# Mykel Rae Taylor

Department of Agricultural Economics 331 D Waters Hall Kansas State University Manhattan, KS 66506 (785) 532-3033 mtaylor@ksu.edu

### **Education**

- Ph.D., Economics. 2008. North Carolina State University
- M.S., Applied Economics. 2001. Montana State University
- B.S., Agricultural Business Management. 2000. Montana State University

# **Work Experience**

2011- Present. Assistant Professor, Department of Agricultural Economics, Kansas State University, Manhattan

2008-2011. Assistant Professor/Extension Specialist, School of Economic Sciences, Washington State University, Pullman

#### **Journal Articles**

**Taylor**, M.R., B. Schurle, B. Rundel, and B. Wilson. 2015. "Determining Land Market Trends Using Ordinary Least Squares Regression." *Journal of the American Society of Farm Managers and Rural Appraisers*, (forthcoming).

**Taylor**, M.R., G. Tonsor, and K.C. Dhuyvetter. 2014. "Structural Change in Forward Contracting Costs for Kansas Wheat." *Journal of Agricultural and Resource Economics*, 39(2):217-229.

Wilson, B., B. Schurle, M.R. **Taylor**, A. Featherstone, and G. Ibendahl. 2014. "Regression Estimates of Different Land Type Prices and Time Adjustments." *Journal of the American Society of Farm Managers and Rural Appraisers*, pp. 192-203.

**Taylor**, M.R., and G.T. Tonsor. 2013. "Revealed Demand for Country of Origin Labeling of Meat in the United States." *Journal of Agricultural and Resource Economics*, 38(2):235-247.

**Taylor**, M.R., and E. Sieverkropp. 2013. "The Impacts of U.S. Horse Slaughter Plant Closures on a Western Regional Horse Market." *Journal of Agricultural and Resource Economics*, 38(1):48-63.

- **Taylor**, M.R., and D. Granatstein. 2013. "A Cost Comparison of Organic and Conventional Apple Production in the State of Washington." *Crop Management* doi:10.1094/CM-2013-0429-05-RS.
- **Taylor**, M.R., D. Young, and C. Miles. 2010. "Direct Marketing Alternatives in an Urban Setting: A Case Study of Seattle Youth Garden Works." *Journal of Natural Resources and Life Sciences Education*, 39: 165-172.
- Belasco, E.J., M.R. **Taylor**, B.K. Goodwin, and T.C. Schroeder. 2009. "Probabilistic Models of Yield, Price, and Revenue Risks for Fed Cattle Production." *Journal of Agricultural and Applied Economics*, 41(1): 91-105.
- **Taylor**, M.R., K.C. Dhuyvetter, and T.L. Kastens. 2006. "Forecasting Crop Basis using Historical Averages Supplemented with Current Market Information." *Journal of Agricultural and Resource Economics*, 31(3): 549-567.
- **Taylor**, M.R., K.C. Dhuyvetter, T.L. Kastens, M. Douthit, and T.L. Marsh. 2006. "Show Quality Quarter Horse Auctions: Price Determinants and Buy-Back Practices." *Journal of Agricultural and Resource Economics*, 31(3): 595-615.
- **Taylor**, M.R. and G.W. Brester. 2005. "Noncash Income Transfers and Agricultural Land Values." *Review of Agricultural Economics*, 27(4): 526-541.
- **Taylor**, M.R., G.W. Brester, and M.A. Boland. 2005. "Hard White Wheat and Gold Medal Flour: General Mills' Contracting Program." *Review of Agricultural Economics*, 27(1): 117-129.

### **Technical Reports**

Horse Welfare: Action Needed to Address Unintended Consequences from Cessation of Domestic Slaughter. GAO Report, GAO-11-228 (with L. Shames, J. Jones, J. Ashley, M. Braza, A. Capaccio, B. El-Osta, E. Gunn, T. Horner, Jr., A. Liles, K. Lloyd, J. Malcolm, J. Mingus, K. Raheb, and C. Hernstadt), June 2011.

