



K-State Research and Extension and Department of Agricultural Economics

Kansas Farm Management Association, Southwest (KFMA SW), with offices in Dodge City and Garden City, Kansas, provides a farm business analysis educational program to member farm families in a 23 county area. Principal crops are wheat, grain sorghum, irrigated corn and alfalfa. This is also a very livestock intensive area of Kansas. Average farm size is 2,700 acres.

TITLE: Extension Agricultural Economist, Kansas Farm Management Association, Southwest
This is a joint appointment between KFMA SW and K-State Research and Extension

LOCATION: Dodge City, Kansas

APPLICATION DATE: Screening of applications will begin on October 3, 2014 and will continue until the position is filled. Please submit a cover letter, resume, three reference letters, and all official transcripts to assure a review. The starting date for the position is on or after December 1, 2014 and is negotiable with the KFMA, SW Board of Directors and KFMA Administrator.

RESPONSIBILITIES: Plan and develop an Extension educational farm business management program for commercial farms cooperating with the Farm Management Association in Southwest Kansas. Provide technical expertise to the area Extension educational program in farm management. Specific responsibilities to the Farm Management Association Extension education program include:

- 1) Develop and maintain membership of approximately 80 cooperating commercial farms representative of southwest Kansas agriculture.
- 2) Provide an educational program to commercial farms resulting in the development of financial and production information for comparable economic analysis.
- 3) Provide agricultural accounting, estate planning, business entity structure, and tax management guidance to commercial farm families.
- 4) Utilize KFMA program procedures to collect, process, and verify information from commercial farms suitable for comparable analysis and utilization by K-State Research and Extension for research, teaching, and Extension programs.
- 5) Develop and provide educational programs with commercial farms to further understanding and application of economic principles utilizing comparative management information.
- 6) Support county, area, and state research and Extension by providing technical expertise in the economic analysis of comparable commercial farm financial and production information.
- 7) Opportunity to work with Southwest Kansas Agricultural Tax Service on final tax return preparation.
(Leave days taken from Extension position to complete this activity)

QUALIFICATIONS

Required: • Bachelor's degree in Agricultural Economics, Accounting, Finance or related field **and** at least three years of acceptable performance in a position in one of the following areas: agricultural economics, agricultural finance, agribusiness, or accounting.

OR

• Master's degree in Agricultural Economics, Accounting or related field.

AND

- Demonstrated ability and interests in effectively communicating with individuals and groups through informal educational experiences as demonstrated by college, professional and community activities.
- Demonstrated expertise in understanding and communicating sound farm accounting principles and economic relationships in agriculture.
- Proven ability to deal with the demands of heavy seasonal workloads along with both self-discipline to work independently and flexibility to work as part of a team.

Preferred: • Minimum of 6 hours of courses in accounting; a 3.0 or better GPA (4.0 scale).

SALARY: Commensurate with training and experience as negotiated by the Department of Agricultural Economics, Kansas State University; the Board of Directors of Kansas Farm Management Association, Southwest; and the applicant.

- BENEFITS:**
- Kansas Farm Management Association Extension Agricultural Economists are faculty in the Department of Agricultural Economics, Kansas State University, and have all benefits of University faculty, including group insurance, tax sheltered annuities, KSU Federal Credit Union privileges, liability coverage, use of University facilities, and the opportunity to purchase faculty tickets for athletic and other events. (www.k-state.edu/hr/benefits).
 - A retirement program under the Kansas Board of Regents' retirement plan, Social Security, health and life insurance.
 - Annual leave of 22 working days per year, plus holidays.
 - Accumulative sick leave equal to 12 days per year.
 - Work injury benefits under the Worker's Compensation Act.
 - Reimbursement for travel and subsistence related to achieving program objectives.
 - Transportation (either association provided vehicle or mileage reimbursement) will be provided by Farm Management Association, Southwest.

HOW TO APPLY:

Send cover letter, resume, and official transcripts; and, arrange for three letters of reference to be sent. Application material may be sent electronically to Mary Huninghake (mhuningh@ksu.edu) or may be mailed to:

Kevin L. Herbel, KFMA Program Administrator
K-State Research and Extension
Department of Agricultural Economics
308 Waters Hall
Manhattan, KS 66506-4026
(785) 532-8706 FAX: (785) 532-6925

Electronic applications are encouraged.

BACKGROUND CHECK REQUIRED: If selected for the position, the applicant will grant permission to Kansas State University's Human Resources Department for a background check to be completed. Employment will be contingent upon the results of those findings.

For more information contact: Kevin Herbel, Administrator, Kansas Farm Management Association Program.
Office/Mobile: (785)532-8706; or, e-mail: kherbel@ksu.edu. The KFMA program website is www.kfma.ksu.edu.

EQUAL EMPLOYMENT OPPORTUNITY: Kansas State University is an Affirmative Action/Equal Opportunity Employer of individuals with disabilities and protected veterans. Kansas State University encourages diversity among its employees. KSRE EEO Coordinator: Stacey M. Warner, 121 Umberger Hall, Manhattan, KS 66506. KSRE EEO Counselor: Daryl D. Buchholz, 123 Umberger Hall, Manhattan, KS 66506.

Stacey M. Warner
Leader, Extension Operations