Principles, B.C. Briggeman
- Agricultural Finance, AGEC 513, Spring 2012, Kanza Cooperative, Bruce Krehibel and Brad Riley

C. Undergraduate Academic Advisor
Kansas State University
- 9 Undergraduate Advisees, 2024/2025
- 9 Undergraduate Advisees, 2023/2024
- 10 Undergraduate Advisees, 2022/2023
- 9 Undergraduate Advisees, 2021/2022
- 6 Undergraduate Advisees, 2020/2021
- 9 Undergraduate Advisees, 2019/2020
- 6 Undergraduate Advisees, 2018/2019
- 8 Undergraduate Advisees, 2017/2018
- 8 Undergraduate Advisees, 2016/2017
- 8 Undergraduate Advisees, 2015/2016
- 6 Undergraduate Advisees, 2014/2015
- 6 Undergraduate Advisees, 2013/2014
- 6 Undergraduate Advisees, 2012/2013
- 6 Undergraduate Advisees, 2011/2012

Oklahoma State University
- 30 Undergraduate Advisees, 2008/2009
- 23 Undergraduate Advisees, 2007/2008
- 10 Undergraduate Advisees, 2006/2007

D. Graduate Student Committee Activities

Committee Position	Student	Degree	Years
	Kansas State University		
Advisor	Madison Pearson	M.S.	2025-Cur
Advisor	Parry Briggs	MAB	2023-2024
Advisor	Adetola Lamidi	M.S.	2022-2024
Advisor	Gerald Mashange	Ph.D.	2019-2023
Advisor	Dallas Schmeidler	MAB	2022-2023
Advisor	Jody Herchenbach	Ph.D.	2020-2022
Advisor	Christina Stander	M.S.	2019-2020
Advisor	Amanda Clymer	M.S.	2017-2019
Advisor	Nathan Smart	M.S.	2017-2018
Advisor	Levi Russell	Ph.D.	2012-2013
Advisor	Claire Newman	M.S.	2014-2016
Advisor	Kevin Black	MAB	2014-2015
Advisor	Chris Hines	MAB	2013-2014
Advisor	Chris Wagner	MAB	2012-2013
Advisor	Michael Kempke	MAB	2012-2013
Advisor	Chris Hartwig	MAB	2012-N/A
Member	Weston Guetterman	M.S.	2025-Cur
Member	Lindsay Thornton	MAB	2024-2025
Member	Bryston Warren	M.S.	2024-2025
Member	Erica Lydolph	MAB	2022-2024
Member	Sylvanus Gaku	Ph.D.	2022-2024
Member	Steven Locke	MAB	2023-2024
Member	Derek Brown	MAB	2022-2023
Member	Luke Byers	M.S.	2021-2022
Member	Shane Byers	MAB	2021-2022
Member	Eric Ofori	Ph.D.	2019-2021
Member	Ellie Patritti	MAB	2019-2020
Member	Young Jung	MAB	2019-2020
Member	Gerald Mashange	M.S.	2018-2019
Member	Aaron Cling	MAB	2015-2017
Member	Cody O'Brien	M.S.	2015-2017
Member	Krishna Pokharel	Ph.D.	2013-2016
Member	Matt Herington	M.S.	2012-2013
Member	Hamid Rutaro	MAB	2014-2015
Member	Paul Pommer	MAB	2013-2014
Member	Kevin Nielsen	MAB	2012-2012
Member	Anthony Bartholomay	MAB	2012-2013
	Oklahoma State University		
Advisor	Steve Toler	M.S.	2007-2008
Advisor	Jason Frantz	M.S.	2006-2007

Advisor	Cole Gallaway	M.S.	2006-2007
Member	JonAnn Decker	M.S.	2007-2008
Member	Justin McConaghy	M.S.	2006-2007
Member	Garret Long	M.S.	2006-2007

E. Undergraduate Research Projects

Kansas State University

- Christopher Faller – Current Financial Trends of Farmer Cooperatives
- Ciara Hodgkinson and Cassidy Kriegh – Grain Storage Survey and Mapping of Kansas Cooperatives
- Jenna Crampton – The Value of Kansas Cooperatives
- Shannon Maxwell – The Value of Kansas Cooperatives
- Lindy Bilberry – The Value of Kansas Cooperatives
- Lindy Bilberry – Sustainability in Production Agriculture
- Morgan Lindsay – What is the Value of Social Media to a Firm?
    - Undergraduate Honor's Thesis, Advisor, December 2012
- Kellie Jackson – Farmers Cooperative Elevator, Co. Project
    - Arthur Capper Cooperative Center Research Intern
- Nick Wineinger – Cooperative Literature Review on Co-ops 101
    - Arthur Capper Cooperative Center Student Worker