## **Extension Articles**

- **Taylor**, M.R. 2014. "Ag Land Leasing Basics and Cover Crops." Kansas State University, Department of Agricultural Economics, white paper.
- Reid, R., G.A. Barnaby, and M.R. **Taylor**. 2014. "Updating Payment Yields: 2014 Farm Bill." Kansas State University, Department of Agricultural Economics, white paper.
- Reid, R., G.A. Barnaby, and M.R. **Taylor**. 2014. "Frequently Asked Questions: Title I Programs of the 2014 Farm Bill." Kansas State University, Department of Agricultural Economics, white paper.

- Reid, R., G.A. Barnaby, and M.R. **Taylor**. 2014. "Glossary of Farm Bill Terms." Kansas State University, Department of Agricultural Economics, white paper.
- Reid, R., G.A. Barnaby, and M.R. **Taylor**. 2014. "Reallocating Base Acres: 2014 Farm Bill." Kansas State University, Department of Agricultural Economics, white paper.
- **Taylor**, M.R., and K.C. Dhuyvetter. 2014. "2013 Kansas County-Level Land Values for Cropland and Pasture." Kansas State University, Department of Agricultural Economics, Publication AM-MRT-KCD-2014-3.
- **Taylor**, M.R., K.C. Dhuyvetter, and L. Tsoodle. 2014. "2013/2014 Kansas County-Level Cash Rents for Irrigated Cropland." Kansas State University, Department of Agricultural Economics, Publication AM-MRT-KCD-2014-2.
- **Taylor**, M.R., and K.C. Dhuyvetter. 2014. "2013/2014 Kansas County-Level Cash Rents for Non-Irrigated Cropland." Kansas State University, Department of Agricultural Economics, Publication AM-MRT-KCD-2014-1.
- **Taylor**, M.R., K.C. Dhuyvetter, and G.T. Tonsor. 2013. "The Cost of Forward Contracting Wheat in Kansas." Kansas State University, Department of Agricultural Economics, Publication AM-MRT-2013.2.
- **Taylor**, M.R., and K.C. Dhuyvetter. 2013. "2012 Kansas County-Level Land Values and Cash Rents for Non-Irrigated Cropland and Pasture." Kansas State University, Department of Agricultural Economics, Publication AM-MRT-2013.1.
- Tonsor, G.T. J.L. Lusk, T.C. Schroeder, and M.R. **Taylor**. 2012. "Mandatory Country of Origin Labeling: Consumer Demand Impact." Kansas State University, Department of Agricultural Economics, Publication AM-GTT-2012.6.
- Dhuyvetter, K.C., and M.R. **Taylor**. 2011. "2011 Kansas Land Values and Cash Rents at the County Level." Kansas State University, Department of Agricultural Economics, Farm Management Guide, MF-1100.
- **Taylor**, M.R., and E. Sieverkropp. 2011. "The Impacts of Policy and Macroeconomic Conditions on Horse Markets." Kansas State University, Department of Agricultural Economics, Publication: AM-MRT-2011.1.
- Galinato, S.P., D. Granatstein, and M. **Taylor**. 2011. "2010 Cost Estimates of Establishing and Producing Organic Apples in Washington." Washington State University Extension Fact Sheet FS041E.
- Galinato, G.I., S.P. Galinato, H.H. Chouinard, M.R. **Taylor**, and P.R. Wandschneider. 2011. "Agritourism in Washington State: An Industry Profile." Washington State University Extension Manual EM040E.

Miles, C., M.R. **Taylor**, D. Young, and G. Sterritt. 2010. "Market Vegetable Gardens: Planning for Success." Washington State University Extension Manual EM032E.

Galinato, S., K.R. Gallardo, and M.R. **Taylor**. 2010. "2009 Cost Estimates of Establishing and Producing Sweet Cherries in Washington." Washington State University Extension Fact Sheet FS022E.

Gallardo, K.R., M.R. **Taylor**, and H. Hinman. 2010. "2009 Cost Estimates of Establishing and Producing Gala Apples in Washington." Washington State University Extension Fact Sheet FS005E.

