Agribusiness Internship Policies and Procedures

Summer 2014

Department of Agricultural Economics Kansas State University

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Agribusiness Internship Polices and Procedures Department of Agricultural Economics Kansas State University

The Agribusiness Internship Program is designed to provide students with practical employment experience while earning university credit. An internship is an important part of the Agricultural Economics/ Agribusiness undergraduate program because it provides an opportunity for students to apply classroom learning to the work place. Some internships not only help students to discover their major field of interest, but also clarify the specific job in which they would like to be employed. Internships also offer employers a preview of prospective candidates for employment. Enthusiasm and dedication in your internship not only enhances you academic program, but also could affect your job search after graduation.

Students completing an agribusiness internship may earn academic credit by enrolling in AGEC 445. Following successful completion of the course, this credit will appear on the student's transcript in the fall Semester following the internship experience.

To complete an agribusiness internship, take the following steps:

- **★** Locate a business willing to sponsor you as an intern
- ★ Pick up the Internship student packet in 343 Waters Hall
- **★** Turn in the Faculty Approval/ Job Description form to Waters 343. A job description should accompany the form. (Due by May 2, 2014 for summer internships.)
- **★** If you are enrolling for academic credit, obtain a permission in Waters 343 and enroll in AGEC 445 for Fall semester.
- **★** Complete the internship, and submit all of the necessary material required. Material and due dates are as follows:

May 2
June 13
Learning Objectives Agreement
July 7
August 15
August 15
August 15
August 15
August 15
August 15
Final Report due to Waters 343

Registration & Job Description/ Faculty Approval Form
Learning Objectives Agreement
Student Performance Review
Final Report due to Waters 343

- **★** Internship material/ forms/ deadlines may be found on the department website.
- **★** If enrolled in AGEC 445, attend the initial meeting of the class and complete the internship oral presentation requirement.

Arranging an Internship

Responsibility for arranging an internship ultimately rests with the student. There are generally three means of arranging an internship assignment: (1) through the Department, (2) through Career and Employment Services, and (3) development of your own internship.

A number of firms regularly employ students from the Department of Agricultural Economics as interns, and others advertise internship opportunities through the Department as they come available. The Department has formal internship agreements with the Arthur Capper Cooperative Center (ACCC). Interns participating in the CAAA program are place in local and regional cooperatives around the state of Kansas.

Students may learn about internship through Careers and Employment Services, bulletin boards outside Waters 328, and the Intern notebook in Waters 344.

Many business/ agencies regularly hire interns through the KSU Career and Employment Services. Students wishing to interview for internships must register through Career and Employment Services in Holtz Hall. There is no charge to register with CES and use their services.

Many students develop their own internships by making personal contacts with employers.

Academic Credit

An internship receiving three hours of academic credit is comprised of a minimum of 400 hours work agreement which equals 10-weeks at 40 hours. Internships with lower hour commitments receive a pro rate share of academic credit (e.g., 320 hours of work would translate to two hours of academic credit). Students wishing to receive credit or taking an ACCC internship must enroll in AGE 445, Agribusiness Internship, during the Fall Semester. (Students on an ACCC internship may receive zero to three hours of credit.) The course is graded on credit/ no credit basis. Only three hours of internship credit can be applies to the 127 hours on the program of study, and can only be used as a free elective. (See the Academic Program Coordinator in Waters 343 to get permission to take AGEC 445.)

Students cannot complete an internship at the same business or agency twice or in a similar business or agency. Internships are required to give students new educational experiences that will benefit them after graduation. Returning to the family farm is inconsistent with these educational goals and is not permitted as an internship experience.

If taking AGEC 445, the student must give an oral presentation on their internship experience following the completion of the internship. Details concerning the presentation are provided on the next page.

Oral Presentation

Oral presentations by students completing internships will be held in AGEC 105, Agricultural Economics/ Agribusiness Orientation, as well as other classes which address topics covered in a particular internship. Students enrolled in AGEC 445 will be given their speaking assignment during the initial meeting of the class. The primary purpose of the presentations is to provide agribusiness students exposure to a variety of employment opportunities and to stimulate interest in the internship program. All students receiving credit for the internship and students participating in the ACCC cooperative internship program (regardless of whether they are receiving credit) are expected to present an oral presentation.

