

Becatien Henri-Joel YAO

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PROFESSIONAL SUMMARY

Agricultural economist with 11 years of experience monitoring regional projects in the agricultural industry, including agricultural trade, food security, agribusiness,

Key Skills

- Agricultural trade
- Agricultural Data analysis
- Capacity building

PROFESSIONAL EXPERIENCE

Graduate Research Assistant 1/2014 –
Kansas State University, Manhattan, Kansas

Agricultural trade department manager 6/2010 – 2/2012

Fund for Intensive Horticulture Development (ADCVI), Abidjan, Ivory Coast

Non-profit organization promoting irrigation in Ivory Coast; Fund: \$6 million; 15 employees;

- Analyzed grains and vegetables supply and demand and oversaw farmers production planning
- Conducted the federation of 150 farmer cooperatives resulting in 10% profit increase and reducing farm expenses by 5%
- Improved the selling process and developed an input supply system which enhanced the commodity marketing system and increased product prices
- Identified needs of rural communities for crops input and equipment and developed strategic plans for acquiring
- Oversaw farmers grant and loan management and reporting
- Assessed capacity-building needs and performed on the field training to help improve farm management

Agricultural Economist 7/2004 – 5/2010

ARIES SA, Abidjan, Ivory Coast

Bureau of Economic and Trade Studies in Ivory Coast; 12 employees

- Participated in the company strategic planning and execution increasing the number of business costumers from 1 to 5
- Monitored agricultural investments and training for farmers financed by international NGOs and local government
- Managed staff of 12 administrators and human resource personnel
- Analyzed proposals and ensured compliance with international standards
- Worked with firms from the United States, Europe and Asia to acquire operating equipment and technical assistance for several sectors of the food industry
- Implemented 30 small businesses in mushroom production for individuals and cooperatives, overseeing the process from feasibility study to production

Monitoring and Evaluation Agent 6/2001 – 6/2004

Project to Support Local Initiatives, Bouaké, Ivory Coast

Non-profit organization funded by the International Fund for Agriculture Development (IFAD) and the West African Development Bank (WADB), regional project with 15 000 beneficiaries

- Created and managed a database to track agricultural activities of participants through market, household and regional microfinance institutions, ensuring visibility in the results
- Conducted field studies with rural farmers participating in regional economic stimulus projects
- Evaluated the economic impact of initiatives on rural populations according to IFAD standards
- Analyzed data on seasonal prices and published weekly reports for value-chain actors

EDUCATION

French engineering school Degree in Agricultural Economics 10/1999 - 5/2001

National Polytechnic Institute (NPI), Yamoussoukro, Ivory Coast

Ranked #1 most competitive University in Ivory Coast; accredited by the Ministry of Higher Education and Scientific Research in Ivory Coast.

Merited based scholarship from the State of Ivory Coast

Engineering thesis: Reducing transaction costs for enhancing food crops farmers earnings in the North of Ivory Coast

Bachelor Degree in Agronomy 10/1995 – 7/1999

NPI, Yamoussoukro, Ivory Coast

Merited based scholarship from the State of Ivory Coast

PROFESSIONAL DEVELOPMENT/AFFILIATIONS

- Results Based Management Training 11/2011
BERGAIN, Abidjan, Ivory Coast
- Team management training 6/2009
ARIES, Abidjan, Ivory Coast

ADDITIONAL SKILLS

- Computer skills: Proficient in MS Office – Word, Excel, PowerPoint, Access; SPSS Statistical Software; Microsoft Visual Basic; Adobe Photoshop, Dreamweaver, Windows and Mac Os
- Languages: Fluent in English and French