Boland, M., G.W. Brester, and M.R. **Taylor**. 2005. "Global and U.S. Wheat Gluten Industries: Structure, Competition, and Trade." Montana State University Agricultural Marketing Policy Center, Briefing No. 76.

Boland, M., G.W. Brester, and M.R. **Taylor**. 2005. "An Overview of the Wheat Gluten Industry." Montana State University Agricultural Marketing Policy Center, Briefing No. 75.

**Taylor**, M.R. 2004. "Hunting Leases in Kansas." Kansas State University Research and Extension Bulletin.

**Taylor**, M.R., K.C. Dhuyvetter, and T.L. Kastens. 2004. "Estimation of the Costs of Emergency Haying or Grazing CRP." Kansas State University Research and Extension Bulletin, MF 2657.

Dhuyvetter, K.C., T.L. Kastens, and M.R. **Taylor**. 2003. "Kansas Land Values and Cash Rents." Kansas State University Research and Extension, white paper.

**Taylor**, M.R., K.C. Dhuyvetter, and T.L. Kastens. 2003. "Hedging vs. Forward Contracting for Wheat." Kansas State University Research and Extension, white paper.

### **Working Papers**

**Taylor**, M.R., H. Allen Klaiber, and Fred Kuchler. "Structural Change in U.S. Consumer Response to Food Safety Recalls." Under review at *American Journal of Agricultural Economics*.

Peterson, H.H., M.R. **Taylor**, and Q. Baudouin. "Identification of a CSA Customer: Profiles from France and the United States." Under review at *Ecological Economics*.

Bekkerman, A., G.W. Brester, and M.R. Taylor. "Forecasting a Moving Target: The Roles of Quality and Timing for Determining Northern U.S. Wheat Basis." Under review at *Journal of Agricultural and Resource Economics*.

# **Outreach Workshops and Presentations**

- "2014 Farm Bill: Program Details and Decision Aids"
- Kansas Crop Insurance Meeting, Salina, KS, November 15, 2014. (Approximately 148 in attendance)
- Extension Agent Training, Manhattan, KS, October 15, 2014. (Approximately 74 in attendance)
- Ag Lenders Conference, Garden City and Manhattan, KS, October 7-8, 2014. (Approximately 86 in attendance)
- Webinar, Manhattan, KS, October 2, 2014. (Approximately 530 in attendance)
- Crop Insurance Update, Jetmore, KS, September 16, 2014. (Approximately 45 in attendance)
- Risk and Profit Conference, Manhattan, KS, August 21-22, 2014. (Approximately 100 in attendance)

#### "Kansas Land Values and Cash Rental Rates"

- Kansas Rural Center Conference, Manhattan, KS, November 7, 2014. (Approximately 10 in attendance)
- Women in Agriculture Conference, Norton, KS, August 19, 2014. (Approximately 40 in attendance)
- Webinar, Manhattan, KS, May 30, 2014 (Approximately 60 in attendance)
- Women in Agriculture Conference, Manhattan, KS, March 5, 2014. (Approximately 25 in attendance)
- Women in Agriculture Conference, Concordia, KS, March 4, 2014. (Approximately 35 in attendance)
- Coffee Shop Series, Leonardville, KS, February 27, 2014. (Approximately 25 in attendance)
- Kansas Society of Farm Managers and Rural Appraisers Annual Meeting, Salina, KS, February 20, 2014. (Approximately 90 in attendance)
- KARA-Crop Update Conference, Junction City, KS, January 8, 2014. (Approximately 120 in attendance)
- Ag Profitability Conference, Oakley, KS, January 7, 2014. (Approximately 100 in attendance)
- KARL Program, Norton, KS, December 4, 2013. (Approximately 20 in attendance)
- Women in Agriculture Conference, Salina, KS, November 7, 2013. (Approximately 75 in attendance)
- Ag Lenders Conference, Manhattan, KS October 9, 2013. (Approximately 75 in attendance)
- Ag Lenders Conference, Garden City, KS October 8, 2013. (Approximately 50 in attendance)
- Risk and Profit Conference, Manhattan, KS, August 21-22, 2013. (Approximately 50 in attendance)
- Kansas Society of Farm Managers and Rural Appraisers Summer Meeting, Dodge City, KS, July 26, 2013. (Approximately 65 in attendance)
- Women in Agriculture, Holton, KS, April 25, 2013 (Approximately 25 in attendance)
- Webinar, Manhattan, KS, February 26, 2013 (Approximately 200 in attendance)