Presentations are expected to be made in a professional manner, consistent with the standards of the industry in which the student interned. Presentations are to be 10 to 15 minutes in length with additional time allowed for questions. Students should dress professionally for the presentation. It is expected that students will augment their presentation with the appropriate use of visual aides.

The oral presentation can follow the general structure of the internship report. Allocate at least half of the presentation to discussing your special project. Try to make the presentation interesting; avoid simply listing the activities you were involved with during the internship.

Cooperative Internship

The Arthur Capper Cooperative Center (ACCC) would like to encourage students to seek an internship with a local or regional cooperative. The primary objective of the Cooperative Summer Intern Program is to provide a student interested in the field of cooperative marketing, farm supply, and services some experience and knowledge on the management and operation of a supply, and services some experience and knowledge on the management and operations of a cooperative. The student must be a junior or senior by next fall semester. Students in other departments, such as Agronomy and Animal Science, are welcome to participate and may choose to enroll in an intern course within their department.

If you participate in a cooperative internship you must register with CES, register with Seleise Barrett, ACCC Program Manager (sbarett@ksu.edu, (785) 532-1522 and follow the department and ACCC guidelines. For more information visit our website: www.agecon.ksu.edu/accc/internscholar/accc_intern.htm

Business/ Agency Responsibility

The primary responsibility of the business/agency is to ensure that the intern has a worthwhile educational experience. This responsibility represents an additional time and effort commitment that may not be present in a normal employment situation. If the business/agency and intern's immediate supervisor are willing to make this commitment, the internship has an excellent chance for success.

The intern's immediate supervisor will be requested to assist in the preparation of the learning objective agreement and complete an evaluation form of the intern's performance at the conclusion of the internship. The supervisor is also requested to participate in the on-site visit.

If during the internship if there is a cause for dismissal, the employer has the right to terminate the internship relationship. It is important that the employer contact Cherie Hodgson to explain the reasons for the termination.

Questions

Questions about internship policies and procedures should be directed to:

Cherie Hodgson Academic Program Coordinator Dept. of Ag Economics 343 Waters Hall Kansas State University Manhattan, KS 66506 chodgson@ksu.edu (785) 532-4559 Agricultural Economics 445 Agribusiness Internship Fall 2014

Instructor: Cherie Hodgson Office: 343 Waters Phone: 532-4559

Catalog Description:

Approved and supervised work study programs in various areas of agribusiness. Project reports required.

Credit:

Zero to three hours depending upon the length and type of internship. This is a credit/no credit course.

INSTRUCTOR PERMISSION REQUIRED

Class Meeting and Attendance:

The class will meet only once, on Thursday, September 4, from 4:00-5:00 pm in 344 Waters. Attendance is required at this meeting for all students enrolled in the course. At this meeting, students will receive their speaking assignment for presenting their oral presentation.

Course Content:

Guidelines and policies for agribusiness internships are listed in "Department of Agricultural Economics, Kansas State University, Agribusiness Internship Policies and Procedures." Prior to Thursday, all students should have submitted all written materials required. This class provides a forum from students to complete their final internship requirement—an oral presentation of their internship experience.

Presentations:

- 1. Presentations are expected to be made in a professional manner, consistent with the standards of the industry in which you interned.
- 2. Presentations are to be 10-15 minutes in length and followed by a question and answer period.
- 3. Try to make the presentation interesting! Avoid simply listing the activities you conducted during your internship. Focus on some experiences and issues you think other students might find interesting.
- 4. Some form of visual aid should be used in the presentation, preferably Power Point.
- 5. Dress appropriately for your presentation.