Oklahoma State University

- Quatie Jorgensen – Do Farm Credit Customers Prefer Lower Interest Rates or Higher Patronage Payments?
    - Undergraduate Paper Presented at the AAEA Annual Meeting in Portland, OR
    - Published in the *SS-AAEA Journal of Agricultural Economics*
- Tony Subketkaew – Building Uncertainty into the DuPont Profitability Model
    - Undergraduate Honor's Thesis, Advisor

F. Campus Involvement

Kansas State University

- Lambda Chi Alpha Fraternity
    - David Shrack Scholarship Committee, Member 2008-present

Oklahoma State University

- College of Agricultural Sciences and Natural Resources
    - Agricultural Student Association or Ag Student Council, Advisor, 2007-2009
- Farm Credit Services of East Central Oklahoma
    - Farm Credit Student Board of Directors, Advisor, 2006-2009
- Interfraternity Council
    - Lambda Chi Alpha – Alpha Eta Chapter, Advisor, 2006-2009

UNIVERSITY AND PROFESSIONAL SERVICE

a. American Agricultural Economics Association
- Undergraduate Student Section, Junior Advisor, 2008-2010
- Agribusiness Economics and Management, Member, 2006-present
  - Board Member, Industry Representative, 2010
- Teaching, Learning, and Communication, Member, 2006-present
- Agricultural Finance and Management, Member, 2013-present
- Graduate Case Study Competition, Judge, 2019, 2022
- Selected Papers, Reviewer, 2007, 2008, 2009, 2016-2021
- Selected Posters, Reviewer, 2007
- Member, 2004-present

b. Department of Agricultural Economics, Kansas State University
- Arthur Capper Cooperative Center, Director, 2011-present
- Cooperative Scholarships Committee, Chair, 2012-present
- Undergraduate Committee, Member, 2012-present
- College Committee on Planning, Departmental Representative, 2011-2024
  - Chair, 2020-present
- Assistant/Associate Professor Search Committee, Member, 2019
- KFMA Professional Development Officer Search Committee, Member, 2017
- Business Manager Search Committee, Chair, 2014
- Assistant Professor Search Committee, Chair, 2014
- Assistant Professor Search Committee, Member, 2013

c. Kansas Cooperative Council
- Board of Directors, Advisory Board Member, 2014-present
- Education Committee, Chair, 2012-present
- Internship Committee, Member, 2012-2018
- Dues Committee, Member, 2015-present

d. NCERA-210 Cooperative Researchers
- Secretary, 2012-2013
- Vice President, 2013-2014
- President, 2014-2015
- Treasurer, 2025-present
- Member, 2011-present
- Led the Successful Submission and Acceptance of an Organized Track Session at the 2015 American Agricultural Economics Association Annual Meeting title, "Current Issues in Cooperative Finance"

e. International Food and Agribusiness Management Association
- Board of Directors, Board Member, 2018-present
- Executive Committee, Member, 2021-present
- Member, 2001, 2003-2007, 2018-present

f. The Council on Food, Agricultural & Resource Economics
- Executive Committee on Cooperative Research Issues, 2019

g. Department of Agricultural Economics, Oklahoma State University
- Faculty Communications Committee, Member, 2007-2009
- Curriculum and Assessment Committee, Member, 2006-2009
- Internships Committee, Member, 2006-2009
- Information Services Committee, Member, 2006-2009
- Graduate Student AAEA Case Study Competition, Advisor, 2006-2009

h. NC-1177 Agricultural and Rural Finance Markets in Transition
- President, 2009-2010
- Vice President, 2008-2009
- Secretary, 2007-2008
- Member, 2006-present

i. Journal Manuscript Reviewer
- *American Journal of Agricultural Economics, Agricultural Finance Review, Journal of Agricultural and Resource Economics, Journal of Agricultural and Applied Economics, Economic Review, Main Street Economist, Choices, Agricultural Economics, Journal of Agribusiness, International Food and Agribusiness Management Review,* and *Journal of Cooperatives*

j. Media contacts and quotes
- *Wall Street Journal, CNN Money, Reuters, Bloomberg News, Dow Jones, Omaha World Herald, Lincoln Journal Star, Wichita Eagle, Associated Press, Arkansas Democrat-Gazette, Capital Press, DTN Progressive Farmer, Farm Journal, Iowa Farm Bureau Federation Magazine, Feedstuffs, Nebraska Public Radio, Oklahoma Public Radio, Successful Farming Radio, High Plains Journal, Numerous Local Papers and Other Magazines across the United States*