- KARA Crop Update Conference, Junction City, KS, January 9, 2013. (Approximately 90 in attendance)
- Kansas Crop Insurance Workshop, Salina, KS, November 1, 2012. (Approximately 80 in attendance)

# "Leasing and Excel Workshop"

- Emporia, KS, January 23, 2014 (Approximately 35 in attendance)
- Salina, KS, January 15, 2014 (Approximately 50 in attendance)
- Howard, KS, January 14, 2014 (Approximately 15 in attendance)
- Seneca, KS, January 13, 2014 (Approximately 20 in attendance)
- Wamego, KS, March 8, 2013 (Approximately 15 in attendance)
- Washington, KS, March 5, 2013 (Approximately 12 in attendance)
- WaKeeney, KS, January 23, 2013 (Approximately 15 in attendance)
- Scott City, KS, January 22, 2013 (Approximately 25 in attendance)
- Junction City, KS, January 16, 2013 (Approximately 25 in attendance)
- Wichita, KS, January 15, 2013 (Approximately 35 in attendance)
- Newton, KS, December 13, 2012. (Approximately 15 in attendance)
- Pratt, KS, December 5, 2012. (Approximately 35 in attendance)
- McPherson, KS, November 28, 2012. (Approximately 30 in attendance)

# "Basis Volatility, Risk Premiums, and Forward Contract Pricing for Grains"

- Risk and Profit Conference, Manhattan, KS, August 22, 2014. (Approximately 40 in attendance)
- RAM II Workshop, Manhattan, KS, November 21, 2013. (Approximately 15 in attendance)
- Women in Agriculture Conference, Salina, KS, November 7, 2013. (Approximately 75 in attendance)
- RAM I Workshop, Hillsboro, KS, February 19, 2013 (Approximately 40 in attendance)
- RAM II Workshop, Hays, KS, February 7, 2013 (Approximately 25 in attendance)
- Risk and Profit Conference, Manhattan, KS, August 17, 2012. (Approximately 30 in attendance)

# Management, Analysis, and Strategic Thinking (MAST) Program 2013-2014 MAST Program (Cohort size: 24 people)

- Program Director
- "Leasing Ag Land: Decision Aids," February 18, 2014
- "Case Study: Leachman Cattle Company," November 19, 2013

# 2011-2012 MAST Program (Cohort size: 18 people)

- "Tackling the Big Issues," with G. Tonsor, February 21, 2012
- "Business Planning," November 15, 2011

"Direct Marketing: Strategies and Opportunities," North Central Kansas Commercial Enterprises Conference, Washington, KS, February 25, 2012. (Approximately 50 in attendance)

- "Formulating Grain and Hay Price Forecasts Using Readily Available Information," with K. Dhuyvetter. Kansas Farm Bureau Young Farmers and Ranchers Conference, Wichita, KS, January 29, 2012. (Approximately 100 in attendance)
- "Basis Risk Update," Crop Production Update Conference, Junction City, KS, January 11, 2012. (Approximately 60 in attendance)
- "Adoption of Orchard Technologies," Great Plains Growers Conference, St. Joseph, MO, January 6, 2012. (Approximately 15 in attendance)
- "Marketing Tools," Women In Agriculture workshop, Hutchinson, KS, November 8, 2011. (Approximately 20 in attendance)
- "Cross Hedging and Basis Risk," K-State Ag Lenders Conference, Garden City and Manhattan, KS, October 12-13, 2011. (Approximately 80 in attendance)
- "Business and Marketing Plans: Mapping Your Farm's Future," Producer workshop, Inland Northwest Small Farms Conference, Spokane, WA, April 16, 2011. (Approximately 25 in attendance)
- "Cultivating Success: Agricultural Entrepreneurship and Business Planning," Multi-session curriculum for direct market producers, Pullman and Puyallup, WA, February 2 to April 13, 2011. (Class size: 17 students)
- "Financial Analysis and Recordkeeping," Grower workshop presentation, Agricultural Marketing and Management Organization, Davenport, WA, March 11, 2011. (Approximately 35 in attendance)
- "Economics, Horticulture, and Technology," Pre-conference workshop presentation, International Fruit Tree Association, Pasco, WA, February 26, 2011. (Approximately 150 in attendance)
- "Advanced Marketing Techniques: Hedging Soft White Wheat," Grower workshop presentation, Agricultural Marketing and Management Organization, Davenport, WA, February 15, 2011. (Approximately 75 in attendance)
- "Financial Analysis and Recordkeeping," Grower workshop presentation, Ritzville, WA, February 8, 2011. (Approximately 90 in attendance)
- "Cost of Production for Washington Tree Fruits," General session presentation, Washington State Horticulture Association Annual Meeting, Yakima, WA, December 6, 2010. (Approximately 500 in attendance)