Interns in the Department of Agricultural Economics

21st Century Alliance, Manhattan

ADM- Bension Quinn Commodities, Kansas City, MO

ADM Investor Services, MO

Advance Training, Bloomington, IL

Al Ghurair Foods

American Cyanamid, Lawrence, Pratt, Wichita, and Manhattan Districts

American Soybean Association, St. Louis, MO

Andale Co-op, Andale

Archer Daniels Midland (ADM), IL

Area Chamber of Commerce, Wellington

Asgrow Seeds, Gray, Finney & Haskell Co

Bartlett & Company, Kansas City, MO

BASF, Olathe

Beachner Grain, St. Paul

Benson-Quinn Commodities, Inc. Kansas City, MO

Blakely Crop Hail, Inc., Topeka

Brown Col Coop, Hiawatha

Cargill Ag Horizon, Tipton, IN

Cargill, McPherson: Nebraska: Sterling, CO

Cargill-Grain, Alta, IA

Cargill-Nutrena Feeds, McPherson

Carl Leatherwood, Cimarron

Cattle Soft Inc., TX

Cenex Harvest States, Overland Park

Central Band & Trust Col, Hutchinson

Cerexagi, Inc., Sublette

Chamber of Commerce Manhattan

Chris Hofer, KS

Citizens State Bank & Trust Co., Hiawatha

Clifton Co-op Shipping Assn., KS

Co-Ag, Menlo

Co-Bank, Wichita

Collingwood Grain, Hugoton, Little River, Sublette

Community National Bank, Chanute

Congressman Jerry Moran's Office, Washington D.C.

Co-op Grain & Supply, Hillsboro

Cornbelt Chemical Company, McCook, NE

Country Stampede

Crop Quest, Dodge City

DeKalb Genetics Corp., Dumas, TX

Department of Agronomy, KSU, Manhattan

Department of Commerce & Housing Topeka

Department of Administration, Division of Account & Reports, Topeka

Earley Ford Tractor, Cameron, MO

Eli Lilly Company, TN

Emch Feed & Elevator Co. Inc.., Madison

Enterprise, Alexandria, VA

Farm Credit Bank of Wichita, Wichita

Farm Credit Bank, CO

Farm Credit Services of Central Kansas, Wichita

Farm Credit, Hutchinson

Farmer's Commodity Cooperation, Kansas City

Farmer's Co-op, Garden Plain, Greenleaf, Lawrence, Manhattan, Sabetha

Farms & Merchants Bank, Colby

Farmer Band & Trust, Atwood

Farmers Commodities Corp., Kansas City, MO & Omaha, NE

Farmers Insurance, KS

Farmland Industries, Kansas City, MO & Overbrook

Farmway Coop, Beloit

FCC, Kansas City, MO

Federal Reserve Bank of Kansas City

FFF/4-H Program, Norway

Fidelity State Bank, Garden City

First National Bake, Abilene, Wamego, Wellington, Cherryvale, Norton

First State Bank of Burlingame

Five Rivers Cattle Feeding, TX

FMC Chemical, Wichita, Garden City

Foreign Agriculture Service/ USDA, D.C.

Franklin Co. Livestock Commission Co.