## **Popular Press Articles and Interviews**

#### Articles:

- Ag AM in Kansas, Denver Post, Drovers, Feedstuffs, Kansas Farm and Ranch Radio, Kansas Farmer, National Hog Farmer, New York Times, Pork Network, Progressive Farmer, Corn and Soybean Digest

#### Radio and Television Interviews:

- 2014 Farm Bill Programs, Ag in the AM, December 18, 2014.
- Land Leasing Basics, K-State Radio Network, November 25, 2014.
- Renegotiating Land Leasing with Declining Commodity Prices, K-State Radio Network, September 22, 2014
- Frequently Asked Questions on the 2014 Farm Bill, K-State Radio Network, August 27, 2014
- Cost of Forward Contracting for Kansas Wheat, K-State Radio Network, November 27, 2013
- Non-Irrigated Cropland Rental Rates, K-State Radio Network, November 15, 2013
- Kansas Land Values, K-State Radio Network, September 3, 2013

## **Conference Proceedings and Presentations**

Wohlenberg, E., A. Featherstone, M.R. **Taylor**, and K.C. Dhuyvetter. "Brazilian Farmland Price Volatility and the Distance to Markets."

- Selected Paper for 2014 NC-1177 Agricultural and Rural Finance Markets in Transition Conference, Kansas City, MO, October 2014.

Bekkerman, A., M.R. **Taylor**, G. Ridder, and B. Briggeman. "Competing for Wheat in the Great Plains: Impacts of Shuttle-Loading Grain Facilities on Basis Patterns."

- Selected Paper for 2014 NCCC-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management, St. Louis, MO, April 2014.

**Taylor**, M.R. "Kansas Ag Land Values: Trends & Price Determinants."

- Departmental Seminar, Department of Agricultural Economics, Oklahoma State University, Stillwater, OK, March 2014.

**Taylor**, M.R., G. Tonsor, and K.C. Dhuyvetter. "Determination of Factors Driving Risk Premiums in Forward Contracts for Kansas Wheat."

- Selected paper, Australian Agricultural and Resource Economics Society Annual Conference, Port Macquarie, NSW, February 2014.
- Selected paper, NCCC-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management, St. Louis, MO, April 2013.

**Taylor**, M.R., H. Allen Klaiber, and Fred Kuchler. "Structural Change in U.S. Consumer Response to Food Safety Recalls."

- Selected paper, Agricultural and Applied Economics Association Annual Conference, Washington, DC, August 2013.

Taylor, M.R., and K. Dhuyvetter. "Agricultural Land Contracts: Risk or Transaction Costs?"

- Selected paper, Western Agricultural Economics Association Annual Conference, Monterey, CA, June 2013.

**Taylor**, M.R., and M. Brix. "Profitability of Non-Irrigated Corn and Grain Sorghum under Yield and Price Uncertainty."

- Selected paper, Southern Agricultural Economics Association Annual Conference, Orlando, FL, February 2013.

**Taylor**, M.R., K.C. Dhuyvetter, and G. Tonsor. "Basis Volatility, Risk Premiums, and Forward Contract Pricing for Grains."

- Selected paper, Western Agricultural Economics Association Annual Conference, Park City, UT, June 2012.

**Taylor**, M.R., and E. Sieverkropp. "Determining the Impacts of the 2007 Slaughter Ban on Horse Auction Prices."

- Department Seminar, Food and Nutrition Policy Research Group, RTI International, Durham, NC, November 2011.
- Selected paper, Western Agricultural Economics Association Annual Conference, Banff, AB, CAN, June 2011.

**Taylor**, M.R., and D. Granatstein. "Cost of Production Studies for Organic and Conventional Washington Apple Orchards."

- Invited presentation, National Organic Farming Systems Research Conference, Washington, DC, March 2011.

**Taylor**, M.R., D. Phaneuf, and N. Piggott. "Food Safety Information Impacts on Within-Species Purchase Decisions."

- Organized Symposium: "Applying Household Scanner Data to Food and Nutrition Economics Research." American Agricultural Economics Association Annual Conference, Denver, CO, July 2010.

Zheng, Q., V. McCracken, and M.R. **Taylor**. "Consumers' Apple Variety Choices Based on National Household-Level Data."

- Selected paper, American Agricultural Economics Association Annual Conference, Denver, CO, July 2010.

**Taylor**, M.R., D. Phaneuf, and N. Piggott. "Bayesian Estimation of The Impacts of Food Safety Information on Household Demand for Meat and Poultry."

- Selected paper, American Agricultural Economics Association Annual Conference, Milwaukee, WI, July 2009.

**Taylor**, M.R., D. Phaneuf, and N. Piggott. "Does Food Safety Information Affect Consumers' Decision to Purchase Meat and Poultry? Evidence from U.S. Household Level Data."

- Michigan State University, Dept of Ag, Food, and Resource Economics Seminar Series, Lansing, MI, March 2009.
- Washington State University, School of Economic Sciences Seminar Series, Pullman, WA, February 2009
- North Carolina State University Agricultural Seminar Series, Raleigh, NC, May 2008
- Selected paper, Western Agricultural Economics Association Annual Conference, Big Sky, MT, June 2008.

Piggott, N.E., M.R. **Taylor**, and F. Kuchler. "The Impacts of Food Safety Information on Meat Demand: A Cross-Commodity Approach Using U.S. Household Data."

- Selected paper, American Agricultural Economics Association Annual Conference, Portland, OR, July 2007.

**Taylor**, M.R., K.C. Dhuyvetter, T.L. Kastens, M. Douthit, and T.L. Marsh. "Price Determinants of Show Quality Quarter Horses."

- North Carolina State University Agricultural Seminar Series, Raleigh, NC, October 2005
- Selected paper, Western Agricultural Economics Association Annual Conference, Honolulu, HI, June 2004.

**Taylor**, M.R., K.C. Dhuyvetter, and T.L. Kastens. "Incorporating Current Information into Historical-Average-Based Forecasts to Improve Crop Price Basis Forecasts."

- Selected paper, NCR-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management, St. Louis, MO, April 2004.

Taylor, M.R. "Hunting Leases in Kansas."

- Invited paper, Kansas State University Ag Profitability Extension Conferences, multiple locations in Kansas, January and February 2004.

**Taylor**, M.R., K.C. Dhuyvetter, and T.L. Kastens. "Cropland and Pasture Land Values in the Great Plains."

- Invited paper, Kansas State University Risk and Profit Conference, Manhattan, KS, August 2003.