Frontier Farm Credit, Manhattan

Geary County Kansas

Geary Grain, Inc., Junction City

General Mills, Minneapolis, MN

Global Outreach, Hungary

Gold Bank, Clay Center

Gottsch Feeding, Elkhorn, NE

Grant County Feeders, Ulysses

Guetterman Brothers Elevator, Bucyrus

Har-EL Acres, Conway Springs

Harvey County Extension Office, Newton

HFC. Manhattan

Hormel Foods, MN

Humboldt National Bank, Humboldt

HybriTech Seed International, Berthoud, CO

IBP, Emporia

Jarboes Nursery & Garden Spot, Holton

JC Robinson Seeds/ Golden Harvest Seed Co., NE

John Deere Ag Management Solution, Urbandale, IL

John Deere Training Center, Wichita

John Deere, Davenport, IA

Johnson Co. Extension Office, Olathe

Kalvesta Implements Co., Kalvesta

Kan Equip, Inc., Marysville

Kansas Ag Statistics Service, Topeka

Kansas City Board of Trade, Kansas City, MO

Kansas Crop Performance Testing, Manhattan

Kansas Farm Bureau

Kaw Valley State Bank & Trust, Topeka

Kimrock Feeders, Cimarron

Koch Ag, Wichita

KPM Computer Solution, Winfield

KS Wildlife & Parks, Norton

KSU, Office of Local Government, Manhattan

Land O' Lakes Finance Co., Arden Hill, MN & Fort Dodge, IA

Leachman Cattle Co., Argentina

Lindburg & Vogel Chartered

Linn County Extension Office, Mound City

Lipha Tech, KS & OK

Logan Grain Company, Inc., Logan

Machinery Link

Mid-Kansas Co-op, Lindsborg, Inman, Moundridge

Monsanto Global Seed Group, Anamosa, IS

Monsanto, Clarion, IA & Minneapolis

Mt. Vernon Ladies Association, Washington, D.C.

NAMA—KSU, Manhattan

National Ag Statistics, Topeka

National Association of Wheat Growers, Washington D.C.

National Bank of Commerce, Lincoln, NE

National FFA Organization Global Programs

Newsham Hybrids, Colorado Spring, CO

Nobel Foundation, OK

North central Kansas Cooperative, Hope

Norvatis, Hutchinson

Orscheln Farm & Home Supply

Pankratz Implement Co., Hutchinson

Paragon Investment

Pat Robert's Office, Washington D.C.

Pauline Farmers Co-op, Topeka

Pawnee Mental Health Services, Inc., Manhattan

Peoples State Bank, Ellinwood

Phillips County Extension Services, Phillipsburg

Philmont Scot Ranch, NM

Pioneer Hi-Bred International, Des Moines, IS & Indianapolis, IN

Premium Standard Farms, Princeton, MO

Production Advisory Service, Inc., Sublette

Prudential Securities Incorporated, New York, NY

Pueblo Chemical, Garden City & Goodland

Ranch Management Group, KS

Rangeland Cooperatives

Representative Sharon Schwartz's Office, Topeka

Sabetha Co-op, Sabetha

Sam's Club, Wichita

Schmidt and Sons, Inc., KS

Schreiber Foods, Inc., WI

Schwieterman, Inc. Garden City

Seaman Crop Consulting, Hugoton

Senator Dole's Office, Washington, KC

Senator Sam Brownback's Office, Washington, DC

Servi-Tech, Aurora, NE

Sharp Brothers Seed Company, KS

Six L's Packing Company, Immokalee, FL

Stockgrowers State Bank, Ashland

Sweet Dreams Caters, Meriden

Tall T Farms, CO

The Exchange National Bank, Cotton Wood Falls

The Farmers State Bank, Norwich

The Lutheran Church-Missouri Synod, St. Louis, MO

The Morrill & Janes Bank & Trust Co., Hiawatha

Tom Ahrens, KS

Town and Country Supply, Ottawa

Transportation Design & Manufacturing, Manhattan

Tyson Foods, KS

UMB Bank, Kansas City, MO

US House of Representatives Committee on Ag. Washington, D.C.

US Poultry & Egg Export Council, Stone Mountain, GA

USDA—Ag Statistics, Topeka

USDA—Ag Market Service Livestock & Seed Program, Washington D.C

USDA—Ag Market Services, Georgia, Washington DC

USDA—Farm Service Agency, KS

USDA—Grain Marketing & Production Research Center, Manhattan

USDA—Livestock & Grain Market News Branch, Sioux Fall, SD

USDA—Natural Resource Conservation (NRCS), KS

USDA—Packers & Stockyards Program, Aurora, CO

USDA—Kansas City, MO

USDA—FmHA, Manhattan

USDA—Kansas State Farm Service Agency, Manhattan

USDA—SCS, Manhattan

Valley Co-op, Inc, Winfield

Wal-Mart, Lawrence

Ward Feed Yard, Larned

Washington Conference Program, Washington, D.C.

Wes Kan Termite & Pest Control, Bazine

Western Feed Yard, Johnson

Wichita Farm Credit Bank, Wichita

Willhoite's John Deere, Junction City

Wind River Grain LLC, Garden City