## **Grants and Projects**

"Strategic Considerations for the Australian Barley, Wheat, Rapeseed, and Sorghum Industry," Grains Research and Development Corporation (Co-PI, Amount: \$109,000 with Allen Featherstone, Gary Brester, Dan O'Brien, and Chatura Ariyartne, Jul. 2014 to Sep. 2014)

"National Conference Addressing Wheat Drought Losses and Policy Issues." Risk Management Agency Commodity Partnership Program (Co-PI, Amount \$34,951 with G. Art Barnaby and Rich Llewelyn, Sep. 2014 to Sep. 2015)

- "Farm Business Management and Benchmarking: Kansas, Illinois, and Kentucky Collaboration," National Institute of Food and Agriculture (Co-PI, Amount: \$500,000 with Gregg Ibendahl, Gary Schnitkey, Nick Paulson, and Ani Katchova, Sep. 2013 to Aug. 2014)
- "Development and Adoption of Annual, Plasticulture Strawberry Production in the Great Plains," National Strawberry Sustainability Initiative (Co-PI, Amount: \$69,900 with Cary Rivard, Deb Pryor, and Megan Kennelly, Jul. 2013 to Jun. 2014)
- "A Study of the Efficiency of Corn and Sorghum Production in Kansas," Kansas Corn Commission (Co-PI, Amount: \$94,750 with Dan O'Brien, William Golden, Keith Janssen, Michael Langemeier, Kraig Roozeboom, Alan Schlegel, Loyd Stone, and Curtis Thompson, Apr. 2012 to Apr. 2013)
- "Reducing Informational Barriers and Identifying Value-Added Marketing Opportunities for Montana, Idaho, and Washington Wheat Producers," USDA Agricultural Marketing Service, Federal-State Marketing Improvement Program (Co-PI, Amount: \$79,600 with Anton Bekkerman and Gary Brester, Jul. 2010 to Jul. 2012)
- "Analysis of Production Costs and Methods for Organic Versus Conventional Apple Orchards," UDSA, Economic Research Service Co-operative Agreement (PI, Amount: \$26,400, with David Granatstein and Catherine Greene, Feb. 2009 to Feb. 2011)
- "Ex Post Impact of MCOOL: Extensive Assessment Comparing Novel Demand Estimation Techniques," Agriculture and Food Research Initiative Competitive Grants Program (Co-PI, Amount: \$60,531 with Glynn Tonsor, Jason Lusk, and Ted Schroeder, Apr. 2010 to May 2011)
- "Building Farmers in the West: Creating New Capacity, Community and Opportunities for Specialty Producers," USDA, CSREES Beginning Farmers and Ranchers Development (Co-PI, Amount: \$748,651 with Jon Newkirk, Joann Warner, Dawn Thilmany, Martha Sullins, C. Wilson Gray, Kent Fleming, Bart Eleveld, Kynda Curtis, and Le Adams, Oct. 2009 to Jul. 2012)
- "Cultivating New Generation and Immigrant Farmers in Washington State," USDA, CSREES Beginning Farmers and Ranchers Development (Co-PI, Amount: \$524,896 with Marcia Ostrom, Douglas Collins, and Malaquias Flores, Oct. 2009 to Oct. 2011)
- "Competitiveness of Agricultural Products in Washington State," Washington State University, School of Economic Sciences, IMPACT Center (Co-PI, Amount: \$252,289 with Tom Marsh, Karina Gallardo, and Michael Brady, Aug. 2009 to Aug. 2011)
- "RosBREED: Enabling Marker-Assisted Breeding in Rosaceae," USDA Specialty Crops Research Initiative (Contributor, Amount: \$2,129,933 with Amy Iezzoni, James Luby, Chengyan Yue, Eric van de Weg, Gennaro Fazio, Dorrie Main, Nahla Bassil, Cameron Peace, Cholani Weebadde, Marco Bink, Susan Brown, David Byrne, John Clark, Carlos Crisosto, Thomas Davis, Kate Evans, Chad Finn, Karina Gallardo, Ksenija Gasic, Tom

Gradzie, James Hancock, Raymond Jussaume, Vicki McCracken, Nnadozie Oraguzie, Gregory Reighard, Alexandra Stone, Dechun Wang, and Kenong Xu, Sep. 2009 to May 2011)

"Economic Impact of Potatoes in Washington," Washington Potato Commission (Co-PI, Amount: \$30,000 with Michael Brady and Tom Marsh, Oct. 2010 to Jan. 2011)

"Cost Estimation and Analysis of Tree Fruit Production in Washington State," Washington Tree Fruit Research Commission (Co-PI, Amount: \$40,000 with Suzette Galinato and Karina Gallardo, Nov. 2010 to Nov 2011)

"Assessment of Agritourism Industry in Washington State," Washington State University, School of Economic Sciences IMPACT Center (Co-PI, Amount: \$40,000 with Gregmar Galinato, Suzette Galinato, Hayley Chouinard, Philip Wandschneider, and Curtis Beus, Aug. 2008 to Jun. 2010)

"Economic Analysis of Technology Adoption by Washington Apple Growers," Washington Tree Fruit Research Commission (PI, Amount: \$30,000 with Karina Gallardo, Jan. 2009 to Dec. 2010)

#### Awards

Australian Agricultural and Resource Economics Society-Agricultural and Applied Economics Association Young Professional Exchange Award: Travel award to attend and present research at 2014 AARES conference in Port Macquarie, Australia. October 2013.

Western Agricultural Economics Association Outstanding Extension Program Award for a Project: "Building Farmers in the West" program with Le Adams, Blake Angelo, Adrian Card, Kellie Enns, Martha Sullins, Dawn Thilmany, Kynda Curtis, Bart Eleveld, Kent Fleming, Joann Warner, and Wilson Gray. June 2013.

Review of Agricultural Economics Outstanding Journal Article, Honorable Mention: Taylor, M.R. and G.W. Brester. "Noncash Income Transfers and Agricultural Land Values." *Review of Agricultural Economics*, 27(2005):526-541.

#### **Professional Service**

Department of Agricultural Economics, KSU:

- Director: MAST Management Training Program, 2012 Present
- Secretary/Treasurer: Kansas Society of Farm Managers and Rural Appraisers, 2013 -Present
- Co-Chair: Seminar Committee, 2014 Present
- Member: Departmental Awards Committee, 2013-Present
- Member: Search committees for faculty and staff positions, 2012-Present

- Chair and member: Agricultural Economics Preliminary Exam Committee, 2012-2014

### School of Economic Sciences, WSU:

- Member, SES Review Steering Committee 2008-2010
- Member, SES Seminar Committee 2009-2010

## College of Agricultural, Human, and Natural Resource Sciences, WSU:

- Member, Decision Aid Development Committee 2008-2009
- Member, SES Director Search Committee 2010

#### National:

- State Representative: Western Agricultural Economics Association Council, 2012 2014
- Member: Western Agricultural Economics Association Masters Thesis Award Committee, 2014
- Member: Western Agricultural Economics Association Distinguished Scholars Award Committee, 2011
- Abstract Reviewer:
  - Agricultural and Applied Economics Association annual meetings, 2009 Present
  - Western Agricultural Economics Association annual meetings, 2009 Present
- Article Reviewer:
  - *Journal of Agricultural and Resource Economics* (6 reviews)
  - American Journal of Agricultural Economics (4 reviews)
  - Australian Journal of Agricultural and Resource Economics (3 reviews)
  - *Applied Economic Perspectives and Policy* (3 reviews)
  - *Journal of Agricultural and Applied Economics* (2 reviews)
  - Agricultural and Resource Economics Review (2 reviews)
  - Other Agricultural Economics, Economics, and Finance Journals (8 reviews)

# **Professional Memberships and Affiliations**

- Member: Agricultural and Applied Economics Association, 2008 Present
- Member: Western Agricultural Economics Association, 2008 Present
- Member: Southern Agricultural Economics Association, 2012 Present
- Member: North Central Farm Management Extension Committee, 2012 Present

### **Graduate Student Advising**

- Major Advisor
  - Heather Gibson, M.S., 2014 Present
  - Jordan Shifflett, M.A.B., 2013 Present
  - Matthew Krueger, M.A.B., 2014 Present
  - Magnus Rupp, M.A.B., 2013 2014, Graduated Spring 2014
  - Kyle Waldie, M.S., 2011 2014, Graduated Spring 2014
  - Paul Pommer, M.A.B., 2012 2013, Graduated Fall 2013
  - Gage Ridder, M.S., 2013 2014
  - Marcus Brix, M.S., 2012 2014